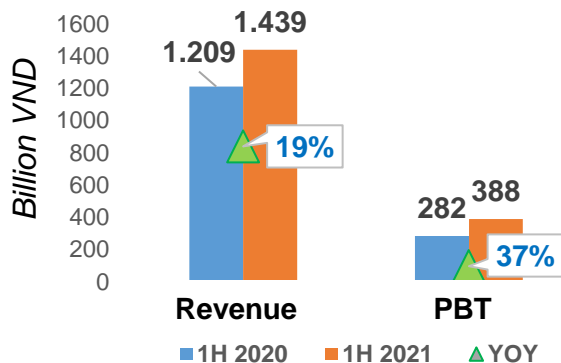


Q2/2021



GEMADEPT'S BUSINESS RESULTS IN Q2/2021 PBT STRONGLY INCREASED BY 37% YOY

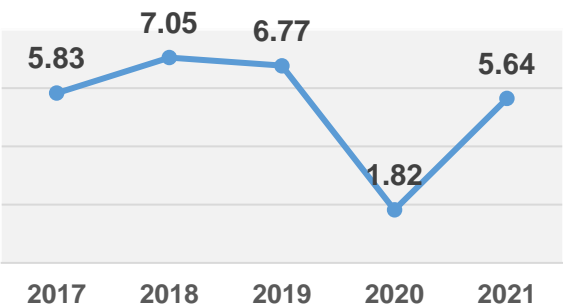


	1H 2021	1H 2020
Gross Profit Margin	40%	41%
PBT margin	27%	23%
EBITDA Margin	44%	46%

Targets	1H 2021	% completed of scenario 1	% completed of scenario 2
Revenue	1,439	51%	53%
PBT	388	55%	61%

MARKET OVERVIEW Q2/2021

GDP GROWTH IN 2017-2021

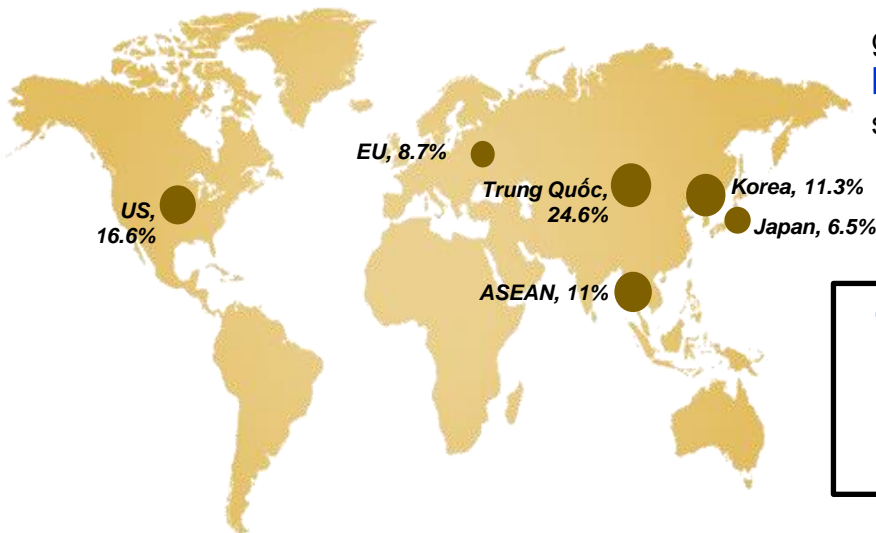


The Gross domestic product (GDP) in Q2/2021 was estimated to increase **by 6.61%** over the same period last year, higher than the growth rate of 0.39% in Q2 of 2020.

In Q1 of 2021, GDP increased **by 5.64%**, higher than the same period in 2020, showing a great effort to realize the dual goal of "fighting the pandemic while developing the economy" in the face of the complicated developments of the Covid-19 pandemic since the end of April 2021.

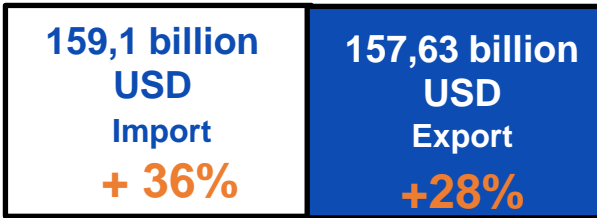
Source GSO

IMPORT AND EXPORT OF GOODS



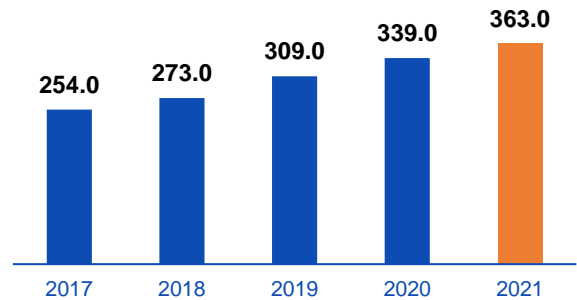
The total import and export value of goods in Q2/2021 reached **316.73 billion USD**, up by **32.2%** over the same period in 2020.

Source: GSO

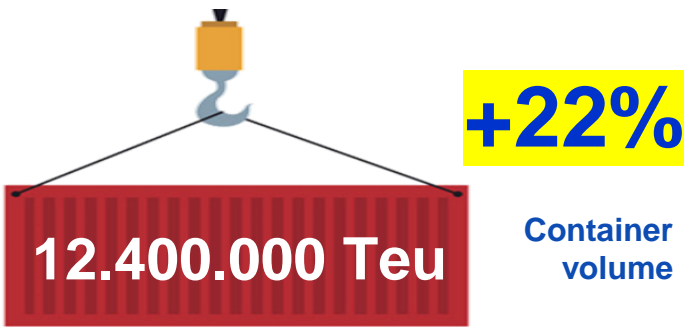


Proportion of Vietnam's main import-export markets

CARGO THROUGHPUT VIA VIETNAM'S PORTS



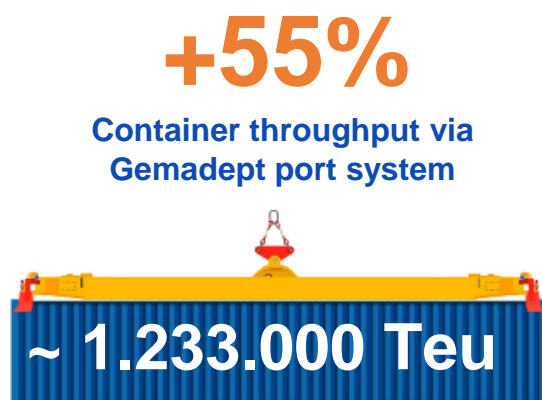
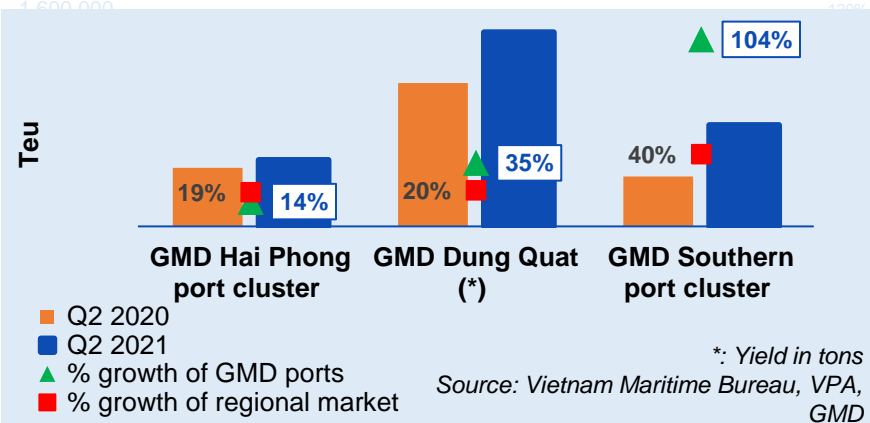
Total cargo throughput via Vietnam's ports in the first 6 months of the 2017 – 2021 period (million tons)



The total cargo throughputs of the country's seaports reached **363 million tons**, up by **7%** over the same period in 2020. Container cargo still maintained a strong growth rate with more than 12.4 million TEUs, up by 22% over the same period last year.

Source: Vietnam Maritime Administration

GEMADEPT'S PORT SYSTEM REMAINS STEADY FACING COVID-19 PANDEMIC



■ Gemadept Port throughput in 1H/2021 increased by 55% over the same period:

- The throughput through the entire GMD port system in the three regions all grew positively by double digits compared to the same period last year, equivalent to and higher than the overall growth rate of the market.
- For containers, the throughput through the entire GMD port system grew impressively, equaling 1.5 times the same period last year, and higher than the growth rate of container throughput through the whole country, which is 22%.
- The throughput through seaports increased and kept at a stable growth rate due to the recovery of major economies after the Covid-19 pandemic such as the US, Europe, China, etc.
- As one of the industries affected by the pandemic, GMD has always proactively complied with the anti-pandemic measures of the local government; with the dual goal of "fighting the pandemic while ensuring the circulation of goods" to keep the GMD seaport system safe in particular and Vietnam in general, ready and firm to overcome difficulties, and ensure strong positive growth in the second half of 2021.

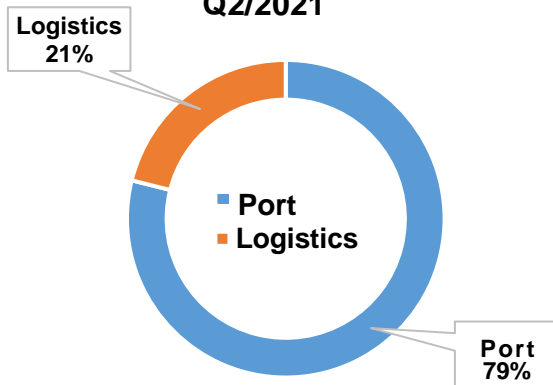
The Gemadept port system continuously received good news in the second quarter of 2021, such as these highlights amid the pandemic:

- **April and May:** GMD officially launched two river ships Phuoc Long 60 and Phuoc Long 62 with the largest capacity in the region as of now - 248 TEU. GMD constantly invests and upgrades modern means of transport to increase transportation capacity, save time and transportation costs for customers, and promptly meet transportation needs between the Cai Mep port area and the Mekong Delta provinces and Cambodia.
- **17/06/2021:** Gemalink Port receives 2 ships simultaneously for the first time since it came into operation in January 2021. With the state-of-the-art infrastructure and equipment, Gemalink has proven its operating capacity in line with the world's trend of ship size upgrading.
- **21/06/2021:** Nam Hai Dinh Vu Port has safely and successfully loaded and unloaded the trains belonging to Metro line 5 - Hanoi station, contributing to quickly completing the country's urban railway project. Besides that, the Port also continuously operating new service routes with many major shipping lines after constant efforts in Marketing.

LOGISTICS SECTOR BREAKTHROUGH WITH IMPRESSIVE GROWTH IN PBT UP TO ABOUT 40%

PBT from normal business activities

Q2/2021



Overall in Q2/2021:

- Logistics và Shipping contributed about 21% of PBT from normal business activities of Gemadept

- Gemadept's Logistics field recorded a breakthrough growth in Q2/2021. Specifically, accumulated income increased by 27% but PBT increased by an impressive 36% compared to the same period in 2020. In the 1H of 2021, all member units in the logistics sector exceeded the set plan. Warehouse space utilization and warehouse utilization ratio have always been improved over the months.
 - On 11/5/2021, GMD's Project Board and a fleet of OOG specialized vehicles transported the carriages of train No. 2 to Depot Long Binh, Thu Duc City, Ho Chi Minh City. While the pandemic situation is still complicated, as a transportation contractor for a key national project, GMD is always ready to continue the "Metro dream" of the Vietnamese people.
 - On 13/7/2021, Gemadept continued to successfully transport Metro trains No. 6 & 7. Once again, this affirms Gemadept's strong sense of responsibility, actively contributing to maintaining the progress of important national projects and ensure the circulation of goods amid the Covid-19 pandemic.

At the same time, with the recovery of the domestic and international freight demand, the increase in freight rates in line with the market's general level, and especially with the coming into operation of the Gemalink megaproject, which has promote operational efficiency by connecting Cai Mep area with the Mekong Delta, and Cambodia, the shipping activities continued to record positive growth, reaching 621% of PBT over the same period.



SCSC WELCOMES THE SHIPMENT OF VACCINE MODERNA, PUSHING BACK THE PANDEMIC TOGETHER WITH HCM CITY



On the night of 24/07/2021, SCSC Air Cargo Terminal successfully received a flight carrying a batch of Moderna vaccine supported by the US government to Vietnam through the COVAX Mechanism.

This is the second batch of Moderna vaccine to arrive in Vietnam in July, including a total of 3,000,060 doses; of which 1,499,960 doses were allocated to Ho Chi Minh City and 1,500,100 doses arrived at Noi Bai airport (Hanoi) on 25/07.

Preparing for the reception of this vaccine batch, at SCSC Air Cargo Terminal, a team of personnel with specialized equipment has been arranged and were readied to receive the batch. Immediately after the aircraft carrying the vaccine landed at SCSC's landing area, disinfection spraying was strictly implemented in accordance with regulations and the shipment of vaccines was carried out from the landing area to the warehouse with guaranteed safety.

With a carefully prepared shipment plan, attentive to every detail, a smooth coordination process, with a professional and skillful operation, SCSC has successfully completed the loading and unloading and storage of the vaccines that are especially important and meaningful to the people of Ho Chi Minh City, which is the central of the 4th outbreak of the Covid-19 pandemic in our country.

GEMADEPT SUCCESSFULLY TRANSPORTED THE METRO TRAINS IN THE MIDDLE OF THE PANDEMIC

After many days of being shipped by sea from Japan, on the afternoon of 13/07/2021, trains number 6 and 7 of Metro line 1 arrived at Khanh Hoi Port in Ho Chi Minh City in the joy of all. Members involved in the project.

As planned, at 0:00 on 14/07/2021, the carriages were transported by Gemadept's skilled and experienced engineers, drivers, and technical staff to the Long Binh depot, Ho Chi Minh City. Thu Duc, ready for the trial operation of Metro train No. 1 at the end of 2021.

Gemadept's excellent completion of the task of transporting the trains to the depot safely and on schedule is a great effort in the face of many difficulties and challenges caused by Covid-19 and ensuring safety and prevention of the pandemic in operation.

GEMADEPT LOGISTICS LAUNCHED A NEW DISTRIBUTION CENTER

At the beginning of July 2021, Gemadept Logistics has just launched a new Distribution Center in Bac Ninh area.

With a warehouse area of 2,500m², helping GMD's total warehouse area to increase to 237,344 m², at a favorable geographical location (about 25km from Hanoi, 110km from Hai Phong and 140km from the gate in Lang Son), and operating using advance equipment

this new Distribution Center of Gemadept Logistics will help bring better services with outstanding values to customers



GEMALINK – STRONG MOTIVATION FOR GROWTH

- **Bringing the good news for Gemalink Deep-sea Port, the port has been granted an official operation license with the capacity to simultaneously receive 2 mother ships with a tonnage of up to 200,000 DWT.**
- After just over 5 months of official operation, Gemalink reached an output of more than 300,000 Teu. According to the plan, Gemalink's output will continue to increase in the last 6 months of the year from the abundant source of goods from its partner in the joint venture, CMA-CGM, the OCEAN alliance, and the support of other shipping lines.
- The outstanding advantages of Gemalink as well, as the port's "right time and location" for operation, have brought about many positive effects, making important contributions not only to GMD's business results but also to promptly solved the serious berth congestion of the Cai Mep - Thi Vai port cluster.
- Gemalink port meets the urgent needs of a series of large shipping lines and the trend of moving goods to the Cai Mep port area. It is expected that Gemalink port will create a "new miracle": making a profit in the first year of operation - something that very few seaports in the world can do.
- With the exciting start-up results of Gemalink, GMD is actively arranging capital sources to accelerate the construction progress of Phase 2 of the project in Q4/2021, aiming to bring Phase 2 of the project into operation from 2023 with an additional capacity of 900,000 TEU.



Panorama of GML with an area of 33ha, 800m of berth, 6STS and 18RTG

UPDATE FOR UPCOMING PROJECTS

GEMALINK PHASE 2

- Currently, Gemalink is in the process of implementing procedures and arranging capital to deploy phase 2 by the end of 2021.
- **With a scale of 39 ha, 350m of berth, and a capacity of up to 900,000, the completion of this phase 2 will open up many new opportunities for Gemalink deep-sea port**
- The investment capital for the project is 4,200 billion VND
- At the same time, Gemadept is continuing to work to select suitable investors for phase 2



NAM DINH VU PHASE 2

- Nam Dinh Vu Port project phase 2 is currently carrying out procedures and arranging capital to accelerate the implementation progress in 2021.
- **The scale of the project includes an area of 22- 44ha, 440-1,100m of berth, and has a capacity of 600,000 - 1,200,000 Teus.**
- The investment capital for the project is 1,700-4,500 billion VND
- Currently, Gemadept is continuing to work to select suitable investors for Phases 2, 2B of the project.



GEMADEPT SUCCESSFULLY ORGANIZED THE AGM 2021



On the morning of 30/06/2021, GMD successfully held the 2021 Annual General Meeting of Shareholders while ensuring absolute compliance with regulations on distance, safety for pandemic prevention. The Meeting achieved a high consensus rate on all contents and plans submitted to the General Meeting for approval.

Regarding the business plan, the General Meeting approved the expected consolidated revenue in 2021 of 2,800 billion VND, up by 7%; PBT of 700 billion VND, up

by 37% compared to 2020.

In the medium scenario, revenue is expected to increase slightly by 4% to 2,700 billion VND and profit to increase 23% to 630 billion VND.

Regarding the investment plan, Gemadept will continue to promote key projects to expand the scale, creating a premise for long-term growth plans for the 2021-2025 period, including the development of phase 2 of Gemalink deep-sea port at CM-TV and Nam Dinh Vu Port cluster in Hai Phong.

Besides, with a concentric diversification strategy, consolidating and enriching the integrated ecosystem of Port - Logistics, GMD simultaneously plans to research and develop investment projects in seaports and air cargo ports, inland waterway port, Logistics Center, DC, ICD, Industrial Park, etc.

ANNOUNCING GOLIVE OFFICIAL WEBSITES OF GEMADEPT PORTS

After a period of focusing on project development, the new website system for Gemadept ports has been completed with a completely new look compared to the previous Website and officially put into use on August 1, 2021.

With the goal of helping customers and partners to easily find out information about the ports, equipment, network, and services provided, the new website integrates many features and has fast access speed. Furthermore, the Smartport application that has just been deployed in May 2021 has been connected to the Website system of the Northern port block and will continue to be integrated into the remaining ports after Smartport is applied throughout the Gemadept's system. Customers and partners can access the pages on each link as follows:

- **Website Gemadept:** <https://www.gemadept.com.vn>
- **Website Gemalink Port:** <https://gml.gemadept.com.vn>
- **Website Nam Dinh Vu Port:** <https://ndv.gemadept.com.vn>
- **Website Nam Hai Ding Vu Port:** <https://ndp.gemadept.com.vn>
- **Website ICD Phuoc Long:** <https://pip.gemadept.com.vn>
- **Website Binh Duong Port:** <https://bdp.gemadept.com.vn>
- **Website Nam Hai ICD:** <https://nhi.gemadept.com.vn>
- **Website Nam Hai Port:** <https://nhp.gemadept.com.vn>
- **Website Dung Quat Port:** <https://dqp.gemadept.com.vn>



GMD CONTINUES TO REPRESENT THE LOGISTICS INDUSTRY AND IS HONORED IN THE “50 BEST LISTED COMPANIES” BY FORBES IN 2021

On 07/06/2021, Forbes Vietnam Magazine announced the **"List of 50 best-listed companies" in 2021**. This is the 9th time Forbes Vietnam has announced the list of best-listed companies in Vietnam.

Facing the challenges from the pandemic, Gemadept quickly responded with a series of specific and drastic policies and actions to ensure business efficiency, health and safety for employees, support customers and partners, and ensure timely implementation of key projects.

With a chain of 8 ports from North to South and a logistics network in 6 areas, 19 modern distribution centers, air cargo terminal, etc., GMD actively contributes to promoting economic flows, and at the same time, contributes to improving the position of Vietnamese enterprises in the international arena, especially in the logistics industry.

The fact that GMD once again represents the Logistics industry honored by Forbes in the list of "50 Best-listed Companies" in 2021 is an honorable and worthy recognition.



GEMADEPT SMARTPORT, DIGITAL CONNECTION OF PORT SYSTEM

As the leading enterprise that owns and operates the Port - Logistics ecosystem in Vietnam, Gemadept always focuses on applying modern information technology into production and business activities.

With Gemadept Smartport, customers can use it anytime, anywhere, accessing it on many computer and Smartphone devices; Make online orders for all services of forwarding, lifting, loading and unloading containers, etc.; Fast online transaction, minimizing the use of cash; Save time, manpower and costs; Minimize paper documents; Have a professional and attentive customer care system 24/7; etc.



OPENING CENTRAL GEMADEPT JOINT STOCK COMPANY

GMD has just officially opened Central Gemadept Joint Stock Company with the charter capital of 20 billion VND. The company's head office is located at FL 9, Indochina Riverside Tower, 74 Bach Dang, Hai Chau 1 ward, Hai Chau district, Da Nang city.

Central Gemadept Joint Stock Company operates in the fields of loading and unloading goods; Warehousing and storage of goods; Transporting of goods by road; Freight inland waterway; Direct support service activities for air transport; agent, broker, auctioneer, etc.

The establishment of Central Gemadept Joint Stock Company is a strategic step of GMD to expand operations and promote GMD's capacity and position in the Central region market.

JOINING HANDS TO FIGHT COVID-19



GMD SUPPORTS THE COST OF PURCHASING MEDICAL EQUIPMENT, ASSISTING COVID-19 PREVENTION



The current situation of the Covid-19 pandemic is very complicated, especially in Ho Chi Minh City as well as in other areas of South Vietnam. This has been causing a serious impact on the country's economy and all social activities due to the need to implement social distancing for a very long period. Not only that, the pandemic has also caused many difficulties in the fight against the Covid-19 on the front lines. The increasing number of infections has caused many doctors, volunteers, as well as patients being treated at hospitals to face many risks due to the lack of protective equipment such as masks, non-invasive ventilators, etc.

To join hands with the City and the people of the country to repel the pandemic and restore a new normal soon, on 25/07/2021, GMD responded to the support program organized by the Vietnam Logistics Association (VLA) launched through the donation to

purchase medical equipment to be delivered to hospitals in Ho Chi Minh City area.

Previously, in June 2021, GMD actively contributed to the Vaccine Fund with an amount of nearly 5 billion VND. The quick participation in contributing to the Vaccine Fund demonstrates the Company's responsibility towards the community and employees of the Company, unanimously realizing the dual goals of "Maintaining and developing socio-economic" and "Effective anti-pandemic measures".

GEMADEPT STEADILY OVERCOMING THE PANDEMIC

Facing the warnings from the Ministry of Health about this strain of SARS-CoV-2 virus spreading very quickly, GMD's Department of Disease Prevention quickly proposed emergency measures throughout the Company, such as making response plans according to the level of emergency, communicating strict compliance with regulations on pandemic prevention. Not only that, the Company also builds contingency plans for personnel and flexible response scenarios; Suspension of sports exchanges, business trips, and non-essential personal travel; etc.

Besides, the Company actively minimizes direct contact, ensuring the safety of customers and partners through the application of modern technology such as Smartport, Web Portal, online meeting, etc.

GEMADEPT GAVE 1,000 ENGLISH SCHOLARSHIPS TO CHILDREN OF FRONT LINE DOCTORS FIGHTING AGAINST COVID-19

On 26/07/2021, a representative of Gemadept presented a sponsorship package of 1,000 Alokiddy English scholarships (English brands at home for children) to a number of health agencies in Ho Chi Minh City. HCM. This is a scholarship package that Gemadept gives to the children of doctors, nurses, and medical staff on the front lines of the fight against COVID-19 as a gratitude and encouragement, wishing to join hands with the Government to "share the worries for the children of doctors and nurses and encourage the children's spirit when their parents are working away from home.

GUARANTEE FULL AND TIMELY INFORMATION TO INVESTORS

- In the first half of 2021, despite the complicated development of the Covid-19 pandemic, especially in the southern provinces, leading to direct contact be kept minimized to ensure the safety of all parties. Overcoming these difficulties, GMD's Investor Relations Department has always been proactive and flexible in its role as an information bridge between the Company and domestic and foreign investors interested in the production and business situation of the Company.
- The Investor Relations Department and the Finance Department of GMD continue to promote the good cooperation relationship with reputable securities companies and organizations such as VCBS, SSI, VCSC, FPTS, Rong Viet, etc. through seminars, online meetings, and investment conferences that have been held in the past.
- Besides, GMD Investor Relations Department has held visits to the Ports and Distribution Centers, allowing investors to “experience” the operating activities, observe the operation of the Company, and getting the best update on necessary information.
- Through online meetings, investors expressed interest in the Company’s business situation, development plans, project progress, the impact of the pandemic, the scarcity of empty containers, etc. Investors are particularly interested in Gemalink Deep-sea Port and the implementation plan of projects in the near future such as Phase 2 of Gemalink Deep-sea Port and Phase of Nam Dinh Vu port cluster.
- In the coming time, the Investor Relations Department and the Finance Department of GMD will continue to improve their best capability and maintain the role of the bridge between the Company and investors to provide accurate and timely information to investors.





GEMADEPT CORPORATION

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