# CONSOLIDATED FINANCIAL STATEMENTS

FOR THE FISCAL YEAR ENDED 31 DECEMBER 2010

# **GEMADEPT CORPORATION**

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# REPORT OF THE DIRECTORS

The Directors of Gemadept Corporation ("the company") present this report together with the audited consolidated financial statements for the fiscal year ended 31 December 2010 including the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group").

# **Business highlights**

Parent company

General Forwarding and Agency Corporation (Gemadept Corporation) has been operating under the business registration certificate and the tax registration certificate No. 0301116791 (No. 059080 before) dated 01 November 1993 granted by the Service of Planning and Investment of Ho Chi Minh City.

During its operation course, the company has been additionally granted the amended business registration certificates approving the supplementations of business functions and the increases of prescribed capital by the Service of Planning and Investment of Ho Chi Minh City.

Prescribed capital as in the business registration certificate:

VND 1.000.000.000.000

Number of shares:

100.000.000 shares

VND 10.000/share

Head office

Face value:

Address

: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.

Tel. Fax : (84-8) 38 236 236 : (84-8) 38 235 236

E-mail

: info@gemadept.com.vn

Tax code

: 0301116791

#### Affiliates:

Addresses
2A - 4A Ton Duc Thang, District 1, Ho Chi Minh City
15 <sup>th</sup> Floor, No. 35 Nguyen Hue, District 1, Ho Chi Minh City
108 Lo Duc, Hai Ba Trung District, Hanoi City
No. 1, Cai Lan, Ha Long City, Quang Ninh Province
39 Quang Trung, Hai Chau District, Da Nang City
98 Pham Hung, Quy Nhon City, Binh Dinh Province
47/11A Le Hong Phong, Can Tho City
# 193C Mao Tse Toung Avenue, Chamcamon, Phnom Penh,
Cambodia
Ward 7, Vung Tau City, Ba Ria - Vung Tau Province,
Vietnam

### Main operations of the company:

- To invest, to build and to operate sea port, river port, air cargo terminal. To perform all kinds of stevedoring services.
- To offer multi-modal transport services, to transport passengers and all kinds of cargo including containers, out of gauge cargo by sea, air, river way and inland trucking.
- To provide logistics services; to build, to operate, and to trade all kinds of warehouses and yard; to provide customs clearance service.
- To provide shipping agency services, container transportation, forwarding services by sea, by air and by road, ship's chandler and other related shipping services.



- To sell, purchase, manage, operate, repair, newly build and charter all types of ocean vessels, river ships, containers, cranes, forklifts and other equipments, materials, spare parts for transportation, port operation and logistics.
- To manage and man crew members.
- To undertake direct import and export. To act as petrol trading agency. To exploit mineral.
- To invest, construct, manage, trade and operate real estate, office buildings, hotels, resorts, apartments, residential area, trading center, industrial park and resorts.
- To undertake financial investment; to trade stocks; to make financial contribution to banks, securities companies, fund management companies and to involve in other financial activities.
- To undertake other business activities which are decided by the Board of Management in each particular period in accordance with the regulations of the laws and as registered to the relevant authorities.

#### Subsidiaries

Subsidiaries			Rate of capital
Subsidiaries	Addresses	Operating fields	ownership
Gemadept (Singapore) Ltd.	120 Lower Delta Road, #15- 14/15Cendex Centre, Singapore.	Shipping agencies, ship exploitation, performing marketing services for Gemadept in Singapore, mobilizing capital for projects of maritime infrastructure, introducing and inviting foreign investment in the projects of shipping, industrial zones, infrastructure of transportation in Vietnam.	100,00%
Gemadept (Malaysia) Ltd.	No.49B, Jalan Cungah, 42000 Port Klang, Selangor Darul Ehsan, Malaysia.	Shipping agencies, performing marketing services for Gemadept in Malaysia, mobilizing capital for the projects of maritime infrastructure, introducing and inviting foreign investment in the projects of shipping, industrial zones, infrastructure of transportation in Vietnam.	100,00%
V.N.M General Transportation Service Co., Ltd.	22 <sup>nd</sup> floor, Gemadept Building, No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	Container yard and depot operation, shipping agency and brokerage, freight forwarding, cargo transport, stevedoring; sale, purchase, chartering of ship, container, marine equipment; construction of port, container yard, civil and industrial works.	
Gemadept Dung Quat International Port J.S.C	Port No. 1 – Dung Quat Port, Binh Thuan Commune, Binh Son District, Quang Ngai Province, Vietnam.	Sea port investment and operation; multi-modal transport; container port operation and other related services; shipping agency and brokerage; sea and air freight forwarding services; stevedoring services; cargo transportation services by waterway, by sea and by road; construction of ports, civil-industrial works and land transport infrastructure. Adding: towing services, giving direct support to sea transportation; ship's chandler services; customs clearance services.	•

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		0 0 0 0 0 11	Rate of capital
Subsidiaries	Addresses	Operating fields	ownership
Phuoc Long Port Co., Ltd.	19 <sup>th</sup> floor, Gemadept Building, No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	Multi-modal transport services; port operation; shipping agency and brokerage; stevedoring services, trading and chartering ships, containers, marine machinery and equipment; port construction and operation; building and repairing seagoing and river ships.	100,00%
ISS - Gemadept Co., Ltd.	No. 8, Nguyen Hue, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	Acting as a marine agent including arranging anchorage place for ships mooring in Vietnam; providing customs clearance service; acting as shipping agents including freight forwarding services on the basis of transportation contracts by sea or multi-modal transportation contracts; customs clearance service; preparing materials related to transporting documents (companies not directly transport goods and carry out commercial activities).	51,00%
Gemadept – Vung Tau Corporation	No. 1/1A Pham Hong Thai, Ward 7, Vung Tau City, Ba Ria – Vung Tau Province, Vietnam.	Construction of civil works and ports; transportation support and shipping agency services; services of supplying vessels and shipping agency; Transporting coastal and ocean-going goods by road, by water ways; warehousing and storage services.	70,00%
Gemadept Nhon Hoi International Port J.S.C.	No. 98 Pham Hung, Ly Thuong Kiet Ward, Quy Nhon City, Binh Dinh Province.	Investing and exploiting sea ports; multi-modal transportation. Acting as shipping and air agents and brokers; building up civil and industrial construction works.	55,00%
Hoa Sen - Gemadept Logistics and International Port Corporation	No. 05-07, 3/2 Street, Ward 8, Vung Tau City, Ba Ria-Vung Tau Province, Vietnam.	Building inland container depot (ICD), warehouse system, warehouses for container in transit, container freight station (CFS), clue for goods in transit and by expressage.	
Gemadept Logistics One Member Co., Ltd.	Lot J1, Road No. 8, Song Than 1 Industrial Park, Di An District, Binh Duong Province, Vietnam.	Building Logistic and cold storage system with European standard to provide services of forwarding, distributing, storing, maintaining, and packaging cold and miscellaneous goods.	100,00%
Gemadept Infrastructures Development and Investment Construction J.S.C	No. 142, Nguyen Thong, Ward 3, Tan An Town, Long An Province, Vietnam.	Port operation and related services; construction of civil – industrial works and ports; inland, waterway, sea and air cargo transportation services; building and repairing sea-going and river ships.	

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Subsidiaries	Addresses	Operating fields	Rate of capital ownership
Gemadept Hai Phong Co., Ltd.	No. 452 Le Thanh Tong, Van My Ward, Ngo Quyen District, Hai Phong City, Vietnam.	Trading in multi-modal transport services, exploring container yards and related services, acting as shipping agents and brokers, providing waterway, sea and air freight forwarding services; trading and leasing containers – marine machinery – equipment.	100,00%
Truong Tho Tourism and Transportation J.S.C	Quarter 7, Truong Tho Ward, Thu Duc District, Ho Chi Minh City, Vietnam.	Repairing and maintaining means of transport (excluding cars, motors, motorbikes and engined vehicles as well as the activities of processing mechanical products, processing wastes and electronic plating at the head office). Transporting goods by road and by local water ways. Transporting goods along coastal lines and by sea. Loading and unloading goods. Acting as a marine agent.	46,00%
Nam Hai Port Corporation	No. 201, May Chai Ward, Ngo Quyen Street, Ngo Quyen District, Hai Phong City, Vietnam	Constructing civil and technical works, ports and houses of all kinds; providing warehouse and yard services and providing activities supporting transportation; transporting cargos by road and waterways; providing other specific construction activities; constructing yards, depots and industrial works; transporting goods; providing warehouse and yard services, stevedoring services and storing services.	
Pacific Marine Co., Ltd.	21 <sup>st</sup> floor, Gemadept Building, No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	Transporting goods by road; providing direct supporting services for transportation by waterways; transporting coastal and ocean-going goods; providing direct supporting services for transportation by railway and by road (except for providing yard and depot services); providing stevedoring services.	

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Associates			Rate of capital
Subsidiaries	Addresses	Operating fields	ownership
Golden Globe Trading Co., Ltd.	No. 117 Le Loi, District 1, Ho Chi Minh City, Vietnam.	Trading houses; providing services of organizing conferences and seminars; trading office equipment, computers and spare parts, stationeries, personal belongings and household appliances (excluding sport guns); transporting passengers and goods by cars and by waterway according to contracts.	45,00%
MBN-GMD Vietnam	No. 6 Le Thanh Ton, District 1, Ho Chi Minh City, Vietnam.	Leasing warehouses to exporters of Vietnamese coffee and agricultural products in form of "del-credere" warehouses.	34,00 %
Vung Tau Commercial Port Joint Stock Company (VCP)	No. 973, 30/4 Street, Ward 11, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam.	Trading machinery, equipment, spare parts and non-agricultural materials. Trading fish and aquatic products. Trading engine-driven vehicles (old and new). Proving catering services. Trading beverage. Trading agricultural and forestry products to serve as materials, live animals. Providing logistics and bonded warehouse services. Providing services of ships, ship broker, loading and unloading goods and customs clearance. Building and repairing ships. Building up civil and industrial construction works, installing equipment for construction works.	
Vinh Hao Mineral Water Joint Stock Company	No. 72, 19/4 Street, Xuan An Ward, Binh Thuan Province, Vietnam.	Producing mineral water and bottled purified drinking water.	29,00%
Power Transportation and Service J.S.C (Potraco)	No. 112 Ngo Quyen, Ngo Quyen District, Hai Phong City, Vietnam.	Providing warehousing and goods receiving services. Providing water way and land transportation services Providing services of transportation loading and unloading goods of superlength and weight. Providing mechanic and equipment processing services for civil-industrial electric devices. Trading infrastructures, real estates and houses Building up civil and industrial construction works. Trading machinery	

equipment and spare parts serving for mineral exploitation and construction works. Providing customs clearance

services.



	Addresses	Operating fields	Rate of capital ownership
Schenker Gemadept Logistics Vietnam Co., Ltd.	Lot J2, Road No. 8, Song Than 1 Industrial Park, Di An District, Binh Duong, Vietnam.	Providing warehousing and container yard services, customs clearance service. Performing the distribution right of wholesaling and retailing (not setting up retailing stores) garments, leather shoes, electronic products.	49,00%
Huyndai Merchant Marine Vietnam Co., Ltd.	12 <sup>th</sup> Floor, Fideco Building, 81-85 Ham Nghi, District 1, Ho Chi Minh City, Vietnam.	Acting as a marine agent, providing forwarding services by road, by railway, by local water way, by sea and by air. Acting as a marine broker and providing services supporting the activities mentioned above.	49,00%
Minh Dam Tourism J.S.C	Hai Tan Quarter, Phuoc Hai Town, Dat Do District, Ba Ria – Vung Tau Province, Vietnam.	Providing accommodation services to tourists. Providing services of catering, dancing club, karaoke, sea-shore, sauna, massage. Trading garments, sport clothes, personal belongings and jewelry. Transporting passengers according to contracts, providing local and overseas tourism services.	
Saigon Cargo Service Corporation	A2 Truong Son, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.	Acting as agents to trade fuel and oil. Constructing quays, civil-industrial construction works. Providing transportation service by car. Providing services of forwarding, loading and unloading goods. Providing customs clearance service.	
Sinokor Vietnam Co., Ltd.	2A-4A Ton Duc Thang, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	Providing services of forwarding of goods. Providing container and sea transportation services. Providing services of warehousing, quays and other specialized maritime equipment.	
Falcon Ha Dong Investment and Trading J.S.C	No. 418 Quang Trung, La Khe Ward, Ha Dong District, Ha Noi City, Vietnam.	Transporting goods by road, by local water ways, along coastal lines and by sea. Manufacturing, processing and leasing garments. Investing, trading, leasing offices, commercial centers and houses. Providing accommodation services to tourists. Investing and building up civil and industrial works.	
United Food Joint Stock Company	No. 267 Quang Trung Street, Quang Trung Ward, Ha Dong District, Ha Noi City, Vietnam.	Trading in beer, refreshment, wine, cake and jam of all kinds; processing and trading high-quality foodstuffs from agricultural products; providing food and beverage services serving conferences; who levelling and retailing	5 5 5

conferences; wholeselling and retailing

foods and foodstuffs.

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Subsidiaries	Addresses	Operating fields	Rate of capital ownership
OOCL (Vietnam) Co.,	13 <sup>th</sup> Floor, Saigon	Acting as a marine agent, providing	
Ltd.	Center, No. 37 Ton Duc Thang, District 1, Ho Chi Minh City,	forwarding services by road, by water ways, by sea and by air; acting as a marine broker; leasing warehouses and	·
	Vietnam.	yards; providing warehouse management services; providing logistic services, forwarding and transportation services, good collection services, warehousing services and transporting goods by road to serve the activities mentioned above.	
Gemadept - Terminal Link Cai Mep Terminal	Phuoc Hoa Commune, Tan	Constructing, equipping and operating a container port in Cai Mep – Thi Vai	
Joint Stock Company	Thanh District, Ba Ria – Vung Tau Province, Vietnam.	River.	

# Material effects on the operations of the Group

As compared to that in the previous year, the profit after tax of the parent company's shareholders in the current year has decreased from VND 323 billion down to VND 206,8 billion mainly due to the effects of the provision for devaluation of short-term and long-term investments.

During the year, Gemadept Corporation has issued shares to increase its prescribed capital up to VND 1.000 billion. The share premiums from these issuances have increased by VND 802 billion.

Gemadept Corporation has issued 396.787 non-interest gaining convertible bonds (equivalent to VND 396.787.000.000 according to face value) in order to increase the capital ownership rate in Nam Hai Port Corporation. The conversion period is 12 months from the issuing date and the price to convert into Gemadept share is VND 42.000/share. Details are as follows:

- Issuing 226.687 bonds to Greenpeace Service Corporation in order to interchange VND 39.980.000.000 (calculating according to face value per share) in Nam Hai Port Corporation.
- Issuing 170.100 bonds to Song Hang Co., Ltd. to interchange VND 30.000.000.000 (calculating according to face value per share) in Nam Hai Port Corporation.

According to the commitment of increasing share capital signed on 26 June 2010, Gemadept Corporation has purchased 40.200.000 shares (equivalent to USD 25,000,000) of Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company. At present, Gemadept Corporation is recording this investment in the item "Short-term investments" in line with the Meeting Minutes No. 154/2010/BB-HĐOT dated 20 September 2010 to have the final decision on this amount of investment, which highest benefits the shareholders and the Group within 12 months.

### Financial position and business results

The consolidated financial position as of 31 December 2010, the consolidated business results for the fiscal year ended 31 December 2010 of the Group have been expressed in the consolidated financial statements attached to this report (from page 13 to page 51).

During the year, Gemadept Corporation has distributed the profit of the year 2009 according to the Resolution of the General Shareholders' Meeting as follows:

VND 10.354.491.642
VND 16.567.186.626 VND 37.276.169.910

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# Subsequent events

The Directors of Gemadept Corporation hereby confirm that there have been no events from 31 December 2010 to the date of this report, which need any adjustments on the figures or the disclosures in the consolidated financial statements.

# The Board of Management and the Executive Officers

The Board members and the Executive Officers of Gemadept Corporation during the year and as of the date of this report include:

Mr. Do Van Nhan	Chairman
Mr. Chu Duc Khang	Vice Chairman
Mr. Pham Tien Tinh	Member
Mr. Do Van Minh	Member
Mr. Nguyen Quoc Khanh	Member
Mr. Pham Hong Hai	Member
Mr. To Hai	Member
Mr. Vu Ninh	Member
Ms. Nguyen Minh Nguyet	Member

# The Board of Supervisors

Mr. Luu Tuong Giai	Chief of the Board	
Ms. Bui Thi Thu Huong	Member	
Ms. Vu Thi Hoang Bac	Member	
Mr. Nguyen Viet Quang	Member	
Mr. Tran Duc Thuan	Member	

Ine Directors	
Mr. Do Van Minh	General Director
Mr. Chu Duc Khang	Deputy General Director

# **Auditors**

Auditing and Consulting Co., Ltd. (A&C) has performed the audit on the Group's consolidated financial statements for the fiscal year ended 31 December 2010 and has expressed its willingness to be appointed the Group's external auditor.

# **Confirmations of the Directors**

The Directors of Gemadept Corporation are responsible for the preparation of the consolidated financial statements to give a true and fair view of the financial position, the business results and the cash flows for each of the Group's fiscal year. In order to prepare these consolidated financial statements, the Directors must:

- select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- announce the accounting standards to be followed for the material issues to be disclosed and explained in the consolidated financial statements.





The Directors hereby ensure that all the requirements mentioned above have been followed when the consolidated financial statements are prepared, that all the accounting books of the company have been fully recorded and can fairly reflect the financial position of the Group at any time, and that all the consolidated financial statements have been prepared in compliance with the Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QĐ–BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards.

The Directors of Gemadept Corporation are also responsible to protect the assets of the Group, and consequently have taken appropriate measures to prevent and to detect frauds and other irregularities.

For and on behalf of the Directors,

Do Van Minh General Director

CÔNG TY CÔ PHẨN ĐAILÝ LIÊN HIỆF

Date: 29 April 2011



: 229 Dong Khoi St., Dist.1, Ho Chi Minh City Headquarters Tel: (84.8) 38 272 295 - Fax: (84.8) 38 272 300

: 40 Giang Vo St., Dong Da Dist., Ha Noi City Branch in Ha Noi Branch in Nha Trang: 18 Tran Khanh Du St., Nha Trang City Branch in Can Tho : 162C/4 Tran Ngoc Que St., Can Tho City

www.a-c.com.vn

No. 0519/2011/BCTC-KTTV

# **AUDITOR'S REPORT**

# ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED 2010 OF GEMADEPT CORPORATION AND ITS SUBSIDIARIES

# THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE DIRECTORS OF GEMADEPT CORPORATION

We have audited the accompanying consolidated financial statements for the year ended 2010 of General Forwarding and Agency Corporation (Gemadept Corporation), including the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group") including the consolidated balance sheet as of 31 December 2010, the consolidated income statement, and the notes to the consolidated financial statements for the fiscal year then ended, which were prepared on 10 April 2011 (from page 13 to page 51).

The preparation and the presentation of these consolidated financial statements are the responsibility of the management of Gemadept Corporation. Our responsibility is to express an opinion on these financial statements based on our audit.

# Audit's background

We have conducted our audit in accordance with the Vietnamese Auditing Standards. These standards require that we plan and perform the audit procedures to obtain a reasonable assurance that the consolidated financial statements are free from material mistakes. The audit is developed on the basis of our performing the sampling method as well as applying the necessary examinations and tests of evidences supporting the amounts and the disclosures in the consolidated financial statements. The audit also includes our assessing the company's compliance with the prevailing accounting standards and system, the accounting principles and methods applied, the material estimates and judgments of the company's Directors as well as our evaluating the overall presentation of the consolidated financial statements. We believe that our audit has provided reasonable bases for our opinion.

# Auditor's opinion

In our opinion, the consolidated financial statements referred to above give a true and fair view, in all material respects, of the financial position as of 31 December 2010, the business results and the cash flows for the fiscal year then ended of Gemadept Corporation and its subsidiaries in conformity with the prevailing Vietnamese accounting standards and system as well as other related regulations.



This report is made in two languages (Vietnamese and English), both of equal validity. The Vietnamese version will be the original for reference when needed.

For and on behalf of Auditing and Consulting Co., Ltd. (A&C)



Ly Quoc Trung - Deputy General Director Audit Certificate No. D.0099/KTV

Ho Chi Minh City, 29 April 2011

Nguyen Thi Phuoc Tien - Auditor Audit Certificate No. 1199/KTV

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For the fiscal year ended 31 December 2010

# CONSOLIDATED BALANCE SHEET As of 31 December 2010

Unit: VND

	ASSETS	Code	Note	Ending balance	Beginning balance
<b>A</b> -	CURRENT ASSETS	100		2.249.134.755.209	1.048.283.913.384
I.	Cash and cash equivalents	110	<b>V.1</b>	546.776.463.318	224.033.300.557
1.	Cash	111		340.315.646.953	217.117.165.557
2.	Cash equivalents	112		206.460.816.365	6.916.135.000
II.	Short-term investments	120		829.571.056.916	221.012.750.502
1.	Short-term investments	121	V.2	924.803.198.712	259.066.796.505
2.	Provisions for devaluation of short-term investments	129	V.3	(95.232.141.796)	(38.054.046.003)
III.	Accounts receivable	130		630.151.872.814	416.737.234.661
1.	Receivable from customers	131	V.4	305.874.538.833	248.354.055.765
2.	Prepayments to suppliers	132	V.5	170.624.562.709	35.025.232.547
3.	Short-term inter-company receivable	133		-	-
4.	Receivable according to the progress of construction				
	contracts	134		-	-
5.	Other receivable	135	V.6	155.484.696.989	134.187.005.671
6.	Provisions for bad debts	139		(1.831.925.717)	(829.059.322)
IV.	Inventories	140		62.630.234.723	55.433.423.885
1.	Inventories	141	V.7	62.630.234.723	55.433.423.885
2.	Provisions for devaluation of inventories	149		-	-
v.	Other current assets	150		180.005.127.439	131.067.203.779
1.	Short-term prepaid expenses	151	V.8	14.802.582.694	8.097.730.366
2.	VAT to be deducted	152		7.586.001.544	14.087.340.957
3.	Taxes and other accounts receivable from the State	154	V.9	26.379.380.486	14.071.758.302
4.	Trading Government bonds	157		-	-
5.	Other current assets	158	V.10	131.237.162.715	94.810.374.154

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For the fiscal year ended 31 December 2010

Consolidated balance sheet (cont.)

	ASSETS	Code	Note _	Ending balance	Beginning balance
В-	LONG-TERM ASSETS	200		4.293.873.876.792	3.462.972.154.801
I.	Long-term accounts receivable	210		37.000.000.000	24.800.000.000
1.	Long-term accounts receivable from customers	211		-	•
2.	Working capital in affiliates	212		-	•
3.	Long-term inter-company receivable	213		-	•
4.	Other long-term receivable	218	V.11	37.000.000.000	24.800.000.000
5.	Provisions for bad debts	219		-	-
II.	Fixed assets	220		2.006.318.858.665	1.784.574.193.555
1.	Tangible assets	221	V.12	1.875.230.345.428	1.520.795.042.762
	Historical costs	222		2.647.058.508.445	<i>2.123.328.655.828</i>
	Accumulated depreciation	223		(771.828.163.017)	(602.533.613.066)
2.	Financial leasehold assets	224	V.13	7.266.838.830	11.231.556.573
	Historical costs	225		23.890.768.666	<i>23.890.768.666</i>
	Accumulated depreciation	226		(16.623.929.836)	(12.659.212.093)
3.	Intangible assets	227	V.14	46.871.871.305	29.037.482.935
	Initial costs	228		50.952.780.398	30.766.411.094
	Accumulated amortization	229		(4.080.909.093)	(1.728.928.159)
4.	Construction-in-progress	230	V.15	76.949.803.102	223.510.111.285
III.	Investment property	240	V.16	251.094.268.173	262.211.533.407
	Historical costs	241		279.448.439.795	278.948.439.795
	Accumulated depreciation	242		(28.354.171.622)	(16.736.906.388)
IV.	Long-term investments	250		1.654.484.902.143	1.327.741.995.824
1.	Investments in affiliates	251	V.17	500.000.000	6.600.000.000
2.	Investments in business concerns and joint ventures	252	V.18	955.105.692.876	919.302.836.598
3.	Other long-term investments	258	V.19	738.677.844.885	427.793.871.494
4.	Provisions for devaluation of long-term investments	259	V.20	(39.798.635.618)	(25.954.712.267)
v.	Other long-term assets	260		17.729.499.059	14.561.803.097
1.	Long-term prepaid expenses	261	V.21	13.358.634.675	9.690.283.960
2.	Deferred income tax assets	262	V.22	3.112.889.494	1.812.032.647
3.	Other long-term assets	268	V.23	1.257.974.890	3.059.486.490
VI.	Goodwill	269	V.24	327.246.348.752	49.082.628.918
	TOTAL ASSETS	270		6.543.008.632.001	4.511.256.068.186

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Consolidated balance sheet (cont.)

Current Habilities		LIABILITIES AND OWNER'S EQUITY	Code	Note	Ending balance	Beginning balance
Short-term debts and loans	<b>A</b> -	LIABILITIES	300		2.398.409.582.872	1.850.166.788.213
2. Payable to suppliers   312   V.26   186.849.714.448   252.770.951.167     3. Advances from customers   313   V.27   11.054.170.252   11.988.137.961     4. Taxes and other obligations to the State Budget   314   V.28   15.522.053.389   19.032.658.009     5. Payable to employees   315   V.29   25.187.984.086   24.019.541.148     6. Accrued expenses   316   V.30   43.216.453.384   45.212.393.716     7. Inter-company payable   317   -     -       8. Payable according to the progress of construction contracts   318   -     -       9. Other short-term payable   319   V.31   264.096.996.655   80.676.763.323     10. Provisions for short-term accounts payable   320   V.32   12.540.830.151   682.934.804     11. Bonus and welfare funds   323   V.32   12.540.830.151   682.934.804     12. Trading Government bonds   327   -	I.	Current liabilities	310		1.026.562.513.821	801.783.344.350
3. Advances from customers 4. Taxes and other obligations to the State Budget 5. Payable to employees 7. Payable to employees 7. Payable to employees 7. Inter-company payable 7. Inter-company payable 8. Accrued expenses 8. 16 V.30 43.216.453.384 45.212.393.716 8. Payable according to the progress of construction contracts 9. Other short-term payable 9. Other short-term payable 10. Provisions for short-term accounts payable 11. Bonus and welfare funds 12. Trading Government bonds 13. 27 - 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	1.	Short-term debts and loans	311	V.25	468.094.311.454	365.608.704.705
3. Advances from customers   313   V.27   11.054.170.252   11.988.137.961	2.	Payable to suppliers	312	V.26	186.849.714.448	252.770.951.167
1.   Cong-term labilities   330   331	3.		313	V.27	11.054.170.252	11.988.137.961
6. Accrued expenses 7. Inter-company payable 8. Payable according to the progress of construction contracts 9. Other short-term payable 10. Provisions for short-term accounts payable 11. Bonus and welfare funds 12. Trading Government bonds 12. Trading Government bonds 12. Long-term liabilities 13. Sala	4.	Taxes and other obligations to the State Budget	314	V.28	15.522.053.389	19.032.658.009
The company payable   317	5.	Payable to employees	315	V.29	25.187.984.086	24.019.541.148
8. Payable according to the progress of construction contracts 318	6.	Accrued expenses	316	V.30	43.216.453.384	45.212.393.716
Contracts   318	7.	Inter-company payable	317		-	-
9. Other short-term payable 319 V.31 264.096.996.656 80.676.763.323 10. Provisions for short-term accounts payable 320 - 1.791.259.517 1. Bonus and welfare funds 323 V.32 12.540.830.151 682.934.804 12. Trading Government bonds 327	8.	Payable according to the progress of construction				
1.791.259.517		contracts	318		-	-
11.   Bonus and welfare funds   323   V.32   12.540.830.151   682.934.804   12.   Trading Government bonds   327	9.	Other short-term payable	319	V.31	264.096.996.656	80.676.763.323
12. Trading Government bonds   327	10.	Provisions for short-term accounts payable	320		-	1.791.259.517
II. Long-term liabilities   330	11.	Bonus and welfare funds	323	V.32	12.540.830.151	682.934.804
Long-term accounts payable to suppliers   331	12.	Trading Government bonds	327		•	-
2. Long-term inter-company payable 332	II.	Long-term liabilities	330		1.371.847.069.051	1.048.383.443.863
3. Other long-term payable 333 V.33 22.966.486.450 24.531.675.907 4. Long-term debts and loans 334 V.34 1.057.458.920.308 720.181.812.014 5. Deferred income tax payable 335 V.35 20.769.883.430 18.090.897.343 6. Provisions for unemployment allowances 336 621.554.400 1.599.058.599 7. Provisions for long-term accounts payable 337	1.	Long-term accounts payable to suppliers	331		-	-
4. Long-term debts and loans 5. Deferred income tax payable 720.181.812.014 7335 V.35 20.769.883.430 8.18.090.897.343 734 V.36 20.769.883.430 8.18.090.897.343 8. Provisions for unemployment allowances 8. Uncarmed revenues 8. 338 V.36 270.030.224.463 8. Uncarmed revenues 8. 338 V.36 270.030.224.463 8. Science and technology development fund 8. Uncarmed revenues 8. 338 V.36 270.030.224.463 8. Science and technology development fund 8. OWNER'S EQUITY 8. Owner's equity 8. Capital 8. In V.37 1.000.000.000 8. Schare premiums 8. Capital 8. V.37 2.169.160.586.400 8. Schare premiums 8. Capital 9. Other sources of capital 9. Other sources of capital 9. Other sources on asset revaluation 9. Differences on asset revaluation 9. Differences on asset revaluation 9. Differences on asset revaluation 9. Business promotion fund 9. Capital 9. Other funds 9. Retained earnings 9. Capital 9. Other funds 9. Capit	2.	Long-term inter-company payable	332		-	-
5. Deferred income tax payable         335         V.35         20.769.883.430         18.090.897.343           6. Provisions for unemployment allowances         336         621.554.400         1.599.058.599           7. Provisions for long-term accounts payable         337         -         -         -           8. Unearned revenues         338         V.36         270.030.224.463         283.980.000.000           9. Science and technology development fund         339         -         -         -           B- OWNER'S EQUITY         400         3.972.823.847.570         2.470.626.397.025           I. Owner's equity         410         3.972.823.847.570         2.470.626.397.025           1. Capital         411         V.37         1.000.000.000.000         475.000.000.000           2. Share premiums         412         V.37         2.169.160.586.400         1.366.907.462.400           3. Other sources of capital         413         V.37         71.797.775.902         71.797.775.902           4. Treasury stocks         414         -         -         -           5. Differences on asset revaluation         415         -         -         -           6. Foreign exchange differences         416         V.37         22.534.947.016         4.714.185.443 </td <td>3.</td> <td>Other long-term payable</td> <td>333</td> <td>V.33</td> <td>22.966.486.450</td> <td>24.531.675.907</td>	3.	Other long-term payable	333	V.33	22.966.486.450	24.531.675.907
6. Provisions for unemployment allowances 336 621.554.400 1.599.058.599 7. Provisions for long-term accounts payable 337	4.	Long-term debts and loans	334	V.34	1.057.458.920.308	720.181.812.014
7. Provisions for long-term accounts payable 8. Unearned revenues 9. Science and technology development fund 339 8. Unearned revenues 9. Science and technology development fund 339 8. Unearned revenues 9. Science and technology development fund 339 8. Unearned revenues 9. Science and technology development fund 339 8. POWNER'S EQUITY 9. 400 9. 3.972.823.847.570 9. 2.470.626.397.025 1. Cowner's equity 1. Unearned revenues 1. Capital 1. Capital 1. Capit	5.	Deferred income tax payable	335	V.35	20.769.883.430	18.090.897.343
8. Unearmed revenues 338 V.36 270.030.224.463 283.980.000.000 9. Science and technology development fund 339	6.	Provisions for unemployment allowances	336		621.554.400	1.599.058.599
B - OWNER'S EQUITY       400       3.972.823.847.570       2.470.626.397.025         I. Owner's equity       410       3.972.823.847.570       2.470.626.397.025         1. Capital       411       V.37       1.000.000.000.000       475.000.000.000         2. Share premiums       412       V.37       2.169.160.586.400       1.366.907.462.400         3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -       -         5. Differences on asset revaluation       415       -       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -       -         12. Business arrangement supporting fund       422       -       <	7.	Provisions for long-term accounts payable	337		-	-
B - OWNER'S EQUITY         400         3.972.823.847.570         2.470.626.397.025           I. Owner's equity         410         3.972.823.847.570         2.470.626.397.025           1. Capital         411         V.37         1.000.000.000.000         475.000.000.000           2. Share premiums         412         V.37         2.169.160.586.400         1.366.907.462.400           3. Other sources of capital         413         V.37         71.797.775.902         71.797.775.902           4. Treasury stocks         414         -         -         -           5. Differences on asset revaluation         415         -         -         -           6. Foreign exchange differences         416         V.37         22.534.947.016         4.714.185.443           7. Business promotion fund         417         V.37         4.511.710.559         984.338.786           8. Financial reserved fund         418         V.37         23.765.156.863         13.902.834.614           9. Other funds         419         V.37         21.604.112.437         10.296.600.315           10. Retained earnings         420         V.37         659.449.558.394         527.023.199.565           11. Construction investment fund         421         -         -         -	8.	Unearned revenues	338	V.36	270.030.224.463	283.980.000.000
I. Owner's equity       410       3.972.823.847.570       2.470.626.397.025         1. Capital       411       V.37       1.000.000.000.000       475.000.000.000         2. Share premiums       412       V.37       2.169.160.586.400       1.366.907.462.400         3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -       -         5. Differences on asset revaluation       415       -       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -       -         12. Business arrangement supporting fund       422       -       -       -         1. Sources of expenditure       432       -       - <td>9.</td> <td>Science and technology development fund</td> <td>339</td> <td></td> <td>-</td> <td>-</td>	9.	Science and technology development fund	339		-	-
1. Capital       411       V.37       1.000.000.000.000       475.000.000.000         2. Share premiums       412       V.37       2.169.160.586.400       1.366.907.462.400         3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -       -         5. Differences on asset revaluation       415       -       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         13. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -       -         2. Int	В-	OWNER'S EQUITY	400		3.972.823.847.570	2.470.626.397.025
1. Capital       411       V.37       1.000.000.000.000       475.000.000.000         2. Share premiums       412       V.37       2.169.160.586.400       1.366.907.462.400         3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -       -         5. Differences on asset revaluation       415       -       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         13. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -       -         2. Int	I.	Owner's equity	410		3.972.823.847.570	2.470.626.397.025
2. Share premiums       412       V.37       2.169.160.586.400       1.366.907.462.400         3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -       -         5. Differences on asset revaluation       415       -       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         13. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -         2. Interest Of MINORITY SHAREHOLDERS       439       V.38       171.775.201.558       190.462.882.947 <td></td> <td><del>"</del> -</td> <td></td> <td>V.37</td> <td></td> <td></td>		<del>"</del> -		V.37		
3. Other sources of capital       413       V.37       71.797.775.902       71.797.775.902         4. Treasury stocks       414       -       -         5. Differences on asset revaluation       415       -       -         6. Foreign exchange differences       416       V.37       22.534.947.016       4.714.185.443         7. Business promotion fund       417       V.37       4.511.710.559       984.338.786         8. Financial reserved fund       418       V.37       23.765.156.863       13.902.834.614         9. Other funds       419       V.37       21.604.112.437       10.296.600.315         10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         13. Sources of expenditure       430       -       -         2. Fund to form fixed assets       433       -       -         2. Fund to form fixed assets       439       V.38       171.775.201.558       190.462.882.947		<del>-</del>				
4. Treasury stocks 5. Differences on asset revaluation 6. Foreign exchange differences 7. Business promotion fund 8. Financial reserved fund 9. Other funds 10. Retained earnings 11. Construction investment fund 12. Business arrangement supporting fund 14. V.37 14. Sources of expenditure 15. Differences on asset revaluation 16. Foreign exchange differences 16. V.37 17. V						
5. Differences on asset revaluation 6. Foreign exchange differences 7. Business promotion fund 8. Financial reserved fund 9. Other funds 10. Retained earnings 11. Construction investment fund 12. Business arrangement supporting fund 14. Sources of expenditure 12. Fund to form fixed assets 13. Differences 14. V.37 14.511.710.559 18. 4.714.185.443 13. V.37 12.534.947.016 14. V.37 12.534.947.016 14. V.37 12.504.31.710.559 13. V.37 13. Pot. Source. So. So. So. So. So. So. So. So. So. So					•	
6. Foreign exchange differences 416 V.37 22.534.947.016 4.714.185.443 7. Business promotion fund 417 V.37 4.511.710.559 984.338.786 8. Financial reserved fund 418 V.37 23.765.156.863 13.902.834.614 9. Other funds 419 V.37 21.604.112.437 10.296.600.315 10. Retained earnings 420 V.37 659.449.558.394 527.023.199.565 11. Construction investment fund 421		•			-	-
7. Business promotion fund       417 V.37 4.511.710.559       984.338.786         8. Financial reserved fund       418 V.37 23.765.156.863       13.902.834.614         9. Other funds       419 V.37 21.604.112.437       10.296.600.315         10. Retained earnings       420 V.37 659.449.558.394       527.023.199.565         11. Construction investment fund       421 -       -         12. Business arrangement supporting fund       422 -       -         13. Sources and funds       430 -       -         14. Sources of expenditure       432 -       -         25. Fund to form fixed assets       433 -       -         17. T75.201.558       190.462.882.947				V.37	22.534.947.016	4.714.185.443
8. Financial reserved fund 418 V.37 23.765.156.863 13.902.834.614 9. Other funds 419 V.37 21.604.112.437 10.296.600.315 10. Retained earnings 420 V.37 659.449.558.394 527.023.199.565 11. Construction investment fund 421 12. Business arrangement supporting fund 422  II. Other sources and funds 430 2. Fund to form fixed assets 433  C- INTEREST OF MINORITY SHAREHOLDERS 439 V.38 171.775.201.558 190.462.882.947						
9. Other funds 419 V.37 21.604.112.437 10.296.600.315 10. Retained earnings 420 V.37 659.449.558.394 527.023.199.565 11. Construction investment fund 421 12. Business arrangement supporting fund 422  II. Other sources and funds 430 1. Sources of expenditure 432 2. Fund to form fixed assets 433  C- INTEREST OF MINORITY SHAREHOLDERS 439 V.38 171.775.201.558 190.462.882.947		-				
10. Retained earnings       420       V.37       659.449.558.394       527.023.199.565         11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         II. Other sources and funds       430       -       -         1. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -         C- INTEREST OF MINORITY SHAREHOLDERS       439       V.38       171.775.201.558       190.462.882.947						
11. Construction investment fund       421       -       -         12. Business arrangement supporting fund       422       -       -         II. Other sources and funds       430       -       -         1. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -         C- INTEREST OF MINORITY SHAREHOLDERS       439       V.38       171.775.201.558       190.462.882.947						
12. Business arrangement supporting fund       422       -       -         II. Other sources and funds       430       -       -         1. Sources of expenditure       432       -       -         2. Fund to form fixed assets       433       -       -         C- INTEREST OF MINORITY SHAREHOLDERS       439       V.38       171.775.201.558       190.462.882.947		•			-	
1. Sources of expenditure       432       -         2. Fund to form fixed assets       433       -         C- INTEREST OF MINORITY SHAREHOLDERS       439       V.38       171.775.201.558       190.462.882.947					-	-
2. Fund to form fixed assets 433	II.	Other sources and funds	430		-	-
2. Fund to form fixed assets 433	1.	Sources of expenditure	432		-	-
	2.		433		-	-
TOTAL LIABILITIES AND OWNER'S EQUITY 440 6.543.008.632.001 4.511.256.068.185	C-	INTEREST OF MINORITY SHAREHOLDERS	439	V.38	171.775.201.558	190.462.882.947
		TOTAL LIABILITIES AND OWNER'S EQUITY	440		6.543.008.632.001	4.511.256.068.185



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Consolidated balance sheet (cont.)

# **OFF-BALANCE SHEET ITEMS**

	ITEMS	Note Ending balance	Beginning balance
1.	Leasehold assets	-	-
2.	Materials and goods kept or processed for others		_
3.	Goods deposited by others	-	- 
4.	Bad debts already treated	519.867.556	519.867.556
5.	Foreign currencies:		
	USD	1.667.159,42	3.152.610,73
	EUR	31.597,00	125.862 <u>,</u> 89
	SGD	189.064,42	892.486,27
	MYR	731.929,99	1.239.392,84
6.	Estimates for operating expenses	-	-

Ho Chi Minh City, 10 April 2011

Truong Nhu Nguyen

Preparer

Nguyen Minh Nguyet Chief Accountant Do Van Minh General Director



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED FINANCIAL STATEMENTS
For the fiscal year ended 31 December 2010

# CONSOLIDATED INCOME STATEMENT

# For the fiscal year ended 2010

Unit: VND

	ITEMS	Code	Note _	Current year	Previous year
1.	Sales	01	VI.1	2.148.850.890.455	1.774.449.482.248
2.	Deductions	02	VI.1	1.542.235.197	-
3.	Net sales	10	VI.1	2.147.308.655.258	1.774.449.482.248
4.	Costs of goods sold	11	VI.2	1.755.390.857.506	1.518.580.655.393
5.	Gross profit	20		391.917.797.752	255.868.826.855
6.	Financial income	21	VI.3	182.209.239.335	203.781.981.521
		22	VI.4	276.480.560.462	1.819.169.379
7.	Financial expenses In which: Loan interest expenses	23	¥ 1. <del>4</del>	135.975.850.898	60.729.058.036
	III WINCH. LOan interest expenses				
8.	Selling expenses	24	VI.5	10.141.282.670	5.427.668.893
9.	Administrative overheads	25	VI.6	169.222.431.390	112.392.626.346
10.	Net operating profit	30		118.282.762.565	340.011.343.758
11.	Other income	31	VI.7	106.330.817.742	12.728.336.447
12.	Other expenses	32	VI.8	15.098.083.856	13.305.034.295
13.	Other profit/ (loss)	40		91.232.733.886	(576.697.848)
14.	Profit /(loss) in business concerns and joint ventures	45	V.18	23.599.063.138	20.965.304.853
15.	Total accounting profit before tax	50		233.114.559.589	360.399.950.762
16.	Current corporate income tax	51		19.071.451.372	25.143.364.665
17.	Deferred corporate income tax	52	VI.9	(3.625.483.452)	1.332.589.394
18.	Profit after tax	60		217.668.591.668	333.923.996.703
18.1	. Profit after tax of minority shareholders	61	•	10.804.601.021	10.838.163.426
18.2	Profit after tax of parent company's shareholders	62		206.863.990.648	323.085.833.277
19.	Earning per share	70	VI.10	3.324	6.802

Ho Chi Minh City, 10 April 2011

CÔNG TY CÔ PHẨN DALLÝ LIÊN HIẾ

ĐẠI LÝ LIÊN HIỆP VẬN CHUYÊN

Truong Nhu Nguyen Preparer Nguyen Minh Nguyet Chief Accountant Do Van Minh General Director GĈ TRÁCH! KIÊ!

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

# CONSOLIDATED CASH FLOW STATEMENT

# (Indirect method) For the fiscal year ended 2010

Unit: VND

	ITEMS	Code	Note _	Current year	Previous year
I.	Cash flows from operating activities				
<i>1</i> .	Profit before tax	01		233.114.559.589	360.399.950.762
<i>2</i> .	Adjustments				
-	Depreciation of fixed assets	02	V.12;V.13;V.14;V.16	195.100.392.540	169.973.354.409
-	Provisions	03		72.024.885.539	(208.789.470.924)
-	Gain/ (loss) from foreign exchange differences	04	VI.3;VI.4	(36.272.132.977)	(20.986.356.618)
-	Gain/ (loss) from investing activities	05	VI.3;VI.4;VI.7;VI.8	(132.593.651.489)	(16.558.782.633)
-	Loan interest expenses	06	VI.4	135.975.850.898	60.165.465.112
<i>3</i> .	Operating profit before				
	changes of working capital	08		467.349.904.101	344.204.160.108
-	Increase/ (decrease) of accounts receivable	09		(102.512.516.501)	(8.764.254.431)
-	Increase/ (decrease) of inventories	10		(7.196.810.837)	20.452.814.954
-	Increase/ (decrease) of accounts payable	11		148.897.919.346	(23.079.111.892)
-	Increase/ (decrease) of prepaid expenses	12		(7.985.421.088)	19.422.864.982
-	Loan interests already paid	13	VI.4;VII	(143.494.246.962)	(61.301.240.520)
-	Corporate income tax already paid	14		(26.852.351.561)	(1.904.700.475)
-	Other gains	15		191.993.936.417	160.439.726.199
-	Other disbursements	16		(324.343.473.107)	(148.110.760.779)
	Net cash flows from operating activities	20	-	195.856.939.808	301.359.498.146
n.	Cash flows from investing activities				
1.	Purchases and construction of fixed assets				
	and other long-term assets	21		(168.217.821.785)	(241.868.278.610)
2.	Gains from disposals and liquidation of fixed assets				
	and other long-term assets	22		16.704.227.766	6.485.019.602
3.	Loans given and purchases of debt instruments				,4744
	of other entities	23		(278.786.391.123)	28.591.493.119
4.	Recovery of loans given and disposals of debt				NG T
	instruments of other entities	24		51.866.626.298	856.090.386 HIỆM H
5.	Investments into other entities	25		(857.589.075.759)	(802.467.817.023) A TOÁ
6.	Withdrawals of investments in other entities	26		21.913.512.142	538.341.776.457 ♂ √£
7.	Receipts of loan interests, dividends and profit shared	27		51.635.025.693	124.392.138.239
			,		rp. HÔ
	Net cash flows from investing activities	30		(1.162.473.896.768)	(345.669.577.830)

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Consolidated balance sheet (cont.)

	ITEMS	Code	Note	Current year	Previous year
III.	Cash flows from financing activities				
1.	Gains from stock issuance and capital contributions				
	from shareholders	31		1.365.730.512.294	-
2.	Repayment for capital contributions and re-purchases				
	of stocks already issued	32		-	-
3.	Short-term and long-term loans received	33		1.236.921.442.218	677.654.855.422
4.	Loan principal amounts repaid	34		(1.328.154.828.052)	(558.307.245.134)
5.	Payments for financial leasehold assets	35		(5.999.703.133)	(5.684.018.216)
6.	Dividends and profit already paid to the owners	36	V.37	(10.345.095.719)	(82.612.796.900)
	•				
	Net cash flows from financing activities	40		1.258.152.327.608	31.050.795.172
	Net cash flows during the year	50		291.535.370.648	(13.259.284.512)
	Beginning cash and cash equivalents	60	V.1	224.033.300.557	200.964.237.593
	Adjustment of beginning cash and cash equivalents of subsidiaries consolidated for the first time and those to be excluded from consolidation in the current year			29.043.490.246	30.244.121.011
	Effects of fluctuations in foreign exchange rates	61		2.164.301.867	6.084.226.464
	Ending cash and cash equivalents	70	V.1	546.776.463.318	224.033.300.557

Truong Nhu Nguyen

Preparer

Nguyen Minh Nguyet

Chief Accountant

To Chi-Minh City, 10 April 2011

CONGIT CÔ PHÂN

> Do Van Minh General Director



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the fiscal year ended 2010

The consolidated financial statements for the fiscal year ended 31 December 2010 of General Forwarding and Agency Corporation (Gemadept Corporation) include the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group").

# I. OPERATION FEATURES

1. Investment form

of parent company : A joint stock company.

2. Operating field : Exploiting port services, transportation and logistic services.

# 3. Main operations

- To invest, to build and to operate sea port, river port, air cargo terminal. To perform all kinds of stevedoring services.
- To offer multi-modal transport services, to transport passengers and all kinds of cargo including containers, out of gauge cargo by sea, air, river way and inland trucking.
- To provide Logistics services; to build, to operate, and to trade all kinds of warehouses and yard; to provide customs brokerage.
- To provide shipping agency services, shipping agency services, freight forwarding services, ship's chandler and other related shipping services.
- To sell, purchase, manage, operate, repair, newly build and charter all types of ocean vessels, river ships, containers, cranes, forklifts and other equipments, materials, spare parts for transportation, port operation and logistics.
- To manage and man crew members.
- To undertake direct import and export. To act as petrol trading agency. To exploit mineral.
- To invest, construct, manage, trade and operate real estates, office buildings, restaurants, catering services, hotels, apartments, residential area, trading center and industrial park and resorts.
- To undertake financial investment; to trade stocks; to make financial contribution to banks, securities companies, fund management companies and to involve in other financial activities.
- To undertake other business activities which are decided by the Board of Management in each particular period in accordance with the regulations of the laws and as registered to the relevant authorities.

4.	Total number of subsidiaries :	16
	In which:	
	Number of subsidiaries consolidated:	15
	Number of subsidiaries not consolidated:	01



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 5. List of subsidiaries to be consolidated

Subsidiaries	Addresses		Voting right
Gemadept (Singapore) Ltd.	120 Lower Delta Road, #15- 14/15 Cendex Centre,	100,00 %	100,00 %
	Singapore.		
Gemadept (Malaysia) Ltd.	No.49B, Jalan Cungah, 42000 Port Klang, Selangor Darul	100,00 %	100,00 %
VALA Company Transportation	Ehsan, Malaysia.	100.00.0/	100.00.0/
V.N.M General Transportation Service Co., Ltd.	22 <sup>nd</sup> floor, Gemadept Building, No. 2Bis-4-6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	100,00 %	100,00 %
Gemadept Dung Quat International Port J.S.C	Port No. 1 – Dung Quat Port, Binh Thuan Commune, Binh Son District, Quang Ngai Province, Vietnam.	·	73,80%
Phuoc Long Port Co., Ltd.	19 <sup>th</sup> Floor, Gemadept Building, No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.		100,00 %
ISS - Gemadept Co., Ltd.	No. 8, Nguyen Hue, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam		51,00 %
Gemadept – Vung Tau Corporation	No. 1/1A Pham Hong Thai, Ward 7, Vung Tau City, Vietnam.		70,00%
Gemadept Nhon Hoi International Port J.S.C	No. 98 Pham Hung, Quy Nhon City, Binh Dinh Province, Vietnam.		55,00%
Hoa Sen - Gemadept Logistics and International Port Corporation	No. 05-07, 3/2 Street, Ward 8, Vung Tau City, Ba Ria-Vung Tau Province, Vietnam.	•	51,00%
Gemadept Logistics One Member Co., Ltd.	Lot J1, Road No. 8, Song Than 1 Industrial Park, Di An District, Binh Duong Province, Vietnam.		100,00 %
Gemadept Infrastructures Development and Investment Construction J.S.C	No. 142, Nguyen Thong, Ward 3, Tan An Town, Long An Province, Vietnam.		50,00%
Gemadept Hai Phong Co., Ltd.	No. 452 Le Thanh Tong, Van My Ward, Ngo Quyen District, Hai Phong City, Vietnam.	-	100,00 %
Truong Tho Tourism and Transportation J.S.C (*)	Quarter 7, Truong Tho Ward, Thu Duc District, Ho Chi Minh City, Vietnam.		52,00%
Lion Lord Corporation (**)	No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	•	55,00%
Nam Hai Port Corporation	No. 201, May Chai Ward, Ngo Quyen Street, Ngo Quyen District, Hai Phong City, Vietnam.		99,98%



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

- (\*) Gemadept Corporation has controlled Truong Tho Tourism and Transportation J.S.C since the company has been given the authority to reach the voting right rate of 52% in the shareholders' meetings by some shareholders.
- (\*\*) Gemadept Corporation has controlled Lion Lord Corporation since the Corporation reaches the voting right rate of 55% in the shareholders' meetings.

# 6. List of subsidiaries not to be consolidated

Subsidiary	Address	Reason
Pacific Marine Co., Ltd.	21st Floor, Gemadept Building, No.	The company has been
	6 Le Thanh Ton, Ben Nghe Ward,	newly established and has
	District 1, Ho Chi Minh City,	just come into operations
	Vietnam.	since 02 December 2010

7. List of key associates reflected in the consolidated financial statements in accordance with the method of owner's equity.

Associates	Addresses	Benefit rate	Voting right
Golden Globe Trading Co., Ltd.	No. 117 Le Loi, District 1, Ho Chi Minh City, Vietnam.	45,00%	45,00%
MBN-GMD Vietnam	No. 6 Le Thanh Ton, District 1, Ho Chi Minh City, Vietnam.	34,00 %	34,00 %
Vung Tau Commercial Port Joint Stock Company (VCP)	No. 973, 30/4 Street, Ward 11, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam.	26,78%	26,78%
Vinh Hao Mineral Water Joint Stock Company	No. 72, 19/4 Street, Xuan An Ward, Binh Thuan Province, Vietnam	29,00%	29,00%
Power Transportation and Service J.S.C (Potraco)	No. 112 Ngo Quyen, Ngo Quyen District, Hai Phong City, Vietnam	38,02%	38,02%
Schenker Gemadept Logistics Vietnam Co., Ltd.	Lot J2, Road No. 8, Song Than 1 Industrial Park, Di An District, Binh Duong, Vietnam.	49,00%	49,00%
Huyndai Merchant Marine Vietnam Co., Ltd.	12 <sup>th</sup> Floor, Fideco Building, 81-85 Ham Nghi, District 1, Ho Chi Minh City, Vietnam.	49,00%	49,00%
Minh Dam Tourism J.S.C	Hai Tan Quarter, Phuoc Hai Town, Dat Do District, Ba Ria – Vung Tau Province, Vietnam.	40,00%	40,00%
Saigon Cargo Service Corporation	A2 Truong Son, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.	23,00%	23,00%
Sinokor Vietnam Co., Ltd.	2A-4A Ton Duc Thang, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.	49,00%	49,00%
Falcon Ha Dong Investment and Trading J.S.C		25,00%	25,00%
United Food Joint Stock Company	No. 267 Quang Trung Street, Quang Trung Ward, Ha Dong District, Ha Noi City, Vietnam.	26,56%	26,56%
OOCL (Vietnam) Co., Ltd.	13 <sup>th</sup> Floor, Saigon Center, No. 37 Ton Duc Thang, District 1, Ho Ch Minh City.		49,00%

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Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 8. List of jointly controlled business concerns reflected in the consolidated financial statements in accordance with the method of owner's equity.

Associates	Addresses		Benefit rate	Voting right
The state of the s	Cai Mep Phuoc Hoa Commune		,-	62,5%
Terminal Joint Stock Compa	ny Thanh District, Ba Ria -	· Vung	5	
-	Tau Province, Vietnam.			

The Group's rate of voting right in Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company is 62,5%. However, according to the Charter of this company, the resolutions of its Shareholders have to be approved by the shareholders who hold at least 65% of total share capital. As a result, Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company is still considered a jointly controlled business concern.

# 9. Employees

As of 31 December 2010, the Group has had 1.309 employees (At the end of the previous year: 1.361 employees).

# 10. Material effects on the operations of the Group during the fiscal year

As compared to that in the previous year, the profit after tax of the parent company's shareholders in the current year has decreased from VND 323 billion down to VND 206,8 billion mainly due to the effects of the provision for devaluation of short-term and long-term investments.

During the year, Gemadept Corporation has issued shares to increase its prescribed capital up to VND 1.000 billion. Share premiums from these issuances have increased by VND 802 billion.

Gemadept Corporation has issued 396.787 non-interest gaining convertible bonds (equivalent to VND 396.787.000.000 according to face value) in order to increase the capital ownership rate in Nam Hai Port Corporation. The conversion period is 12 months from the issuing date and the price to convert into Gemadept share is VND 42.000/share. Details are as follows:

- Issuing 226.687 bonds to Greenpeace Service Corporation in order to interchange VND 39.980.000.000 (calculating according to face value per share) in Nam Hai Port Corporation.
- Issuing 170.100 bonds to Song Hang Co., Ltd. to interchange VND 30.000.000.000 (calculating according to face value per share) in Nam Hai Port Corporation.

According to the commitment of increasing share capital signed on 26 June 2010, Gemadept Corporation has purchased 40.200.000 shares (equivalent to USD 25,000,000) of Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company. At present, the Gemadept Corporation is recording this investment in the item "Short-term investments" in line with the Meeting Minutes No. 154/2010/BB-HĐQT dated 20 September 2010 to have the final decision on this amount of investment, which highest benefits the shareholders and the Group within 12 months.

# II. FISCAL YEAR AND STANDARD CURRENCY UNIT USED IN ACCOUNTING

# 1. Fiscal year

The fiscal year of the Group is from 01 January to 31 December annually.

# 2. Standard currency unit

The consolidated financial statements of the Group are presented in Vietnam Dong (VND).

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Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# III. ACCOUNTING STANDARDS AND SYSTEM

# 1. Accounting system

The consolidated financial statements have been prepared in line with the guidance of Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QĐ–BTC dated 20 March 2006 of the Minister of Finance as well as other circulars giving guidance on the amendments and supplementations of the Vietnamese accounting system.

# 2. Statement on the compliance with the Vietnamese accounting system and standards

The Directors of Gemadept Corporation ensure to follow all the requirements of the prevailing Vietnamese accounting system and standards, which have been issued together with the Decision No. 15/2006/QD-BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards, in the preparation of these consolidated financial statements.

# 3. Accounting form

General journal recording.

# IV. ACCOUNTING POLICIES

# 1. Accounting convention

All the consolidated financial statements are prepared in accordance with the accrual basis (except for the information related to cash flows).

# 2. Consolidation bases

The consolidated financial statements include the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries. A subsidiary is an entity that is controlled by the parent company. The control exists when the parent company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the options that are currently valid or will be transferred should also be taken into consideration.

The business results of a subsidiary, which is bought or sold during the year, are included in the consolidated income statements from the date of acquisition or until the date of selling investments in that subsidiary.

In the case that the accounting policy of a subsidiary is different from the accounting policy applied consistently in the Group, the financial statements of that subsidiary will be suitably adjusted before being used for the preparation of the consolidated financial statements.

Intra-group balances in the balance sheet and intra-group transactions and unrealized profits resulting from these transactions are eliminated when the consolidated financial statements are prepared. Unrealized losses resulting from intra-group transactions are also eliminated unless costs cannot be recovered.

Interests of minority shareholders reflect the amount of the subsidiary's profit and net assets, which are not hold by the shareholders of the parent company. Interests of minority shareholders are presented in a particular item in consolidated income statement and consolidated balance sheet. Interests of minority shareholders include the value of benefits of the minority shareholders as of the initial date of business consolidation and the amount of benefits of the minority shareholders in the statement of fluctuations of the owner's equity from the date of business consolidation. The losses correspondingly with the amount of capital of the minority shareholders, which are exceeded their amount of capital in the owner's equity of the subsidiary, are recorded as a decrease in the benefits of the Group unless the minority shareholders are responsible and possible to compensate for these losses.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 3. Business merging

The business merging is recorded in line with its purchasing method. The costs of business merging include the fair values as at the transaction date of the exchanged assets, the liabilities which are already generated or acknowledged as well as the capital instruments issued by the Group to obtain the right to control the acquired business entity, plus the expenses directly related to the business merging. The purchased assets, the liabilities which are able to be determined and the inherent liabilities arisen from the business merging are recognized at their fair values as at the date of business merging.

The difference between the cost of business merging and the ownership share of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity as of the acquisition date is recorded as a goodwill. If the cost of business merging is lower than the net fair value of assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity, the difference will be included into the business results during the period when the acquisition transaction is generated.

#### 4. Investments in associates

An associate is the entity in which the Group has significant influents but does not have control on financial or operating policies.

Business results of an associate is included into the consolidated financial statements of the Group in accordance with the equity method from the date when the Group begins to have significant influence to the date it ceases to have significant influence. The investment into associate is initially recorded at costs on the consolidated financial statements and then adjusted for the post acquisition change in the Group's share of net assets of the associate. If the Group's share of loss of an associate equals or exceeds the carrying amount of an investment, the investment is then reported at nil (0) value on the consolidated financial statement, except when the Group has obligations to pay on behalf of the associate to satisfy obligations of the associate.

The difference between the investment expenses and the ownership share of the Group in the fair value of the net recognizable assets of the associate as of the acquisition date is recorded as a goodwill. If the investment expenses are lower than the fair value of the net recognizable assets of the associate as of the acquisition date, the difference is included into the business results during the period when the transaction is generated.

The separate financial statements of the associate are prepared for the accounting period that is the same with that of the Group. In the case that the accounting policy of an associate is different from the accounting policy applied consistently in the Group, the financial statements of that associate will be suitably adjusted before being used for the preparation of the consolidated financial statements.

### 5. Investments in jointly controlled business concerns

A jointly controlled business concern is the entity that the Group controls its operations together with other partners according to agreements.

The Group recognizes its benefits in jointly controlled business concerns in line with the method of owner's equity. According to which, the capital contributions in joint ventures are recorded at their historical costs first, and then they are adjusted according to the changes of the ownership parts of the joint venture partners according to the net assets of that jointly controlled business concern. The income statement reflects the benefits of the Group from the business results of jointly controlled business concerns. The Group stops using the method of owner's equity from the date of ending jointly controlled right or when the Group does not have material influences on the jointly controlled business concern.

Unrealized profit/(loss) arising from transactions with the jointly controlled business concerns is excluded in correspondence with the part owned by the Group when the consolidated financial statements are prepared.



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 6. Good will

The difference between the investment expenses and the benefits of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the subsidiary as of the acquisition date is recorded as goodwill. The goodwill is recorded as an asset on the consolidated balance sheet and is allocated according the straight-line method in 10 years.

When the subsidiary is sold, the net book value of the goodwill related to this subsidiary is included into the business results.

# 7. Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash in bank, cash in transit and short-term investments of which the due dates cannot exceed 03 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash.

# 8. Inventories

Inventories are recorded at their original costs. Costs include purchasing expenses, processing expenses and other directly related costs to bring the inventories to the current positions and conditions.

Costs of inventories are determined in accordance with the weighted average method and recorded in line with the perpetual method.

Provision for devaluation of inventories is recognized when their costs are higher than their net realizable values. Net realizable values are the estimated selling prices of inventories less the estimated expenses on product completion and other necessary expenses on product consumption.

# 9. Trade receivable and other receivable

Trade receivable and other receivable are recognized at the values on supporting documents and invoices.

Provisions are made for each bad debt, based on the outstanding debt age or the estimated loss.

# 10. Tangible fixed assets

Fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of fixed assets include all the expenses of the Group to have these fixed assets as of the dates they are ready to be put into use. Other expenses incurred subsequent to the initial recognition are included in historical costs of fixed assets only if they certainly bring more economic benefits in the future thanks to the use of these assets. Those which do not meet the above conditions will be recorded into expenses.

When a fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses during the year.

Fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

Fixed assets	•	••	<u>Years</u>
Buildings and structures			05 - 25
Machinery and equipment			05 - 07
Vehicles			06 - 15
Office equipment			03 - 08
Other fixed assets			05 - 25



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 11. Financial leasehold assets

A lease of asset is considered a financial lease in case most of the risks and rewards associated with the ownership of that asset belong to the lessee. Fixed assets under financial lease are determined by their historical costs less accumulated depreciation. Historical cost is the lower between the reasonable value of the assets at the starting date of the lease agreement and the current value of the minimum lease payment. The discounting rate used to calculate the current value of the minimum lease payment is the interest rate as agreed by implication or as mentioned in the lease agreement. In case the interest rate as agreed by implication in the lease agreement cannot be determined, the interest rate for loan at the starting date of the lease agreement will be applied.

Fixed assets under financial lease are depreciated in accordance with the straight-line method over their estimated useful lives. In case it is not sure that the company will have the ownership over the asset upon the expiry date of the financial lease contract, the fixed asset must be depreciated at the shorter between the lease period and the estimated useful life. The depreciation years of the fixed assets under financial lease are shown in Note IV.10.

# 12. Operating leasehold assets

# The Group is the lessor

The income from operating lease is recorded in line with the straight line method during the leasing period. The initial direct expenses to earn income from operating lease are recorded into expenses as generated or are gradually allocated into expenses during the leasing period in conformity with the recording of income from operating lease.

# The Group is the lessee

A lease of asset is considered an operating lease in case most of the risks and rewards associated with the ownership of that asset belong to the lessor. The lease expenses are allocated in the company's operating expenses in accordance with the straight-line method over the leasing period and are not subject to the method of lease payment.

### 13. Investment property

Investment property is property being land use right, a building or a part of building, infrastructure held by the owner or by the lessee under a financial lease to earn rental or for capital appreciation. Historical cost of investment property includes all the expenses paid by the Group or the fair value of other consideration given to acquire the assets at the time of its acquisition or construction.

Subsequent expenses relating to an investment property that have already been recognized should be added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the company.

When the investment property is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses.

Investment properties are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are shown in Note IV.10.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

## 14. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization. Intangible fixed assets of the Group include:

# Land use right

Land use right includes all the actual expenses related to the land being used such as expenses to obtain the land use right, expenses for house removal and land clearance, expenses on ground leveling, registration fees, etc. Since the land use right is permanent, it is not amortized.

# Computer software

The buying price of the computer software which is not a part connected to related hardware will be capitalized. Initial cost of computer software includes all the expenses paid until the date the software is put into use. Computer software is amortized in accordance with straight-line method in 3 years.

# 15. Borrowing costs

Borrowing costs are included into expenses during the period. In case the borrowing costs are directly related to the construction or the production of an asset in progress, which has taken a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be capitalized.

In the event of general borrowings which are partly used for acquiring, constructing or producing an asset in progress, the costs eligible for capitalization will be determined according to the capitalization rates applied to average accumulated expenditure on that asset. The capitalization rates are computed at the average interest rates on the borrowings not yet paid during the period, except for particular borrowings serving the purpose of obtaining a specific asset.

## 16. Financial investments

Investments into securities are recorded at their original costs. Provision for devaluation of investment in security is made for each particular type of securities in the market and for which the market value decreases in comparison with the book value.

When an investment is liquidated, the differences between net liquidation values and book values are recorded into income or expenses.

# 17. Long-term prepaid expenses

#### Financial lease interests

Financial lease interests are allocated into expenses during the year in accordance with the straight-line method over the leasing periods.

### Tool expenses

Expenses on tools being put into use (mainly container accessories, forklift accessories, steel cable, tires, etc.) are allocated into expenses during the period in accordance with the straight-line method for 02 years.

# Other expenses

Other prepaid expenses are allocated according to the time as in the invoices or contracts, or from 2 to 3 years.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 18. Accrued expenses

Accrued expenses are recorded, based on reasonable estimates on the amounts payable for goods and services already used.

# 19. Appropriation for unemployment fund and unemployment insurance

Unemployment fund is used to pay for severance and unemployment allowances to the employees who have worked for the companies in the Group for 12 months or more until 31 December 2008. The rates of extraction for this fund are from 1 to 3% of the salary fund, which is used as the basis for social insurance payment and is included into the company's expenses in accordance with the stipulations in the Circular No. 82/2003/TT-BTC dated 14 August 2003 of the Ministry of Finance. In case that the unemployment fund is not enough for subsidizing resigned employees, the insufficient difference is recorded into expenses.

Pursuant to the Law on Social Insurance, from 01 January 2009, the employers have to pay to unemployment insurance fund managed by Vietnam Social Insurance Agency at the rate of 1% of the lower amount between the basic monthly salary of the employee and the amount equal to 20 times of the general minimum monthly salary as regulated by the Government in each particular period. With the application of the unemployment insurance system, the employers do not have to make any provision for unemployment allowances for the employees' working periods from 01 January 2009. However, the unemployment insurance amount paid to the employees who have enough conditions to receive and have worked for the Group before 01 January 2009 is the average salary in 6 consecutive months before the resigning date.

# 20. Convertible bonds

Convertible bonds are those which can be converted into common shares of the Group under the specified conditions.

Convertible bonds are recorded into liabilities and owner's equity. The liabilities are estimated at the market interest rate of the similar convertible bonds as at the issuing date. The liabilities are adjusted according to the actual interest rate during the bond term by recording into expenses. The part recorded into owner's equity is the difference between the fair value of convertible bonds and the liabilities. The expenses related to the issuance of convertible bonds are allocated at the certain rates into liabilities and owner's equity.

# 21. Capital - Funds

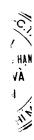
The Group's sources of capital include:

- Capital: recorded according to the amount actually invested by shareholders of the parent company.
- Share premiums: the difference between the issuance price and face value.
- Other sources of capital: including the supplementation from the business results, the value of the assets which are given to the company and the revaluation of assets.

Funds are extracted and used in line with the Charter of each company in the Group.

# 22. Dividends

Dividends are recorded as an amount payable when they are disclosed.



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 23. Corporate income tax

Corporate income tax during the year includes current income tax and deferred income tax.

#### Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

# Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the financial statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Book values of deferred corporate income tax assets are considered at the balance sheet dates and will be reduced to the rates that ensure enough taxable income against which the benefits from a part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered at the balance sheet date and are recorded when there is certainly enough taxable income to use these deferred corporate income tax assets.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rates to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity of the company.

# 24. Foreign currency translation

The transactions in foreign currencies are converted at the actual exchange rates ruling as of the transaction dates. The balances of the monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date.

The differences on foreign exchange and those due to the revaluation of the ending balances of the monetary items are included in income or expenses during the year.

Assets and liabilities of the entity in foreign country will be converted into VND at the exchange rate ruling as of the balance sheet date. The items in the income statement are converted into VND according to the average exchange rate during the year. Differences on foreign exchange rates upon the conversion of financial statements of foreign entity will be included into owner's equity (i.e. in the item "Difference on foreign exchange rates"). If the foreign entity is liquidated, the accumulated differences on foreign exchange rate related to that foreign entity are included into business results.

The exchange rates used as of: 31 December 2009: VND 17.941/USD

: VND 12.774/SGD

: VND 5.236/RM

31 December 2010 : VND 18.932/USD

: VND 14.729/SGD

: VND 6.136/RM

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 25. Transactions providing against risks on foreign currency translation

Transactions providing against risks on foreign currency translation are considered a kind of insurance against the risks on foreign currency translation in order to secure the other transactions. The gains or losses from the transactions providing against risks on foreign currency translation are included in income or expenses at the same time when these transactions are performed.

# 26. Recognition of sales and income

# Sales of service provision

Sales of service provision are recognized when there are no uncertain factors related to payments or additional costs. In case that the services are to be provided in many accounting periods, the determination of sales in each period is done on the basis of the service completion rate as of the balance sheet date.

# Income from leasing operating assets

Recognition of income from leasing operating assets is presented in Note IV.12.

#### Interests

Interests are recorded based on the term and the interest rates applied in each particular period.

# Dividends and profit shared

Dividends and profit shared are recognized when the companies in the Group has the right to receive dividends or profit from the capital contribution. Particularly, as for the dividends received in form of shares, the Group only follow up the increase in the number of shares instead of recording into income.

# 27. Segment reporting

A business segment is a distinguishable component of the Group that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

# 28. Related parties

A party is considered a related party of the Group in case that party is able to control the Group or to cause material effects on the financial decisions as well as the operations of the Group. A party is also considered a related party of the Group in case both that party and the Group are under the same control or have to be subject to the same material effects.

In the consideration the relationship between the Group and the related parties, the nature of the relationship is focused more than the legal form of that relationship.

The transactions during the year with the related parties are presented in Note VIII.1.



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED BALANCE SHEET

# 1. Cash and cash equivalents

	Ending balance	Beginning balance
Cash on hand	25.576.340.628	18.270.070.483
Cash in bank	314.677.253.425	197.112.978.352
Cash in transit	62.052.900	1.734.116.722
Cash equivalents (*)	206.460.816.365	6.916.135.000
Total	546.776.463.318	224.033.300.557
		• • • • • • • • • • • • • • • • • • • •

(\*) Under-3-month deposit.

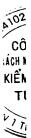
# 2. Short-term investments

_	<b>Ending balance</b>	Beginning balance
Short-term investments in shares	821.487.492.096	227.386.136.211
- Binh Dinh Minerals Joint Stock Company.	12.486.863.545	10.821.993.875
- Hamico Mineral Corporation	20.012.317.380	12.889.011.380
- Lam Dong Mineral and Construction Material		
Joint Stock Company	10.527.958.407	12.632.743.877
- Mangan Mineral Joint Stock Company	14.234.321.100	4.946.919.190
- PV Gas D	12.845.983.260	-
- Saigon – Hanoi Securities Corporation (*)	16.000.000.000	-
- Rang Dong Plastic Corporation	16.300.679.471	9.275.378.908
- Vietcombank	15.293.497.100	19.451.688.390
- Vietnam Ocean Shipping Joint Stock Company	19.800.000.000	-
- Nam Viet Commercial Joint Stock Bank (*)	94.971.030.000	-
- Gemadept - Terminal Link Cai MepTerminal		
Joint Stock Company	487.500.000.000	-
- Ha Tien 1 Cement Joint Stock Company	58.950.000.000	<i>58.950.000.000</i>
- Others	42.564.841.833	98.418.400.591
Other investments	103.315.706.616	31.680.660.294
- Deposits of which the period is under 01 year (**)	28.315.706.616	31.680.660.294
- Loan given to Galaxy Maritime Corporation at		
the interest rate applied to 1-month deposit of		
HSCB + 0.5%/year	75.000.000.000	
Total _	924.803.198.712	259.066.796.505

<sup>(\*)</sup> Shares which are temporarily not allowed to be transferred.

# Reasons for changes in short-term investments

- The increases in investment in shares are due to new purchases of shares, receipts of bonus shares and transfer from long-term investments to short-term investments.
- The decrease in investment in shares is due to sales of shares during the year.



<sup>(\*\*)</sup> In which, the deposit at Sacombank – Hoa Viet branch for totally VND 20.826.000.000 is mortgaged to secure the loan from Sacombank –Phnom Penh branch.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 3. Provisions for devaluation of short-term investments

The provision for devaluation of short-term investments in securities.

•	
Details of increase/(decrease) of short-te	rm investments are as follows:
Beginning balance	38.054.046.003
Additional extractions	57.178.095.793

Ending balance 95.232.141.796

# 4. Receivable from customers

	<b>Ending balance</b>	Beginning balance
Gemadept Corporation	150.093.327.439	132.430.479.462
Gemadept Dung Quat International Port J.S.C	859.353.114	889.624.090
V.N.M General Transportation Service Co., Ltd.	874.088.870	88.432.244
Gemadept (Malaysia) Ltd.	14.618.872.736	10.447.898.692
Gemadept (Singapore) Ltd.	27.348.733.555	32.078.899.110
Phuoc Long Port Co., Ltd.	54.864.927.694	31.752.645.526
Gemadept Logistics Co., Ltd.	28.957.571.695	18.985.217.968
Gemadept Infrastructures Development And		
Investment Construction J.S.C	751.901.096	-
Gemadept Hai Phong Co., Ltd.	17.925.043.637	17.703.983.278
Truong Tho Tourism and Transportation J.S.C	312.592.952	3.976.875.395
Nam Hai Port J.S.C	9.268.126.045	-
Total	305.874.538.833	248.354.055.765
=		

# 5. Prepayment to suppliers

	Ending balance	Beginning balance
Gemadept Corporation	52.909.632.074	4.964.760.644
Gemadept Dung Quat International Port J.S.C	18.254.313.611	17.284.847.303
V.N.M General Transportation Service Co., Ltd.	144.129.856	149.106.831
Nhon Hoi International Port J.S.C	3.288.200.000	-
Phuoc Long Port Co., Ltd.	4.076.932.447	4.204.616.803
Gemadept Logistics Co., Ltd.	1.458.148.980	1.251.080.400
Hoa Sen - Gemadept Logistic and International		
Port Corporation	2.314.947.576	-
Gemadept Infrastructures Development And		
Investment Construction J.S.C	7.404.762.026	6.991.721.555
Gemadept Hai Phong Co., Ltd.	78.979.965	179.099.011
Truong Tho Tourism and Transportation J.S.C	76.168.384.160	•
Nam Hai Port J.S.C	4.526.132.014	
Total	170.624.562.709	35.025.232.547

# 6. Other receivable

	<b>Ending balance</b>	Beginning balance
Receivable of amounts paid on others' behalf to		
provide agency services	16.615.645.192	35.353.277.127
Receivable from associates and co-operations	87.088.579.745	47.387.246.409
Dividends and profit shared	9.260.618.700	-
Receivable from estimated interest on deposits,		
loans given and bonds	6.352.364.089	3.540.000
Receivable from securities trading	3.500.000.000	3.968.000.000
Others	32.667.489.263	47.474.942.135
Total	155,484,696,989	134,187,005,671

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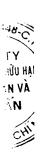
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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

7.	Inventories		
•		<b>Ending balance</b>	Beginning balance
	Materials and supplies in stock	1.447.491.332	18.290.446.692
	Fuel and oil in ships	31.494.976.403	27.856.801.618
	Tools	15.317.083.717	227.640.990
	Work-in-process	14.305.852.714	8.958.243.840
	Merchandises	64.830.557	100.290.745
	Total	62.630.234.723	55.433.423.885
8.	Short-term prepaid expenses		
0.	Short term propaga expenses	Ending balance	Beginning balance
	Repairing expenses	5.670.771.337	1.541.527.749
	Tools	759.808.603	532.922.082
	Insurance premiums	2.115.160.613	-
	Others	6.256.842.141	6.023.280.535
	Total _	14.802.582.694	8.097.730.366
•	Taxes and other accounts receivable from State		
9.	1 axes and other accounts receivable from State	Ending balance	Beginning balance
	VAT excessively paid	5.947.705.338	4.063.165.003
		20.369.528.875	9.882.193.686
	Corporate income tax excessively paid	9.851.020.124	,
	<ul> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co., Ltd.</li> </ul>	1.164.504	3.616.874
	<del>_</del>	398.840.000	5.010.0.7
	- Gemadept (Singapore) Ltd.	239.927.435	-
	- Nhon Hoi International Port J.S.C	9.878.576.812	9.878.576.812
	- Phuoc Long Port Co., Ltd.	62.146.273	123.399.613
	Personal income tax excessively paid	02.140.275	228.000
	- V.N.M General Transportation Service Co., Ltd.	57.844.425	220.000
	- Phuoc Long Port Co., Ltd.	4.301.848	_
	- Gemadept Logistics Co., Ltd.	4.501.040	
	- Gemadept Infrastructures Development and	_	123.171.613
	Investment Construction J.S.C	_	3.000.000
	Other taxes	26.379.380.486	14.071.758.302
	Total	20.3 / 9.300.400	14.0/1./30.302
10.	Other current assets		
	-	Ending balance	Beginning balance
	Advances	29.036.474.367	25.210.199.052
	Short-term deposits and mortgages	102.200.688.348	69.600.175.102
	Total	131.237.162.715	94.810.374.154
11.	Other long-term accounts payable		
		<b>Ending balance</b>	Beginning balance
	Truong Tho Tourism and Transportation J.S.C	_	5.800.000.000
	Hang River Co., Ltd Capital contribution to		
	develop the project of Le Chan General Port	19.000.000.000	19.000.000.000
	Dong Duong Infrastructure Development and		
	Construction Investment J.S.C - capital		
	contribution to develop the project of Logistics		
	Service Area	18.000.000.000	
	Total	37.000.000.000	24.800.000.000



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

# 12. Increases/ (decreases) of tangible fixed assets

The information on the situation of increases/ (decreases) of tangible fixed assets is presented in Appendix 1 on page 52.

# Buildings and structures include:

- The value of land use right of 2 houses at No. 39 and 40 Quang Trung, Da Nang City which has not been determined.
- The value of the right to use leased land of lot at No. 276A Da Nang, Ngo Quyen District, Hai Phong City.
- The value of the land use right and assets pertaining to land which have been dismantled to construct Gemadept Building at Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City. Gemadept Corporation has stopped depreciating these assets since the date of dismantling.

Depreciation

Historical costs

Net book values

# 13. Increases/ (decreases) of financial leasehold assets

		Historical costs	Depreciation	Net book values
	Beginning balance	23.890.768.666	12.659.212.093	11.231.556.573
	Increases		3.964.717.743	
	Ending balance	23.890.768.666	16.623.929.836	7.266.838.830
14.	Increases/ (decreases) of inta	angible fixed assets		Z
		Land use right	Computer software	Total
	Initial costs			\(\frac{\hat{\pi}}{\pi}\)
	Beginning balance	20.495.188.865	10.271.222.229	30.766.411.094
	Increase due to the merging			
	of Nam Hai Port J.S.C	22.500.000.000	736.300.000	23.236.300.000
	New purchase s		301.799.304	301.799.304
	Disposals and liquidations	(3.351.730.000)		(3.351.730.000)
	Ending balance	39.643.458.865	11.309.321.533	50.952.780.398
	In which:			
	Assets fully amortized but			
	being still in use			
	Amortization			
	Beginning balance	-	1.728.928.159	1.728.928.159
	Increase due to the merging			
	of Nam Hai Port J.S.C	467.937.608	66.724.075	534.661.683
	Amortization	467.937.608	1.349.381.643	1.817.319.251
	Ending balance	935.875.216	3.145.033.877	4.080.909.093
	Net book values			•
	Beginning balance	20.495.188.865	8.542.294.070	29.037.482.935
	Ending balance	38.707.583.649	8.164.287.656	46.871.871.305
	In which:			
	Assets temporarily not in use	-	-	-
	Assets waiting for			
	liquidation	-	-	-

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 15. Construction-in-progress

The information on construction-in-progress is presented in Appendix 2 on pages 53 and 54.

#### 16. Increases/(decreases) of investment property

,	Historical costs	Accumulated depreciation	Net book values
Beginning balance	278.948.439.795	16.736.906.388	262.211.533.407
Increases	500.000.000	11.617.265.234	
Ending balance	279.448.439.795	28.354.171.622	251.094.268.173

At the end of the year, the company has not had the conditions to determine the market value of the said investment properties.

Investment properties include some assets leased to the third parties. Income and expenses related to the leases of investment properties are as follows:

	Current year	Previous year
Gain from the lease	111.727.417.634	122.358.314.923
Direct expenses related to the gain from the lease	34.327.579.765	35.318.915.368
Direct expenses not related to the gain from the		
lease	<u> </u>	

#### 17. Investments in subsidiaries

This item includes the investment into Pacific Marine Co., Ltd.

#### 18. Investments in business concerns and joint ventures

10. Investments in business	-	Endin	g balance	Beginni	ng balance
		Ownership		Ownership	
Companies	Main operation	rate	Amount	rate	Amount
Golden Globe Trading Co., Ltd.		45,00%	42.761.600.000	45,00%	42.761.600.000
Vung Tau Commercial Port J.S.C (VCP)	Services of logistics and warehouses	26,78%	9.642.000.000	26,78%	9.642.000.000
MBN-GMD VIETNAM	Leasing warehouses	34,00%	1.534.080.000	34,00%	1.534.080.000
Vinh Hao Mineral Water J.S.C	Producing mineral water	29,00%	32.206.940.000	-	32.206.940.000
Nam Hai Port Joint J.S.C	Exploiting ports	-	-	30,00%	27.596.000.000
Minh Dam Tourism J.S.C	Providing tourist services	40,00%	18.264.608.143	40,00%	17.349.092.327
Potraco	Providing transportation services	38,02%	23.236.200.000	38,02%	23.236.200.000
Schenker Gemadept Logistics Vietnam Co., Ltd.	Warehouse and yard services	49,00%	11.882.010.000	49,00%	11.882.010.000
Huyndai Merchant Marine Vietnam Co., Ltd.	Providing transportation services	49,00%	2.371.845.000	49,00%	2.371.845.000
Saigon Cargo Service Corporation	Trading in gas and oil providing transportation service		86.250.000.000	23,00%	57.800.000.000
Falcon Ha Dong Investment and Trading JSC	Providing transportation service	•	29.375.000.000	25,00%	29.375.000.000
Sinokor Vietnam Co., Ltd.	Providing forwarding service	49,00%	2.319.909.000	49,00%	2.319.909.000



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

		Endi	ng balance	Beginn	ning balance
		Ownership		Ownership	
Companies	Main operation	rate	Amount	rate	Amount
Gemadept - LCL Cold Storage Co., Ltd.	Providing cold storage service	-	-	35,52%	2.781.857.430
Food Association Joint Stock Company	Food processing	26,56%	49.825.280.000	-	-
OOCL Vietnam Co., Ltd.	Providing transportation service	49,00%	17.913.906.635	49,00%	17.913.906.635
Gemadept- Terminal Link Cai Mep Terminal J.S.C	Exploiting ports	62,50%	612.052.327.921	50,00%	612.052.327.921
Gains from associates upo consolidation	on		15.469.986.177	•	28.480.068.285
Total			955.105.692.876	•	919.302.836.598
19. Other long-term inve	stments				
•		Enc	ding balance	Begin	nning balance
Investments in shares		2	03.374.669.600	3-	48.317.970.000

ő	Ending balance	Beginning balance
Investments in shares	203.374.669.600	348.317.970.000
- Thu Duc Steel Joint Stock Company	31.490.628.000	31.490.628.000
- Maritime Bank	165.581.032.000	165.581.032.000
Other companies	6.303.009.600	151.246.310.000
Investments in bonds (irrigation bonds)	-	10.000.000
Other long-term investments	373.703.175.285	79.465.901.494
- Transvina Co., Ltd.	12.635.901.494	12.635.901.494
- Gemadept Terminal Link Cai Mep Terminal		
J.S.C	190.950.000.000	-
- Project of Falcon Ha Dong Office Building	32.500.000.000	-
- Office building project in Laos	17.267.090.636	-
- Project of growing rubber trees in Cambodia	45.198.183.155	-
- Dong Duong Infrastructure Development and		
Construction Investment J.S.C	36.000.000.000	36.000.000.000
- Other companies	39.152.000.000	30.830.000.000
Term deposits	161.600.000.000	-
- Sacombank - Hoa Viet Branch, 13-month		
deposit <sup>(*)</sup>	23.100.000.000	-
- VIB – 13-month deposit	138.500.000.000	-
Total	738.677.844.885	427.793.871.494

<sup>(\*)</sup> In which, the term deposit at Sacombank –Hoa Viet branch is mortgaged to secure the loan from Sacombank –Phnom Penh branch.

Reasons for changes in long-term investments:

- The increases in long-term investments are due to new purchases, receipts of bonus shares and capital contributions.
- The decreases into long-term investments are due to sales of shares, transfer to short-term investments in shares and investments into associates.



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 20. Provisions for devaluations of long-term investments

	Ending balance	Beginning balance
Provisions for investments into subsidiaries	73.769.712	-
Provisions for long-term investments into securities	36.792.330.200	20.260.415.500
Provisions for other long-term investments	2.932.535.706	5.694.296.767
Total	39.798.635.618	25.954.712.267

Details of increases/(decreases) of provisions for devaluation of long-term investments are as follows:

Ending balance	39.798.635.618
Additional extractions	13.843.923.351
Beginning balance	25.954.712.267

#### 21. Long-term prepaid expenses

Houg term propert or position	<b>Ending balance</b>	Beginning balance
Interests on financial leases	90.636.293	416.927.012
Tool expenses	555.868.574	712.865.246
Expenses on repairing ships	8.832.114.060	-
Warehouse and office repairing expenses	2.673.618.182	354.313.667
Establishment costs	42.895.299	300.279.723
Designing expenses	-	6.935.544.242
Others	1.163.502.267	970.354.070
Total	13.358.634.675	9.690.283.960

#### 22. Deferred income tax assets

This item reflects the deferred income tax assets related to the temporarily deductible differences. Details are as follows:

Ending balance	3.112.889.493
Increases	2.993.759.658
Reversals	(1.692.902.811)
Beginning balance	1.812.032.647
Details are as lefters.	

#### 23. Other long-term assets

Ending balance	Beginning balance
230.127.770	1.873.321.490
757.280.000	1.166.165.000
270.567.120	20.000.000
1.257.974.890	3.059.486.490
	230.127.770 757.280.000 270.567.120

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Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 24. Goodwill

The goodwill generated from the purchases of Hoa Sen - Gemadept Logistics and International Port Corporation and Nam Hai Port Corporation, which is determined by the differences between the buying prices and the fair values of the net assets (assuming that the fair values of net assets are equal to the values recorded in the accounting book).

	Initial cost Beginning balance Increases due to business merging	49.082.628.918 284.848.883.282	
	Ending balance	333.931.512.200	
	Amount allocated		
	Beginning balance	-	
	Amount allocated during the year	6.685.163.448	
	Ending balance	6.685.163.448	
	Net book value		
	Beginning balance	49.082.628.918	
	Ending balance	327.246.348.752	
25.	Short-term loans and debts		
		<b>Ending balance</b>	Beginning balance
	At Gemadept Corporation	320.247.600.198	204.618.868.697
	At Gemadept (Singapore) Ltd.	90.056.125.445	54.540.675.162
	At Gemadept Dung Quat International Port J.S.C	5.000.000.000	7.000.000.000
	At Phuoc Long Port Co., Ltd.	52.790.585.811	99.449.160.846
	Total	468.094.311.454	365.608.704.705

#### 26. Payable to suppliers

Payable to suppliers		
_	<b>Ending balance</b>	Beginning balance
Suppliers of Gemadept Corporation	106.668.776.008	109.922.674.570
Suppliers of Gemadept (Singapore) Ltd.	-	14.947.534.422
Suppliers of Gemadept (Malaysia) Ltd.	7.424.602.952	14.315.517.216
Suppliers of Gemadept Dung Quat International		
Port J.S.C	15.118.229.608	18.932.572.438
Suppliers of V.N.M General Transportation		
Service Co., Ltd.	348.972.183	3.111.705.110
Suppliers of Phuoc Long Port Co., Ltd.	33.924.665.024	52.442.197.516
Suppliers of ISS - Gemadept Co., Ltd.	47.230.973	-
Suppliers of Gemadept Logistics Co., Ltd.	9.352.620.798	1.366.210.170
Suppliers of Gemadept- Vung Tau Corporation	16.079.496	
Suppliers of Hoa Sen - Gemadept Logistics and		
International Port Corporation	-	136.999.210
Suppliers of Gemadept Infrastructures		
Development and Investment Construction J.S.C	-	337.697.664
Suppliers of Gemadept Hai Phong Co., Ltd.	6.083.212.124	27.948.304.585
Suppliers of Truong Tho Tourism and		
Transportation J.S.C	1.721.846.404	9.309.538.266
Suppliers of Nam Hai Port J.S.C	6.143.478.878	
Total	186.849.714.448	252.770.951.167



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For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 27. Advances from customers

Advances from customers	Ending balance	Beginning balance
At Gemadept Corporation	4.540.635.640	10.140.272.792
At Gemadept Dung Quat International Port J.S.C	-	6.855.088
At V.N.M General Transportation Service Co., Ltd.	1.395.050	-
At Phuoc Long Port Co., Ltd.	797.896.955	-
At Gemadept Logistics Co., Ltd.	773.954.445	388.612.925
At Gemadept Infrastructures Development and	_	996.617.600
Investment Construction J.S.C	3.032.738	455.779.556
At Gemadept Hai Phong Co., Ltd.	4.937.255.424	155.777.555
At Nam Hai Port J.S.C		11.988.137.961
Total	11.054.170.252	11.988.137.901

#### 28. Taxes and other obligations to the State Budget

	Ending balance	Beginning balance
VAT on local sales	2.416.586.484	5.179.109.523
Import-export duties	539.957	-
Corporate income tax	10.872.943.060	10.038,145.129
Personal income tax	1.024.329.976	898.377.419
Other taxes	1.207.653.912	$2.917\overline{025.938}$
Total	15.522.053.389	19.032:658.009
LULAI		\$//

#### 29. Payable to employees

This item includes the salary, allowances and bonuses to be paid to employees.

#### 30. Accrued expenses

•	Ending balance	Beginning balance
Loan interest expenses	9.225.396.294	2.542.377.117
Goods circulation expenses	6.076.340.407	19.108.007.536
Expenses on leasing assets	2.229.236.364	-
Towing freight	8.570.605.910	5.656.772.154
Repairing expenses	5.228.862.727	514.406.429
Others	11.886.011.682	17.390.830.480
Total	43.216.453.384	45.212.393.716
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#### 31. Other payable

Control Projection	<b>Ending balance</b>	Beginning balance
Trade Union's expenditure	1.525.423.098	2.818.940.562
Social insurance	1.573.690.211	2.097.788.344
Health insurance	18.659.311	51.906.000
Unemployment insurance	560.780	687.145.594
Dividends payable	65.246.600	1.065.246.600
Deposits and mortgages received	9,499,581,440	6.081.043.999
Unearned revenue	2.785.397.979	5.389.641.693
Excessive assets for treatment	2.138.859.881	1.566.810.678
Other payable	246.489.577.356	60.918.239.853



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For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

		Ending balance	Beginning balance
	- Amounts received on others' behalf payable	50.614.560.338	21.899.122.827
	- Sales of goods at ports payable to the State	1.716.241.909	1.716.241.909
	- Payable for the borrowing from Gemadept - Terminal Link Cai mep Terminal J.S.C	160.000.000.000	
	- Amounts payable of associates and business-	12.429.549.379	8.288.438.212
	cooperation entities	21.729.225.730	29.014.436.905
	- Others _	264.096.996.656	80.676.763.323
	=		
32.	Bonus and welfare funds	682.934.804	
	Beginning balance	25.685.180.415	
	Increase due to extractions from profit	25.085.180.415	
	Increase due to the merging of Nam Hai Port J.S.C	1.532.451.879	
	Other increases	256.180.667	
	Disbursements	(15.615.917.614)	
	Ending balance	12.540.830.151	
	Ending balance		
33.	Other long-term accounts payable		
		Ending balance	Beginning balance
	Receipt of the deposit for the lease of Gemadept Maritime Trading Center Building at No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi		
	Minh City	22.941.117.275	24.531.675.907
	Receipt of the deposit for the lease of other assets	25.369.175	
	Total	22.966.486.450	24.531.675.907
34.	Long-term loans and debts		
54.	Dong to in round and done	<b>Ending balance</b>	Beginning balance
	Gemadept Corporation	481.784.045.000	206.672.301.747
	Gemadept (Singapore) Ltd.	244.371.077.808	292.438.477.692
	Gemadept Dung Quat International Port J.S.C	234.475.725.982	221.071.032.575
	Phuoc Long Port Co., Ltd.	19.601.339.345	-
	Nam Hai Port J.S.C	77.226.732.173	-
	Total	1.057.458.920.308	720.181.812.014
25	Deferred income tax payable		
35.	Beginning balance	18.090.897.343	
	Deferred income tax payable generated from	10.070.077.5 15	
	temporarily taxable differences	1.356.377.514	
	Deferred income tax payable generated due to		
	business merging	1.322.608.573	
	Ending balance	20.769.883.430	
	<b>.</b>		

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 36. Unearned revenues

	Ending balance	Beginning balance
Deferred interests due to revaluation on assets contributed as capital invested in jointly-controlled		
entities	269.167.286.868	283.980.000.000
Other unearned revenues	862.937.595	
Total	270.030.224.463	283.980.000.000

#### 37. Owner's equity

#### Statement of fluctuations in owner's equity

Information on the fluctuations in owner's equity is presented in Appendix 3 on page 55.

#### Dividends

Total	10.345.095.719
Advances of dividends	6.685.065.530
Dividends given in the previous year	3.660.030.189
Dividends already paid are as follows:	2 ((2 22 122

#### Shares

Shares	<b>Ending balance</b>	Beginning balance
Number of shares registered to be issued	100.000.000	47.500.000
Number of shares already issued	100.000.000	47.500.000
- Common shares	100.000.000	47.500.000
- Preferred shares	-	-
Number of shares re-purchased	-	-
- Common shares	-	-
- Preferred shares	-	-
Number of outstanding shares	100.000.000	47.500.000
- Common shares	100.000.000	47.500.000
- Preferred shares	-	-

Face value of outstanding share: VND 10.000.

#### Exchange difference

_	<b>Ending balance</b>	Beginning balance
Exchange difference due to revaluation of ending balances in foreign currency of liabilities  Exchange difference due to conversion of financial	(7.611.697.845)	(333.077.775)
statements of entities operating overseas	30.146.644.861	5.047.263.218
Total	22.534.947.016	4.714.185.443

#### Purposes of appropriation for funds

- Business promotion and investment fund is used to invest in business expansion or to make intensive investments.
- Financial reserved fund is used to
  - + Compensate losses, damages of assets and accounts receivable unable to be recovered during the operations;
  - + Compensate the losses of the Group's companies according to the decision of the Board of Management.
- Other funds: the reserved fund is used to supplement the Group's prescribed capital according to the decision of the Board of Management.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 38. Interests of minority shareholders

Interests of minority shareholders reflect the portion of these shareholders' benefits in the net value of assets of the subsidiaries. The details of interests of minority shareholders are as follows:

Beginning balance	190.462.882.947
Profit after tax of minority shareholders	10.804.601.021
Increase due to business merging	21.504.627.111
Decrease due to distribution of profits and dividends	(13.819.566.103)
Decrease due to increase investment rate into	
Nam Hai Port J.S.C	(36.101.182.212)
Other decreases	(1.076.161.205)
Ending balance	171.775.201.558

### VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INCOME STATEMENT

#### 1. Sales

	Current year	Previous year
Gross sales	2.147.308.655.258	1.774.449.482.248
<ul> <li>Sales from transportation services, lease of assets, exploitation of ports, repairs and others.</li> </ul>	1.948.140.262.531	1.588.686.646.191
<ul> <li>Sales from agency activities and forwarding services</li> </ul>	87.921.392.108	63.404.521.134
- Sales from leasing offices	112.789.235.816	122.358.314.922
Deductions (sales allowances)	(1.542.235.197)	
Total	2.147.308.655.258	1.774.449.482.248
2000		

#### 2. Costs of goods

_	Current year	Previous year
Costs of transportation service, lease of assets,		
exploitation of ports, others	1.657.623.817.127	1.470.850.077.898
Cost of agency activities and forwarding services	63.439.460.614	12.411.662.127
Cost of from leasing offices	34.327.579.765	35.318.915.368
Total	1.755.390.857.506	1.518.580.655.393

#### 3. Financial income

	Current year	Previous year
Gains from investments in securities	19.141.358.548	69.501.943.392
Interests on bonds and bank deposits	1.082.721.754	848.541.767
Interests on demand deposits	2.631.907.392	3.639.741.676
Interests on time deposits	23.526.574.928	876.287.655
Dividends and profit shared	42.711.451.147	56.962.870.249
Unrealized exchange gains	41.456.876.511	22.910.073.616
Realized exchange gains	51.280.808.036	48.690.254.388
Others	377.541.019	352.268.778
Total	182.209.239.335	203.781.981.521

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CONSOLIDATED FINANCIAL STATEMENTS For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 4. Financial expenses

4.	Financial expenses	Current year	Previous year
	Loan interest expenses	128.903.342.143	60.165.465.112
	Interests on financial leases	326.290.641	563.592.924
	Loss from securities repo transactions	6.746.218.114	-
	Unrealized exchange loss	5.184.743.535	1.923.716.998
	Realized exchange loss	48.477.416.458	34.894.152.672
	Loss from investment in securities	14.873.529.429	111.714.733.271
	Loss from investments in joint ventures	868.345.288	-
	Loss from sales of short-term investment in shares	-	377.449.925
	Provisions for devaluation of short-term and long-		
	term investments	71.022.019.143	(208.372.913.847)
	Others	78.655.711	552.972.324
	Total _	276.480.560.462	1.819.169.379
5.	Selling expenses		
٠.	Somme or because	Current year	Previous year
	Salary of office staff	609.355.938	456.158.233
	Materials	82.765.878	120.710.743
	Depreciation of fixed assets	463.624.170	309.216.264
	External service rendered	6.835.823.737	803.462.213
	Other expenses _	2.149.712.947	3.738.121.440
	Total _	10.141.282.670	5.427.668.893
6.	Administrative overheads		
	_	Current year	Previous year
	Salary of office staff	76.468.993.040	51.966.105.491
	Materials	875.719.407	776.629.321
	Depreciation of fixed assets	11.490.679.682	11.444.603.649
	Allocation of goodwill	6.685.163.448	-
	External service rendered	43.555.762.916	25.527.386.907
	Other expenses	30.146.112.897	22.677.900.978
	Total	169,222,431,390	112.392.626.346
7.	Other income		Durania wa masa w
		Current year	Previous year 6.485.019.602
	Liquidation and disposals of fixed assets	76.787.047.255	0.483.019.002
	Allocation of unearned revenues (*)	14.812.713.132	-
	Gains from fines for contract violations and	6.661.291.091	972.975.286
	compensations	8.069.766.264	5.270.341.559
	Others Total	106.330.817.742	12.728.336.447
	•		

<sup>(\*)</sup> The unearned revenue of totally VND 283.980.000.000 is due to revaluation of the land use right contributed as capital to Gemadept – Terminal Link Cai Mep Terminal J.S.C, which generated from 2008. During the year, the Group has allocated an amount of VND 14.812.713.132 from this unearned revenue to expenses in correspondence with the amortization period applied to land use right, i.e. 48 years and 10 months.

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

Average ordinary shares outstanding during

the year

8.	Other expenses	Current year	Previous year
		8.766.077.858	5.500.976.184
	Net book values of liquidated fixed assets  Additional expenses of Cai Mep Project of which	0.700.077.000	
	the capital has been contributed in Gemadept –		
	Vung Tau Corporation in the year 2008	-	2.284.509.221
	Additional payments for taxes according to tax		
	finalization	186.457.939	1.521.937.036
	Goods compensation	1.558.001.216	1.022.967.366
	Others	4.587.546.843	2.974.644.488
	Total	15.098.083.856	13.305.034.295
9.	Deferred income tax expenses		
	_	Current year	Previous year
	Deferred corporate income tax generated from temporarily taxable differences	583.384.032	2.908.010.637
	Deferred corporate income tax generated from reversals of deferred income tax assets	1.692.902.811	25.969.686
	Deferred corporate income tax generated from temporarily deducible differences	(2.993.759.658)	(1.601.390.929)
	Deferred corporate income tax generated from reversals of deferred income tax payable	(2.908.010.637)	-
	Total	(3.625.483.452)	1.332.589.394
40	<b>7</b>		
10.	Earning per share	Current year	Previous year
	Accounting profit after corporate income tax	206.863.990.648	323.085.833.277
	Increase/(decrease) of accounting profit to determine profit attributable to holders of	200000127010	
	ordinary shares:	-	202 005 022 277
	Profit attributable to holders of ordinary shares	206.863.990.648	323.085.833.277
	Average ordinary shares outstanding during the	62.227.879	47.500.000
	year _	3.324	6.802
	Earning per share	3.324	0.002
	Average ordinary shares outstanding during the year	are calculated as follows:	
	Average ordinary shares outstanding during the join	Current year	Previous year
	Ordinary shares outstanding at the beginning of the year	47.500.000	47.500.000
	Effects of shares issued in the first 6 months of 2010	644.399	-
	Effects of shares issued in the last 6 months of 2010	14.083.480	

62.227.879

47.500.000



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 11. Operating expenses

	Current year	Previous year
Materials and supplies	498.411.448.880	329.862.534.546
Labor	215.883.415.045	175.708.509.433
Depreciation of fixed assets	196.868.944.844	167.167.892.099
External service rendered	956.610.611.379	840.391.637.589
Other expenses	63.696.154.747	85.166.662.038
Total	1.931.470.574.894	1.598.297.235.705

## VII. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED CASH FLOW STATEMENT

#### Non-cash transactions

·	Current year	Previous year
Loan interest expenses, for which the payments	0.225.206.204	2.542.377.117
have not been made yet	9.225.396.294	2.342.377.117
Capital contribution to Hoa Sen - Gemadept		
Logistics and International Port Corporation by		
accounts payable	1.273.160.900	19.207.246.558
Transferring the amount receivable from Dai		
Duong Corporation to capital contribution to		
Gemadept Dung Quat International Port J.S.C	3.800.000.000	-
Receipt of dividends and profit shared by		
offsetting the amount invested in Truong Tho		
Tourism and Transportation J.S.C.	6.200.000.000	-
Increasing investment into Nam Hai Port J.S.C by		
issuing convertible bonds	396.787.000.000	-
Interests on bonds, loans given and profit shared		
on which the collections have not been made	15.612.982.789	3.540.000
Purchases of fixed assets on which the payments		
have not been made	1.199.352.740	8.300.138.569
Sales of fixed assets, on which the collection has		
not been made	60.082.819.489	-
not been made	00.002.017.107	

#### VIII. OTHER INFORMATION

#### 1. Transactions with related parties

#### Transactions with the key managers and the related individuals

Income of key managers of Gemadept Corporation – parent company is as follows:

_	Current year	Previous year
Salary	2.215.860.488	2.107.315.873
Social insurance, health insurance and personal		
income tax	547.980.512	331.816.241
Allowance	603.529.416	540.000.000
Total	3.367.370.416	2.979.132.114

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Notes to the consolidated financial statements (cont.)

#### Transactions with other related parties

Related parties of the Group include:

Related parties	Relationships
OOCL Vietnam Co., Ltd.	Associate
Golden Globe Trading Co., Ltd.	Associate
Vung Tau Commercial Port Joint Stock Company (VCP)	Associate
MBN-GMD VIETNAM	Associate
Vinh Hao Mineral Water Joint Stock Company	Associate
Minh Dam Tourism J.S.C	Associate
Power Transportation and Service J.S.C (Potraco)	Associate
Schenker Gemadept Logistics Vietnam Co., Ltd.	Associate
Huyndai Merchant Marine Vietnam Co., Ltd.	Associate
Saigon Cargo Service Corporation	Associate
Falcon Ha Dong Investment and Trading J.S.C	Associate
Sinokor Vietnam Co., Ltd.	Associate
Food Association J.S.C	Associate
Gemadept - Terminal Link Cai Mep Terminal J.S.C	Jointly-controlled entity

During the year, the Group has had the following transactions with other related parties:

·	Current year	Previous year
OOCL Vietnam Co., Ltd.		
Realized revenues	177.230.409	•
Service expenses	1.162.492.119	254.612.007
Collection made on other's behalf	-	7.163.040.708
MBN-GMD VIETNAM		
Payable for capital contribution to Gemadept -		
LCL Cold Storage Co., Ltd.	-	1.514.340.000
Collection of service fee	1.085.271.280	507.841.188
Purchases of service	1.207.143.856	646.754.169
Vinh Hao Mineral Water Joint Stock Company		
Capital contribution	-	6.849.440.000
Other expenses	12.060.000	<b>-</b> '
Minh Dam Tourism J.S.C		
Capital contribution	915.515.816	3.234.484.184
Schenker Gemadept Logistics Vietnam Co., Ltd.		
Capital contribution for business co-operation	-	1.800.000.000
Sales from services	134.600.165	94.727.309
Service provisions	20.374.406	283.009.134
Huyndai Merchant Marine Vietnam Co., Ltd.		
Realized revenues	8.713.466.330	51.043.986.362
Service provisions	1.342.272.365	1.012.372.775
Collection made on other's behalf	4.584.656.468	-
Payment made on other's behalf	-	7.465.173.092
Payable for refunded freight tax	•	5.586.464.876
Saigon Cargo Service Corporation		
Capital contribution	28.450.000.000	39.200.000.000
Service fee	267.500.195	-

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For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

	Current year	Previous year
Falcon Ha Dong Investment and Trading J.S.C	_	29.375.000.000
Capital contribution	<u>-</u>	27.575.000.000
Sinokor Vietnam Co., Ltd.	41 005 505	2 (04 214 (16
Sales from service provision	41.997.727	2.684.214.616
Service provision	2.008.083.524	307.087.767
Payment made on other's behalf	-	46.878.002
Gemadept – Terminal Link Cai Mep Terminal		
J.S.C		
Capital contribution	190.950.000.000	-

As at the balance sheet date, the accounts receivable from and accounts payable to other related parties are as follows:

OOCL Vietnam Co., Ltd.       392.583.750       659.414.         Receivable from customers       392.583.750       659.414.         Golden Globe Trading Co., Ltd.       300.000.         Other receivable       -       300.000.         Schenker Gemadept Logistics Vietnam Co., Ltd.       1.300.000.000       1.800.000.         Huyndai Merchant Marine Vietnam Co., Ltd.       6.014.048.883       4.621.590.         Sinokor Vietnam Co., Ltd.       358.397.527       1.599.741.         Other receivable       -       3.229.         Total amount receivable       8.065.030.160       8.983.976.	.000
Receivable from customers  Golden Globe Trading Co., Ltd.  Other receivable  Schenker Gemadept Logistics Vietnam Co., Ltd.  Other receivable  Huyndai Merchant Marine Vietnam Co., Ltd.  Receivable for service provisions  Sinokor Vietnam Co., Ltd.  Receivable for service provisions  Other receivable  392.583.750  1.300.000.000  1.800.000.  6.014.048.883  4.621.590.  Sinokor Vietnam Co., Ltd.  Receivable for service provisions  358.397.527  1.599.741.  Other receivable  - 3.229.	.000
Other receivable         -         300.000.           Schenker Gemadept Logistics Vietnam Co., Ltd.         1.300.000.000         1.800.000.           Other receivable         1.300.000.000         1.800.000.           Huyndai Merchant Marine Vietnam Co., Ltd.         6.014.048.883         4.621.590.           Sinokor Vietnam Co., Ltd.         358.397.527         1.599.741.           Other receivable         -         3.229.	
Other receivable         -         300.000.           Schenker Gemadept Logistics Vietnam Co., Ltd.         1.300.000.000         1.800.000.           Other receivable         1.300.000.000         1.800.000.           Huyndai Merchant Marine Vietnam Co., Ltd.         6.014.048.883         4.621.590.           Sinokor Vietnam Co., Ltd.         358.397.527         1.599.741.           Other receivable         -         3.229.	
Other receivable 1.300.000.000 1.800.000.  Huyndai Merchant Marine Vietnam Co., Ltd.  Receivable for service provisions 6.014.048.883 4.621.590.  Sinokor Vietnam Co., Ltd.  Receivable for service provisions 358.397.527 1.599.741.  Other receivable - 3.229.	000
Other receivable 1.300.000.000 1.800.000.  Huyndai Merchant Marine Vietnam Co., Ltd.  Receivable for service provisions 6.014.048.883 4.621.590.  Sinokor Vietnam Co., Ltd.  Receivable for service provisions 358.397.527 1.599.741.  Other receivable - 3.229.	$\Delta \Delta \Delta$
Receivable for service provisions  Sinokor Vietnam Co., Ltd.  Receivable for service provisions Other receivable  6.014.048.883 4.621.590.  358.397.527 1.599.741.  - 3.229.	JUUU
Receivable for service provisions  Sinokor Vietnam Co., Ltd.  Receivable for service provisions Other receivable  6.014.048.883 4.621.590.  358.397.527 1.599.741.  - 3.229.	
Sinokor Vietnam Co., Ltd.  Receivable for service provisions Other receivable  358.397.527 1.599.741.	.707
Receivable for service provisions 358.397.527 1.599.741. Other receivable 3.229.	
Other receivable 3.229.	.509
Total amount receivable 8.065.030.160 8.983.976.	.380
	<u>.256</u>
OOCL Vietnam Co., Ltd.	
Payable for service provisions - 8.040.	.990
Huyndai Merchant Marine Vietnam Co., Ltd.	
Other payable - 5.586.464.	.876
MBN-GMD VIETNAM	
Other payable 1.703.880.000 1.514.340	.000
Account payable 141.037.455	
Sinokor Vietnam Co., Ltd.	
Payable to suppliers 7.555.141 112.620	.554
Total amount payable 1.852.472.596 7.221.466.	.420

The prices of goods and services provided to other related parties are the prices agreed among the parties. The purchases of goods and services from the related parties are also done at the prices agreed among parties.

The accounts receivable are unsecured and will be paid in cash. There is no provisions for accounts receivable from the related parties.

#### 2. Loan interest expenses

-	Current year	Previous year
Loan interest expenses capitalized of separated loans	14.201.415.241	24.337.889.990
Loan interest expenses capitalized of general loans		-
Total loan interest expenses	14.201.415.241	24.337.889.990
Rate of capitalization	9,92%	28,80%

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Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

#### 3. Segment information

The Group's segment information is presented according to business fields and geographical regions. The primary segment report is for the business fields since the organization and management of business operations of the companies in Group are mainly based on their types of services.

#### **Business fields**

The Group has the following main business fields:

- Port exploitation: including all services related to port exploitation.
- Transportation: including providing transportation services and leasing transportation facilities.
- Agency activities: including providing agency services and logistics service
- Property trading: leasing the offices in building at Le Thanh Ton Street. The company also has been investing in construction of a complex building in Laos.

The information on business results, fixed assets, other long-term assets and non-cash material expenses of the business segments of the Group are as follows:

•	Port exploitation	Transportation	Agency activities	Property trading	Total
Current year					
Net sales from goods and					
services sold to external					1 510 010 560 505
customers	476.964.352.252	843.091.670.637	87.135.120.262	111.727.417.634	1.518.918.560.785
Net sales from goods and	201.602.718.616	426.001.104.011	786.271.846	_	628.390.094.473
services among segments	678.567.070.868	1.269.092.774.648	87.921.392.108	111.727.417.634	2.147.308.655.258
Total net sales	0/0.30/.0/0.000	1.207.072.//4.040	67.721.372.100	111.727.417.054	2.117.500.055.250
			04 401 001 405	gg 200 92g 970	391.917.797.752
Segment business results	170.500.208.153	119.535.820.235	24.481.931.495	77.399.837.869	391.917.797.732
Expenses not allocated to					(179.363.714.060)
segments					212.554.083.693
Operating profit					182.209.239.335
Financial income					(276.480.560.462)
Financial expenses					106.330.817.742
Other income					(15.098.083.856)
Other expenses Gain/(loss) from investments					(15.070.005.050)
in associates or joint					
ventures					23.599.063.138
Current corporate income					
tax					(19.071.451.372)
Deferred corporate income					
tax					3.625.483.452
Profit after tax					217.668.591.668
Total amount paid to					
purchase fixed assets and					
other long-term assets	93.581.441.409	192.435.323.042	372.927.984	527.107.272	286.916.799.707
3					
Total depreciation and					
allocation of long-term	< = = = = = = = = = = = = = = = = = = =	212 110 000 400	2 740 /77 550	10 105 540 541	204 817 833 120
prepaid expenses	62.553.214.549	312.118.080.489	2.740.677.559	19.105.549.541	396.517.522.138
Total non-cash material					
expenses (excluding					
depreciation and allocation					
of long-term prepaid					
expenses		-	-	-	



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

Assets and liabilities of business segments of the Group are as follows:

	Port exploitation	Transportation	Agency activities	Property trading	Total
Ending balance Direct assets of the					
segment	603.794.440.369	1.526.237.433.696	71.420.947.244	259.962.687.513	2.461.415.508.822
Assets allocated to the segment	536.462.762.865	404.998.604.566	231.976.140.739	757.449.435	1.174.194.957.605
Assets not allocated to segments					2.907.398.165.575
Total assets					6.543.008.632.001
Direct liabilities of the segment	101.977.394.752	553.503.231.621	56.033.988.505		711.514.614.878
Liabilities allocated to the segment	243.551.318.355	28.732.780.507	5.304.770.555		277.588.869.418
Liabilities not allocated to segments					1.409.306.098.577
Total liabilities					2.398.409.582.872

#### Geographical regions

The Group's activities are taken place locally and overseas.

Details of net sales from goods and services sold to external parties based on the geographical location of customers are as follows:

Total	2.147.308.655.258
Local customers	1.057.804.680.221
Overseas customers	1.089.503.975.037

Details of expenses generated on acquisition of fixed assets, other long-term assets and segment assets according to geographical segments based on the locations of assets are as follows:

### Expenses paid to acquire fixed assets and other long-

	term assets	Segment assets
Overseas customers	136.856.669.451	5.711.136.085.428
Local customers	150.060.130.256	831.872.546.573
Total	286.916.799.707	6.543.008.632.001

#### 4. Changes in accounting policies

During the year, the parent company has re-classified some items on the balance sheet. The effects of this re-classification on the comparative figures of the previous year are as follows:

		Code	audited figures	Adjustments	Adjusted figures
Balance sheet Other receivable		135	158.987.005.671	(24.800.000.000)	134.187.005.671
Other long-term receivable	accounts	218	-	24.800.000.000	24.800.000.000
Other long-term payable Unearned revenues	accounts	333 338	308.511.675.907	(283.980.000.000) 283.980.000.000	24.531.675.907 283.980.000.000



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Notes to the consolidated financial statements (cont.)

Additionally, on 06 November 2009, the Ministry of Finance issued the Circular No. 210/2009/TT-BTC giving guidance on the application of the International Accounting Standards on presentation of financial statements and notes to information on financial instruments. The requirements of this Circular will be applied to the Group's preparation and presentation of the financial statements from the year 2011 onwards.

Ho Chi Minh City, 10 April 2011

Truong Nhu Nguyen

Preparer

Nguyen Minh Nguyet Chief Accountant Do Van Minh General Director



ss. No. 6 Le Thanh Ton Street, Ben Nghe Ward, District I, Ho Chi Minh City, Vietnam OLIDATED FINANCIAL STATEMENTS

fiscal year ended 31 December 2010 dix 1: Increases (decreases) of tangible fixed assets

	Bulldings and structures	Machinery and equipment	Vehicles	Office equipment	Other fixed assets	Total
ing balance	212.348.517.408	140.089.519.215 175.343.184.843	1.715.494.488.723	17.528.405.443 5.128.578.905	37.867.725.039 2.700.059.483	2, 123, 328, 655, 828 569, 021, 443, 655
ses due to the consolidation of dept Nhon Hot International Port J.S.C	•	,	116.187.776	36.463.636		1.014.195.547
ses due to the consolidation of Fai Port Corporation urchases	83,486,008,621 1,490,009,375	49.127.000.562 56.178.881.051	4.086.040.773 61.521.719.810	330.896.413 4.068.343.646	1.036.363.092 1.358.797.187	138.066.309.461 124.617.751.069
stfication of assets tete constructions ses due to foreign exchange differences	152.362.997.252	22.745.651.776 43.313.826.183 3.977.825.271	(72.745.651.776) 10.288.224.425 94.357.231.875	- 623.193.588 623.193.588	304.899.204	- 206,034,629,482 99,263,249,938 25,308,158
increases 1865 gals and liquidations Aeronese	(6.513.378.723) (6.507.800.748) (5.577.975)	(3.501.804.002) (3.501.804.002)	(32,226,399,798) (32,226,399,798) (32,226,399,798)	(2.182.190.883) (2.182.190.883)	(867.817.632) (867.817.632)	(45.291.91038) (45.286.013.063) (5.577.975)
g balance	443,174,153,933	311.930,900,056	1.831,778,694.101	20.474.793.465	39,699,966,890	2,647,058,508,445
ch: fully depreciated but being still in use	3.600.854.948	29.894.211.329	180.038.219.514	6.360.420.551	•	219.893.706.342
ciation ing balance ses	42.500.551.539 25.240.995.339	93.477.283.949 33.041.847.903	450.973.948.641 138.234.021.236	11.340.202.486 3.801.670.711	4.241.626.452 3.285.137.070	602.533.613.066 203.603.672.259
ses due to the consolidation of dept Nhon Hot International Port J.S.C	•	1	141.569.361	10.331.359	•	151.900.720
ves due to the consolidation of Fai Port Corporation clatton	4.819.176.059 20.421.819.280	3.968.749.132 26.379.174.646	466.903.102	56.556.246 3.427.313.874	98.751.446 2.901.106.418	9.410.135.985 177.701.090.312
sification of assets ses due to foreign exchange differences	•	2.688.142.090 5.782.035	(2.688.142.090) 15.727.775.952 14.338.817	307.469.232	285.279.206	16.326.306.425
increases uses cals and liquidations	(3.038.345.770) (3.032.767.795) (3.537.975)	(1.118.633.263) (1.118.633.263)	(27.880.470.378) (27.880.470.378)	(2.081.837.789) (2.081.837.789)	(189.835.108)	(34.309.122.308) (34.303.544.333) (5.577.975)
uerans g baiance	64.703.201.108	125,400,498,589	561,327,499,499	13.060,035,408	7.336,928.414	771.828.163.017
bok values uing balance g balance	169.847.965.869 378.470.952.825	46.612.235.266 186.530.401.467	1.264.520.540.082	6.188.202.957 7.414.758.057	33 626 098.587 32.363.038.476	1,520,795,042,762
cal. temporarity not in use waiting for liquidations	• •	•	• •	• •	•	•

bugible fixed assets, of which the historical costs and the net book values are VND 1.591.614.445.805 and VND 1.341.633.464.499 respectively, have been mortgaged to secure and long-term loans from banks.





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Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Appendix 2: Construction-in-progress

	Beginning balance	Increases due to the consolidation of Gemadept Nhon Hoi International Port J.S.C	Increases due to the consolidation of Gnam Hai Port Corporation	Increases	Inclusion into fixed assets	Other decreases	Ending balance
Acquisition of fixed assets Vehicles Machines Office equipment GSS Software	630.000.000		8.300.000.000	<b>46.004.033.896</b> <i>45.718.634.092 215.818.182 69.581.622</i>	(32.327.835.485) (32.042.435.681) (215.818.182) (69.581.622)		22.606.198.411 21.976.198.411 - 630.000.000
Construction-in-progress	220.418.932.466	1.275.420.475	•	147.334.453.983	(314.170.122.512)	(515.079.721)	54.343.604.691
Investment in the North Rach Chiec, District 9, Ho Chi Minh City	20.404.054.061	•	•	342.601.884	,	•	20.746.655.945
Survey and design expenses of Phu Thuan Project, District 7, Ho Chi Minh City Expenses on designing Bai Chay container yard	119.028.883		1 1	•	1 1		119.028.883 179.643.600
Expenses on consultancy and construction of Le Loi building Dung Quat Logistics Area Project Gemadept Hi-tech Zone Project	2.694.479.091 342.727.583 3.658.444.173			116.012.727			2.694.479.091 458.740.310 3.658.444.173
Expenses on construction consulting and report preparation of Gemadept Nhon Hoi International Port Project Rach Chiec Residential Area Project of destoning and building ships	109.500.000 19.491.750.000 200.000.000	, , ,					109.500.000 19.491.750.000 200.000.000
Construction expenses of GEMADEPT International Port Project of dredging the front-area of wharf	56.293.467.325 221.182.324 6.424.417.613			13.648.121.395 6.091.428.572 13.958.454.502	(69.941.588.720) (6.312.610.896) (20.382.872.115)		
Project of renovating yards and yard internal roads  Compensations  Project of wharf and stakes drilling	14.519.322.286 317.716.318 26.581.708.934			3.476.041.212	(17.995.363.498) (317.716.318) (26.581.708.934)		
Project of processing wattle - executing steel rod - concrete stake - lateral face	6.985.667.128	1	•	61.600.000.000	(68.585.667.128)	1	53



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2010

Appendix 2: Construction-in-progress

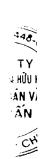
		Increases due to the consolidation of Gemadept Nhon Hoi	Increases due to the consolidation of		•		
	Beginning balance	International Port J.S.C	Gnam Hai Port Corporation	Increases	Inclusion into fixed assets	Other decreases	Ending balance
Purchase of equipment for the nort	49.021.583.696			33.017.637.255	(82.039.220.951)		•
Dont designing project	1.648.244.139	•	•	1	(1.648.244.139)	•	•
Design of wharf another	1372956174	•		2.536.636.954	(3.909.593.128)	•	•
righti of whalf - anonol	405 606 010	•	•		(303.918.693)	•	101.687.317
Paris metam	741 135 145	•	•	2.996.361.050	(3.737.496.195)	•	•
rower system	074 636 430	•	•	1.280.372.545	(2.255.008.984)	1	•
Maier system	1 620 834 730	•	•	3.081.163.045	(4.701.997.784)	•	•
Office	1 200 304 545	•	,	1.053.792.728	(2.344.187.273)	1	•
Drainage system	100 055 001 1	•	•		(1.120.339.091)	•	•
Fence system	1.120.335.031	•		1 510 270 336	(988 020 336)	•	•
Regulating House of Dung Quoc Port	•		•	0000000	(0.00.0 /3./10.1)	(168 888 831)	N 16 013 054
Project of Nhon Hoi International Port	1	1.275.420.475	•	000:007:/	1	(+00.000.721)	+67.010.010
Building PVC Port	2.639.636.104	•	•	13.760.000	•	•	2.653.396.104
docese to DVC nort	362.303.684	•		•	•	•	362.303.684
Desiding on the officers	1	•	•	1.728.110.000	•	•	1.728.110.000
Building up transjormers	•	1	•	410.583.630	•		410.583.630
Project of whar	678 153 381	•	•	456.846.148	(473.318.329)	(48.413.200)	613.268.000
Oiners	196:661:970						
I orne renoir of fixed occepta	2.461.178.819	,	•	3.068.839.263	(5.530.018.082)	ı	•
Dentities office	2.461.178.819	•	•	3.068.839.263	(5.530.018.082)	•	
Nepali ing office	223,510,111,285	1.275.420.475		196.407.327.142	(352.027.976.079)	(515.079.721)	76.949.803.102
1000							
				000000	18.50		
				100	Ho Chi Minh City, 10 April 2011	11 2011	
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ADDEPT CORPORATION
ess: No. 6 Le Thanh Ton Street, Ben Nighe Ward, District 1, Ho Chi Minh City, Vietnam
SOLIDATED FINANCIAL STATEMENTS
he fiscal year ended 31 December 2010
medix 3: Statements of fluctuations in owner's equity

Unit: VND

ı	Capital	Share premiums	Other sources of capital	Foreign exchange differences	Business promotion fund	Financial reserved fund	Other funds	Retained earnings	Total
uning balance of the ous year	345.230.340.000	40.979.565.250	64.945.188.649	7.985.841.555	•	13.410.665.221	13.320.100.315	280.664.807.798	766.536.508.789
tal increased in the previous t of the previous year	129.769.660.000	1.325.927.897.150	6.852.587.253					323.085.833.277	1,462,550,144,403 323,085,833,277
ection for funds in the ous year	•	•	•		984.338.786	492.169.393	•	(3.850.510.467)	(2.374.002.288)
dends given in the previous	•	•	•		•	•	•	(71.250.000.000)	(71.250.000.000)
ursements of funds in the ous year r decreases r increases				(3.271.656.112)			(3.023.500.000)	(4.996.465.195) 3.369.534.152	(3.023.500.000) (8.268.121.308) 3.369.534.152
ng balance of the previous	475.000.000.000	1.366,907,462.400	71.797.775.902	4.714.185.443	984.338.786	13.902.834.614	10.296.600.315	527.023.199.565	2.470.626.397.025
nning balance of the current	475.000.000.000	1.366.907.462.400	71.797.775.902	4.714.185.443	984.338.786	13.902.834.614	10.296.600.315	527.023.199.565	2.470.626.397.025
tal increased in the current t of the current year	525.000.000.000	802.253.124.000						206.863.990.648	1,327,253,124,000 206,863,990,648
ction for funds in the current	•	٠	•	•	15.039.035.196	10.354.491.642	16.070.850.575	(64.609.933.832)	(23.145.556.419)
arsal of funds extracted in the ious year		•	•	•	(984.338.786)	(492.169.393)		1.476.508.179	•
dends given in the current	•	•	•	•	•	,	•	(11.200.000.000)	(11.200.000.000)
r increases r decreases			•	17.820.761.573	(10.527.324.637)	•	(4.763.338.453)	(104.200.107)	(15,290.663.090)
ng balance of the current	1.000.000.000.000	2.169.160.586.400	71.797.775.902	22.534.947.015	4.511.710.559	23.765.156.863	21.604.112.437	659,449,558,394	3.972.823.847.570
						3000	Ho Chi Math City, 10 April 2011	pril 2011	

Truong Nha Nguyen Preparer

Do Van Minh General Director The His Co

\* (BAILY LIÊN HIỆP) VAN CHUYEN

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