



IR NEWSLETTER Q3/2025

CONTENT

1. BUSINESS RESULTS
2. MARKET OVERVIEW
3. BUSINESS OPERATIONS
4. PROJECT UPDATES
5. BUSINESS ACTIVITIES
6. IR ACTIVITIES

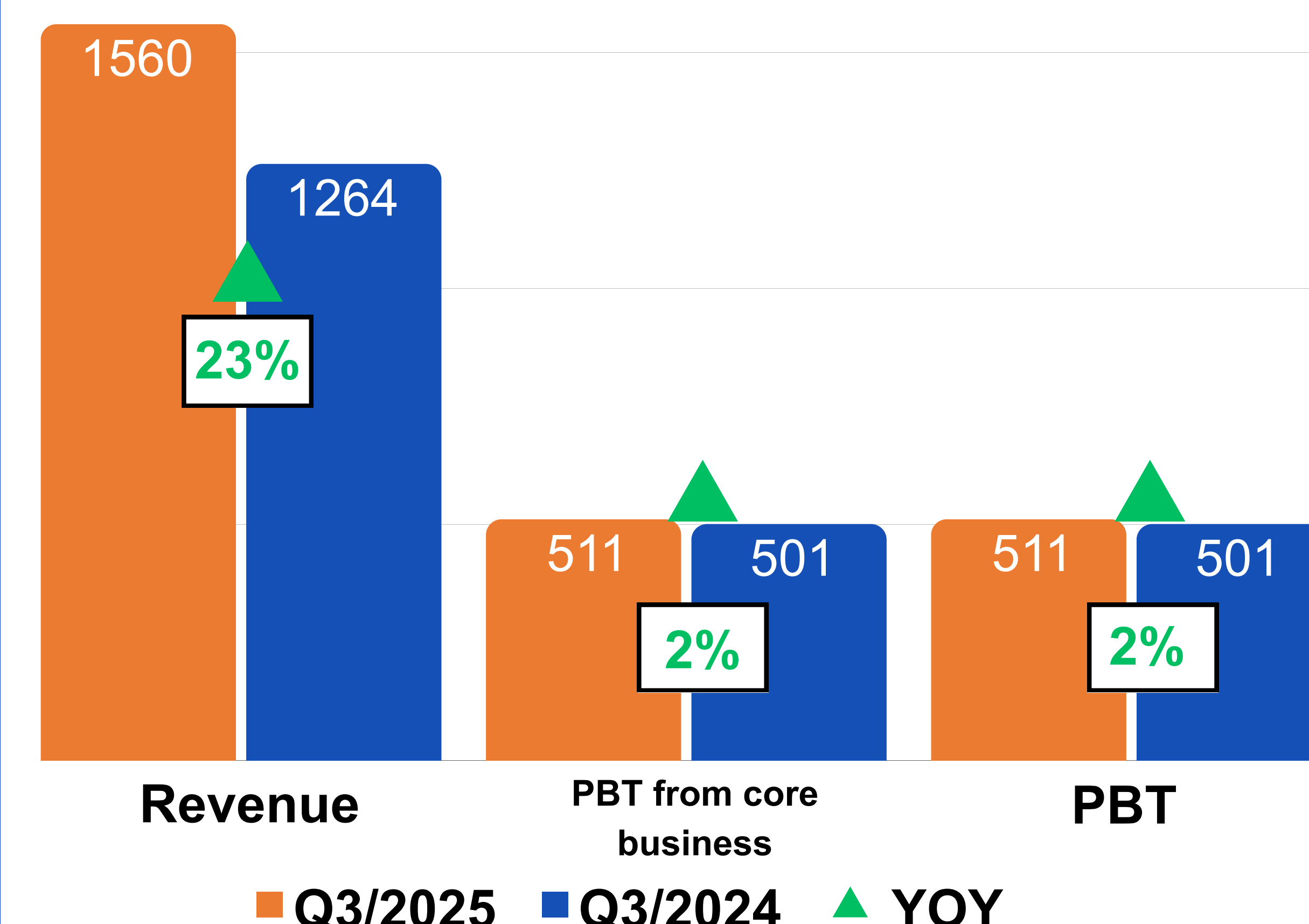


THE WAY FORWARD

GEMADEPT CONTINUES TO GROW IN Q3 & THE FIRST 9 MONTHS OF 2025

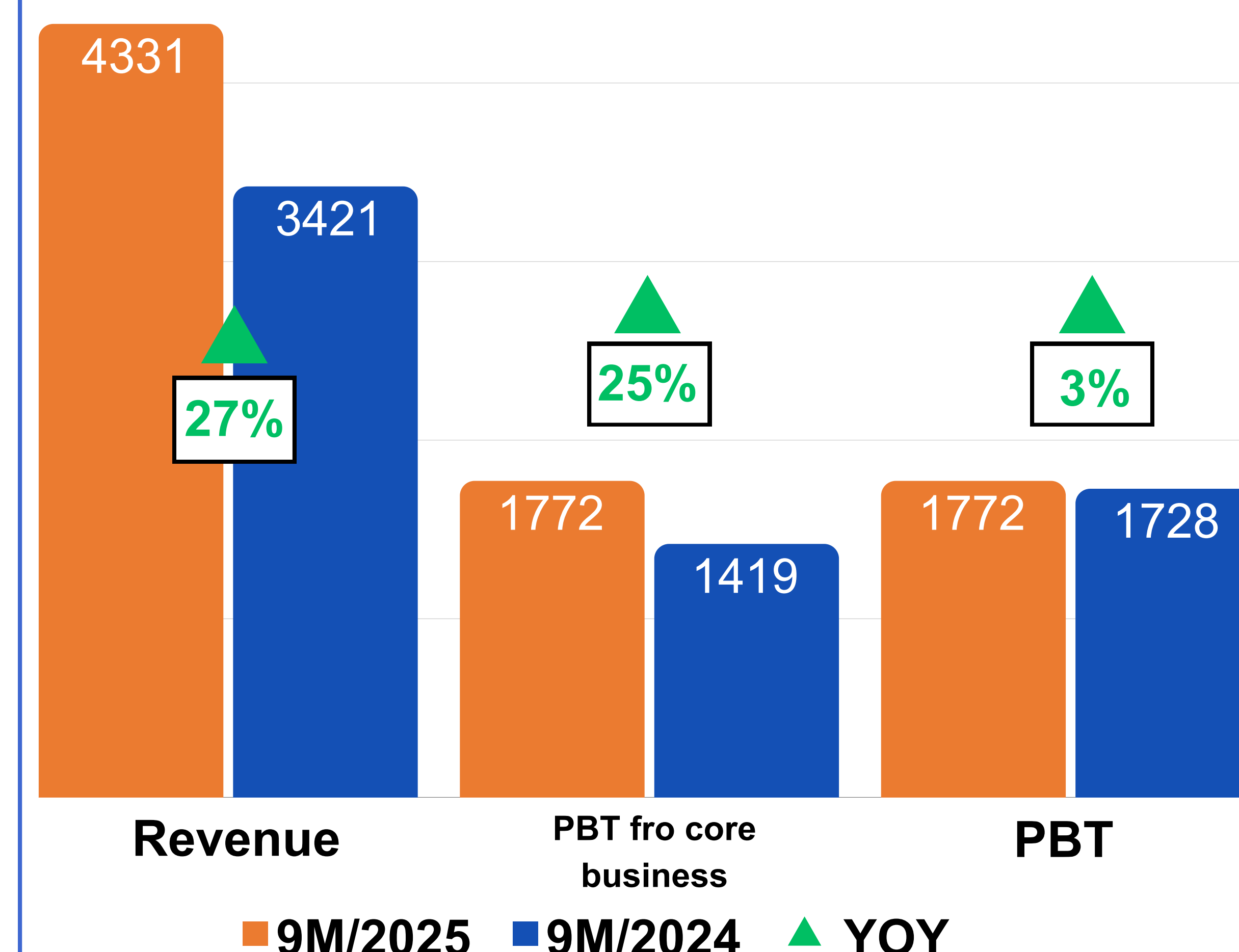
Revenue & PBT in Q3/2025

Unit: bil VND

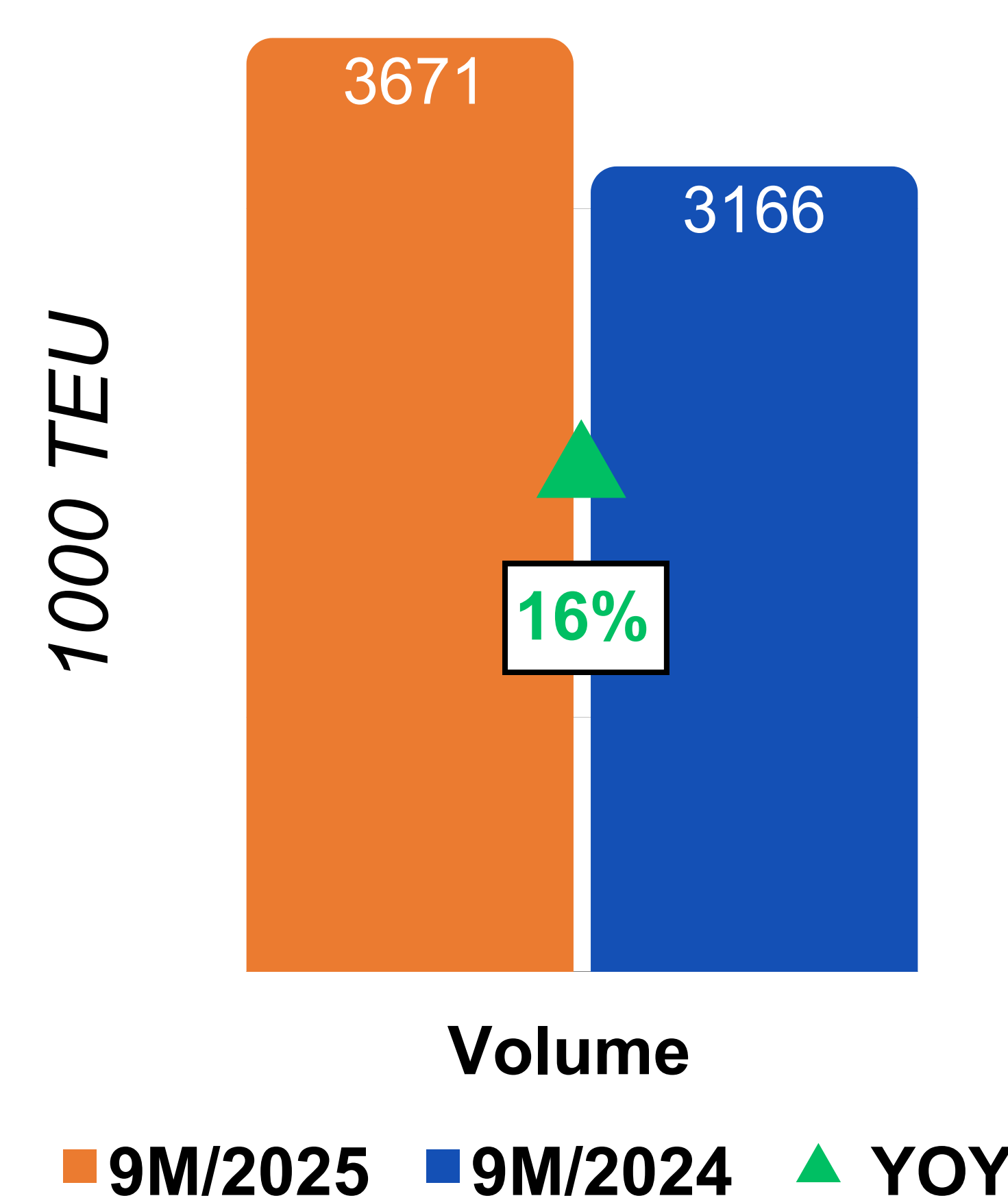


Revenue & PBT in 9M/2025

Unit: bil VND

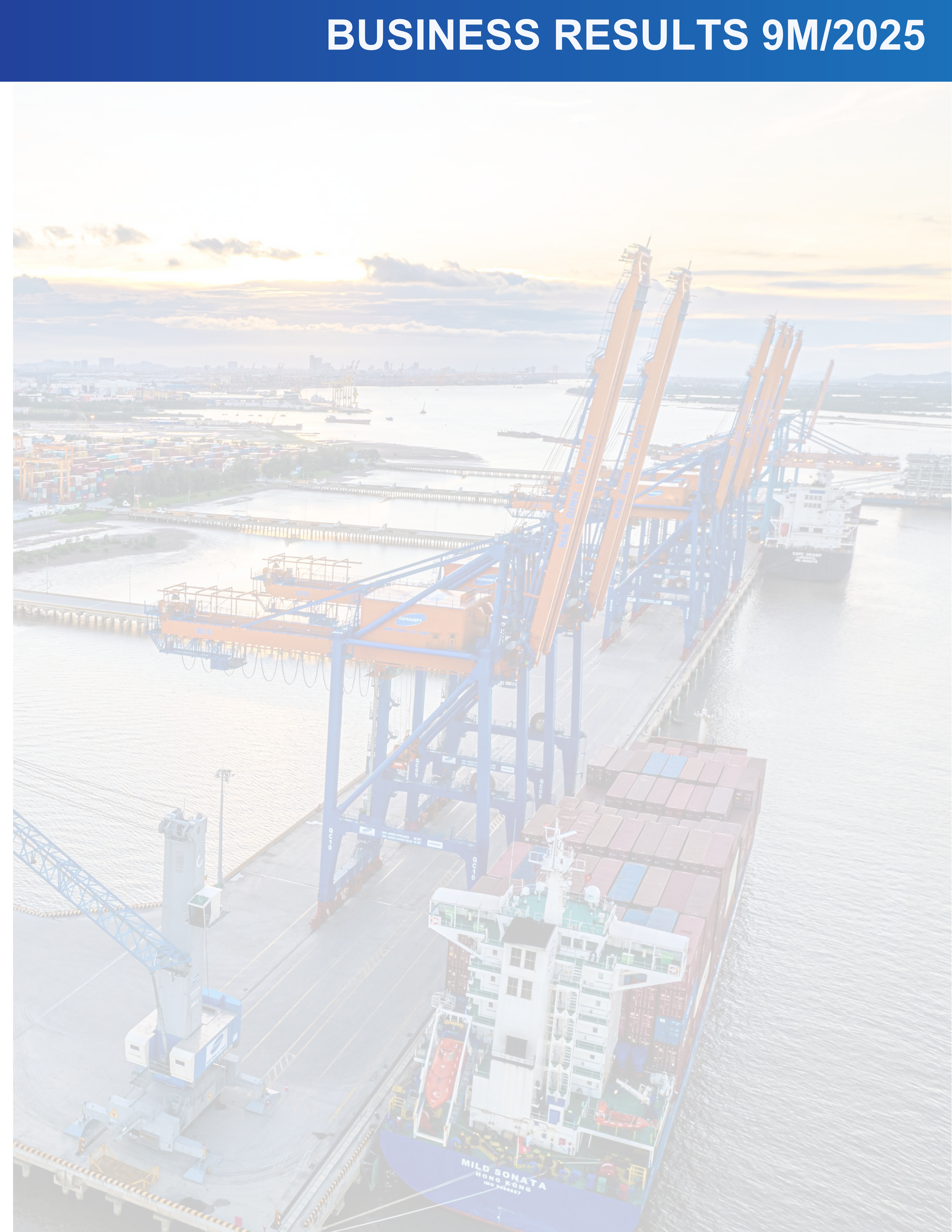
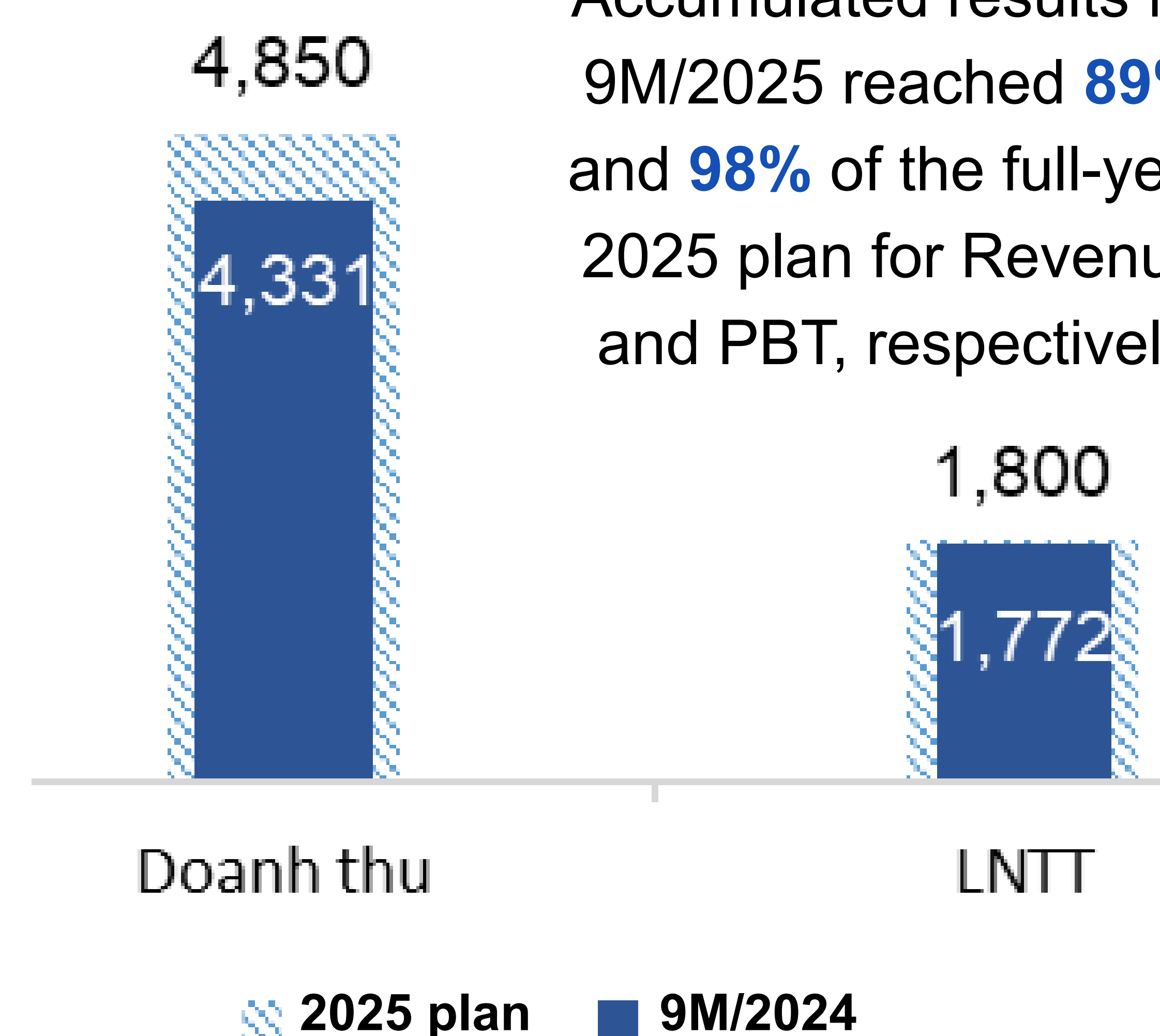


Container volume 9M.2025

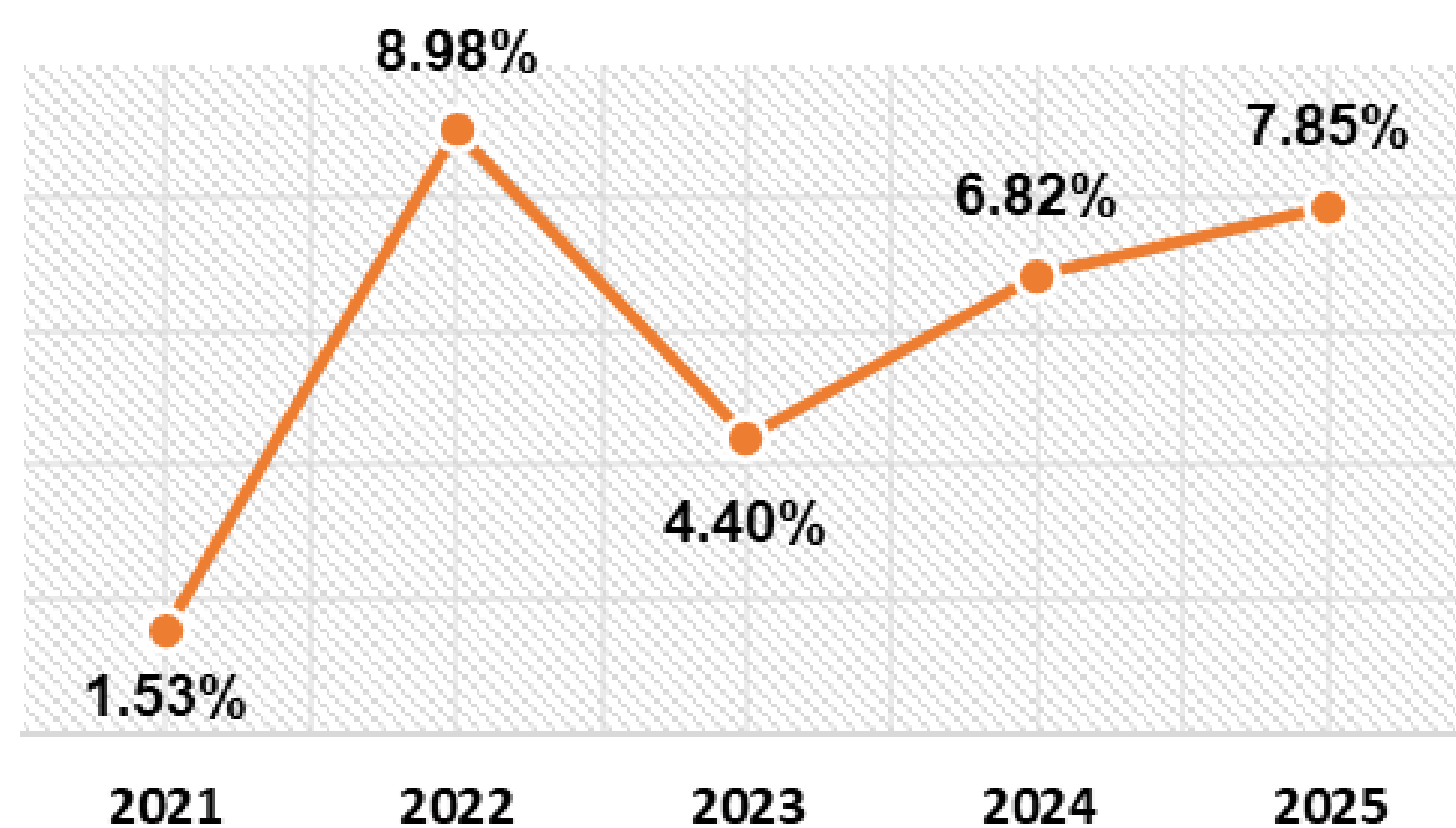


Completion of 2025 plan

Accumulated results for 9M/2025 reached **89%** and **98%** of the full-year 2025 plan for Revenue and PBT, respectively



VIETNAM'S GDP GROWTH IN 9M/2025



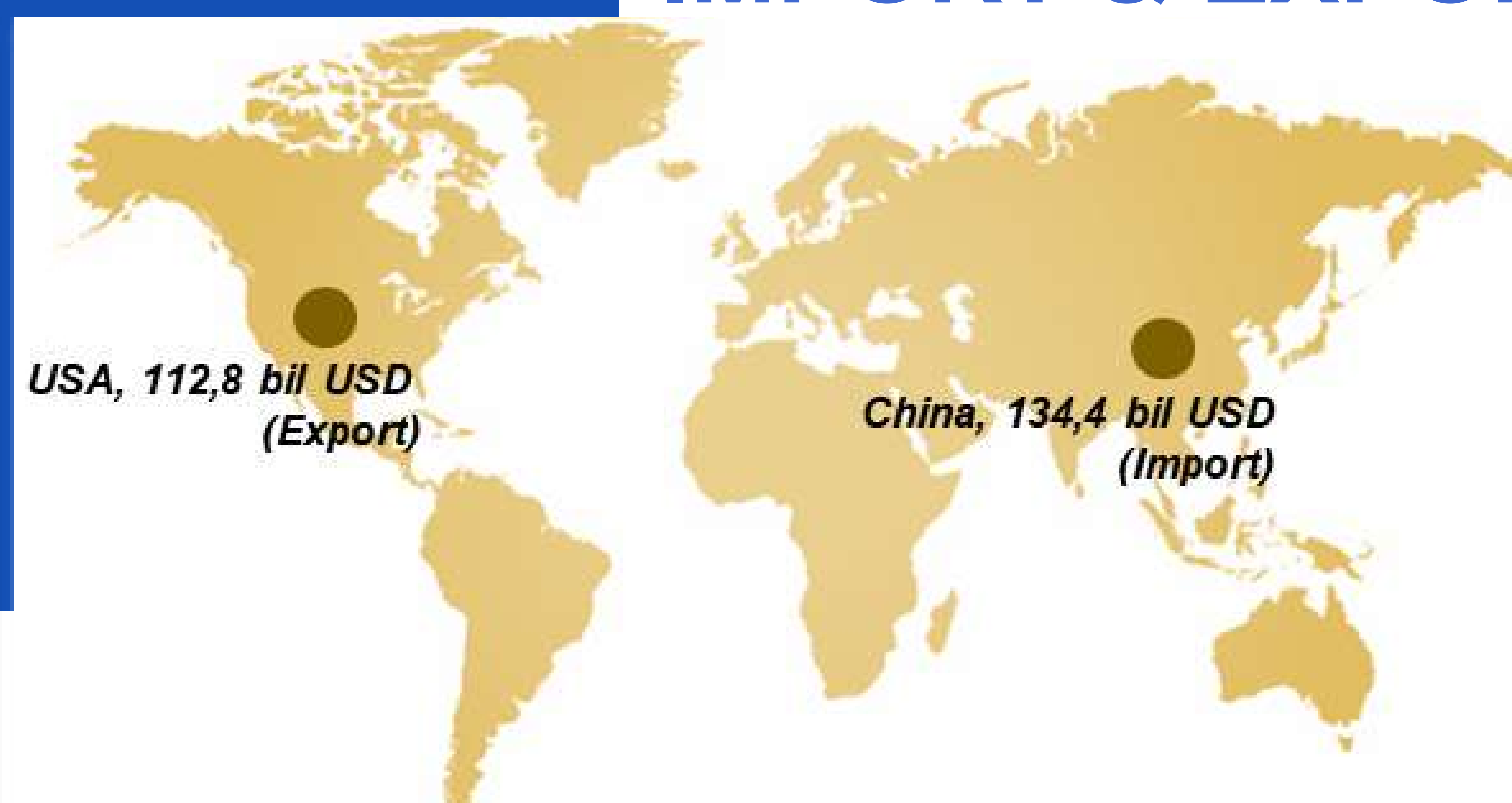
GDP growth rate in 9 months
period 2021 - 2025 (%)

The Gross Domestic Product (GDP) in **9M/2025** increased by **7.85%** compared to the same period in 2024, only lower than the growth rate of 8.98% in 9m/2022 in the period 2011-2025.

9-month 2025 socio-economic recovery was positive due to effective macro policies and confidence. Sustained growth requires fast-tracking administrative reform, public investment disbursement, and credit allocation efficiency

Source: General Statistics Office

IMPORT & EXPORT OF GOODS



The 2 largest import-export markets of Vietnam in 9M/2025

The total imports and exports in the 9M/2025 reached **680.66 bil USD**, increased by **17.3%** over the same period.

331,92 BIL USD

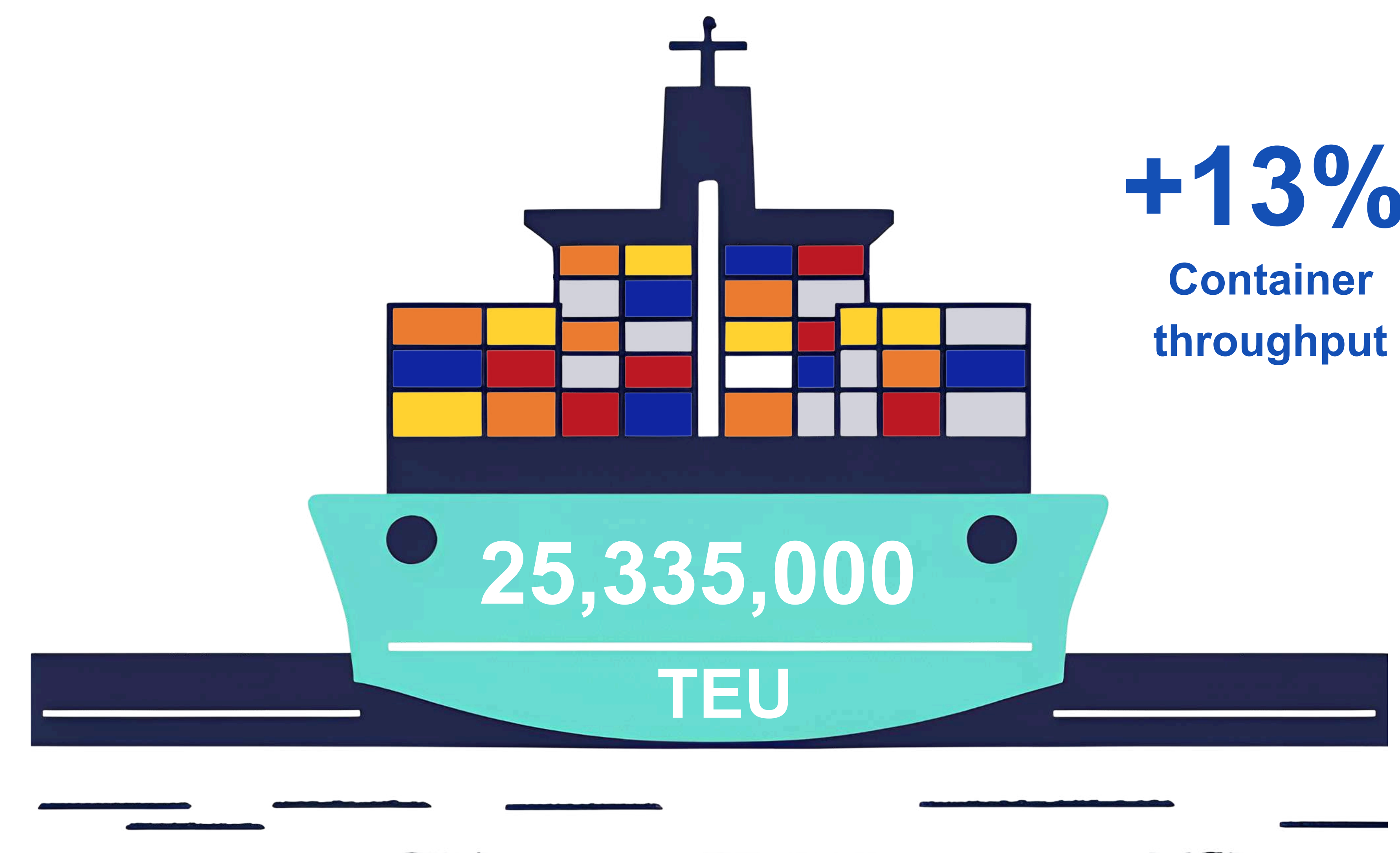
Import
+18,8%

348,74 bil USD

Export
+16%

Source: General Statistics Office

CARGO THROUGHPUT VIA VIETNAM'S PORTS



In the first nine months of 2025, the total volume of goods passing through seaports nationwide reached **863.844 million tonnes**, an increase of **13%** compared to the same period in 2024. Container cargo reached **25.335 million TEUs**, also increasing by **13%**.

Source: Vietnam Maritime and Waterway Administration

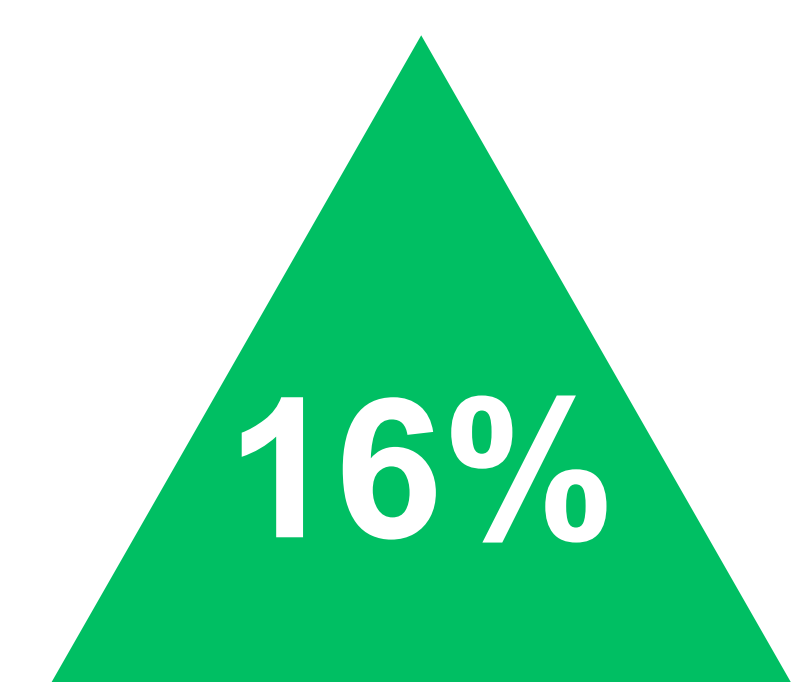


GEMADEPT TAKING FIRM STEPS IN DEVELOPMENT

Global economic growth in the first nine months of 2025 exceeded expectations due to stronger manufacturing and trade. However, geopolitical risks and new tariffs continue to threaten, driving supply chain shifts. Despite this, Vietnam achieved impressive growth, with international bodies projecting it to lead ASEAN. This success is credited to breakthrough policies that unlocked resources, coupled with aggressive execution of innovation and national digital transformation

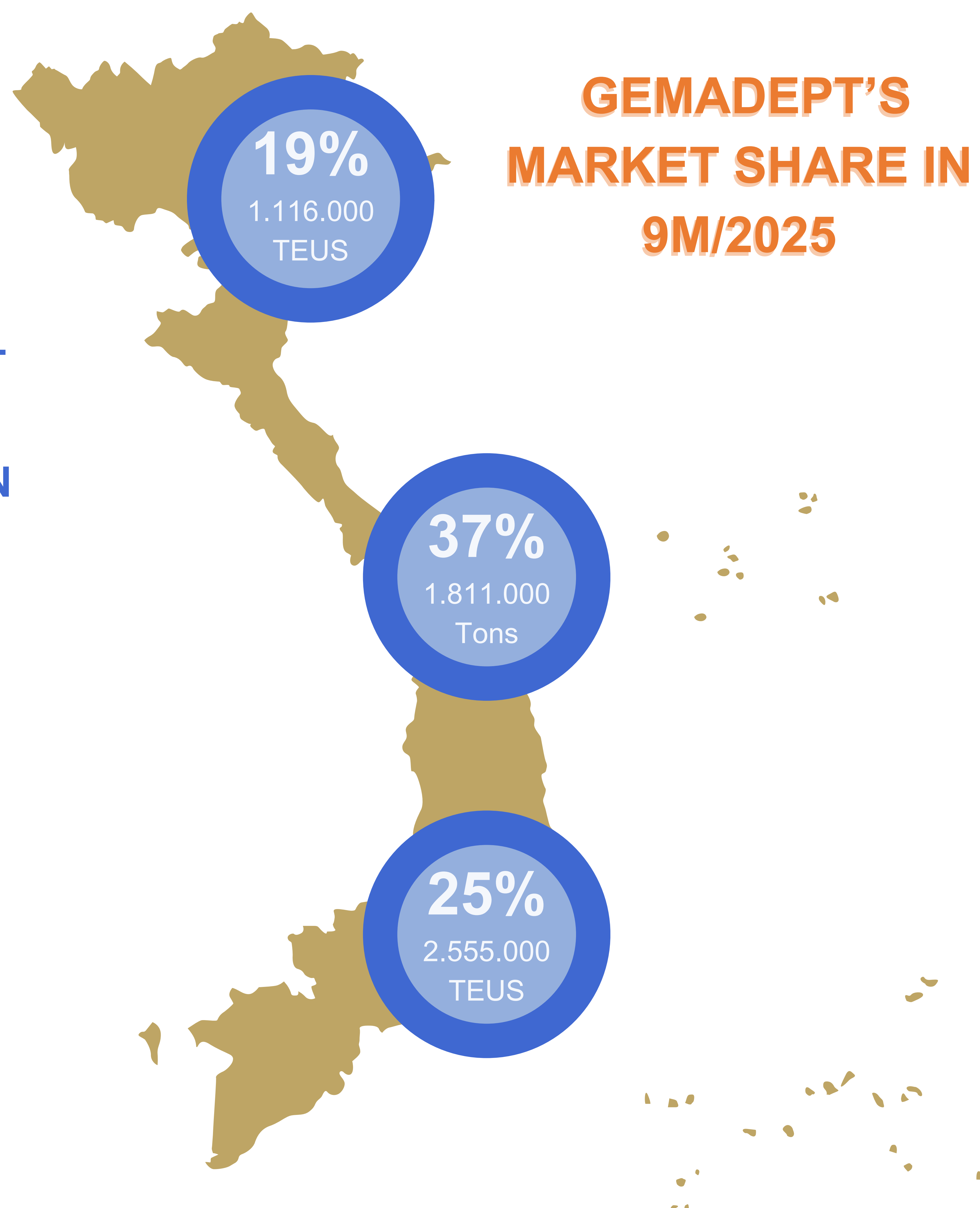
GEMADEPT PORT SYSTEM'S THROUGHPUTS IN 9M/2025

3.671.000 TEUS



over the same period

GEMADEPT'S MARKET SHARE IN 9M/2025



NAM ĐÌNH VŨ PORT PHASE 3 WELCOMED ITS FIRST COMMERCIAL VESSEL



On the morning of September 30th, Nam Dinh Vu Port, part of the Gemadept Corporation, welcomed the first vessel to berth at berth number 7, within the Nam Đình Vũ Port Cluster in Hai Phong.

When Nam Dinh Vu Port Phase 3 is put into operation, it will have a capacity of over 2 million TEUs, making it the largest river port in the Northern region. With a total berth length of 1.5 km, Nam Dinh Vu can simultaneously accommodate 7 feeder vessels for cargo handling. Furthermore, the Port features a specialized pier for OOG and project cargo – a significant advantage in Hai Phong.

With modern infrastructure and enhanced services, Nam Dinh Vu offers superior Port-Logistics solutions, optimizing efficiency for customers within the Gemadept Ecosystem.

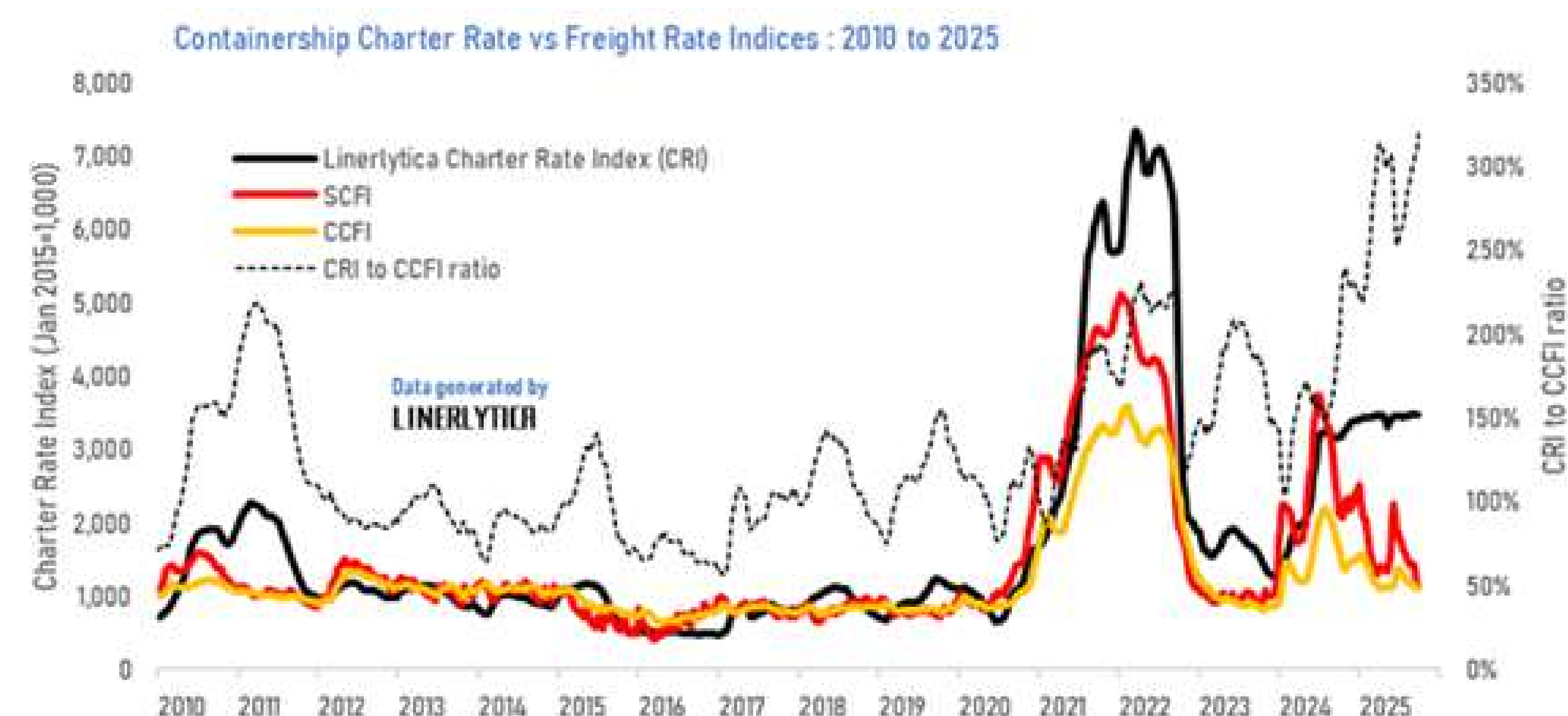
GEMALINK PARTNERS WITH THE 'EMPOWER STUDENTS TO SCHOOL' PROGRAM

With the desire to provide further motivation and resources for children to attend school, on September 18th, Gemalink Port presented gifts and scholarships to underprivileged students in Phú Mỹ.

This is not only material support but also a source of spiritual encouragement, helping the students strive in their studies and nurture belief in their future. Through this practical action, Gemalink Port in particular and Gemadept in general demonstrate our commitment to social responsibility, especially in supporting the younger generation—the future masters of the country.

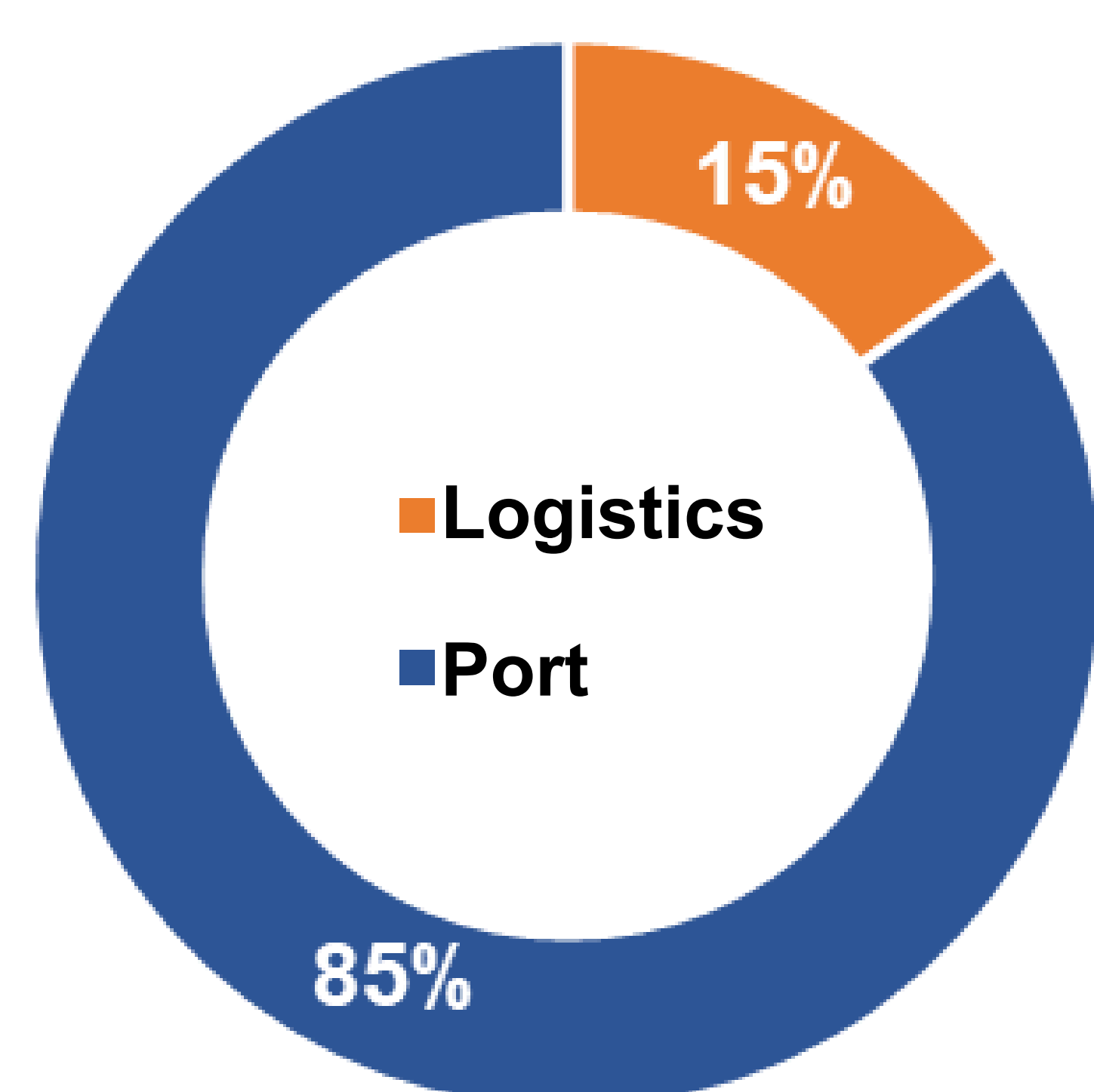


LOGISTICS MARKET



- Despite a freight rate decline of over 60% since the second quarter, the Trans-Pacific market remains busy with container volume reaching 1.810 million TEUs, surpassing the previous record of 1.805 million TEUs set in January 2022.
- Global container throughput is expected to increase by 2.5% - 3.5% in 2025, thanks to solid growth on Intra-Asia, Indian Subcontinent, Latin America, and African routes.
- The charter market remains high-priced and mostly stable, with the Charter Rate Index (CRI) to China Containerized Freight Index (CCFI) ratio reaching a record high of 318%.
- New container ship orders continue to rise sharply, with 385 vessels—totaling 3.36 million TEUs—ordered in the first nine months of 2025. The VLCS segment of 15,000–18,000 TEUs and vessels under 4,000 TEUs are the most popular sizes, reflecting expectations for increased global trade demand.

GEMADEPT'S LOGISTICS ACTIVITIES



Profit Contribution in 9M/2025

Port operations contributed **85%** while Logistics and Shipping contributed about **15%** to PBT from **Gemadept's main core businesses**.

- Gemadept focuses on improving service quality, optimizing costs, and diversifying product sources to provide the best solutions for customers. The Company also promotes the development of new customers and strengthens relationships with existing customers.

CJ GEMADEPT LOGISTICS – MARICO'S NATIONWIDE LOGISTICS PARTNER

CJ Gemadept Logistics continues to be trusted and selected by client Marico as the service provider for Warehousing & Distribution Center services in the Central region.



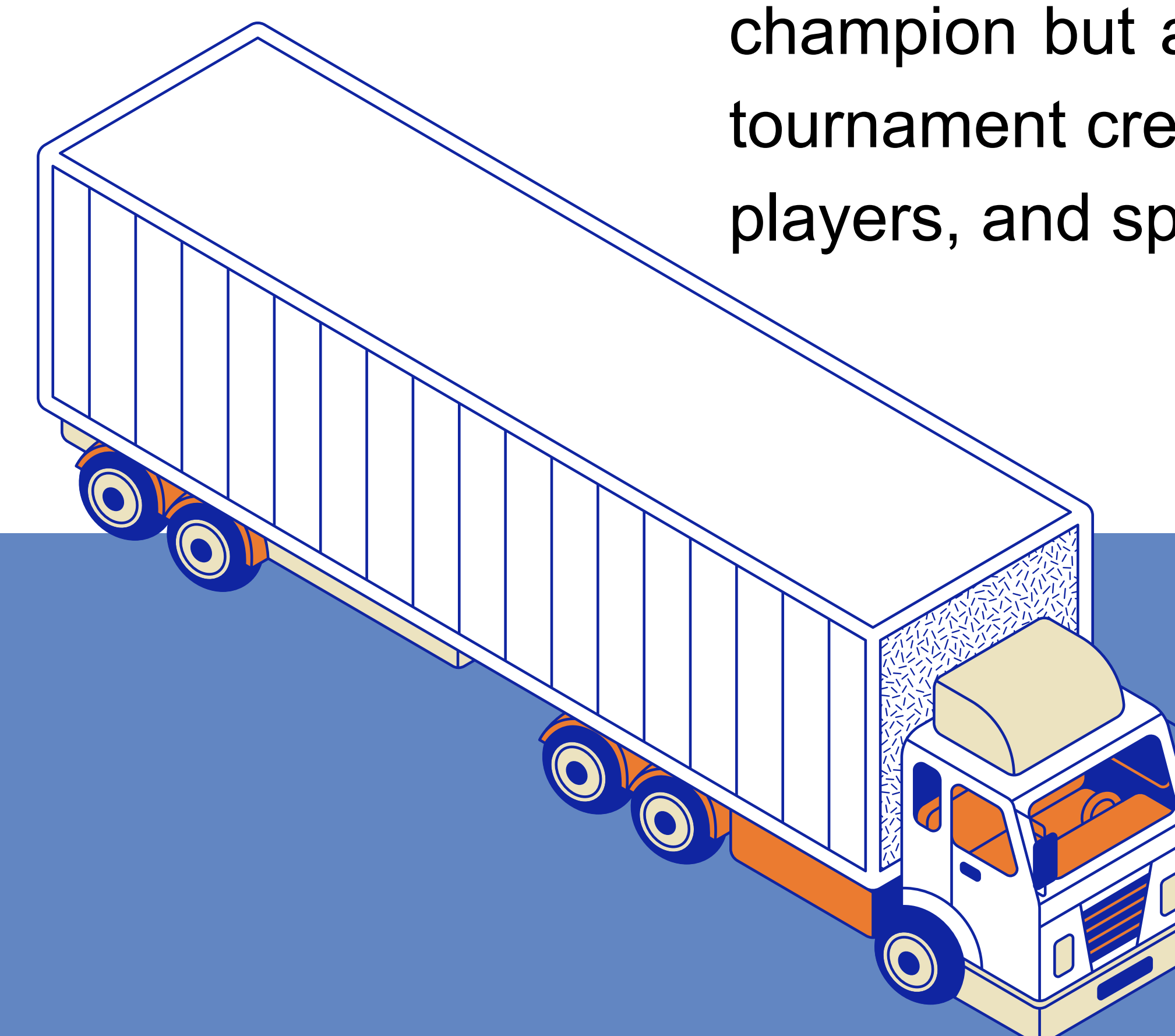
Following the successful operation of Marico's warehousing system and distribution center in the Northern region, and the Mega DC in Sóng Thần – Southern region this past April, CJ Gemadept continues to affirm its leading position in integrated logistics by officially being entrusted by Marico to expand cooperation to the Central region, with a go-live scheduled for early November

CJ GEMADEPT LOGISTICS FRIENDLY CUP 2025 FOOTBALL TOURNAMENT

After three emotional seasons, the CJ Gemadept Logistics Friendly Cup has become one of the most anticipated internal sporting events of the year. On August 17, 2025, the CJ Gemadept Logistics Friendly Cup football tournament officially concluded with a convincing victory by FC CJ GMD HCM VATD.

More than just a tournament, the CJ GMD Logistics Friendly Cup Football Tournament serves as a meaningful sporting and exchange arena. The 12 participating teams dedicated themselves to dramatic and emotional matches, creating a special atmosphere at the stadium.

The Friendly Cup 2025 was a resounding success, not only finding a champion but also promoting the Company's football movement. The tournament created unforgettable bonding memories for the 12 teams, players, and spectators, truly serving as a complete sporting festival.





GEMALINK INT'L PORT

GEMALINK DEEP-SEA PORT PHASE 2

Gemalink Port is currently in the process of finalizing procedures to proceed with the construction of Phase 2A, which is expected to commence in early 2026 and become operational in 2027, raising the Port's total capacity to over 3 million TEUs per year and enhancing its capability to accommodate ultra-large mother vessels.

The expansion of Gemalink is being implemented in stages (2A and 2B), aligning with the market's growth rate and the needs of partner shipping lines, aiming to become a leading international transshipment hub in the region.

Gemalink's Phase 1 was inaugurated in 2021 and is among the world's top 19 ports capable of accommodating mega-vessels up to 250,000 DWT

Gemalink Port's Phase 2 will be operational from **2027-2028**



The total capacity of the whole project : **3 mil TEUs**



NAM DINH VU PORT

NAM DINH VU PORT CLUSTER PHASE 3

Nam Đình Vũ Phase 3 has a total investment capital equivalent to 2.800 billion VND. The total capacity of the Nam Dinh Vu port cluster reaches nearly 2 million TEUs per year. With the advantage gained from upgrading the Ha Nam Channel, the port can accommodate vessels up to 50,000 DWT, continuing to maintain its position as the largest river port cluster in the Northern region

Nam Dinh Vu Port phases 1 and 2 are currently operating at **maximum capacity**, with an average output of over 100,000 TEU per month

Phase 3 of Nam Dinh Vu port welcomed the first commercial ship from the end of September, 2025.



The total capacity of the whole project: **2 mil TEUs**

GEMADEPT AND VIETCOMBANK SIGNED COMPREHENSIVE COOPERATION AGREEMENT



On October 22, 2025 in Ho Chi Minh City, Gemadept Corporation (HOSE: GMD) and Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) officially signed a Comprehensive Cooperation Agreement, marking the elevation of the strategic relationship between

two national pillar enterprises in the fields of Port - Logistics and Finance - Banking.

The solemn signing ceremony, attended by Board and senior leaders, elevates the long-term strategic relationship and enriches both partners' ecosystems. It also aims to promote green, sustainable growth and enhance the enterprises' role in national development.

GEMADEPT CONTINUES TO BE HONORED IN THE TOP 50 PRESTIGIOUS AND EFFECTIVE PUBLIC COMPANIES

Recently, Gemadept was once again honored in the Ranking of the Top 50 Reputable and Effective Public Companies (VIX50) 2025, organized by Vietnam Assessment Report Joint Stock Company (Vietnam Report) and VietNamNet Newspaper



This prestigious award not only recognizes Gemadept's 35-year pioneering journey but also affirms the position of an industry-leading enterprise in Ports and Logistics, fulfilling all criteria regarding scale, efficiency, sustainability, and transparency.

As the market enters a new development cycle, large-cap stocks with strong fundamentals, high liquidity, and information transparency, like the enterprises on the VIX50 list, will continue to be channels that attract abundant international investment capital.



GEMADEPT HONORED WITH ASIA PACIFIC ENTERPRISE AWARDS (APEA) 2025

On October 9, 2025, in Ho Chi Minh City, Gemadept Corporation (HoSE: GMD), a pioneer in the field of Port and Logistics operations in Vietnam, was honored to receive the Asia Pacific Enterprise Awards (APEA) 2025 in the "Corporate Excellence Award" category

Gemadept's recognition at APEA 2025 carries special significance as the Company celebrates its 35th anniversary of Accompanying and Developing with the Nation, a sustained journey that affirms its position as a pioneering national private enterprise in Vietnam's Maritime and Logistics industry.

GEMADEPT ACCOMPANIES FWC 2025: A MARK OF VIETNAMESE LOGISTICS ON THE GLOBAL MAP

From October 6 - 19, 2025, Vietnam was hosting the FIATA World Congress (FWC 2025) for the first time in Hanoi. This is the world's largest event in the industry, with the attendance of the Prime Minister and over 1,200 delegates from more than 150 countries.

Gemadept became a Gold Sponsor of FWC 2025. This sponsorship recognizes the company's superior capabilities and reputation in Ports and Logistics while serving as a strategic opportunity to maximize media value, connect, and expand international cooperation.

By participating in the exhibition, discussions, and networking, Gemadept can directly engage potential customers, expand its international cooperation network, and promote the Group's comprehensive service ecosystem globally



GEMADEPT RUN 2025 – THE SPECIAL SEASON: PIONEERING RUN, CONNECTING SUSTAINABLE VALUE

In 2025, the Gemadept Run – The Special Season was organized in two parts of the country—**Hai Phong City** (October 19, 2025) and **Ho Chi Minh City** (October 26, 2025)—conveying the strong message '**One Vietnam – One Pioneering Will**' in its journey of connecting, sharing, and spreading love. The event received enthusiastic participation and response from leading domestic and foreign enterprises operating in the fields of services, manufacturing, import-export, seaports, transportation, finance, media organizations, and the community.

With the mission '**PIONEERING RUN – FOR THE FUTURE GENERATION**,' in recent years, Gemadept Run has focused its resources on supporting educational development projects. These projects aim to help disadvantaged children in highland areas access knowledge in a safe and healthy environment with good facilities. Every contribution from the Gemadept Run is not only material support but also a source of spiritual encouragement, helping to spread the Pioneering Will to move forward and join hands in building a bright future for the next generation.

Notably, the Gemadept Run 2025 season continued its fundraising efforts, raising capital to build the Huoi Hoc school site, part of Bao Nam Kindergarten in Ky Son District, Nghe An Province, with a total cost of 820,000,000 VND. The project was executed in collaboration with the Nui Em Ecosystem and the Vietnam Children's Fund. Simultaneously, Gemadept partnered with the Vietnam Fatherland Front Committee of Hải Phòng City to support disaster relief efforts, contributing 2 billion VND to help people in Northern areas severely affected by storms, aiding them in quickly stabilizing their lives and overcoming difficulties.

The Gemadept Run 2025 – The Special Season concluded successfully, surpassing the meaning of a mere sporting event to become a journey of creating sustainable values and positively spreading the spirit of mutual support and affection to the community and society.



GEMADEPT CONTINUES TO CONNECT EFFECTIVELY WITH SHAREHOLDERS AND INVESTORS

In the first nine months of 2025, the world continued to face enormous geopolitical and commercial challenges and fluctuations, particularly the tariff tensions between countries.

Gemadept consistently maintained connections with shareholders and investors to update them on the situation and respond flexibly. The Company sent out announcements and newsletters and organized exchange sessions to address concerns regarding the business situation, the progress of project implementation, the development direction for the upcoming period, the journey of digital and green transformation, etc.

Investors were particularly interested in the construction progress of major port projects, including Gemalink Deep-water Port Phase 2A and Nam Đình Vũ Port Cluster Phase 3. Representatives from the Company's Board of Management and the Investor Relations department always engaged in open, honest, and specific discussions concerning the shareholders' and investors' interests and inquiries, while also receiving feedback and seeking cooperation opportunities. As a result, investors highly appreciated the dedication, willingness to learn, openness, and information transparency demonstrated by Gemadept's representatives.



Gemadept receives delegation of
KKP Fund Thailand
(16/10/2025)



THE WAY FORWARD

GEMADEPT CORPORATION
Investor Relations Department

19th Floor, No.6 Le Thanh Ton Street, Sai Gon Ward,
HCMC

Email: ir@gemadep.com.vn

Website: www.gemadep.com.vn

