

# **FINANCIAL STATEMENTS**

**FOR THE FISCAL YEAR ENDED 31 DECEMBER 2014**

## **GEMADEPT CORPORATION**

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**STATEMENT OF THE BOARD OF DIRECTORS**

The Board of Directors of Gemadept Corporation ("the Corporation") presents this statement together with the audited Financial Statements for the fiscal year ended 31 December 2014.

**Business highlights**

Gemadept Corporation has been operating under the Business Registration Certificate No. 0301116791 (No. 059080 before), which was registered for the 1<sup>st</sup> time on 01 November 1993 and was amended for the 18<sup>th</sup> time on 18 September 2014, granted by the Department of Planning and Investment of Ho Chi Minh City.

Charter capital as in the Business Registration Certificate: VND 1.161.379.940.000  
 Number of shares: 116.137.994 shares  
 Face value: 10.000 VND/share

The stocks of the Corporation were listed in Ho Chi Minh City Stock Exchange (HOSE) since 08 March 2002 (code: GMD).

**Head office**

Address : No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.  
 Tel. : (84-8) 38 236 236  
 Fax : (84-8) 38 235 236  
 E-mail : info@gemadept.com.vn  
 Tax code : 0301116791

**Affiliates:**

Affiliates	Address
Huu Nghi Shipping Company (Hunship)	2A - 4A Ton Duc Thang, District 1, Ho Chi Minh City
Pacific Marine Company (PAMAR)	15 <sup>th</sup> Floor, No. 35 Nguyen Hue, District 1, Ho Chi Minh City
Da Nang Branch	39 Quang Trung, Hai Chau District, Da Nang City
Can Tho Branch	47/11A Le Hong Phong, Can Tho City
Vung Tau Branch	Ward 7, Vung Tau City, Ba Ria - Vung Tau Province
Branch of Gemadept in Cambodia	# 193C Mao Tse Toung Avenue, Chamcamon, Phnom Penh, Cambodia

Gemadept Corporation has been consistent with its strategy to develop core businesses and to selectively diversify business sectors. The business scopes of Gemadept Corporation include port operation, logistics, forestry and real estate.

- Port operation: Operating a port system stretching from the North to the South, at big cities and major industrial zones: Phuoc Long ICD Port, Nam Hai Port, Nam Hai Dinh Vu Port, Dung Quat Port and Binh Duong Port; investing in the projects of Gemalink Cai Mep deep-sea Port and Gemadept Hoa Sen Port.
- Logistics: Distribution centers; container liner services; super length and weight cargo transport; multi-modal transport, ship and crew management; shipping agency and freight forwarding services; air-cargo terminal, etc.
- Forestry: Plant, care, exploit and process rubber trees and other industrial crops in Cambodia.
- Real estate: Building and operating commercial centers, hotels, office buildings in big cities of Vietnam and Indochina including Saigon Gem Mixed-use Development project and Gemadept Mixed-use Development project in Vientiane- Laos.

**Material effects on the Group's operations**

During the year, the Corporation has increased its charter capital from VND 1.144.216.690.000 to VND 1.161.379.940.000 due to the share issuance under the share welfare program for the employees in line with the Resolution No. 128/GMD-ĐHĐCĐ dated 29 May 2013 of the Annual Shareholders' Meeting.





**GEMADEPT CORPORATION****STATEMENT OF THE BOARD OF DIRECTORS (cont.)**

In addition, the Corporation has fully transferred its capital contribution in Schenker Gemadept Logistics Vietnam Co., Ltd. to its partners - Schenker (Asia Pacific) Pte., Ltd. (Federal Republic of Germany) and transferred 85% of its capital contribution in MARTOW to its partners - CJ Cheil Jedang Corporation, CJ CGV Co., Ltd, CJ O Shopping Co., Ltd and CJ Korea Express Corporation and transferred all its capital contribution in Falcon Ha Dong Investment and Trading J.S.C.

**Financial position and financial performance**

The financial position as of 31 December 2014, the financial performance and the cash flows for the year then ended of the Corporation have been expressed in the Financial Statements attached to this statement (from page 06 to page 56).

During the year, the Corporation has distributed its profit and extracted for its funds in the year 2013 in line with the Resolution dated 27 May 2014 of the Annual Shareholders' Meeting as follows:

- Extraction for bonus and welfare fund (05% on profit after tax)	VND 10.197.593.213
- Extraction for financial reserved fund (05% on profit after tax)	VND 10.197.593.213
- Extraction for reserved fund to support charter capital (05% on profit after tax)	VND 10.197.593.213
- Extraction for funds for activities of the Board of Management (03% on profit after tax)	VND 6.118.555.928
- Extraction for dividends in 2013 (1.200 VND/share)	VND 139.365.592.800
<b>Total</b>	<b>VND 176.076.928.367</b>

**Subsequent events**

The Board of Directors of the Corporation hereby confirms that there have been no events from 31 December 2014 to the date of this statement, which need any adjustments on the figures or the disclosures in the Financial Statements.

**The Board of Management and the Executive Officers**

The Board of Management and the Executive Officers of the Corporation during the year and as of the date of this statement include:

***The Board of Management***

Full names	Position
Mr. Do Van Nhan	Chairman
Mr. Chu Duc Khang	Vice Chairman
Mr. Do Van Minh	Member
Mr. Nguyen Quoc Huy	Member
Mr. Pham Hong Hai	Member
Mr. Vu Ninh	Member
Ms. Nguyen Minh Nguyet	Member
Ms. Bui Thi Thu Huong	Member
Mr. Pham Tien Tinh	Member
Mr. Phan Thanh Loc	Member
Mr. Bolat Duisenov	Member

***The Control Board***

Full names	Position
Mr. Luu Tuong Giai	Chief of the Board
Ms. Vu Thi Hoang Bac	Member
Mr. Tran Duc Thuan	Member
Ms. Tran Thanh Thuy	Member
Ms. Phan Cam Ly	Member

***The Board of Directors***

Full names	Position
Mr. Do Van Minh	General Director
Mr. Chu Duc Khang	Deputy General Director



## **GEMADEPT CORPORATION**

### **STATEMENT OF THE BOARD OF DIRECTORS (cont.)**

#### **Auditors**

A&C Auditing and Consulting Co., Ltd. has performed the audit on the Financial Statements for the fiscal year ended 31 December 2014, and has expressed its willingness to be appointed the Corporation's external auditor.

#### **Responsibilities of the Board of Directors**

The Board of Directors of the Corporation is responsible for the preparation of the Financial Statements to give a true and fair view of the financial position, the financial performance and the cash flows of the Corporation for each fiscal year. In order to prepare these Financial Statements, the Board of Directors must:

- select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- state clearly whether the accounting standards applied to the Corporation are followed or not, and all the material differences from these standards are disclosed and explained in the Financial Statements;
- prepare the Financial Statements of the Corporation on the going-concern basis, except for the cases that the going-concern assumption is considered inappropriate;
- design and implement effectively the internal control system in order to ensure that the preparation and presentation of the Financial Statements are free from material misstatements due to frauds or errors.

The Board of Directors hereby ensures that all the requirements mentioned above have been followed when the Financial Statements are prepared, that all the accounting books of the Corporation have been fully recorded and can fairly reflect the financial position of the Corporation at any time, and that all the Financial Statements have been prepared in compliance with the Vietnamese Accounting Standards and System, which have been issued together with the Decision No. 15/2006/QĐ-BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the Accounting Standards and System.

The Board of Directors is also responsible for protecting the assets of the Corporation, and consequently has taken appropriate measures to prevent and to detect frauds and other irregularities.

#### **Approval on the Financial Statements**

The Board of Directors has approved the accompanying Financial Statements, which give a true and fair view of the financial position of Gemadept Corporation as of 31 December 2014, as well as the financial performance and the cash flows for the fiscal year then ended in conformity with the Vietnamese Accounting Standards and System, which were issued together with the Decision No. 15/2006/QĐ-BTC dated 20 March 2006 of the Minister of Finance and the Circulars of the Ministry of Finance giving guidance on the implementation of the Accounting Standards and System.

For and on behalf of the Board of Directors,



**Do Van Minh**  
**General Director**

Date: 31 March 2015





**BAKER TILLY  
A&C**

**CÔNG TY TNHH KIỂM TOÁN VÀ TƯ VẤN A&C**  
**A&C AUDITING AND CONSULTING CO., LTD.**



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Tel: (84.8) 3 5472972 - Fax: (84.8) 3 5472970  
Branch in Ha Noi : 40 Giang Vo St., Dong Da Dist., Ha Noi City  
Branch in Nha Trang: 18 Tran Khanh Du St., Nha Trang City  
Branch in Can Tho : 162C/4 Tran Ngoc Que St., Can Tho City  
**www.a-c.com.vn**

No. 0463/2015/BCTC-KTTV

## INDEPENDENT AUDITOR'S REPORT

### THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE BOARD OF DIRECTORS OF GEMADEPT CORPORATION

We have audited the accompanying Financial Statements of Gemadept Corporation (hereinafter referred to as "the Corporation"), which were prepared on 16 February 2015 (from page 06 to page 56) including the Balance Sheet as of 31 December 2014, the Income Statement, the Cash Flow Statement for the fiscal year then ended and the Notes to the Financial Statements.

#### Responsibility of the Board of Directors

The Corporation's Board of Directors is responsible for the preparation, true and fair presentation of the Financial Statements in accordance with the Vietnamese Accounting Standards and System as well as the legal regulations related to the preparation and presentation of the Financial Statements; and responsible for the internal control as the Corporation's Board of Directors determines necessary to enable the preparation and presentation of the Financial Statements to be free from material misstatements due to frauds or errors.

#### Responsibility of Auditors

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit to obtain reasonable assurance about whether the Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and true and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Corporation's Board of Directors, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Opinion of Auditors

In our opinion, the Financial Statements referred to above, give a true and fair view, in all material respects, of the financial position as of 31 December 2014, the financial performance and the cash flows for the fiscal year then ended of Gemadept Corporation in conformity with the Vietnamese Accounting Standards and System and the legal regulations related to the preparation and presentation of the Financial Statements.

This report is made in two languages (Vietnamese and English), both of equal validity. The Vietnamese version will be the original for the reference when needed.



For and on behalf of  
**A&C Auditing and Consulting Co., Ltd.**

**Nguyễn Chí Dũng - Deputy General Director**  
Audit Practice Registration Certificate No. 0100-2013-008-1

Ho Chi Minh City, 31 March 2015

**Hoàng Thái Vương - Auditor**  
Audit Practice Registration Certificate No. 2129-2013-008-1

**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**BALANCE SHEET**

As of 31 December 2014

Unit: VND

ASSETS	Code	Note	Ending balance	Beginning balance
<b>A - CURRENT ASSETS</b>	<b>100</b>		<b>2.412.087.504.715</b>	<b>1.975.188.814.532</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>V.1</b>	<b>568.365.071.697</b>	<b>207.150.265.471</b>
1. Cash	111		234.495.071.697	206.125.945.471
2. Cash equivalents	112		333.870.000.000	1.024.320.000
<b>II. Short-term financial investments</b>	<b>120</b>		<b>745.637.977.429</b>	<b>625.239.108.519</b>
1. Short-term investment	121	V.2	858.300.882.680	731.823.673.533
2. Provisions for devaluation of short-term investments	129	V.3	(112.662.905.251)	(106.584.565.014)
<b>III. Short-term receivables</b>	<b>130</b>		<b>1.021.206.469.105</b>	<b>1.054.111.962.429</b>
1. Trade receivables	131	V.4	312.375.504.590	330.654.291.854
2. Prepayments to suppliers	132	V.5	69.967.162.297	109.574.193.827
3. Short-term inter-company receivable	133		-	-
4. Receivable according to the progress of construction contract	134		-	-
5. Other receivables	135	V.6	656.697.207.529	625.657.119.748
6. Allowance for doubtful debts	139	V.7	(17.833.405.311)	(11.773.637.000)
<b>IV. Inventories</b>	<b>140</b>		<b>23.904.542.399</b>	<b>27.200.148.075</b>
1. Inventories	141	V.8	23.904.542.399	27.200.148.075
2. Allowance for inventories	149		-	-
<b>V. Other current assets</b>	<b>150</b>		<b>52.973.444.085</b>	<b>61.487.330.038</b>
1. Short-term prepaid expenses	151	V.9	2.085.309.238	10.961.885.209
2. Deductible VAT	152		-	1.494.688.292
3. Taxes and other accounts receivable from the State	154	V.26	4.217.145.334	2.000.551.752
4. Trading Government bonds	157		-	-
5. Other current assets	158	V.10	46.670.989.513	47.030.204.785



**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**Balance Sheet (Cont.)**

ASSETS	Code	Note	Ending balance	Beginning balance
<b>B - NON-CURRENT ASSETS</b>	<b>200</b>		<b>3.741.601.429.148</b>	<b>4.201.531.000.088</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>37.000.000.000</b>	<b>37.000.000.000</b>
1. Long-term trade receivables	211		-	-
2. Working capital in affiliates	212		-	-
3. Long-term inter-company receivable	213		-	-
4. Other long-term receivable	218	V.11	37.000.000.000	37.000.000.000
5. Allowance for doubtful debts	219		-	-
<b>II. Fixed assets</b>	<b>220</b>		<b>410.274.919.094</b>	<b>423.443.427.524</b>
1. Tangible fixed assets	221	V.12	332.299.069.202	385.350.420.829
<i>Historical cost</i>	222		936.303.887.583	934.739.799.585
<i>Accumulated depreciation</i>	223		(604.004.818.381)	(549.389.378.756)
2. Financial leased assets	224	V.13	14.392.730.508	-
<i>Historical cost</i>	225		14.592.547.596	-
<i>Accumulated depreciation</i>	226		(199.817.088)	-
3. Intangible fixed assets	227	V.14	4.455.022.466	5.633.967.095
<i>Initial cost</i>	228		11.458.486.153	11.359.490.023
<i>Accumulated amortization</i>	229		(7.003.463.687)	(5.725.522.928)
4. Construction-in-progress	230	V.15	59.128.096.918	32.459.039.600
<b>III. Investment property</b>	<b>240</b>		-	-
Historical costs	241		-	-
Accumulated depreciation	242		-	-
<b>IV. Long-term investments</b>	<b>250</b>		<b>3.223.196.141.038</b>	<b>3.696.508.076.782</b>
1. Investments in subsidiaries	251	V.16	2.310.538.249.428	2.803.737.274.505
2. Investments in associates	252	V.17	727.075.791.280	728.915.081.279
3. Other long-term investments	258	V.18	382.905.332.000	315.570.041.600
4. Provisions for devaluation of long-term financial investments	259	V.19	(197.323.231.670)	(151.714.320.602)
<b>V. Other non-current assets</b>	<b>260</b>		<b>71.130.369.016</b>	<b>44.579.495.782</b>
1. Long-term prepaid expenses	261	V.20	4.994.473.164	518.967.111
2. Deferred income tax assets	262	V.21	16.069.763.352	749.631.551
3. Other non-current assets	268	V.22	50.066.132.500	43.310.897.120
<b>TOTAL ASSETS</b>	<b>270</b>		<b>6.153.688.933.863</b>	<b>6.176.719.814.620</b>

**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**Balance Sheet (Cont.)**

LIABILITIES AND OWNER'S EQUITY	Code	Note	Ending balance	Beginning balance
<b>A - LIABILITIES</b>	<b>300</b>		<b>1.533.456.870.586</b>	<b>1.572.961.685.492</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>617.166.271.514</b>	<b>790.615.424.347</b>
1. Short-term borrowings	311	V.23	277.688.542.614	441.102.201.993
2. Trade payables	312	V.24	69.295.869.307	107.484.643.790
3. Advances from customers	313	V.25	6.509.573.223	20.878.878.372
4. Taxes and other obligations payable to State Budget	314	V.26	22.587.302.977	41.565.670.693
5. Payable to employees	315	V.27	14.055.370.460	8.861.694.590
6. Accrued expenses	316	V.28	96.894.361.572	42.257.550.569
7. Inter-company payable	317		-	-
8. Payable according to the progress of construction contracts	318		-	-
9. Other payable	319	V.29	65.432.864.774	127.940.410.082
10. Provisions for short-term payables	320	V.30	56.982.318.300	524.374.258
11. Bonus and welfare funds	323	V.31	7.720.068.287	-
12. Trading Government bonds	327		-	-
<b>II. Long-term liabilities</b>	<b>330</b>		<b>916.290.599.072</b>	<b>782.346.261.145</b>
1. Long-term trade payables	331		-	-
2. Long-term inter-company payables	332		-	-
3. Other long-term payable	333	V.32	857.354.183	1.541.101.627
4. Long-term borrowings	334	V.33	903.181.681.890	692.326.571.430
5. Deferred income tax payable	335	V.34	12.251.562.999	88.478.588.088
6. Provisions for unemployment allowances	336		-	-
7. Provisions for long-term payables	337		-	-
8. Unearned revenues	338		-	-
9. Science and technology development funds	339		-	-
<b>B - OWNER'S EQUITY</b>	<b>400</b>		<b>4.620.232.063.277</b>	<b>4.603.758.129.128</b>
<b>I. Owner's equity</b>	<b>410</b>		<b>4.620.232.063.277</b>	<b>4.603.758.129.128</b>
1. Capital	411	V.35	1.161.379.940.000	1.144.216.690.000
2. Share premiums	412	V.35	2.471.474.474.400	2.471.474.474.400
3. Other sources of capital	413	V.35	69.388.382.902	69.388.382.902
4. Treasury stocks	414		-	-
5. Differences on asset revaluation	415		-	-
6. Foreign exchange differences	416		-	-
7. Investment and development fund	417		-	-
8. Financial reserved fund	418	V.35	44.814.492.012	34.616.898.799
9. Other funds	419	V.35	41.700.427.105	31.502.833.892
10. Retained earnings	420	V.35	831.474.346.858	852.558.849.135
11. Construction investment fund	421		-	-
12. Business arrangement supporting fund	422		-	-
<b>II. Other sources and funds</b>	<b>430</b>		<b>-</b>	<b>-</b>
1. Sources of expenditures	432		-	-
2. Fund to form fixed assets	433		-	-
<b>TOTAL LIABILITIES AND OWNER'S EQUITY</b>	<b>440</b>		<b>6.153.688.933.863</b>	<b>6.176.719.814.620</b>

This statement should be read in conjunction with the notes to the Financial Statements

**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**Balance Sheet (Cont.)****OFF BALANCE SHEET ITEMS**

ITEMS	Note	Ending balance	Beginning balance
1. Leasehold assets		-	-
2. Materials and goods kept or processed for others		-	-
3. Goods deposited by others		-	-
4. Treated doubtful debts		2.455.701.880	2.455.701.880
5. Foreign currencies:			
USD		428.733,51	467.467,75
EUR		1.182.201,01	128,33
6. Estimates for non-business and project expenditure		-	-

Ho Chi Minh City, 16 February 2015

Trương Nhu Nguyễn  
PreparerNguyễn Minh Nguyệt  
Chief AccountantĐoàn Văn Minh  
General Director



**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**INCOME STATEMENT**

Year 2014

Unit: VND

ITEMS	Code	Note	Current year	Previous year
1. Sales	01	VI.1	992.032.804.896	1.012.065.793.759
2. Sales deductions	02		-	-
3. Net sales	10	VI.1	992.032.804.896	1.012.065.793.759
4. Cost of sales	11	VI.2	971.864.359.145	951.036.492.739
5. Gross profit	20		20.168.445.751	61.029.301.020
6. Financial income	21	VI.3	457.897.582.432	329.352.835.713
7. Financial expenses	22	VI.4	169.291.178.758	103.976.359.651
In which: Loan interest expenses	23		65.678.078.091	71.898.493.870
8. Selling expenses	24	VI.5	3.980.648.406	6.397.878.922
9. General and administration expenses	25	VI.6	111.594.155.590	69.090.794.987
10. Net operating profit	30		193.200.045.429	210.917.103.173
11. Other income	31	VI.7	8.774.588.579	716.236.545.454
12. Other expenses	32	VI.8	58.092.010.680	16.164.994.546
13. Other profit/(loss)	40		(49.317.422.101)	700.071.550.908
14. Total accounting profit before tax	50		143.882.623.328	910.988.654.081
15. Current income tax	51	V.26	80.437.354.128	40.645.273.713
16. Deferred income tax	52	VI.9	(91.547.156.890)	87.728.956.537
17. Profit after tax	60		<u>154.992.426.090</u>	<u>782.614.423.831</u>
18. Earning per share	70	VI.10	-	-

Truong Nhu Nguyen  
Preparer

Nguyen Minh Nguyen  
Chief AccountantDo Van Minh  
General Director

Ho Chi Minh City, 16 February 2015

**GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**CASH FLOW STATEMENT**

(Indirect method)

Year 2014

Unit: VND

ITEMS	Code	Note	Current year	Previous year
<b>I. Cash flows from operating activities</b>				
1. Profit/ (loss) before tax	01		143.882.623.328	910.988.654.081
2. Adjustments				
- Depreciation of fixed assets	02	V.12, 13, 14	64.773.479.543	79.033.828.807
- Provisions	03	V.3, 7, 19	57.747.019.616	1.262.532.186
- Unrealized foreign exchange gain/(loss)	04	VI.4	17.128.973.263	10.099.443.252
- Gain/(loss) from investing activities	05	VI.3, 4, 7, 8	(437.435.401.775)	(1.024.577.811.256)
- Interest expenses	06	VI.4	65.678.078.091	71.898.493.870
3. Operating profit/(loss) before changes of working capital	08		(88.225.227.934)	48.705.140.940
- Increase/(decrease) of receivables	09		247.598.878.979	8.937.108.333
- Increase/(decrease) of inventories	10		3.295.605.676	(6.963.762.218)
- Increase/ (decrease) of payables	11		(23.365.610.921)	(2.369.978.166)
- Increase/ (decrease) of prepaid expenses	12		9.261.402.790	4.156.135.496
- Interests paid	13	V.28; VI.4	(21.454.030.909)	(43.660.287.107)
- Corporate income tax paid	14	V.26	(99.373.822.278)	(4.468.233.850)
- Other cash inflows	15		13.369.231.243	13.812.460.910
- Other cash outflows	16		(27.950.187.448)	(29.541.182.523)
<b>Net cash flows from operating activities</b>	<b>20</b>		<b>13.156.239.198</b>	<b>(11.392.598.185)</b>
<b>II. Cash flows from investing activities</b>				
1. Purchases and construction of fixed assets and other long-term assets	21	V.12, 13, 14, 15	(37.728.499.882)	(6.890.321.497)
2. Proceeds from disposals of fixed assets and other long-term assets	22	VI.7	11.966.636.363	25.549.269.315
3. Cash outflow for lending, buying debt instruments of other entities	23		(1.847.766.850.000)	(106.851.100.000)
4. Cash recovered from lending, selling debt instruments of other entities	24		1.758.716.640.853	62.000.000.000
5. Investments into other entities	25		(451.585.373.500)	(558.353.687.500)
6. Withdrawals of investments in other entities	26		885.079.063.017	208.064.768.226
7. Interest earned, dividends and profits received	27	V.6; VI.3	146.401.095.016	234.297.088.546
<b>Net cash flows from investing activities</b>	<b>30</b>		<b>465.082.711.867</b>	<b>(142.183.982.910)</b>

**GEMADEPT CORPORATION**


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**FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014


**Cash Flow Statement (Cont.)**

ITEMS	Code	Note	Current year	Previous year
<b>III. Cash flows from financing activities</b>				
1. Proceeds from issuing stocks and capital contributions from shareholders	31	V.35	17.163.250.000	49.743.600.000
2. Repayment for capital contributions and re-purchases of stocks already issued	32		-	-
3. Proceeds from short-term and long-term borrowings	33	V.23, 33	721.629.125.935	794.875.262.265
4. Repayment for loan principal	34	V.23, 33	(705.891.328.201)	(616.564.352.079)
5. Payments for financial leased assets	35	V.33	(431.318.480)	-
6. Dividends and profit paid to the owners	36	V.29, 35	(149.209.150.400)	(104.639.975.050)
<i>Net cash flows from financing activities</i>	<i>40</i>		<i>(116.739.421.146)</i>	<i>123.414.535.136</i>
<b>Net cash flows during the year</b>	<b>50</b>		<b>361.499.529.919</b>	<b>(30.162.045.959)</b>
<b>Beginning cash and cash equivalents</b>	<b>60</b>	<b>V.1</b>	<b>207.150.265.471</b>	<b>236.926.587.737</b>
Effects of fluctuations in foreign exchange rates	61		(284.723.693)	385.723.693
<b>Ending cash and cash equivalents</b>	<b>70</b>	<b>V.1</b>	<b>568.365.071.697</b>	<b>207.150.265.471</b>

  
Truong Nhu Nguyen  
Preparer

  
Nguyen Minh Nguyen  
Chief Accountant

Ho Chi Minh City, 16 February 2015

  
Do Van Minh  
General Director



## GEMADEPT CORPORATION

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### FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2014

## NOTES TO THE FINANCIAL STATEMENTS

Year 2014

### I. GENERAL INFORMATION

1. **Investment form** : A joint stock company.
2. **Operating field** : Port operation, logistics, forestry and real estate.
3. **Main operations** :

The Gemadept Corporation has been consistent with its strategy to develop core businesses and to selectively diversify business sectors. The business scopes of Gemadept Corporation include port operation, logistics, forestry and real estate.

  - Port operation: Operating a port system stretching from the North to the South, at big cities and major industrial zones: Phuoc Long ICD Port, Nam Hai Port, Nam Hai Dinh Vu Port, Dung Quat Port and Binh Duong Port; investing in the projects of Gemalink Cai Mep deep-sea Port and Gemadept Hoa Sen Port.
  - Logistics: Distribution centers; container liner services; super length and weight cargo transport; multi-modal transport, ship and crew management; shipping agency and freight forwarding services; air-cargo terminal, etc.
  - Forestry: Plant, look after, exploit and process rubber trees and other industrial crops in Cambodia.
  - Real estate: Building and operating commercial centers, hotels, office buildings in big cities of Vietnam and Indochina including Saigon Gem Mixed-use Development project and Gemadept Mixed-use Development project in Vientiane- Laos.
4. **Employees**

As of 31 December 2014, there have been 293 employees working for the Corporation (As of 31 December 2013: 310 employees).
5. **Effects of the Corporation's operations during the year on the Financial Statements**

During the year, the Corporation has increased its charter capital from VND 1.144.216.690.000 to VND 1.161.379.940.000 due to the share issuance under the share welfare program for the employees in line with the Resolution No. 128/GMD-ĐHĐCĐ dated 29 May 2013 of the Annual Shareholders' Meeting.

In addition, Gemadept Corporation has fully transferred its capital contribution in Schenker Gemadept Logistics Vietnam Co., Ltd. to its partner - Schenker (Asia Pacific) Pte., Ltd. (Federal Republic of Germany) and transferred 85% of its capital contribution in MARTOW to its partners - CJ Cheil Jedang Corporation, CJ CGV Co., Ltd, CJ O Shopping Co., Ltd and CJ Korea Express Corporation and transferred all its capital contribution in Falcon Ha Dong Investment and Trading J.S.C.

### II. FISCAL YEAR AND ACCOUNTING CURRENCY

1. **Fiscal year**

The fiscal year of the Corporation is from 01 January to 31 December annually.
2. **Accounting currency unit**

The accounting currency unit is Vietnam Dong (VND).

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### **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

#### **Notes to the Financial Statements (cont.)**

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### **III. ACCOUNTING STANDARDS AND SYSTEM**

#### **1. Accounting Standards and System**

The Corporation has been applying the Vietnamese Accounting System which was issued together with the Decision No. 15/2006/QĐ-BTC dated 20 March 2006 of the Minister of Finance and the Circulars guiding the implementation of the Accounting Standards and System of the Ministry of Finance.

On 22 December 2014, the Ministry of Finance has issued the following Circulars:

- Circular No. 200/2014/TT-BTC guiding the Vietnamese accounting system in replacement for the Decision No. 15/2006/QĐ-BTC dated 20 March 2006 of the Minister of Finance and the Circular No. 244/2009/TT-BTC dated 31 December 2009 of the Ministry of Finance.
- Circular No. 202/2014/TT-BTC guiding the preparation of consolidated Financial Statements in replacement for guidance regarding the preparation of consolidated Financial Statements as specified in the Circular No. 161/2007/TT-BTC dated 31 December 2007 of the Ministry of Finance.

The regulations of these Circulars are applied to the account recordings, preparations and presentations of the Financial Statements for the year from 2015 onward.

#### **2. Statement on the compliance with the Accounting Standards and System**

The Board of Directors ensured to follow all the requirements of the Vietnamese Accounting Standards and System which were issued together with the Decision No. 15/2006/QĐ-BTC dated 20 March 2006 of the Minister of Finance and the Circulars guiding the implementation of the Accounting Standards and System of the Ministry of Finance in the preparation of these Financial Statements.

#### **3. Accounting form**

General journal recording.

### **IV. ACCOUNTING POLICIES**

#### **1. Accounting convention**

All the Financial Statements are prepared in accordance with the accrual basis (except for the information related to cash flows).

#### **2. Cash and cash equivalents**

Cash and cash equivalents include cash on hand, cash in bank, cash in transit and short-term investments of which the due dates cannot exceed 3 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash.

#### **3. Inventories**

Inventories are recorded at their original costs. Costs of inventories comprise all costs of purchases, cost of conversions and other costs incurred in bringing the inventories to their present location and conditions.

Costs of inventories are determined in accordance with the weighted average method and recorded in line with the perpetual method.



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#### Notes to the Financial Statements (cont.)

Allowance for inventories is recognized when their costs are higher than their net realizable values. Net realizable value is the estimated selling price of inventories less the estimated costs of completion and the estimated costs necessary to make the sale.

Increases/(decreases) in the provision for allowance for inventories are recorded into "Costs of sales" during the year.

#### 4. Trade and other receivables

Trade and other receivables are recognized at the values on supporting documents and invoices.

Allowance for doubtful debts for each debt are made on the basis of the estimated loss.

The increase/ (decrease) in the balance of allowances for doubtful debts is recorded into the item "General and administration expenses" during the year.

#### 5. Tangible fixed assets

Tangible fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of fixed assets include all the expenses paid by the Corporation to bring the asset to its working condition for its intended use. Other expenses arising subsequent to initial recognition are included into historical costs of fixed assets only if it can be clearly demonstrated that the expenditure has resulted in future economic benefits expected to be obtained from the use of these assets. Those which do not meet the conditions mentioned above will be recorded into expenses.

When a tangible fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years of fixed assets applied are as follows:

<u>Fixed assets</u>	<u>Years</u>
Buildings & structures	05 - 25
Machinery & equipment	05 - 07
Vehicles	06 - 15
Office equipment	03 - 08

#### 6. Financial leased assets

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incident to ownership belonging to the lessee. Financial leased assets are determined by their historical costs less accumulated depreciation. Historical cost is the lower cost of the fair value of the leased asset at commencement of the lease term and the present value of the minimum lease payments. Discount rate used to calculate the present value of the minimum lease payments is the interest rate implicit in the lease or else mentioned in the lease. If the interest rate implicit in the lease cannot be determined, the incremental borrowing rate at commencement of the lease term will be applied.

Financial leased assets are depreciated in accordance with the straight-line method over their estimated useful lives. If there is no reasonable certainty that the Corporation will obtain ownership at the end of the lease, the fixed asset shall be depreciated over the shorter of the lease term and the estimated useful life of the asset. The depreciation years of equipment and vehicles are 06 years.



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### **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

#### **Notes to the Financial Statements (cont.)**

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#### **7. Operating leased assets**

##### ***The Corporation is the lessor***

The income from operating leases is recorded in line with the straight-line method over the lease term. The initial direct expenses to generate income from operating leases are recorded into expenses at once or are gradually allocated into operating expenses over the lease term in conformity with the recognition of income from operating leases.

##### ***The Corporation is the lessee***

A lease is classified as an operating lease if it transfers substantially all the risks and rewards incident to ownership belonging to the lessor. The lease expenses are allocated in the Corporation's operating expenses in accordance with the straight-line method over the lease term and are not subject to the method of lease payment.

#### **8. Intangible fixed assets**

Intangible fixed assets are determined by their initial costs less accumulated amortization. Intangible fixed assets of the Corporation include:

##### ***Land use right***

Land use right includes all the actual expenses directly related to the land being used such as expenses to obtain the land use right, expenses for compensation, land clearance and ground leveling, registration fees, etc. If the land use right is permanent, it will not be amortized.

##### ***Computer software***

Purchase price of computer software, which is not a part associated with the relevant hardware, will be capitalized. Costs of computer software include all the expenses paid by the Corporation until the date the software is put into use. Computer software is amortized in accordance with the straight-line method in 03 years.

#### **9. Construction-in-progress**

Construction-in-progress reflects the expenses directly related to the construction of plants and the installation of machinery and equipment, which have not been completed yet. Assets in the progress of construction and installation are not depreciated.

#### **10. Borrowing costs**

Borrowing costs are recognized as an expense when it is incurred. In case the borrowing costs are directly related to the construction or the production of an asset in progress, which takes a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be capitalized.

In the event that general borrowings are partly used for the acquisition, construction or production of an asset in progress, the costs eligible for capitalization will be determined by applying the capitalization rate to average accumulated expenditure on construction or production of that asset. The capitalization rate is computed at the weighted average interest rate of the borrowings not yet paid during the year, except for particular borrowings serving the purpose of obtaining a specific asset.

#### **11. Financial investment**

Investments into stocks, subsidiaries, associates and jointly controlled entities are recorded at their original costs. Interest, dividends and profit of the periods prior to the purchase of investment are recorded as a decrease in the value of that investment. Interest, dividends and profit of the periods after the purchase of investment are recorded in the Corporation's sales.



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### FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2014

#### Notes to the Financial Statements (cont.)

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Provision for devaluation of stocks is made for each particular type of stocks in the market of which the market price is lower than the book value. The market price used as bases for the provision is determined as follows:

- Stocks listed on Hanoi Stock Exchange (HNX): the average transaction price at the date of provision.
- Stocks listed on Ho Chi Minh City Stock Exchange (HOSE): the closing price at the date of provision.
- Stocks registered on Unlisted Public Company Market (UPCom): the average transaction price of the system at the date of provision.
- Stocks not yet registered on Unlisted Public Company Market: the average price on the basis of the transaction prices disclosed by at least 3 securities companies at the date of provision.
- Listed stocks of which transactions are cancelled and stopped from the 6th transaction date onwards: the book value as of the latest balance sheet date.

Provision for investments in other economic organizations is made when these organizations incur losses (except for the case of losses as in the plan made before the investments) at the rate equal to the difference between the actual capital invested by parties in these economic organizations and the actual owner's equity multiplying (x) by the Corporation's rate of capital contribution in comparison with the total actual capital invested by parties in these economic organizations.

Increases/(decreases) in the provision for financial investments are recorded into "Financial expenses" during the year.

When an investment is liquidated, the differences between net liquidation value and carrying value are recorded into income or expenses.

#### 12. Long-term prepaid expenses

##### *Expenses on interior decorations*

Expenses on interior decorations are allocated into expenses in accordance with the straight-line method for the maximum period of 02 years.

##### *Interest expenses on container financial lease*

Interest expenses on container financial lease are allocated into expenses in accordance with the straight-line method for the period of 06 years.

##### *Other expenses*

Other expenses are allocated in accordance with the straight-line method for the maximum period of 02 years.

#### 13. Accrued expenses

Accrued expenses are recorded based on reasonable estimates on the amounts payable for goods and services already used.

#### 14. Severance allowances

The Corporation has to pay for severance allowances to the employees who have worked for the Corporation for over 12 months. The rate of payment is equal to  $\frac{1}{2}$  of the the average salary plus the salary allowances (if any) in 6 consecutive months before the resigning date for one working year during the period when the employees do not pay unemployment insurance premiums.

The severance allowance is included into the "General and administration expenses" upon payment to employees.

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### **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

Notes to the Financial Statements (cont.)

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#### **15. Provisions for payables**

Provisions are recorded when the Corporation has legal obligations or joint obligations resulted from an event in the past and is able to make payment for the accounts. Provisions are determined on the basis of the estimates of necessary expenses to settle the obligation as of the balance sheet date. If time causes material effects, the provisions will be determined by deducting the amount to be spent in future to settle the liability at the pre-tax discount rate that reflects the assessments of the time value of money and the specific risks from this liability in the current market. The increase in provisions due to the effect of time will be recognized as an interest expense.

#### **16. Capital**

##### ***Owner's equity***

Owner's equity is the capital recorded according to the actual amounts invested by the shareholders.

##### ***Share premiums***

Share premiums are recorded in accordance with the difference between the issuance price and face value upon the IPO, additional issue or the difference between the re-issuance price and carrying value of treasury stocks. Expenses directly related to the additional issue of stocks and the re-issuance of treasury stocks are recorded as a decrease in "Share premiums".

##### ***Other sources of capital***

Other sources of capital include the supplementation from result of operations.

#### **17. Dividends**

Dividends are recorded as an amount payable when they are disclosed.

#### **18. Appropriation for funds**

Funds are appropriated and used accordance with the Corporation's Charter.

#### **19. Corporate income tax**

Corporate income tax includes current income tax and deferred income tax.

##### ***Current income tax***

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

##### ***Deferred income tax***

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the Financial Statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Carrying values of deferred corporate income tax assets are considered as of the balance sheet date and will be reduced to the rate that ensures enough taxable income against which the benefits from part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered as of the balance sheet date and are recorded when there is certainly enough taxable income to use these unrecognized deferred corporate income tax assets.



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#### Notes to the Financial Statements (cont.)

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rate to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity.

#### 20. Foreign currency transactions

Transactions in foreign currencies are converted at the actual exchange rates ruling as of the transaction dates. The ending balances of monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date.

The foreign exchange differences, which arise from transactions of monetary items in foreign currencies and the differences on foreign exchange rates due to the revaluation of the ending balances of the monetary items in foreign currencies during the year, after offsetting their positive differences against negative differences, shall be recorded into the financial income or the financial expenses.

The exchange rate used to convert the transactions in foreign currencies is the actual exchange rate ruling at the time when arises the transactions with commercial banks. The exchange rates used to re-evaluate the ending balances of monetary items in foreign currencies are the buying rates or the average buying rates of commercial banks where the Corporation opens its accounts as of the balance sheet date.

The exchange rates used as of	31 December 2013 :	VND/USD 21.073
		VND/EUR 28.892
		VND/SGD 16.497
		VND/MYR 6.368
		VND/JPY 199
		VND/HKD 2.671
	31 December 2014 :	VND/USD 21.354
		VND/EUR 25.689
		VND/SGD 16.066
		VND/MYR 6.025
		VND/JPY 178
		VND/HKD 2.724

#### 21. Recognition of sales and income

##### *Sales of service provision*

Sales of service provision are recognized when there are no significant uncertainties related to payments or additional costs. In the case that the services are provided in many accounting periods, the determination of sales is done on the basis of the service completion rate as of the balance sheet date.

##### *Income from leasing operating assets*

Recognition of income from leasing operating assets is presented in Note IV.7.

##### *Interest*

Interest is recorded, based on the term and the actual interest rate applied in each particular period.

##### *Dividends and profit shared*

Dividends and profit shared are recognized when the Corporation has the right to receive dividends or profit from the capital contribution. Particularly, the dividends paid in form of shares are not recorded into income, but the increasing quantity is followed up.

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### **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

Notes to the Financial Statements (cont.)

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#### **22. Financial assets**

##### ***Classification of financial assets***

The classification of financial assets depends on their nature and purposes and is determined at the date of initial recognition. The financial assets of the Corporation include held-to-maturity investments, loans and receivables, available-for-sale financial assets.

##### ***Held-to-maturity investments***

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity periods that the Corporation intends and is able to hold to maturity.

##### ***Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in the market.

##### ***Available-for-sale financial assets***

Available-for-sale financial assets are non-derivative financial assets designated as available for sale or any other instruments that are not classified as financial assets at fair value through the Income Statement, held-to-maturity investments, or loans and receivables.

##### ***Initial carrying amount of a financial asset***

Financial assets are recognized at the acquisition date and derecognized at the selling date. At the date of initial recognition, financial assets are recognized at the initial cost plus other costs directly related to the acquisition or issuance of those financial assets.

#### **23. Financial liabilities and equity instruments**

Financial instruments are classified as financial liabilities or equity instruments upon the dates of initial recognition in conformity with the natures and definitions of financial liabilities or equity instruments.

##### ***Financial liabilities***

The classification of these financial liabilities depends on their natures and purposes and is determined at the date of initial recognition. The financial liabilities of the Corporation include trade payables, borrowings and other payables.

At the date of initial recognition, the financial liability is initially recognized at original costs plus other costs directly related to that financial liability.

##### ***Equity instruments***

Equity instrument is the contract which can prove the remaining benefits in the assets of the Corporation after deducting all of its liabilities.

#### **24. Offsetting financial instruments**

Financial assets and financial liabilities will be offset against each other and reflected at their net values in the balance sheet when, and only when, the Corporation:

- has a legal right to offset the recognized amounts; and
- has intention either to settle on a net basis, or to recognize the asset and to settle the liability simultaneously.





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Notes to the Financial Statements (cont.)

**25. Segment reporting**

A business segment is a distinguishable component that is engaged in manufacturing or providing products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component that is engaged in manufacturing or providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

**26. Related parties**

A party is considered a related party of the Corporation in case that party is able to control the Corporation or to cause material effects on the financial decisions as well as the operations of the Corporation. A party is also considered a related party of the Corporation in case that party is under the same control or is subject to the same material effects.

Considering the relationship of related parties, the nature of relationship is focused more than its legal form.

Transactions with the related parties during the year are presented in Note VIII.2.

**V. ADDITIONAL INFORMATION ON THE ITEMS OF THE BALANCE SHEET****1. Cash and cash equivalents**

	<u>Ending balance</u>	<u>Beginning balance</u>
Cash on hand	3.164.467.435	3.749.013.350
Cash in bank	231.325.468.776	200.259.776.564
Cash in transit	5.135.486	2.117.155.557
Cash equivalents (Under-3-month deposits)	333.870.000.000	1.024.320.000
<b>Total</b>	<b><u>568.365.071.697</u></b>	<b><u>207.150.265.471</u></b>

**2. Short-term investments**

	<u>Ending balance</u>	<u>Beginning balance</u>
Short-term investments in stocks	144.874.562.680	144.874.867.330
- Navibank <sup>(i)</sup>	94.971.030.000	94.971.030.000
- Thu Duc Steel J.S.C	31.490.628.000	31.490.628.000
- Mangan Mineral J.S.C	14.234.321.100	14.234.321.100
- Thu Duc Electro Mechanical Joint Stock Company - EMC	3.150.000.000	3.150.000.000
- Binh Duong Mineral and Construction Joint Stock Company	1.028.054.940	1.028.054.940
- Other companies	528.640	833.290
Gemadept – Terminal Link Cai Mep Terminal J.S.C (see Note No. V.17)	482.400.000.000	482.400.000.000
Other short-term investments	231.026.320.000	104.548.806.203
- Term deposits from over 03 months to 1 year	61.024.320.000	372.256.203
- Short-term loans given	170.002.000.000	104.176.550.000
<b>Total</b>	<b><u>858.300.882.680</u></b>	<b><u>731.823.673.533</u></b>

(i) Stocks of Navibank have been blockaded (6.800.000 shares).

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**FINANCIAL STATEMENTS**

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Notes to the Financial Statements (cont.)

**3. Provisions for devaluation of short-term investments**

Provisions for devaluation of short-term investment in securities.

Statement of fluctuations in provisions for devaluation of short-term investments in securities:

	<b>Current year</b>	<b>Previous year</b>
Beginning balance	(106.584.565.014)	(97.773.145.783)
Additional provision	(6.078.340.237)	(8.811.419.231)
<b>Ending balance</b>	<b>(112.662.905.251)</b>	<b>(106.584.565.014)</b>

**4. Trade receivables**

	<b>Ending balance</b>	<b>Beginning balance</b>
Logistics: transportation, shipping agency, etc.	283.746.504.590	328.278.291.854
Leasing assets	28.629.000.000	2.376.000.000
<b>Total</b>	<b>312.375.504.590</b>	<b>330.654.291.854</b>

**5. Prepayment to suppliers**

	<b>Ending balance</b>	<b>Beginning balance</b>
Phuoc Long Port Co., Ltd.	6.021.434.386	4.558.811.292
Other suppliers	63.945.727.911	105.015.382.535
<b>Total</b>	<b>69.967.162.297</b>	<b>109.574.193.827</b>

**6. Other receivables**

	<b>Ending balance</b>	<b>Beginning balance</b>
Payments on other's behalf to perform agency service	29.571.349.439	29.170.733.788
Receivable from trading securities	3.000.000.000	3.000.000.000
Receivable from subsidiaries, associates and business co-operations	318.704.872.075	562.115.679.294
- Pacific Pearl J.S.C – payment on other's behalf for rubber project	213.322.634.679	252.223.182.678
- Pacific Lotus J.S.C – payment on other's behalf for rubber project	4.680.026.659	4.412.496.543
- Industry Securities Corporation (ISC)- Business co-operation contract	-	35.000.000.000
- Phuoc Long Port Co., Ltd. – capital support, payment on other's behalf	-	120.008.688.893
- Gemadept Dung Quat International Port J.S.C – capital support	-	32.000.000.000
- Gemadept (Singapore) Ltd.- payment on other's behalf	71.868.128.456	54.177.012.754
- Grand Pacific Shipping - payment on other's behalf	1.181.618.854	1.191.574.049
- Truong Tho Tourism and Transportation J.S.C - capital support, payment on other's behalf	14.876.000.000	20.293.670.208
- Gemadept Logistics One Member Co., Ltd. – capital support, payment on other's behalf	5.096.000	18.000.000.000
- Gemadept Hai Phong One Member Co., Ltd. – payment on other's behalf	60.253.196	19.174.209



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	<u>Ending balance</u>	<u>Beginning balance</u>
- Gemadept Infrastructure Development and Investment Construction J.S.C – payment on other's behalf	-	22.079.115.607
- Paruco - payment on other's behalf	1.378.568.347	1.001.163.043
- Minh Dam Tourism J.S.C – capital support	10.000.000.000	-
- Other subsidiaries, associates and business co-operations	1.332.545.884	1.709.601.310
Dividends and profit shared	290.752.453.504	14.446.300.000
Other receivables	14.668.532.511	16.924.400.666
- Saigontourist Gemadept Corporation – payment on other's behalf	6.128.187.500	6.128.187.500
- Receivables for loan interest from employees	3.528.948.416	4.224.454.609
- Receivable for liquidating contract - Transvina	2.500.000.000	4.622.341.406
- Bonus and welfare funds	-	546.902.189
- Social insurance receivable	786.995.084	721.055.501
- Other receivables	1.724.401.511	681.459.461
<b>Total</b>	<b><u>656.697.207.529</u></b>	<b><u>625.657.113.748</u></b>
<b>7. Allowance for short-term doubtful debts</b>		
	<u>Ending balance</u>	<u>Beginning balance</u>
Allowances for over-3-year outstanding debts	(4.040.680.540)	(773.637.000)
Allowances for under-1-year doubtful debts	(2.792.724.771)	-
Allowances for doubtful debts	(11.000.000.000)	(11.000.000.000)
<b>Total</b>	<b><u>(17.833.405.311)</u></b>	<b><u>(11.773.637.000)</u></b>
The fluctuation in allowances for doubtful debts is as follows:		
	<u>Current year</u>	<u>Previous year</u>
Beginning balance	(11.773.637.000)	(11.692.637.000)
Additional extraction	(6.059.768.311)	(81.000.000)
<b>Ending balance</b>	<b><u>(17.833.405.311)</u></b>	<b><u>(11.773.637.000)</u></b>
<b>8. Inventories</b>		
	<u>Ending balance</u>	<u>Beginning balance</u>
Fuel in ships	17.713.743.402	25.223.902.755
Merchandises	6.190.798.997	1.976.245.320
<b>Total</b>	<b><u>23.904.542.399</u></b>	<b><u>27.200.148.075</u></b>
<b>9. Short-term prepaid expenses</b>		
	<u>Ending balance</u>	<u>Beginning balance</u>
Expenses on leasing ships	-	6.339.000.000
Expenses on ship repairing	119.511.061	1.407.629.170
Insurance premiums	725.721.805	966.582.449
Tools	1.108.499.660	1.695.890.313
Other expenses	131.576.712	552.783.277
<b>Total</b>	<b><u>2.085.309.238</u></b>	<b><u>10.961.885.209</u></b>

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	<u>Ending balance</u>	<u>Beginning balance</u>
Advances	41.553.824.845	42.248.916.017
Short-term deposits	5.117.164.668	4.781.288.768
<b>Total</b>	<b>46.670.989.513</b>	<b>47.030.204.785</b>

**11. Other long-term receivables**

This item reflects the capital contributions according to Business Co-operation Contract, including:

	<u>Ending balance</u>	<u>Beginning balance</u>
Hang River Co., Ltd. – Capital contribution to develop the project of Le Chan General Port	19.000.000.000	19.000.000.000
Dong Duong Infrastructure Development and Construction Investment J.S.C – capital contribution to develop the project of Logistics Service Area	18.000.000.000	18.000.000.000
<b>Total</b>	<b>37.000.000.000</b>	<b>37.000.000.000</b>

**12. Increases/ (decreases) of tangible fixed assets**

Information on increases/(decreases) of tangible fixed assets is presented in the attached Appendix 01.

Buildings and structures include the value of land use right of 02 houses at No. 39 and 40 Quang Trung, Da Nang City which has not been determined.

Some tangible fixed assets, of which the historical costs and net book values are VND 378.440.686.509 and VND 179.765.324.122 respectively, have been mortgaged to secure the short-term and long-term loans (see Notes V.23 and V.33).

**13. Increases/decreases of financial leased assets**

	<u>Equipment and vehicles</u>
<b>Historical costs</b>	
Beginning balance	-
Financial leases during the year	14.592.547.596
<b>Ending balance</b>	<b>14.592.547.596</b>
<b>Depreciation</b>	
Beginning balance	-
Depreciation during the year	199.817.088
<b>Ending balance</b>	<b>199.817.088</b>
<b>Net book values</b>	
Beginning balance	-
<b>Ending balance</b>	<b>14.392.730.508</b>



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**14. Increases/ (decreases) of intangible fixed assets**

	<u>Land use right</u>	<u>Computer software</u>	<u>Total</u>
<b>Initial costs</b>			
Beginning balance	1.250.403.410	10.109.086.613	11.359.490.023
Purchases during the year	-	98.996.130	98.996.130
<b>Ending balance</b>	<b>1.250.403.410</b>	<b>10.208.082.743</b>	<b>11.458.486.153</b>
<i>In which:</i>			
Fully depreciated assets but being still in use	-	701.475.063	701.475.063
<b>Depreciation</b>			
Beginning balance	-	5.725.522.928	5.725.522.928
Depreciation	-	1.277.940.759	1.277.940.759
<b>Ending balance</b>	<b>-</b>	<b>7.003.463.687</b>	<b>7.003.463.687</b>
<b>Net book values</b>			
Beginning balance	1.250.403.410	4.383.563.685	5.633.967.095
<b>Ending balance</b>	<b>1.250.403.410</b>	<b>3.204.619.056</b>	<b>4.455.022.466</b>
<i>In which:</i>			
Not yet being used	-	-	-
Waiting for treatment	-	-	-

The land use right has been mortgaged to secure short-term loans from banks (see Note No. V.23).

**15. Construction-in-progress**

Purchases of fixed assets. Details are as follows:

	<u>Beginning balance</u>	<u>Increases</u>	<u>Ending balance</u>
GSS software	630.000.000	-	630.000.000
ORC software	-	6.493.714.058	6.493.714.058
Expenses on purchases of crane truck, forklift truck (*)	31.799.789.600	20.175.343.260	51.975.132.860
Expenses on reforming ship	29.250.000	-	29.250.000
<b>Total</b>	<b>32.459.039.600</b>	<b>26.669.057.318</b>	<b>59.128.096.918</b>

(\*) Expenses on purchases of crane truck for an amount of VND 31.799.789.600 have been mortgaged to secure the loan from VietinBank – Ho Chi Minh 1 Branch (see Note No. V.23).

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**Notes to the Financial Statements (cont.)****16. Investment in subsidiaries**

Subsidiaries	Capital ownership rate (%)		Ending balance	Beginning balance
	As in the License	Amount actually contributed		
Gemadept Dung Quat International Port J.S.C <sup>(i)</sup>	81,60	81,60	41.730.000.000	39.780.000.000
V.N.M General Transportation Service Co., Ltd.	100,00	100,00	7.500.000.000	7.500.000.000
Gemadept (Malaysia) Ltd.	100,00	100,00	15.206.200.000	15.206.200.000
Gemadept (Singapore) Ltd.	100,00	100,00	15.207.300.000	15.207.300.000
Gemadept Nhon Hoi International Port J.S.C	55,00	3,35	2.343.651.753	2.343.651.753
Phuoc Long Port Co., Ltd.	100,00	100,00	100.000.000.000	100.000.000.000
ISS - Gemadept Co., Ltd.	51,00	51,00	1.637.304.000	1.637.304.000
Gemadept Logistics One Member Co., Ltd.	100,00	100,00	80.000.000.000	80.000.000.000
Gemadept - Vung Tau Corporation	70,00	70,00	67.200.000.000	67.200.000.000
Hoa Sen - Gemadept Logistics and International Port Corporation <sup>(ii)</sup>	51,00	51,00	70.866.282.735	72.126.807.812
Gemadept Infrastructure Development and Investment Construction J.S.C	50,00	50,00	60.000.000.000	60.000.000.000
Gemadept Hai Phong Co., Ltd.	100,00	23,92	23.924.332.310	23.924.332.310
Truong Tho Tourism and Transportation J.S.C <sup>(iii)</sup>	46,00	46,00	27.600.000.000	27.600.000.000
Nam Hai Port J.S.C <sup>(iv)</sup>	99,98	99,98	424.383.000.000	424.383.000.000
Pacific Marine Company Limited (PAMAR)	100,00	35,00	3.500.000.000	3.500.000.000
Bright Ocean Logistics Co., Ltd.	100,00	21,82	2.182.000.000	2.182.000.000
Vi Tin Service Computing Co., Ltd.	100,00	50,00	500.000.000	500.000.000
Pacific Rubber Industry Co., Ltd. <sup>(v)</sup>	100,00	12,92	77.500.000.000	73.900.000.000
Pacific Pearl Joint Stock Company Limited	100,00	66,98	380.765.628.630	380.765.628.630
Pacific Lotus J.S.C <sup>(v)</sup>	100,00	54,86	569.867.100.000	251.253.600.000
Nam Hai Dinh Vu Port J.S.C <sup>(v)</sup>	84,66	84,66	338.625.450.000	218.625.450.000
MARTOW <sup>(vi)</sup>	-	-	-	936.102.000.000
<b>Total</b>			<b>2.310.538.249.428</b>	<b>2.803.737.274.505</b>

- (i) During the year, the Corporation has re-purchased 150.000 shares, equivalent to 3% charter capital of Gemadept Dung Quat International Port J.S.C at the price of VND 1.950.000.000. As of the balance sheet date, the Corporation has held 4.080.000 shares, equivalent to 81,60% charter capital of Gemadept Dung Quat International Port J.S.C (Beginning balance : 3.930.000 shares, equivalent to 78,60% of charter capital).
- (ii) The investments in Hoa Sen - Gemadept Logistics and International Port Corporation have decreased due to adjustment in share price in accordance with Agreement dated 05 December 2014 between the Corporation and Hoa Sen Company with Mr. Nguyen Quoc Cuong.
- (iii) The Corporation is entrusted by some shareholders to reach the voting right of 54% for Gemadept Corporation at the shareholders' meetings.
- (iv) The investment into Nam Hai Port J.S.C is mortgaged to secure long-term loans (see Note No. V.33).



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(v) Increases due to additional capital contribution.

(vi) During the year, the Corporation has transferred 85% of its capital contribution in MARTOW to its partners - CJ Cheil Jedang Corporation, CJ CGV Co., Ltd, CJ O Shopping Co., Ltd and CJ Korea Express Corporation

**17. Investments in associates and joint ventures**

	Rate of capital ownership (%)		Ending balance	Beginning balance
	As in the licenses	Amount actually contributed		
<b>Associates and joint ventures</b>				
Golden Globe Trading Co., Ltd.	45,00	45,00	42.761.600.000	42.761.600.000
Vung Tau Commercial Port Joint Stock Company (VCP)	26,78	26,78	9.642.000.000	9.642.000.000
Molenbergnatie – Gemadept Vietnam Co., Ltd.	49,00	49,00	5.110.700.000	5.110.700.000
Minh Dam Tourism J.S.C <sup>(i)</sup>	40,00	11,43	18.754.608.144	18.464.608.143
Power Transportation and Service J.S.C (Potranco)	38,03	38,03	23.236.200.000	23.236.200.000
Schenker Gemadept Logistics Vietnam Co., Ltd. <sup>(ii)</sup>	-	-	-	11.882.010.000
Saigon Cargo Service Corporation (SCSC Corp.)	29,43	29,43	141.250.000.000	141.250.000.000
Falcon Ha Dong Investment and Trading J.S.C <sup>(iii)</sup>	-	-	-	29.375.000.000
United Food J.S.C	26,56	26,56	49.825.280.000	49.825.280.000
Gemadept – Terminal Link Cai Mep Terminal J.S.C <sup>(iv)</sup>	41,67	41,67	351.750.000.000	351.750.000.000
Golden Globe Co., Ltd. <sup>(i)</sup>	40,00	34,04	83.745.403.136	45.617.683.136
“K” Line – Gemadept Logistics Co., Ltd. <sup>(v)</sup>	50,00	7,91	1.000.000.000	-
<b>Total</b>			<b>727.075.791.280</b>	<b>728.915.081.279</b>

(i) Increases due to additional capital contribution.

(ii) During the year, the Corporation has fully transferred its capital contribution in Schenker Gemadept Logistics Vietnam Co., Ltd. to its partners - Schenker (Asia Pacific) Pte., Ltd. (Federal Republic of Germany).

(iii) During the year, the Corporation has withdrawn all capital contribution in Falcon Ha Dong Investment and Trading J.S.C.

(iv) Gemadept Corporation has invested in Gemadept - Terminal Link Cai Mep Terminal J.S.C at the rate of 41,67% of charter capital of this Company. However, the Board of Management of the Corporation has agreed to transfer 25% of stocks of this Corporation in the near future. Therefore, the investment in Gemadept - Terminal Link Cai Mep Terminal J.S.C is presented in the items “Investments in associates and joint ventures” and “Short-term investments” at the rates of 16,67% and 25% respectively (see Note No. V.2).

(v) According to the Investment Certificate No. 411022000801 dated 13 December 2014 granted by People’s Committee of Ho Chi Minh City, the Corporation has invested in “K” Line – Gemadept Logistics Co., Ltd. an amount of VND .6.324.000.000, equivalent to 50% of charter capital. As of the balance sheet date, the Corporation has invested an amount of VND 1.000.000.000, equivalent to 7,91% charter capital. The charter capital to be invested in “K” Line – Gemadept Logistics Co., Ltd. is VND 5.324.000.000.

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	<u>Ending balance</u>	<u>Beginning balance</u>
Investments in shares	165.581.032.000	168.734.041.600
- <i>Maritime Bank</i> <sup>(i)</sup>	165.581.032.000	165.581.032.000
- <i>Multi-Modal Transport Holding Company</i> <sup>(ii)</sup>	-	3.153.009.600
Other long-term investments	161.291.300.000	53.376.000.000
- <i>Project of Falcon Ha Dong high-rise office building</i> <sup>(iii)</sup>	-	32.500.000.000
- <i>MARTOW</i> <sup>(iv)</sup>	140.415.300.000	-
- <i>Other companies</i>	20.876.000.000	20.876.000.000
Long-term loans given	56.033.000.000	93.460.000.000
- <i>Loan given to Gemadept Logistics One Member Co., Ltd.</i>	36.033.000.000	68.460.000.000
- <i>Loan given to Gemadept Dung Quat International Port J.S.C</i>	20.000.000.000	-
- <i>Loan given to Nam Hai Port J.S.C</i>	-	25.000.000.000
<b>Total</b>	<b>382.905.332.000</b>	<b>315.570.041.600</b>

(i) All the shares have been mortgaged to secure loans from Shinhan Bank Vietnam (see Note No. V.23).

(ii) Decreases due to withdrawal of all capital.

(iii) Decreases due to recovery of investment.

(iv) Transfer from investment in subsidiaries to other long-term investments because during the year, Gemadept Corporation has transferred 85% of its capital contribution in MARTOW to its partners - CJ Cheil Jedang Corporation, CJ CGV Co., Ltd, CJ O Shopping Co., Ltd and CJ Korea Express Corporation. As of the balance sheet date, the Corporation has hold 15% of MARTOW's charter capital.

**19. Provisions for devaluation of long-term financial investments**

	<u>Ending balance</u>	<u>Beginning balance</u>
Provisions for long-term investments in securities	(113.572.432.000)	(46.307.972.560)
Provisions for losses of subsidiaries	(60.336.727.637)	(54.543.757.754)
Provisions for losses of associates and joint ventures	(19.110.708.499)	(45.862.590.288)
Provisions for other long-term investments	(4.303.363.534)	(5.000.000.000)
<b>Total</b>	<b>(197.323.231.670)</b>	<b>(151.714.320.602)</b>

Situation of fluctuations in provisions for devaluation of long-term investments is as follows:

	<u>Current year</u>	<u>Previous year</u>
Beginning balance	(151.714.320.602)	(159.344.207.647)
(Extraction)/Reversal for provision	(45.608.911.068)	7.629.887.045
<b>Ending balance</b>	<b>(197.323.231.670)</b>	<b>(151.714.320.602)</b>



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**20. Long-term prepaid expenses**

	<b>Beginning balance</b>	<b>Increases</b>	<b>Allocation</b>	<b>Ending balance</b>
Interior decoration expenses	307.614.001	332.780.325	(407.358.639)	233.035.687
Purchases of software	75.968.753	-	(60.774.996)	15.193.757
Container financial leasing interest	-	4.860.332.872	(159.015.127)	4.701.317.745
Other expenses	135.384.357	-	(90.458.382)	44.925.975
<b>Total</b>	<b>518.967.111</b>	<b>5.193.113.197</b>	<b>(717.607.144)</b>	<b>4.994.473.164</b>

**21. Deferred income tax assets**

This item reflects the deferred income tax assets related to the temporarily deductible differences.  
Details in the year are as follows:

	<b>Current year</b>	<b>Previous year</b>
Beginning balance	749.631.551	-
Increases	15.320.131.801	749.631.551
<b>Ending balance</b>	<b>16.069.763.352</b>	<b>749.631.551</b>

**22. Other non-current assets**

	<b>Ending balance</b>	<b>Beginning balance</b>
Deposits for leasing ship	42.708.000.000	42.146.000.000
Deposits for guarantee contracts	854.160.000	842.920.000
Other long-term deposits	6.503.972.500	321.977.120
<b>Total</b>	<b>50.066.132.500</b>	<b>43.310.897.120</b>

**23. Short-term borrowings**

	<b>Ending balance</b>	<b>Beginning balance</b>
Short-term loans from banks	42.032.907.834	163.040.063.684
- VIB Bank - Saigon Branch	-	25.346.654.334
- Standard Chartered (Vietnam) Bank - Ho Chi Minh City Branch	-	54.566.476.072
- ANZ (Vietnam) - Ho Chi Minh City Branch	-	28.812.229.865
- VietinBank - Ho Chi Minh 1 Branch <sup>(i)</sup>	27.888.511.523	-
- Shinhan Bank Vietnam <sup>(ii)</sup>	14.144.396.311	54.314.703.413
Short-term loans from other organizations - Gemadept - Terminal Link Cai Mep Terminal J.S.C <sup>(iii)</sup>	229.655.634.780	226.633.566.883
Current portion of long-term loans (see Note No. V.33)	6.000.000.000	51.428.571.426
- Navibank	-	12.000.000.000
- Standard Chartered (Vietnam) Bank - Ho Chi Minh City Branch	-	39.428.571.426
- OCB - Tan Thuan Branch	6.000.000.000	-
<b>Total</b>	<b>277.688.542.614</b>	<b>441.102.201.993</b>

<sup>(i)</sup> The loan from VietinBank - Ho Chi Minh 1 Branch is to supplement working capital. 80% of this loan is secured by trust receipt and 20% of this loan is secured by mortgaging 04 Liebherr crane trucks.

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- (ii) This is the loan from Shinhan Bank Vietnam to supplement the Corporation's working capital. This loan is secured by mortgaging the following assets:
- The land use right at Le Hong Phong Street, Binh Thuy Ward, Can Tho City.
  - Mortgage of 13.868.960 shares of Maritime Bank.
- (iii) This is the loan from Gemadept – Terminal Link Cai Mep Terminal J.S.C at the fixed interest rate as stipulated in the contract.

**Details of increases/ (decrease) of short-term borrowings are as follows:**

	Beginning balance	Increases	Inclusion	Exchange differences	Amount already paid	Ending balance
Short-term loans from banks	163.040.063.684	382.084.125.935		- 942.903.560	(504.034.185.345)	42.032.907.834
Short-term loans from other organizations	226.633.566.883	-		- 3.022.067.897		- 229.655.634.780
Current portion of long-term loans	51.428.571.426	-	10.500.000.000	-	(55.928.571.426)	6.000.000.000
<b>Total</b>	<b>441.102.201.993</b>	<b>382.084.125.935</b>	<b>10.500.000.000</b>	<b>3.964.971.457</b>	<b>(559.962.756.771)</b>	<b>277.688.542.614</b>

**24. Trade payables**

	Ending balance	Beginning balance
Payable to subsidiaries, associates and business co-operations	16.030.716.090	7.373.597.036
- Phuoc Long Port Co., Ltd.	-	6.614.873.380
- Gemadept Hai Phong Co., Ltd.	14.290.346.068	405.192.077
- Nam Hai Dinh Vu Port J.S.C	54.036.257	-
- Gemadept Logistics One Member Co., Ltd.	1.456.483.427	-
- Nam Hai Port J.S.C	118.790.792	353.531.579
- MARTOW	111.059.546	-
Other suppliers	53.265.153.217	100.111.046.754
<b>Total</b>	<b>69.295.869.307</b>	<b>107.484.643.790</b>

**25. Advances from customers**

	Ending balance	Beginning balance
Advances for logistic activities: transportation, shipping agency, etc.	6.509.573.223	18.772.458.956
Advances to rent assets	-	2.106.419.416
<b>Total</b>	<b>6.509.573.223</b>	<b>20.878.878.372</b>

**26. Taxes and other obligations to the State Budget****a. Taxes and other obligations to the State Budget generated in Vietnam**

	Beginning balance	Amount payable	Amount already paid	Ending balance
VAT on local sales	(1.689.687.641)	14.041.932.991	(16.258.526.573)	(3.906.281.223)
VAT on imports	32.676.644	2.978.892.422	(3.011.569.066)	-
Import-export duties	-	1.090.025.668	(1.090.025.668)	-
Corporate income tax	35.568.577.052	79.619.837.592	(98.608.654.096)	16.579.760.548



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	<b>Beginning balance</b>	<b>Amount payable</b>	<b>Amount already paid</b>	<b>Ending balance</b>
Personal income tax	3.426.006.338	6.878.850.924	(6.522.674.590)	3.782.182.672
License duty	(900.000)	8.000.000	(8.000.000)	(900.000)
Other taxes	2.140.186.713	16.381.308.814	(16.746.708.070)	1.774.787.457
- Freight tax	-	268.602.102	(268.602.102)	-
- Withholding tax	2.450.150.824	15.984.651.266	(16.350.050.522)	2.084.751.568
- Other taxes	(309.964.111)	128.055.446	(128.055.446)	(309.964.111)
<b>Total</b>	<b>39.476.859.106</b>	<b>120.998.848.411</b>	<b>(142.246.158.063)</b>	<b>18.229.549.454</b>

Taxes excessively paid are presented in the item "Taxes and other accounts receivable from the State".

**Value added tax (VAT)**

The Corporation has paid VAT in line with the deduction method at the rate of 10%.

**Import - export duties**

The Corporation has declared and paid these duties in line with the Customs' notices.

**Corporate income tax**

The Corporation has to pay corporate income tax at the rate of 22% on taxable income (in the previous year: 25%).

According to Law No. 32/2013/QH13 amending and supplementing a number of articles of Law on corporate income tax passed on 19 June 2013 by the XIII<sup>th</sup> National Assembly of the Socialist Republic of Vietnam at its 5<sup>th</sup> session, common corporate income tax rate decreases from 22% to 20% from 01 January 2016.

**Property tax**

The land rental is paid according to the notices of the tax department.

**Other taxes**

The Corporation has declared and paid these taxes in line with the prevailing regulations.

**b. Taxes and other obligations to the State Budget generated in Cambodia Branch**

	<b>Beginning balance</b>	<b>Amount payable</b>	<b>Amount already paid</b>	<b>Ending balance</b>
VAT on local sales	-	-	-	-
Corporate income tax	88.259.835	817.516.536	(765.168.182)	140.608.189
<b>Total</b>	<b>88.259.835</b>	<b>817.516.536</b>	<b>(765.168.182)</b>	<b>140.608.189</b>

**Value added tax (VAT)**

The Cambodia Branch has paid VAT in line with the deduction method at the rate of 10%.

**Corporate income tax**

The Cambodia branch is responsible to pay corporate income tax at the rate of 20% on taxable income. If the corporate income tax payable is smaller than 01% of the revenues, the branch is responsible to pay corporate income tax to the State of the local country at the amount equivalent to 01% of revenues.

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**Notes to the Financial Statements (cont.)****27. Payable to employees**

This item reflects the salary and bonus to be paid to employees.

**28. Accrued expenses**

	<u>Ending balance</u>	<u>Beginning balance</u>
Loan interest expenses	81.533.997.926	37.309.950.744
Other expenses	15.360.363.646	4.947.599.825
<b>Total</b>	<b>96.894.361.572</b>	<b>42.257.550.569</b>

**29. Other short-term payables**

	<u>Ending balance</u>	<u>Beginning balance</u>
Trade Union's expenditures, social insurance, health insurance and unemployment insurance	-	79.502.846
Dividends payable	196.978.350	10.040.535.950
Receipts of short-term deposits	794.719.481	1.780.817.111
Collection on others' behalf to implement the agency services	15.528.556.134	17.075.947.362
Payable to subsidiaries, associates, business concerns	45.728.077.536	88.442.668.781
- <i>Gemadept Hai Phong Co., Ltd. – collection on others' behalf and other payables</i>	21.085.413.395	10.097.499.362
- <i>Gemadept (Singapore) Co., Ltd. – Collection on other's behalf for ship, borrowings</i>	-	43.458.637.170
- <i>Hoa Sen - Gemadept Logistics and International Port Corporation – capital support</i>	10.293.585.975	10.293.585.975
- <i>Pacific Marine Company Limited (PAMAR)– Collection on other's behalf and other payables</i>	-	8.000.000.000
- <i>Pacific Rubber Industry Co., Ltd.– capital support</i>	8.279.000.000	8.279.000.000
- <i>MARTOW</i>	-	5.571.624.785
- <i>Gemadept Infrastructure Development and Investment Construction J.S.C – Collection on other's behalf and other payables</i>	1.920.884.393	-
- <i>Bright Ocean Logistics Co., Ltd.– capital support</i>	2.142.000.000	-
- <i>Other subsidiaries, associates and business-cooperation entities</i>	2.007.193.773	2.742.321.489
Other payables	3.184.533.273	10.520.938.032
- <i>Mr. Nguyen Quoc Cuong – transfer of capital contribution in Hoa Sen - Gemadept Logistics and International Port Corporation</i>	-	9.264.678.577
- <i>Other payables</i>	3.184.533.273	1.256.259.455
<b>Total</b>	<b>65.432.864.774</b>	<b>127.940.410.082</b>



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**Notes to the Financial Statements (cont.)****30. Provision for short-term payables**

This item reflects the amounts payable related to compensations for loss during transportation course.

**31. Bonus and welfare funds**

	<u>Current year</u>	<u>Previous year</u>
Beginning balance	(546.902.189)	(2.177.618.427)
Increase due to extraction from profit	16.316.149.141	8.299.990.219
Disbursements	(8.049.178.665)	(6.669.273.981)
<b>Ending balance</b>	<b>7.720.068.287</b>	<b>(546.902.189)</b>

The beginning balances of bonus and welfare fund are presented in the item "Other receivable" (see Note No. V.6).

**32. Other long-term payables**

Receipt of long-term deposits.

**33. Long-term borrowings**

	<u>Ending balance</u>	<u>Beginning balance</u>
Long-term loans from banks	30.000.000.000	144.428.571.430
- Navibank	-	36.000.000.000
- Standard Chartered Vietnam Bank - Ho Chi Minh City Branch	-	108.428.571.430
- OCB - Tan Thuan Branch <sup>(i)</sup>	30.000.000.000	-
Loans converted into shares from VI (Vietnam Investments) Fund II, L.P <sup>(ii)</sup>	854.160.000.000	547.898.000.000
Financial lease from Intermodal Investment Fund IV LLC	19.021.681.890	-
<b>Total</b>	<b>903.181.681.890</b>	<b>692.326.571.430</b>

(i) The loan from OCB- Tan Thuan Branch to re-sponsor the loan for purchasing Pacific Gloria ship from Navibank. This loan is secured by mortgaging assets formed from the loan.

(ii) Loans from VI (Vietnam Investments) Fund II, L.P. converted into shares according to the Contract dated 18 June 2012 as follows:

- Credit line : USD 40,000,000
- Grace period : 05 years, starting from the date when the contract is signed eligibly.
- Payment to : At any time after 01 year from the date when this loan contract is signed eligibly; the creditor owns right but not the obligation and at the sole discretion of the creditor, to transfer the whole or a part of the loan (including principal and interest) into ordinary shares of Gemadept Corporation.
- Interest rate : Interest rate applied to loans during the loan period of 6%/year.
- Purposes : + 1<sup>st</sup> disbursement: the project of developing logistics services; investment in the project of Nam Hai - Dinh Vu Port.
- + 2<sup>nd</sup> disbursement: investment in small trucks; implementation of the afforestation project in Cambodia.
- + 3<sup>rd</sup> and 4<sup>th</sup> disbursement: to be approved by investors as requested.

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- Collaterals : Vietcombank - Ho Chi Minh City Branch has been appointed by creditor and debtor to receive collaterals under the Contract of agent for receiving collaterals signed on 17 July 2012, including:
- + All of 999.800 shares of Gemadept Corporation in Nam Hai Port Corporation, equivalent to 99,98% shares which have been already issued and outstanding;
  - + All of the land use right and construction works accompanying to land, which are under legal and sole ownership of Nam Hai Port Corporation.

**Payment schedule of long-term borrowings:**

	Total	Under 01 year	Over 01 year to 05 years	Over 05 years
Long-term loans from banks	36.000.000.000	6.000.000.000	30.000.000.000	-
Loans converted into shares	854.160.000.000	-	854.160.000.000	-
Financial leases	19.021.681.890	-	16.331.412.934	2.690.268.956
<b>Total</b>	<b>909.181.681.890</b>	<b>6.000.000.000</b>	<b>900.491.412.934</b>	<b>2.690.268.956</b>

**Details of increases/decreases of long-term borrowings are as follows:**

	Beginning balance	Increases	Amount recorded	Exchange difference	Amount already paid	Ending balance
Long-term loans from banks	144.428.571.430	42.000.000.000	(10.500.000.000)	-	(145.928.571.430)	30.000.000.000
Loans converted into shares	547.898.000.000	297.545.000.000	-	8.717.000.000	-	854.160.000.000
Financial leases	-	19.452.880.468	-	119.902	(431.318.480)	19.021.681.890
<b>Total</b>	<b>692.326.571.430</b>	<b>358.997.880.468</b>	<b>(10.500.000.000)</b>	<b>8.717.119.902</b>	<b>(146.359.889.910)</b>	<b>903.181.681.890</b>

**34. Deferred income tax liabilities**

	Current year	Previous year
Beginning balance	88.478.588.088	-
Deferred income tax liabilities arising from the taxable temporary differences	-	88.478.588.088
Reversal of deferred income tax liabilities already recorded in the previous years	(76.227.025.089)	-
<b>Ending balance</b>	<b>12.251.562.999</b>	<b>88.478.588.088</b>

**35. Owner's equity****Statement of fluctuations in owner's equity**

Information on the fluctuations in owner's equity is presented at the attached Appendix 02.

**Owner's equity**

During the year, the Corporation has issued the welfare shares to employees of the year 2013 in accordance with the Resolution No. 128/GMD-ĐHĐCĐ dated 29 May 2013 of the Annual Shareholders' Meeting. On that basis, Gemadept Corporation has recorded the increase in the owners' equity for an amount of VND 17.163.250.000 equivalent to 1.716.325 shares.



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**Notes to the Financial Statements (cont.)****Dividends**

During the year, the Corporation has paid dividends to its shareholders for the total amount of VND 149.209.150.400 (Previous year: VND 104.639.975.050).

**Shares**

	<u>Ending balance</u>	<u>Beginning balance</u>
Number of shares registered to be issued	116.137.994	114.421.669
Number of shares already sold to the public	116.137.994	114.421.669
- Common shares	116.137.994	114.421.669
- Preferred shares	-	-
Number of shares repurchased	-	-
- Common shares	-	-
- Preferred shares	-	-
Number of outstanding shares	116.137.994	114.421.669
- Common shares	116.137.994	114.421.669
- Preferred shares	-	-

Face value per outstanding share: VND 10.000.

**VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE INCOME STATEMENT****1. Sales**

	<u>Current year</u>	<u>Previous year</u>
Logistics services: providing services of transportation, leasing assets, acting as agency, etc.	990.768.500.544	932.411.878.241
Sales from leasing offices	1.264.304.352	79.653.915.518
<b>Total</b>	<b>992.032.804.896</b>	<b>1.012.065.793.759</b>

**2. Costs of sales**

	<u>Current year</u>	<u>Previous year</u>
Costs of logistics services: providing services of transportation, leasing assets, acting as agency, etc.	971.864.359.145	923.319.321.635
Costs of service of leasing offices	-	27.717.171.104
<b>Total</b>	<b>971.864.359.145</b>	<b>951.036.492.739</b>

**3. Financial income**

	<u>Current year</u>	<u>Previous year</u>
Demand deposit interest	617.207.307	538.126.678
Term deposit interest	9.000.853.826	347.882.441
Interest on capital loans given	19.636.282.799	24.607.849.839
Interest on capital transfer of subsidiary	27.327.676.124	-
Interest on capital transfer of associate	3.935.490.000	169.753.490.979
Dividends and profit shared	388.652.441.687	131.567.987.383
Realized exchange gains	8.727.586.966	2.359.775.871
Others	43.723	177.722.522
<b>Total</b>	<b>457.897.582.432</b>	<b>329.352.835.713</b>

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**4. Financial expenses**

	<u>Current year</u>	<u>Previous year</u>
Loan interest expenses	65.678.078.091	71.898.493.870
Unrealized exchange loss	17.128.973.263	10.099.443.252
Realized exchange loss	17.183.633.858	4.974.608.138
Provisions for devaluation of financial investments	51.687.251.305	1.181.532.186
Capital transfer	13.087.620.000	-
Loss from capital transfer of associate	4.248.185.743	-
Loss from investments in securities	188.676.250	15.189.243.890
Others	88.760.248	633.038.315
<b>Total</b>	<b><u>169.291.178.758</u></b>	<b><u>103.976.359.651</u></b>

**5. Selling expenses**

	<u>Current year</u>	<u>Previous year</u>
External service rendered	237.074.182	205.486.869
Other expenses	3.743.574.224	6.192.392.053
<b>Total</b>	<b><u>3.980.648.406</u></b>	<b><u>6.397.878.922</u></b>

**6. General and administration expenses**

	<u>Current year</u>	<u>Previous year</u>
Expenses for staff	48.424.694.010	40.323.877.788
Office supplies	133.782.810	398.552.506
Stationery	1.434.062.927	1.100.376.061
Depreciation of fixed assets	4.571.075.789	5.805.761.541
Tax, fee and legal fee	2.982.988.385	81.000.000
External service rendered	41.638.905.227	17.967.409.805
Other expenses	12.408.646.442	3.413.817.286
<b>Total</b>	<b><u>111.594.155.590</u></b>	<b><u>69.090.794.987</u></b>

**7. Other income**

	<u>Current year</u>	<u>Previous year</u>
Proceeds from liquidations of fixed assets	7.006.636.363	26.480.981.862
Proceeds from revaluation of land use right and ownership right of the construction of Gemadept Tower brought to capital contribution	-	685.355.162.949
Other income	1.767.952.216	4.400.400.643
<b>Total</b>	<b><u>8.774.588.579</u></b>	<b><u>716.236.545.454</u></b>

**8. Other expenses**

	<u>Current year</u>	<u>Previous year</u>
Net book values of liquidated fixed assets	599.497.031	5.082.225.730
Expenses on liquidation of fixed assets	-	931.712.547
Expense on Gemadept hi-tech zone	-	3.658.444.173
Expenses on provision for damage	55.361.948.296	-
Other expenses	2.130.565.353	6.492.612.096
<b>Total</b>	<b><u>58.092.010.680</u></b>	<b><u>16.164.994.546</u></b>



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**9. Deferred income tax expenses**

	<u>Current year</u>	<u>Previous year</u>
Deferred income tax arising from taxable temporary differences	-	88.478.588.088
Deferred income tax arising from deductible temporary differences	(15.320.131.801)	(749.631.551)
Deferred corporate income tax arising from reversals of deferred income tax payable	(76.227.025.089)	-
<b>Total</b>	<b><u>(91.547.156.890)</u></b>	<b><u>87.728.956.537</u></b>

**10. Earnings per share**

The Corporation does not calculate this item on its financial statements since according to the Vietnamese accounting standard No. 30 "Earnings per share", in case that a business has to prepare both the separate financial statements and the consolidated financial statements, the item "Earnings per share" will only be presented in the consolidated financial statements in line with the regulations in this standard.

**11. Operating costs**

	<u>Current year</u>	<u>Previous year</u>
Materials and supplies	297.881.126.021	290.448.699.858
Labor	100.999.342.070	89.736.635.111
Depreciation of fixed assets	64.773.479.543	79.033.828.807
External service rendered	593.897.297.712	545.993.209.597
Others	29.887.917.795	21.312.793.275
<b>Total</b>	<b><u>1.087.439.163.141</u></b>	<b><u>1.026.525.166.648</u></b>

**VII. ADDITIONAL INFORMATION ON THE ITEMS OF THE CASH FLOW STATEMENT****Non-cash transactions**

During the year, the Corporation has had following non-cash transactions:

	<u>Current year</u>	<u>Previous year</u>
Transferring the advances for Vietnam Petroleum Transport JSC (Vipco) into investments in Hai Dinh Vu Port J.S.C	40.000.000.000	-
Capital transfer into Falcon Ha Dong Investment and Trading J.S.C but not yet received money	1.256.340.713	-
Loan interest expenses not yet paid	81.533.997.926	37.309.950.974
Dividends, profits shared to be collected	290.752.453.504	14.446.300.000
Offsetting loans against the withdrawals of capital contribution in Gemadept Nhon Hoi International Port J.S.C	-	2.006.000.000
Capital contributed by means of assets	-	936.102.000.000

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## VIII. OTHER DISCLOSURES

### 1. Transaction with related parties

#### *Transactions with key managers and other related individuals*

Key managers and related individuals include: the members of the Board of Management, the Board of Directors, the Chief Accountant and their close family members.

Income of the key managers is as follows:

	Current year	Previous year
Salary	3.064.140.000	3.086.792.000
Other income	729.900.000	613.435.295
<b>Total</b>	<b>3.794.040.000</b>	<b>3.700.227.295</b>

#### *Transactions with other related parties*

Other related parties of the Corporation include:

Related parties	Relationship
Gemadept Dung Quat International Port J.S.C	Subsidiary
V.N.M General Transportation Service Co., Ltd.	Subsidiary
Gemadept (Malaysia) Ltd.	Subsidiary
Gemadept (Singapore) Ltd.	Subsidiary
Grand Pacific Shipping Ltd.	Subsidiary
Gemadept Nhon Hoi International Port J.S.C	Subsidiary
Phuoc Long Port Co., Ltd.	Subsidiary
ISS - Gemadept Co., Ltd.	Subsidiary
Gemadept Logistics One Member Co., Ltd.	Subsidiary
Lien Uoc Transportation Co., Ltd.	Subsidiary
Gemadept - Vung Tau Corporation	Subsidiary
Hoa Sen - Gemadept Logistics and International Port Corporation	Subsidiary
Gemadept Infrastructure Development and Investment Construction J.S.C	Subsidiary
Gemadept Hai Phong Co., Ltd.	Subsidiary
Truong Tho Tourism and Transportation J.S.C	Subsidiary
Nam Hai Port J.S.C	Subsidiary
Pacific Marine Company Limited (PAMAR)	Subsidiary
Bright Ocean Logistics Co., Ltd.	Subsidiary
P O Shipping (Vietnam) Co., Ltd.	Subsidiary
Vi Tin Service Computing Co., Ltd.	Subsidiary
Pacific Rubber Industry Co., Ltd.	Subsidiary
Pacific Pearl Joint Stock Company Limited	Subsidiary
Pacific Lotus J.S.C	Subsidiary
Nam Hai Dinh Vu Port J.S.C	Subsidiary
MARTOW	Subsidiary
Gemadept – Terminal Link Cai Mep Terminal J.S.C	Jointly-controlled entity
“K” Line – Gemadept Logistics Co., Ltd.	Jointly-controlled entity
Golden Globe Trading Co., Ltd.	Associate
Vung Tau Commercial Port Joint Stock Company (VCP)	Associate
Molenbergnatie – Gemadept Vietnam	Associate
Minh Dam Tourism Joint Stock Company	Associate



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<b>Related parties</b>	<b>Relationship</b>
Power Transportation and Service J.S.C (Potranco)	Associate
Saigon Cargo Service Corporation	Associate
Falcon Ha Dong Investment and Trading J.S.C	Associate
United Food J.S.C	Associate
Golden Globe Co., Ltd.	Associate
Schenker Gemadept Logistics Vietnam Co., Ltd.	Associate

The Corporation has had the following transactions between the Corporation and other related parties as follows:

	<b>Current year</b>	<b>Previous year</b>
<b><i>Gemadept Dung Quat International Port J.S.C</i></b>		
Sales of fixed assets	490.909.901	-
Loan given	26.000.000.000	-
Interest on loan given	478.361.111	-
<b><i>V.N.M General Transportation Service Co., Ltd.</i></b>		
Loan given	-	300.000.000
Capital contribution	-	2.500.000.000
<b><i>Gemadept (Malaysia) Ltd.</i></b>		
Expenses on agency service	828.997.343	1.202.571.639
<b><i>Gemadept (Singapore) Ltd.</i></b>		
Payment on other's behalf	18.023.294.139	16.123.448.816
Service fee	19.485.525.000	22.946.423.826
<b><i>Gemadept Nhon Hoi International Port J.S.C</i></b>		
Loan interests	-	56.471.207
Withdrawals of capital contribution	-	2.343.651.753
<b><i>Phuoc Long Port Co., Ltd.</i></b>		
Loan given	100.000.000.000	-
Disbursement of capital support	14.600.000.000	109.200.000.000
Leasing assets and liquidating fixed assets	26.086.363.636	17.641.581.527
Service fee	44.032.721.787	60.266.507.951
Payment on other's behalf	231.722.642	1.527.729.217
Sales from service	2.813.827.487	-
Loan interest	1.641.808.333	-
<b><i>Gemadept Logistics One Member Co., Ltd.</i></b>		
Profit shared	158.000.000.000	13.000.000.000
Payment on other's behalf	1.317.228.221	61.945.503
Loan given	18.973.000.000	-
Loan interest	4.562.331.389	10.194.967.222
Proceeds from transportation	13.070.320.354	13.010.057.032
Service fee	77.195.980.521	30.428.102.565
Collection on other's behalf	1.534.952.568	963.718.828
Interest on investment capital	350.000.000	20.000.000.000

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**Notes to the Financial Statements (cont.)**

	<u>Current year</u>	<u>Previous year</u>
<b><i>Gemadept Hai Phong Co., Ltd.</i></b>		
Collection on other's behalf	133.045.140	10.915.823.810
Borrowing	10.500.000.000	-
Sales from service	74.057.424.286	57.841.805.886
Service fee	73.404.154.801	63.203.954.852
Payment on other's behalf	41.078.987	-
<b><i>Truong Tho Tourism and Transportation J.S.C</i></b>		
Income from leases	4.320.000.000	4.320.000.000
Loan given	-	16.100.000.000
Dividends shared	5.823.600.000	5.417.670.208
<b><i>Nam Hai Port J.S.C</i></b>		
Dividends shared	195.385.153.504	94.712.846.483
Loan interest	588.272.222	4.931.305.553
Sales from service	5.460.021.436	5.358.549.670
Service fee	1.028.011.429	1.867.914.124
<b><i>Pacific Rubber Industry Co., Ltd.</i></b>		
Payment on other's behalf	377.405.304	308.013.000
Borrowings	-	8.279.000.000
Capital contribution	3.600.000.000	21.629.000.000
<b><i>Vi Tin Service Computing Co., Ltd.</i></b>		
Service fee	750.000.000	1.701.000.000
Payment on other's behalf	873.097.175	1.823.806.508
<b><i>Pacific Pearl Joint Stock Company Limited</i></b>		
Payment on other's behalf	-	9.777.471.229
Capital contribution	-	66.895.850.000
<b><i>Gemadept - Terminal Link Cai Mep Terminal J.S.C</i></b>		
Income from leasing offices	213.928.000	1.554.367.247
Short-term loans	-	224.983.141.516
<b><i>Nam Hai Dinh Vu Port J.S.C</i></b>		
Capital contribution	120.000.000.000	153.625.450.000
Loan given	48.000.000.000	82.176.550.000
Loan interest	11.247.933.985	4.854.000.459
Service fee	897.349.278	-
<b><i>Saigon Cargo Service Corporation</i></b>		
Service fee	397.490.495	291.222.075
Capital contribution	-	55.000.000.000
<b><i>Pacific Lotus J.S.C</i></b>		
Payment on other's behalf	-	42.146.000
Capital contribution	318.613.500.000	251.253.600.000





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**Notes to the Financial Statements (cont.)**

	<u>Current year</u>	<u>Previous year</u>
<i>Vung Tau Commercial Port Joint Stock Company (VCP)</i>		
Dividends shared	-	1.735.560.000
<i>Golden Globe Co., Ltd.</i>		
Capital contribution	38.127.720.000	2.139.087.500
<i>Molenbergnatie – Gemadept Vietnam Co., Ltd.</i>		
Sales from service	-	1.305.309.614
Capital contribution	-	5.110.700.000
Profit shared	-	2.479.549.578
<i>Pacific Marine Company Limited (PAMAR)</i>		
Other receivables	158.231.094	-
Other payables	5.727.042	-
Borrowing	8.000.000.000	-
Profit shared	2.000.000.000	-
<i>MARTOW</i>		
Expenses on leasing office	9.308.091.418	-
Payment on other's behalf	3.351.407.347	-
<i>United Food J.S.C</i>		
Dividends shared	159.289.000	-
<i>Power Transportation and Service J.S.C</i>		
Dividends shared	893.700.000	-
<i>"K" Line – Gemadept Logistics Co., Ltd.</i>		
Capital contribution	1.000.000.000	-
Payment on other's behalf	126.897.000	-
<i>Minh Dam Tourism J.S.C</i>		
Borrowing	10.000.000.000	-
Capital contribution	290.000.000	-

The prices of goods and services provided to other related parties are the prices agreed among the parties. The purchases of goods and services from the related parties are also done at the prices agreed among parties.

In addition, the related parties have mortgaged their assets to secure the long-term loans of the Corporation from VI Fund II, L.P (see Note No. V.33).

As at the balance sheet date, the receivables from and payables to other related parties are as follows:

	<u>Ending balance</u>	<u>Beginning balance</u>
<i>Gemadept Dung Quat International Port J.S.C</i>		
Receivables for loan interest	478.361.111	-
Receivable for capital support	-	32.000.000.000
Loan given	20.000.000.000	-

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	<u>Ending balance</u>	<u>Beginning balance</u>
<b><i>V.N.M General Transportation Service Co., Ltd.</i></b>		
Receivable for capital support	300.000.000	300.000.000
<b><i>Gemadept (Malaysia) Ltd.</i></b>		
Payable for service fee	16.302.999.421	19.103.805.748
<b><i>Gemadept (Singapore) Ltd.</i></b>		
Payable for service fee	133.350.263.078	195.778.637.543
Payment on other's behalf	71.868.128.456	54.177.012.754
Deposits for leasing ship	42.708.000.000	42.146.000.000
<b><i>Grand Pacific Shipping</i></b>		
Payment on other's behalf	1.181.618.854	1.191.574.049
<b><i>Phuoc Long Port Co., Ltd.</i></b>		
Receivables for service fee	22.154.158.334	1.739.680
Advances for service	6.021.434.386	4.558.811.292
Receivable for capital support and payment on other's behalf	-	120.008.688.893
Loan given	49.200.000.000	-
<b><i>Gemadept Logistics One Member Co., Ltd.</i></b>		
Receivables for service fee	3.366.000.000	858.754.886
Profit shared	170.650.000.000	13.000.000.000
Loan given	36.033.000.000	68.460.000.000
Receivable for capital support	-	18.000.000.000
Other payment on other's behalf	5.096.000	-
<b><i>Gemadept Hai Phong Co., Ltd.</i></b>		
Receivables for service fee	5.320.270.576	449.472.185
Payment on other's behalf	60.253.196	19.174.209
<b><i>Truong Tho Tourism and Transportation J.S.C</i></b>		
Receivables for service fee	4.752.000.000	2.376.000.000
Dividends shared	5.823.600.000	-
Receivable for capital support	14.876.000.000	20.293.670.208
<b><i>Nam Hai Port J.S.C</i></b>		
Receivables for service fee	-	749.467.136
Loan given	-	25.000.000.000
Dividends shared	113.385.153.504	-
<b><i>Pacific Marine Company Limited (PAMAR)</i></b>		
Receivables for payment on other's behalf	96.448.874	210.785.511
<b><i>Vi Tin Service Computing Co., Ltd.</i></b>		
Receivables for payment on other's behalf	509.200.010	686.132.607



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**Notes to the Financial Statements (cont.)**

	<u>Ending balance</u>	<u>Beginning balance</u>
<i>Gemadept Infrastructure Development and Investment Construction J.S.C</i>		
Receivable for capital support	-	22.079.115.607
<i>Pacific Rubber Industry Co., Ltd.</i>		
Receivables for payment on other's behalf	1.378.568.347	1.001.163.043
<i>Pacific Pearl Joint Stock Company Limited</i>		
Payment on other's behalf for rubber project	213.322.634.679	252.223.182.678
<i>Pacific Lotus J.S.C</i>		
Payment on other's behalf for rubber project	4.680.026.659	4.412.496.543
<i>Golden Globe Trading Co., Ltd.</i>		
Receivable for capital support	300.000.000	300.000.000
<i>Schenker Gemadept Logistics Vietnam Co., Ltd.</i>		
Receivables for service fee	-	534.143.500
<i>Gemadept – Terminal Link Cai Mep Terminal J.S.C</i>		
Receivables for service fee	-	269.881.373
<i>Nam Hai Dinh Vu Port J.S.C</i>		
Receivables for service fee	998.572.778	-
Loan given	110.802.000.000	82.176.550.000
<i>Power Transportation and Service J.S.C</i>		
Dividends shared	893.700.000	-
<i>Minh Dam Tourism Joint Stock Company</i>		
Receivable for capital support	10.000.000.000	-
<i>"K" Line – Gemadept Logistics Co., Ltd.</i>		
Receivables for payment on other's behalf	126.897.000	-
<b>Total receivables</b>	<b><u>1.060.944.385.263</u></b>	<b><u>982.366.259.445</u></b>
<i>Gemadept (Malaysia) Ltd.</i>		
Payables for collection on other's behalf	942.227.649	980.664.297
<i>Gemadept (Singapore) Ltd.</i>		
Collection on other's behalf for ship and borrowings	-	43.458.637.170
<i>Grand Pacific Shipping</i>		
Payables for leasing ship	-	1.475.110.000
<i>Gemadept Logistics One Member Co., Ltd.</i>		
Payables for service fee	1.456.483.427	-
Other payables	301.407.658	-

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**Notes to the Financial Statements (cont.)**

	<u>Ending balance</u>	<u>Beginning balance</u>
<i>Phuoc Long Port Co., Ltd.</i>		
Payables for service fee	-	6.614.873.380
Receipt of advances	-	2.106.419.416
Other payables	763.558.466	-
<i>Hoa Sen - Gemadept Logistics and International Port Corporation</i>		
Payables for capital support	10.293.585.975	10.293.585.975
<i>Gemadept Hai Phong Co., Ltd.</i>		
Payable for service fee	14.290.346.068	405.192.077
Collection on other's behalf and other payables	21.085.413.395	10.097.499.362
<i>Nam Hai Port J.S.C</i>		
Payables for service fee	118.790.792	353.531.579
<i>Nam Hai Dinh Vu Port J.S.C</i>		
Payables for service fee	54.036.257	-
<i>Pacific Rubber Industry Co., Ltd.</i>		
Payable for capital support	8.279.000.000	8.279.000.000
<i>Pacific Marine Company Limited (PAMAR)</i>		
Collection on other's behalf and other payables	-	8.000.000.000
<i>Gemadept – Terminal Link Cai Mep Terminal J.S.C</i>		
Short-term loans	229.655.634.780	224.983.141.516
<i>Bright Ocean Logistics Co., Ltd.</i>		
Payable for capital support	2.142.000.000	-
<i>MARTOW</i>		
Payable for leasing office	111.059.546	-
Other payables	-	5.571.624.785
<i>Gemadept Infrastructure Development and Investment Construction J.S.C</i>		
Collection on other's behalf and other payables	1.920.884.393	-
<b>Total payables</b>	<b><u>291.414.428.406</u></b>	<b><u>322.619.279.557</u></b>

The receivables are unsecured and will be paid in cash. No allowance has been made for the receivables from the related parties.

**2. Segment information**

The Corporation's segment information is presented according to business fields and geographical regions. The primary segment report is for the business fields since the organization and management of business operations of the Corporation are mainly based on their types of services.



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Notes to the Financial Statements (cont.)

#### *Business segments*

The Corporation has had the major business segments as follows:

- Logistics: including providing transportation services and leasing transportation facilities, services of agency, etc.
- Real estate: investing in construction of a mixed-use development project in Laos.
- Other fields: activities of planting rubber trees in Cambodia.

The information on business fields of the Corporation is presented in the attached Appendix 03.

#### *Geographical segment*

The Corporation's activities mainly take places in local and overseas areas.

Details of net sales of goods and services provided to customers in various geographical areas on the basis of the customers' locations are as follows:

	<u>Current year</u>	<u>Previous year</u>
In the local areas	691.679.016.569	671.538.252.489
In overseas areas	300.353.788.327	340.527.541.270
<b>Total</b>	<b>992.032.804.896</b>	<b>1.012.065.793.759</b>

Details of the increases/(decreases) on expenses to purchase fixed assets and other non-current assets as well as segment assets of in various geographical areas on the basis of the locations of assets is as follows:

	<u>Expenses increased to purchase fixed assets and other non-current assets</u>		<u>Segment assets</u>	
	<u>Current year</u>	<u>Previous year</u>	<u>Ending balance</u>	<u>Beginning balance</u>
In the local areas	57.514.160.675	2.733.577.689	1.980.488.968.936	1.623.038.833.359
In overseas areas	-	-	183.531.096.531	225.550.197.314
<b>Total</b>	<b>57.514.160.675</b>	<b>2.733.577.689</b>	<b>2.164.020.065.467</b>	<b>1.848.589.030.673</b>

### 3. Financial risk management

#### *Overview*

The Corporation's activities are exposed to the following financial risks: credit risk, liquidity risk and market risk. The Board of Directors is responsible for establishing policies and controls to minimize the financial risk as well as monitor the implementation of applied policies and controls. The risk management is carried out mainly by the Department of Accounting and Finance in line with the policies and procedures approved by the Board of Directors.

#### *Credit risk*

Credit risk is the risk that one contractual party will cause a loss for the Corporation by its failure to pay for its obligations.

The Corporation is exposed to credit risks mainly from trade receivables, cash in banks, loans given and other receivables.

#### *Trade receivables*

The Corporation reduces its credit risks by entering into transactions only with the entities which are assessed to have good financial position. Besides, the Corporation's accountants always follow up the trade receivables and speed up for the recoveries

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**Notes to the Financial Statements (cont.)**

Trade receivable of the Corporation are related to various entities operating in different fields of business and geographical areas, and therefore the credit risk exposed from receivables from customers is low.

*Cash in banks*

The Corporation's term deposits and demand deposits are in the local banks and securities companies. The Board of Directors has not realized any material credit risk from these deposits.

*Loans given*

The Corporation has given loans to related companies. These companies have good reputations and goods payment abilities, so the credit risk level from loans given is low.

*Other receivables*

Other receivables are mainly the amounts paid on other's behalf for related companies, dividends receivable or profit shared. Since these entities are prestigious and have good payment ability, the credit risk on these receivables is low.

The maximum credit risk level on financial assets is their carrying values (see Note VIII.4 regarding carrying values of financial assets).

Analysis of outstanding age and devaluation of financial assets is as follows:

	Not yet overdue or devaluated	Already overdue but not devaluated	Already overdue and/or devaluated	Total
<b>Ending balance</b>				
Cash and cash equivalents	568.365.071.697	-	-	568.365.071.697
Held-to-maturity investments	61.024.320.000	-	-	61.024.320.000
Trade receivables	294.542.099.279	11.000.000.000	6.833.405.311	312.375.504.590
Loans given	226.035.000.000	-	-	226.035.000.000
Other receivables	748.093.509.613	-	-	748.093.509.613
Available-for-sale financial assets	156.291.300.000	-	797.855.594.680	954.146.894.680
<b>Total</b>	<b>2.054.351.300.589</b>	<b>11.000.000.000</b>	<b>804.688.999.991</b>	<b>2.870.040.300.580</b>
<b>Beginning balance</b>				
Cash and cash equivalents	207.150.265.471	-	-	207.150.265.471
Held-to-maturity investments	372.256.203	-	-	372.256.203
Trade receivables	318.880.654.854	11.000.000.000	773.637.000	330.654.291.854
Loans given	197.636.550.000	-	-	197.636.550.000
Other receivables	709.481.341.946	-	-	709.481.341.946
Available-for-sale financial assets	32.500.000.000	-	816.884.908.930	849.384.908.930
<b>Total</b>	<b>1.466.021.068.474</b>	<b>11.000.000.000</b>	<b>817.658.545.930</b>	<b>2.294.679.614.404</b>

The outstanding period of financial assets already overdue but not devaluated is over 03 years.



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#### Notes to the Financial Statements (cont.)

##### *Liquidity risk*

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting obligations associated with financial liabilities.

The Corporation's liquidity risks mainly arise from the differences in maturity dates of financial assets and financial liabilities.

The Corporation's approach to control this risk: regularly following up the current payment requests as well as estimated payment requests in the futures to maintain the appropriate cash and loans, supervising the cash flows actually arisen in comparison with estimation to minimize the effects of the changes in cash flows to the Corporation.

The terms of payments to non-derivative financial liabilities (excluding interest payable) are based on the undiscounted payments supposed to make according to the contracts as follows:

	Under 01 year	From 01 year to 05 years	Over 05 years	Total
<b>Ending balance</b>				
Borrowings	277.688.542.614	900.491.412.934	2.690.268.956	1.180.870.224.504
Trade payables	69.295.869.307	-	-	69.295.869.307
Other payables	161.336.756.421	857.354.183	-	162.194.110.604
<b>Total</b>	<b>508.321.168.342</b>	<b>901.348.767.117</b>	<b>2.690.268.956</b>	<b>1.412.360.204.415</b>
<b>Beginning balance</b>				
Borrowings	441.102.201.993	692.326.571.430	-	1.133.428.773.423
Trade payables	107.484.643.790	-	-	107.484.643.790
Other payables	170.118.457.805	1.541.101.627	-	171.659.559.432
<b>Total</b>	<b>718.705.303.588</b>	<b>693.867.673.057</b>	<b>-</b>	<b>1.412.572.976.645</b>

The Board of Directors believes that the risk level associated with payments to financial liabilities is low. The Corporation has sufficient capacity to settle all financial obligations when they are due from its operating cash flows and from the receivables from mature financial assets. The Corporation is able to approach capital sources and loans falling due within 12 months, which can be extended with the current creditors.

##### *Market risk*

Market risk is the risk that the fair value or cash flows in the future of a financial instrument will fluctuate due to changes in market prices.

The activities of the Corporation are exposed to the market risks of foreign currency risk, interest rate risk, share price risk and fuel price risk.

The sensitivity analyses and evaluations below, which are related to financial position of the Corporation as of 31 December 2014 and 31 December 2013, have been done on the basis of the net debt value. Changes of exchange rates, interest rates, share price used in analyzing the sensitivity are assumed on the basis of the judgments of what can be happen in the next 01 year in the observable conditions of the current market.

##### *Foreign currency risk*

Foreign currency risk is the risk that the fair value or cash flows in the future of a financial instrument will fluctuate due to changes in exchange rates.

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The Corporation provides and purchases services mainly under currency unit of USD, EUR, SGD, MYR, JPY and HKD; therefore, it has been influenced by the fluctuation in foreign exchange rates.

The Corporation controls the risk relating to the fluctuations in foreign exchange rate by optimizing the payment terms of debts, forecasting foreign exchange rates, reasonably maintaining the structure of loans and debts between foreign currency and VND, choosing the time of purchase and payment in foreign currencies when the foreign exchange rates are low, optimally using the available money to balance the foreign exchange risk and liquidity risk.

Net assets/ (liabilities) in foreign currencies of the Corporation are presented in attached Appendix 04.

As at 31 December 2014, on the assumption that other variables are unchanged, if the exchange rates between VND and USD increase/decrease by 2%, the Corporation's accounting profit before tax in the current year will decrease/ increase by VND 17.764.678.276 (in the previous year, the decrease/(increase) was VND 12.774.871.044).

Risks of the fluctuations of exchange rates between VND and EUR, SGD, MYR, JPY, HKD on the Corporation's profit after tax and owner's equity are not significant.

#### *Interest rate risk*

Interest rate risk is the risk that the fair value or cash flows of in the future a financial instrument will fluctuate due to changes in market interest rates.

The Corporation's interest rate risk is mainly related to loans at floating interest rates.

The Corporation controls the interest rate risk by analyzing the market situation on order to give appropriate decision on choosing the time for getting loans, choosing appropriate loan terms to get the most favorable interest rates as well as maintaining loan structure with appropriate floating interest rate and fixed interest rate.

The Corporation's financial instruments at floating interest rates are as follows:

	Ending balance		Beginning balance	
	VND	USD	VND	USD
Borrowings	(30.000.000.000)	(834.695,48)	(288.443.139.694)	(3.343.333,50)

The effects of the fluctuations of interest rates of the loans in VND and USD with floating interest rates on the Corporation's accounting profit before tax are not significant.

#### *Securities price risk*

The securities held by the Corporation may be affected by the risks in values in the future of these securities. The Corporation manages the share price risk by setting an investment limits and diversifying its investment portfolio.

As of 31 December 2014, with the assumption that other variables are constant, if the prices of shares held by the Corporation increase/decrease by 05%, the Corporation's accounting profit before tax in the current year will increase VND 5.576.508.255 (the previous year, the increase was VND 10.478.434.097) and if the prices of shares held by the Corporation decrease by 05%, the Corporation's accounting profit before tax in the current year will decrease VND 5.576.508.255 (the previous year, the decrease was VND 7.798.841.337).



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For the fiscal year ended 31 December 2014

**Notes to the Financial Statements (cont.)***Fuel price risk*

The Corporation is exposed to the risk related to fluctuations of fuel prices. The Corporation manages the fuel price risk by following up the market information and related situations to control the time for purchasing fuel and to implement properly hedging transaction against changes in oil price.

**Collaterals***Collaterals given to other entities*

Carrying values of financial assets pledged to other entities are as follows:

	<u>Ending balance</u>	<u>Beginning balance</u>
Trade receivables	-	23.000.000.000
Available-for-sale financial assets	52.008.600.000	119.273.059.440
<b>Total</b>	<b>52.008.600.000</b>	<b>142.273.059.440</b>

The Corporation's collaterals will be released when financial obligations are fulfilled. There are no special terms and conditions in respect of the uses of these collaterals.

*Collaterals received from other entities*

The Corporation has not received any collateral from other entities as of 31 December 2014 and 31 December 2013.

**4. Fair values of financial assets and liabilities***Financial assets*

	Carrying values				Fair values	
	Ending balance		Beginning balance		Ending balance	Beginning balance
	Initial costs	Provision	Initial costs	Provision		
Cash and cash equivalents	568.365.071.697	-	207.150.265.471	-	568.365.071.697	207.150.265.471
Held-to-maturity investments	61.024.320.000	-	372.256.203	-	61.024.320.000	372.256.203
Trade receivables	312.375.504.590	(17.833.405.311)	330.654.291.854	(11.773.637.000)	294.542.099.279	318.880.654.854
Loans given	226.035.000.000	-	197.636.550.000	-	226.035.000.000	191.327.640.386
Other receivables	748.093.509.613	-	709.481.341.946	-	748.093.509.613	709.481.341.946
Available-for-sale financial assets	954.146.894.680	(247.120.633.145)	849.384.908.930	(157.892.537.574)	707.026.261.535	691.492.371.356
<b>Total</b>	<b>2.870.040.300.580</b>	<b>(264.954.038.456)</b>	<b>2.294.679.614.404</b>	<b>(169.666.174.574)</b>	<b>2.605.086.262.124</b>	<b>2.118.704.530.216</b>

*Financial liabilities*

	Carrying values		Fair values	
	Ending balance	Beginning balance	Ending balance	Beginning balance
Borrowings	1.180.870.224.504	1.133.428.773.423	1.180.870.224.504	1.120.127.492.041
Trade payables	69.295.869.307	107.484.643.790	69.295.869.307	107.484.643.790
Other payables	162.194.110.604	171.659.559.432	162.194.110.604	171.659.559.432
<b>Total</b>	<b>1.412.360.204.415</b>	<b>1.412.572.976.645</b>	<b>1.412.360.204.415</b>	<b>1.399.271.695.263</b>

Fair values of financial assets and liabilities are reflected at the values which the financial instruments can be converted in a current transaction among parties having enough knowledge and expecting to involve in the transaction.

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#### Notes to the Financial Statements (cont.)


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The Corporation has applied the following methods and assumptions to estimate the fair value of financial assets and financial liabilities:

- Fair values of cash and cash equivalents, held-to-maturity investments, trade receivables, loan given, other receivables, loans, trade payables as well as other short-term receivables and payables are equivalent to their carrying values (already excluded estimation of doubtful debts) since these instruments have short-term periods.
- Fair values of available-for-sale financial assets which have been listed in stock market are the prices disclosed as at the balance sheet date. Fair values of held-to-maturity investments and available-for-sale financial assets which have not been listed in the stock market but had transaction prices disclosed by 03 stock companies are the average price computed based on transaction prices disclosed by 03 stock companies.
- Fair values of loans given, other receivables, loans and non-current liabilities are estimated by discounting cash flows at the current interest rate applied to the loans having similar features and due dates.

Ho Chi Minh City, 16 February 2015

  
Truong Nhu Nguyen  
Preparer

  
Nguyen Minh Nguyet  
Chief Accountant

  
Do Van Minh  
General Director



# **GEMADEPT CORPORATION**

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### **Appendix 01: Increases/(decreases) of tangible fixed assets**

	Buildings and structures	Machinery and equipment	Vehicles	Office equipment	Total
<b>Historical costs</b>					
Beginning balance	7.281.263.332	112.135.092.840	808.066.494.206	7.256.949.207	934.739.799.585
New purchases	-	-	10.960.446.434	-	10.960.446.434
Decreases	-	(5.477.892.247)	(3.874.277.663)	(53.290.116)	(9.405.460.026)
Liquidation	-	(5.477.892.247)	(3.754.277.663)	(53.290.116)	(9.285.460.026)
Other decreases	-	-	(120.000.000)	-	(120.000.000)
Effects of exchange rate due to conversion of financial statements	-	-	7.334.100	1.767.490	9.101.590
<b>Ending balance</b>	<b>7.281.263.332</b>	<b>106.657.200.593</b>	<b>815.159.997.077</b>	<b>7.205.426.581</b>	<b>936.303.887.583</b>
<i>In which:</i>					
Fully depreciated assets but being still in use	960.602.908	105.505.600.993	140.884.068.449	5.873.762.074	253.224.034.424
<b>Depreciation</b>					
Beginning balance	5.415.292.005	108.565.656.594	428.395.719.777	7.012.710.380	549.389.378.756
Depreciation	419.810.779	3.416.691.507	59.229.271.250	229.948.160	63.295.721.696
Liquidation	-	(5.416.020.960)	(3.216.651.919)	(53.290.116)	(8.685.962.995)
Effects of exchange rate due to conversion of financial statements	-	-	4.277.101	1.403.823	5.680.924
<b>Ending balance</b>	<b>5.835.102.784</b>	<b>106.566.327.141</b>	<b>484.412.616.209</b>	<b>7.190.772.247</b>	<b>604.004.818.381</b>
<b>Net book values</b>					
Beginning balance	1.865.971.327	3.569.436.246	379.670.774.429	244.238.827	385.350.420.829
Ending balance	<b>1.446.160.548</b>	<b>90.873.452</b>	<b>330.747.380.868</b>	<b>14.654.334</b>	<b>332.299.069.202</b>
<i>In which:</i>					
Not yet being used	-	-	-	-	-
Waiting for liquidation	-	-	-	-	-

City, 16 February 2015



*Nguyễn Minh Nguyệt*

Nguyễn Minh Nguyệt  
Chief Accountant

*Trương Nhu Nguyễn*

Trương Nhu Nguyễn  
Preparer

Đoàn Văn Minh  
General Director

# GEMADEPT CORPORATION

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

## FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2014

### Appendix 02: Statement on fluctuation in owner's equity

	Capital	Share premiums	Other capital	Financial reserved fund	Other funds	Retained earnings	Total
Beginning of the previous year	1.094.473.090.000	2.471.474.474.400	69.388.382.902	29.429.404.912	26.315.340.005	203.041.072.297	3.894.121.764.516
Capital increases in the previous year	49.743.600.000	-	-	-	-	-	49.743.600.000
Profit in the previous year	-	-	-	-	-	782.614.423.831	782.614.423.831
Dividends shared in the previous year	-	-	-	-	-	(114.421.669.000)	(114.421.669.000)
Extraction for funds	-	-	-	5.187.493.887	5.187.493.887	(18.674.977.993)	(8.299.990.219)
Ending balance of the previous year	1.144.216.690.000	2.471.474.474.400	69.388.382.902	34.616.898.799	31.502.833.892	852.558.849.135	4.603.758.129.128
Beginning balance of the current year	1.144.216.690.000	2.471.474.474.400	69.388.382.902	34.616.898.799	31.502.833.892	852.558.849.135	4.603.758.129.128
Capital increases in the current year	17.163.250.000	-	-	-	-	-	17.163.250.000
Profit in the current year	-	-	-	-	-	154.992.426.090	154.992.426.090
Dividends shared in the previous year	-	-	-	-	-	(139.365.592.800)	(139.365.592.800)
Extraction for funds	-	-	-	10.197.593.213	10.197.593.213	(36.711.335.567)	(16.316.149.141)
Ending balance of the current year	1.161.379.940.000	2.471.474.474.400	69.388.382.902	44.814.492.012	41.700.427.105	831.474.346.858	4.620.232.063.277

Unit: VND

*Truong Nhu Nguyen*

Truong Nhu Nguyen  
Preparer

*Nguyen Minh Nguyet*

Nguyen Minh Nguyet  
Chief Accountant





# **GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

## **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

### **Appendix 03: Segment information on operating fields**

Unit: VND

Financial performance, fixed assets, other non-current assets and values of non-cash expenses of business segment of the Company are as follows:

	Logistic services	Trading real estates	Other fields	Deductions	Total
<b>Current year</b>					
Net external sales	990.768.500.544	1.264.304.352	-	-	992.032.804.896
Net inter-segment sales	-	-	-	-	-
<b>Total net sales</b>	<b>990.768.500.544</b>	<b>1.264.304.352</b>			<b>992.032.804.896</b>
<b>Segment expenses</b>					
Expenses not allocated to particular segments	(95.284.766.829)	(121.591.416)	-	-	(95.406.358.245)
Profit from operations					(95.406.358.245)
Financial income					457.897.582.432
Financial expenses					(169.291.178.758)
Other income					8.774.588.579
Other expenses					(58.092.010.680)
Current corporate income tax					(80.437.354.128)
Deferred corporate income tax					91.547.156.890
<b>Profit after corporate income tax</b>					<b>154.992.426.090</b>
<b>Total expenses on acquisition of fixed assets and other non-current assets</b>	<b>57.514.160.675</b>				<b>57.514.160.675</b>
<b>Total depreciation/ (amortization) and allocation of long-term prepayments</b>	<b>65.491.086.688</b>				<b>65.491.086.688</b>
<b>Total remarkable non-cash expenses (except depreciation/ (amortization) and allocation of long-term prepayments)</b>					

# **GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

## **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

### **Appendix 03: Segment information on operating fields (cont.)**

	Logistic services	Trading real estates	Other fields	Deductions	Total
<b>Previous year</b>					
Net external sales	932.411.878.241	79.653.915.518	-	-	1.012.065.793.759
Net inter-segment sales	-	-	-	-	-
<b>Total net sales</b>	<b>932.411.878.241</b>	<b>79.653.915.518</b>			<b>1.012.065.793.759</b>
<b>Segment expenses</b>					
Expenses not allocated to particular segments	(61.540.253.642)	47.080.880.753	-	-	(14.459.372.889)
Profit from operations					(14.459.372.889)
Financial income					329.352.835.713
Financial expenses					(103.976.359.651)
Other income					716.236.545.454
Other expenses					(16.164.994.546)
Current corporate income tax					(40.645.273.713)
Deferred corporate income tax					(87.728.956.537)
<b>Profit after corporate income tax</b>					<b>782.614.423.831</b>
<b>Total expenses on acquisition of fixed assets and other non-current assets</b>	<b>2.733.577.689</b>				<b>2.733.577.689</b>
<b>Total depreciation/ (amortization) and allocation of long-term prepayments</b>	<b>68.531.148.080</b>	<b>10.947.263.117</b>			<b>79.478.411.197</b>
<b>Total remarkable non-cash expenses (except depreciation/ (amortization) and allocation of long-term prepayments)</b>					



# GEMADEPT CORPORATION

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

## FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2014

### Appendix 03: Segment information on operating fields (Cont.)

Assets and liabilities of business segment of the Company are as follows:					Unit: VND
	Logistic services	Trading real estates	Other fields	Deductions	Total
<b>Ending balance</b>					
Direct assets of segment	1.946.017.404.129	-	218.002.661.338	-	2.164.020.065.467
Unallocated assets					3.989.668.868.396
<b>Total assets</b>					<b>6.153.688.933.863</b>
<b>Direct liabilities of segment</b>	1.520.895.343.476	-	-	-	1.520.895.343.476
Unallocated liabilities					12.561.527.110
<b>Total liabilities</b>					<b>1.533.456.870.586</b>
<b>Beginning balance</b>					
Direct assets of segment	1.587.926.683.023	4.026.668.429	256.635.679.221	-	1.848.589.030.673
Unallocated assets					4.328.130.783.947
<b>Total assets</b>					<b>6.176.719.814.620</b>
<b>Direct liabilities of segment</b>	1.482.143.277.649	2.339.819.755	-	-	1.484.483.097.404
Unallocated liabilities					88.478.588.088
<b>Total liabilities</b>					<b>1.572.961.685.492</b>

16 February 2015



Dư Văn Minh  
General Director

Nguyen Minh Nguyet  
Chief Accountant

Truong Nhu Nguyen  
Preparer

# **GEMADEPT CORPORATION**

Address: No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

## **FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

### **Appendix 04: Net assets/(liabilities) in foreign currency**

Net assets/(liabilities) in foreign currencies of the Company are as follows:

	USD	EUR	SGD	MYR	JPY	HKD
<b>Ending balance</b>						
Cash and cash equivalents	428.733,51	1.182.201,01	-	-	-	-
Trade receivables	2.194.791,20	-	8.608.848,82	2.705.892,02	-	1.763.841,22
Other receivables	13.906.736,63	-	-	-	-	100.000,00
Borrowings	(52.480.163,15)	-	-	-	-	-
Trade payables	(1.542.471,37)	-	(140,40)	-	-	-
Other payables	(4.103.295,73)	-	-	-	-	(18.656,00)
<b>Net assets/(liabilities) in foreign currencies</b>	<b>(41.595.668,91)</b>	<b>1.182.201,01</b>	<b>8.608.708,42</b>	<b>2.705.892,02</b>	<b>-</b>	<b>1.845.185,22</b>
<b>Beginning balance</b>						
Cash and cash equivalents	467.467,75	128,33	-	-	-	-
Held-to-maturity investments	21.078,13	-	-	-	-	-
Trade receivables	2.040.048,87	-	11.708.330,27	2.908.621,36	-	1.316.722,77
Other receivables	13.390.581,33	-	-	-	-	-
Borrowings	(40.098.022,77)	-	-	-	-	-
Trade payables	(2.057.123,35)	(1.721,40)	(5.168,00)	-	(1.257.092,30)	(12.294,48)
Other payables	(4.075.022,81)	-	-	-	-	-
<b>Net assets/(liabilities) in foreign currencies</b>	<b>(30.310.992,85)</b>	<b>(1.593,07)</b>	<b>11.703.162,27</b>	<b>2.908.621,36</b>	<b>(1.257.092,30)</b>	<b>1.304.428,29</b>

*Truong Nhu Nguyen*

Truong Nhu Nguyen  
Preparer

*Nguyen Minh Nguyen*

Nguyen Minh Nguyen  
Chief Accountant



*Do Van Minh*

Do Van Minh  
General Director