# REPORT OF THE DIRECTORS

The Directors of Gemadept Corporation ("the company") present this report together with the reviewed consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2011 including the combined interim financial statements of Gemadept Corporation and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group").

# **Business highlights of the Group**

#### Parent company

General Forwarding and Agency Corporation (Gemadept Corporation) has been operating under the business registration certificate and the tax registration certificate No. 0301116791 (No. 059080 before) dated 01 November 1993 granted by the Service of Planning and Investment of Ho Chi Minh City.

During its operation course, the company has been additionally granted the amended business registration certificates approving the supplementations of business functions and the increases of charter capital by the Service of Planning and Investment of Ho Chi Minh City.

Charter capital as in the business registration certificate:

Number of shares

Face value

VND 1,000,000,000,000

100,000,000 shares

VND 10,000/share

#### Head office

Address : No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.

Tel. : (84-8) 38 236 236 Fax : (84-8) 38 235 236 E-mail : info@gemadept.com.vn Tax code : 0 3 0 1 1 1 6 7 9 1

#### Affiliates:

| Affiliates                     | Addresses   |
|--------------------------------|---|
| Huu Nghi Shipping Company      | 2A - 4A Ton Duc Thang, District 1, Ho Chi Minh City                     |
| (Hunship)                      |   |
| Pacific Marine Company (PAMAR) | 15 <sup>th</sup> Floor, No. 35 Nguyen Hue, District 1, Ho Chi Minh City |
| Hanoi branch                   | 108 Lo Duc, Hai Ba Trung District, Hanoi City                           |
| Quang Ninh branch              | No. 1, Cai Lan, Ha Long City, Quang Ninh Province                       |
| Da Nang branch                 | 39 Quang Trung, Hai Chau District, Da Nang City                         |
| Quy Nhon branch                | 98 Pham Hung, Quy Nhon City, Binh Dinh Province                         |
| Can Tho branch                 | 47/11A Le Hong Phong, Can Tho City                                      |
| Branch of Gemadept in Cambodia | # 193C Mao Tse Toung Avenue, Chamcamon, Phnom Penh,                     |
|                                | Cambodia  |
| Vung Tau Branch                | Ward 7, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam              |

# Main operations of the company:

- To invest, to build and to operate sea port, river port, air cargo terminal. To perform all kinds of stevedoring services;
- To offer multi-modal transport services, to transport passengers and all kinds of cargo including containers, out of gauge cargo by sea, air, river way and inland trucking;
- To provide logistics services; to build, to operate, and to trade all kinds of warehouses and yard; to provide customs clearance service;
- To provide shipping agency services, container transportation, forwarding services by sea, by air and by road, ship's chandler and other related shipping services;

# REPORT OF THE DIRECTORS (cont.)

- To sell, purchase, manage, operate, repair, newly build and charter all types of ocean vessels, river ships, containers, cranes, forklifts and other equipments, materials, spare parts for transportation, port operation and logistics;
- To manage and man crew members;
- To undertake direct import and export. To act as petrol trading agency. To exploit mineral;
- To invest, construct, manage, trade and operate real estate, office buildings, hotels, resorts, apartments, residential area, trading center, industrial park and resorts;
- To undertake financial investment; to trade stocks; to make financial contribution to banks, securities companies, fund management companies and to involve in other financial activities;
- To undertake other business activities which are decided by the Board of Management in each particular period in accordance with the regulations of the laws and as registered to the relevant authorities;
- To plant rubber trees; to manufacture other products from rubber.

## **Subsidiaries**

| Subsidiaries   | Addresses   | Operating fields   | Benefit<br>rate | Voting<br>right |
|--|---|--|-----------------|-----------------|
| Gemadept (Singapore)<br>Ltd.                         | 120 Lower Delta Road,<br>#15-14/15 Cendex<br>Centre, Singapore.   | Shipping agencies, ship operation, performing marketing services for Gemadept in Singapore, mobilizing capital for projects of maritime infrastructure, introducing and inviting foreign investment in the projects of shipping, industrial zones, infrastructure of transportation in Vietnam.  | 100.00%         | 100.00 %        |
| Gemadept (Malaysia)<br>Ltd.                          | No.49B, Jalan Cungah,<br>42000 Port Klang,<br>Selangor Darul Ehsan,<br>Malaysia.  | Shipping agencies, performing marketing services for Gemadept in Malaysia, mobilizing capital for the projects of maritime infrastructure, introducing and inviting foreign investment in the projects of shipping, industrial zones, infrastructure of transportation in Vietnam.   | 100.00%         | 100.00 %        |
| V.N.M General<br>Transportation Service<br>Co., Ltd. | 22 <sup>nd</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City, Vietnam | Container yard and depot operation, shipping agency and brokerage, freight forwarding, cargo transport, stevedoring; sale, purchase, chartering of ship, container, marine equipment; construction of port, container yard, civil and industrial works.  | 100.00%         | 100.00 %        |
| Gemadept Dung Quat<br>International Port J.S.C       | Port No. 1 – Dung Quat<br>Port, Binh Thuan<br>Commune, Binh Son<br>District, Quang Ngai<br>Province, Vietnam.                   | Sea port investment and operation; multi-modal transport; container port operation and other related services; shipping agency and brokerage; sea and air freight forwarding services; stevedoring services; cargo transportation services by waterway, by sea and by road; construction of ports, civil-industrial works and land transport infrastructure. Adding: towing services, giving direct support to sea transportation; ship's chandler services; customs clearance services. | 73.80%          | 73.80 %         |
| Phuoc Long Port Co.,<br>Ltd.                         | 19 <sup>th</sup> floor, Gemadept<br>Building, No. 6 Le  | Multi-modal transport services; port operation; shipping agency and  | 100.00%         | 100.00 %        |

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| Subsidiaries   | Addresses  | Operating fields  | Benefit<br>rate | Voting<br>right |
|--|--|---|-----------------|-----------------|
|  | Thanh Ton, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City,<br>Vietnam.                                  | brokerage; stevedoring services, trading<br>and chartering ships, containers, marine<br>machinery and equipment; port<br>construction and operation; building<br>and repairing sea-going and river ships.   |                 |                 |
| ISS - Gemadept Co.,<br>Ltd.  | No. 8, Nguyen Hue,<br>Ben Nghe Ward,<br>District 1, Ho Chi Minh<br>City, Vietnam.                          | Acting as a marine agent including arranging anchorage place for ships mooring in Vietnam; providing customs clearance service; acting as shipping agents including freight forwarding services on the basis of transportation contracts by sea or multi-modal transportation contracts; customs clearance service; preparing materials related to transporting documents (companies not directly transport goods and carry out commercial activities). | 51.00%          | 51.00 %         |
| Gemadept – Vung Tau<br>Corporation                                       | No. 1/1A Pham Hong<br>Thai, Ward 7, Vung Tau<br>City, Ba Ria – Vung<br>Tau Province, Vietnam.              | Construction of civil works and ports; transportation support and shipping agency services; services of supplying vessels and shipping agency;  Transporting coastal and ocean-going goods by road, by water ways; warehousing and storage services.  | 70.00%          | 70.00 %         |
| Gemadept Nhon Hoi<br>International Port J.S.C.                           | No. 98 Pham Hung, Ly<br>Thuong Kiet Ward, Quy<br>Nhon City, Binh Dinh<br>Province.                         | Investing and operating sea ports;<br>multi-modal transportation. Acting as<br>shipping and air agents and brokers;<br>building up civil and industrial<br>construction works.  | 55.00%          | 55.00 %         |
| Hoa Sen - Gemadept<br>Logistics and<br>International Port<br>Corporation | No. 05-07, 3/2 Street,<br>Ward 8, Vung Tau City,<br>Ba Ria-Vung Tau<br>Province, Vietnam.                  | Building inland container depot (ICD), warehouse system, warehouses for container in transit, container freight station (CFS), clue for goods in transit and by expressage.   | 51.00%          | 51.00 %         |
| Gemadept Logistics<br>One Member Co., Ltd.                               | Lot J1, Road No. 8,<br>Song Than 1 Industrial<br>Park, Di An District,<br>Binh Duong Province,<br>Vietnam. | Building Logistic and cold storage system with European standard to provide services of forwarding, distributing, storing, maintaining, and packaging cold and miscellaneous goods.   | 100.00%         | 100.00 %        |
| Gemadept Infrastructures Development and Investment Construction J.S.C   | No. 142, Nguyen<br>Thong, Ward 3, Tan An<br>Town, Long An<br>Province, Vietnam.                            | Port operation and related services; construction of civil – industrial works and ports; inland, waterway, sea and air cargo transportation services; building and repairing sea-going and river ships.   | 100.00%         | 50.00 %         |
| Gemadept Hai Phong<br>Co., Ltd.  | No. 452 Le Thanh<br>Tong, Van My Ward,<br>Ngo Quyen District, Hai<br>Phong City, Vietnam.                  | Trading in multi-modal transport services, exploring container yards and  | 100.00%         | 100.00 %        |
| Truong Tho Tourism   | Quarter 7, Truong Tho  | Repairing and maintaining means of  | 46.00%          | 54.00 %         |

| Subsidiaries   | Addresses   | Operating fields   | Benefit<br>rate               | Voting<br>right |
|--|---|--|-------------------------------|-----------------|
| and Transportation J.S.C                                 | Ward, Thu Duc District,<br>Ho Chi Minh City,<br>Vietnam.  | transport (excluding cars, motors, motorbikes and engined vehicles as well as the activities of processing mechanical products, processing wastes and electronic plating at the head office). Transporting goods by road and by local water ways. Transporting goods along coastal lines and by sea. Loading and unloading goods. Acting as a marine agent.  |                               |                 |
| Nam Hai Port<br>Corporation                              | No. 201, May Chai<br>Ward, Ngo Quyen<br>Street, Ngo Quyen<br>District, Hai Phong<br>City, Vietnam                                   | Constructing civil and technical works, ports and houses of all kinds; providing warehouse and yard services and providing activities supporting transportation; transporting cargos by road and waterways; providing other specific construction activities; constructing yards, depots and industrial works; transporting goods; providing warehouse and yard services, stevedoring services and storing services. | 99.98%                        | 99.98 %         |
| Pacific Marine Co., Ltd.                                 | 21 <sup>st</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City,<br>Vietnam. | Transporting goods by road; providing direct supporting services for transportation by waterways; transporting coastal and ocean-going goods; providing direct supporting services for transportation by railway and by road (except for providing yard and depot services); providing stevedoring services.   | 100.00%                       | 100.00%         |
| Associates   |   |  | Benefit                       | Voting          |
| Subsidiaries   | Addresses   | Operating fields   | rate                          | right           |
| Golden Globe Trading Co., Ltd.                           | No. 117 Le Loi,<br>District 1, Ho Chi<br>Minh City, Vietnam.  | Trading houses; providing services organizing conferences and seminar  | rs;<br>ers<br>aal<br>es<br>ng | 45.00%          |
| MBN-GMD Vietnam  | No. 6 Le Thanh Ton,<br>District 1, Ho Chi<br>Minh City, Vietnam.  | Leasing warehouses to exporters<br>Vietnamese coffee and agriculture   | ral                           | 34.00%          |
| Vung Tau Commercial<br>Port Joint Stock<br>Company (VCP) | No. 973, 30/4 Street,<br>Ward 11, Vung Tau<br>City, Ba Ria - Vung<br>Tau Province,<br>Vietnam.                                      |  | ls.<br>ts.<br>nd<br>es.       | 26.78%          |

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| Subsidiaries  | Subsidiaries Addresses Operating fields   |   | Benefit<br>rate | Voting<br>right |
|---|---|---|-----------------|-----------------|
|   |   | and forestry products to serve as materials, live animals. Providing logistics and bonded warehouse services. Providing services of ships, ship broker, loading and unloading goods and customs clearance. Building and repairing ships. Building up civil and industrial construction works, installing equipment for construction works.  |                 |                 |
| Vinh Hao Mineral Water<br>Joint Stock Company       | No. 72, 19/4 Street,<br>Xuan An Ward, Binh<br>Thuan Province,<br>Vietnam.                                   | Producing mineral water and bottled purified drinking water.  | 29.00%          | 29.00%          |
| Power Transportation and<br>Service J.S.C (Potraco) | No. 112 Ngo Quyen,<br>Ngo Quyen District,<br>Hai Phong City,<br>Vietnam.                                    | Providing warehousing and goods receiving services. Providing water way and land transportation services. Providing services of transportation, loading and unloading goods of super length and weight. Providing mechanic and equipment processing services for civil-industrial electric devices. Trading infrastructures, real estates and houses. Building up civil and industrial construction works. Trading machinery, equipment and spare parts serving for mineral operation and construction works. Providing customs clearance services. | 38.02%          | 38.02%          |
| Schenker Gemadept<br>Logistics Vietnam Co.,<br>Ltd. | Lot J2, Road No. 8,<br>Song Than 1<br>Industrial Park, Di<br>An District, Binh<br>Duong, Vietnam.           | Providing warehousing and container yard services, customs clearance service. Performing the distribution right of wholesaling and retailing (not setting up retailing stores) garments, leather shoes, electronic products.  | 49.00%          | 49.00%          |
| Huyndai Merchant<br>Marine Vietnam Co., Ltd.        | 12 <sup>th</sup> Floor, Fideco<br>Building, 81-85 Ham<br>Nghi, District 1, Ho<br>Chi Minh City,<br>Vietnam. | Acting as a marine agent, providing forwarding services by road, by railway, by local water way, by sea and by air. Acting as a marine broker and providing services supporting the activities mentioned above.   | 49.00%          | 49.00%          |
| Minh Dam Tourism J.S.C                              | Hai Tan Quarter,<br>Phuoc Hai Town, Dat<br>Do District, Ba Ria –<br>Vung Tau Province,<br>Vietnam.          | Providing accommodation services to tourists. Providing services of catering, dancing club, karaoke, sea shore, sauna, massage. Trading garments, sport clothes, personal belongings and jewelry. Transporting passengers according to contracts, providing local and overseas tourism services.  | 40.00%          | 40.00%          |
| Saigon Cargo Service<br>Corporation                 | A2 Truong Son,<br>Ward 2, Tan Binh<br>District, Ho Chi Minh   | Acting as agents to trade fuel and oil.<br>Constructing quays, civil-industrial   | 23.00%          | 23.00%          |

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| Subsidiaries  | Addresses   | Operating fields   | Benefit<br>rate | Voting<br>right |
|---|---|--|-----------------|-----------------|
|   | City, Vietnam.  | transportation service by car. Providing services of forwarding, loading and unloading goods. Providing customs clearance service.   |                 |                 |
| Sinokor Vietnam Co.,<br>Ltd.  | 2A-4A Ton Duc<br>Thang, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City,<br>Vietnam.                          | Providing services of forwarding of goods. Providing container and sea transportation services. Providing services of warehousing, quays and other specialized maritime equipment.   | 49.00%          | 49.00%          |
| Falcon Ha Dong<br>Investment and Trading<br>J.S.C                   | No. 418 Quang<br>Trung, La Khe Ward,<br>Ha Dong District, Ha<br>Noi City, Vietnam.                              | Transporting goods by road, by local water ways, along coastal lines and by sea. Manufacturing, processing and leasing garments. Investing, trading, leasing offices, commercial centers and houses. Providing accommodation services to tourists. Investing and building up civil and industrial works.   | 25.00%          | 25.00%          |
| United Food Joint Stock<br>Company                                  | No. 267 Quang Trung<br>Street, Quang Trung<br>Ward, Ha Dong<br>District, Ha Noi City,<br>Vietnam.               | Trading in beer, refreshment, wine, cake and jam of all kinds; processing and trading high-quality foodstuffs from agricultural products; providing food and beverage services serving conferences; wholeselling and retailing foods and foodstuffs.   | 26.56%          | 26.56%          |
| OOCL (Vietnam) Co.,<br>Ltd.   | 13 <sup>th</sup> Floor, Saigon<br>Center, No. 37 Ton<br>Duc Thang, District<br>1, Ho Chi Minh City,<br>Vietnam. | Acting as a marine agent, providing forwarding services by road, by water ways, by sea and by air; acting as a marine broker; leasing warehouses and yards; providing warehouse management services; providing logistic services, forwarding and transportation services, good collection services, warehousing services and transporting goods by road to serve the activities mentioned above. | 49.00%          | 49.00%          |
| Gemadept - Terminal<br>Link Cai Mep Terminal<br>Joint Stock Company | Phuoc Hoa<br>Commune, Tan<br>Thanh District, Ba<br>Ria – Vung Tau<br>Province, Vietnam.                         | Constructing, equipping and operating a container port in Cai Mep – Thi Vai River.   | 62.5%           | 62.5%           |

# Material effects on the operation of the Group

The Group's profit in the first 6 months of the year 2011 has considerably decreased in comparison with that in the same period of the previous year mainly due to the strong recession of the stock market. The Group has made the provision for devaluation of financial investments for totally VND 73,939,745,076 during the period. The loan interest expenses have increase by VND 34,689,826,235 as compared to those in the same period of the previous year. Besides, the transportation activity during the period has met with many difficulties. These factors have caused certain effects on the Group's profit.

# Financial position and business results

The consolidated financial position as of 30 June 2011, the consolidated business results and the consolidated cash flows for the first 6 months of the fiscal year ending 31 December 2011 of the Group have been expressed in the consolidated interim financial statements attached to this report (from page 11 to page 46).

Gemadept Corporation has distributed profit of the year 2010 according to the Resolution of the General Shareholders' Meeting as follows:

| - | Appropriation for financial reserved fund | VND 5,664,248,049  |
|---|---|--------------------|
| - | Appropriation for other funds             | VND 5,664,248,049  |
| - | Appropriation for bonus and welfare funds | VND 9,062,796,878  |
| - | Dividends shared                          | VND 60,000,000,000 |
|   | Total:                                    | VND 80,391,292,976 |

# **Subsequent events**

The Directors of Gemadept Corporation hereby ensure that there have been no events from 30 June 2011 to the date of this report, which need any adjustments on the figures or the disclosures in the consolidated interim financial statements.

# The Board of Management and the Executive Officers

The Board members and the Executive Officers of Gemadept Corporation during the period and as of the date of this report include:

# The Board of Management

| Full names             | Position      |
|------------------------|---------------|
| Mr. Do Van Nhan        | Chairman      |
| Mr. Chu Duc Khang      | Vice Chairman |
| Mr. Do Van Minh        | Member        |
| Mr. Nguyen Quoc Huy    | Member        |
| Mr. Pham Hong Hai      | Member        |
| Mr. Vu Ninh            | Member        |
| Ms. Nguyen Minh Nguyet | Member        |
| Mr. Nguyen Quoc Khanh  | Member        |
| Mr. To Hai             | Member        |
| Mr. Pham Tien Tinh     | Member        |
| Mr. Phan Thanh Loc     | Member        |
|                        |               |

## The Control Board

| Full names            | Position           |
|-----------------------|--------------------|
| Mr. Luu Tuong Giai    | Chief of the Board |
| Ms. Bui Thi Thu Huong | Member             |
| Ms. Vu Thi Hoang Bac  | Member             |
| Mr. Nguyen Viet Quang | Member             |
| Mr. Tran Duc Thuan    | Member             |
|                       |                    |

## The Directors

| Full names        | Position                |
|-------------------|-------------------------|
| Mr. Do Van Minh   | General Director        |
| Mr. Chu Duc Khang | Deputy General Director |

REPORT OF THE DIRECTORS (cont.)

# **Auditors**

Auditing and Consulting Company Limited (A&C) has performed the review on the Group's consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2011.

# **Confirmations of the Directors**

The Directors of Gemadept Corporation are responsible for the preparation of the consolidated financial statements to give a true and fair view of the financial position, the business results and the cash flows for each of the Group's fiscal year. In order to prepare these consolidated interim financial statements, the Directors must:

- select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- announce the accounting standards to be followed for the material issues to be disclosed and explained in the consolidated interim financial statements;

The Directors hereby ensure that all the requirements mentioned above have been followed when the consolidated interim financial statements are prepared, that all the accounting books of the Group have been fully recorded and can fairly reflect the financial position of the Group at any time, and that all the consolidated interim financial statements have been prepared in compliance with the Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QD–BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards.

The Directors of Gemadept Corporation are also responsible to protect the assets of the Group, and consequently have taken appropriate measures to prevent and to detect frauds and other irregularities.

For and on behalf of the Directors.

Do Van Minh General Director

Date: 29 August 2011

# **AUDITOR'S REPORT**

# ON THE REVIEW OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST 6 MONTHS OF THE FISCAL YEAR ENDING 31 DECEMBER 2011 OF GEMADEPT CORPORATION

# THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE DIRECTORS OF GEMADEPT CORPORATION

We have reviewed the accompanying consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2011 of General Forwarding and Agency Corporation (Gemadept Corporation), including the interim financial statements of Gemadept Corporation and its subsidiaries (the list of subsidiaries being presented at the Note I.5) (hereinafter referred to as "the Group"), including the consolidated interim balance sheet as of 30 June 2011, the consolidated interim income statement, the consolidated interim cash flows statement and the notes to the consolidated interim financial statements for the first 6 months of the fiscal year ending 31 December 2011, which were prepared on 16 August 2011 (from page 11 to page 46).

The preparation and the presentation of these consolidated interim financial statements are the responsibility of the Directors of Gemadept Corporation. Our responsibility is to express an opinion on these financial statements based on our review.

We have conducted the review on the accompanying consolidated interim financial statements in accordance with the Vietnamese Auditing Standards on financial statement reviews. These standards require that we plan and perform the review procedures to obtain a reasonable assurance that the consolidated interim financial statements are free from material mistakes. The review is developed on the bases of our discussions with responsible staff of the Group and of applying our analytical procedures on the financial information obtained. Consequently, this review provides less assurance than a final audit. We have not performed an audit, so we do not express any audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements have not been truly and fairly presented, in all material respects, in conformity with the prevailing Vietnamese accounting system and standards as well as other related regulations.

This report is made in two languages (Vietnamese and English), both of equal validity. The Vietnamese version will be the original for reference when needed.

For and on behalf of Auditing and Consulting Co., Ltd. (A&C)

Ly Quoc Trung – Deputy General Director

Audit Certificate No. Ð.0099/KTV

**Nguyen Thi Phuoc Tien - Auditor** Audit Certificate No. 1199/KTV

Ho Chi Minh City, 29 August 2011

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS
For the first 6 months of the fiscal year ending 31 December 2011

# CONSOLIDATED INTERIM BALANCE SHEET

# (Full form) As of 30 June 2011

Unit: VND

|            | ASSETS   | Code | Note _ | Ending balance    | Beginning balance |
|------------|--|------|--------|-------------------|-------------------|
| <b>A</b> - | CURRENT ASSETS                                       | 100  |        | 2.160.226.548.383 | 2.249.134.755.209 |
| I.         | Cash and cash equivalents                            | 110  | V.1    | 434.692.508.623   | 546.776.463.318   |
| 1.         | Cash   | 111  |        | 387.457.175.345   | 340.315.646.953   |
| 2.         | Cash equivalents                                     | 112  |        | 47.235.333.278    | 206.460.816.365   |
| II.        | Short-term investments                               | 120  |        | 756.377.982.340   | 829.571.056.916   |
| 1.         | Short-term investments                               | 121  | V.2    | 922.380.987.131   | 924.803.198.712   |
| 2.         | Provisions for devaluation of short-term investments | 129  | V.3    | (166.003.004.791) | (95.232.141.796)  |
| III.       | Accounts receivable                                  | 130  |        | 686.969.616.826   | 630.151.872.814   |
| 1.         | Receivable from customers                            | 131  | V.4    | 331.348.916.944   | 305.874.538.833   |
| 2.         | Prepayments to suppliers                             | 132  | V.5    | 187.643.607.947   | 170.624.562.709   |
| 3.         | Short-term inter-company receivable                  | 133  |        | -                 | -                 |
|            | Receivable according to the progress of construction |      |        |                   |                   |
| 4.         | contracts  | 134  |        | -                 | -                 |
| 5.         | Other receivable                                     | 135  | V.6    | 170.275.252.442   | 155.484.696.989   |
| 6.         | Provisions for bad debts                             | 139  | V.7    | (2.298.160.507)   | (1.831.925.717)   |
| IV.        | Inventories  | 140  |        | 78.363.330.389    | 62.630.234.723    |
| 1.         | Inventories  | 141  | V.8    | 78.363.330.389    | 62.630.234.723    |
| 2.         | Provisions for devaluation of inventories            | 149  |        | -                 | -                 |
| v.         | Other current assets                                 | 150  |        | 203.823.110.205   | 180.005.127.439   |
| 1.         | Short-term prepaid expenses                          | 151  | V.9    | 20.267.177.709    | 14.802.582.694    |
| 2.         | VAT to be deducted                                   | 152  |        | 8.833.109.486     | 7.586.001.544     |
| 3.         | Taxes and other accounts receivable from the State   | 154  | V.10   | 28.353.198.244    | 26.379.380.486    |
| 4.         | Trading Government bonds                             | 157  |        | -                 | =                 |
| 5.         | Other current assets                                 | 158  | V.11   | 146.369.624.766   | 131.237.162.715   |

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Consolidated interim balance sheet (cont.)

|      | ASSETS  | Code | Note | Ending balance    | Beginning balance |
|------|---|------|------|-------------------|-------------------|
| В-   | LONG-TERM ASSETS                                    | 200  |      | 4.433.904.201.047 | 4.293.873.876.792 |
| I.   | Long-term accounts receivable                       | 210  |      | 37.023.744.947    | 37.000.000.000    |
| 1.   | Long-term accounts receivable from customers        | 211  |      | 23.744.947        | -                 |
| 2.   | Working capital in affiliates                       | 212  |      | -                 | -                 |
| 3.   | Long-term inter-company receivable                  | 213  |      | -                 | -                 |
| 4.   | Other long-term receivable                          | 218  | V.12 | 37.000.000.000    | 37.000.000.000    |
| 5.   | Provisions for bad debts                            | 219  |      | -                 | -                 |
| II.  | Fixed assets  | 220  |      | 2.055.986.549.362 | 2.006.318.858.665 |
| 1.   | Tangible assets                                     | 221  | V.13 | 1.887.911.397.584 | 1.875.230.345.428 |
|      | Historical costs                                    | 222  |      | 2.765.062.480.061 | 2.647.058.508.445 |
|      | Accumulated depreciation                            | 223  |      | (877.151.082.478) | (771.828.163.017) |
| 2.   | Financial leasehold assets                          | 224  | V.14 | 5.284.479.960     | 7.266.838.830     |
|      | Historical costs                                    | 225  |      | 23.890.768.666    | 23.890.768.666    |
|      | Accumulated depreciation                            | 226  |      | (18.606.288.706)  | (16.623.929.836)  |
| 3.   | Intangible assets                                   | 227  | V.15 | 45.949.656.431    | 46.871.871.305    |
|      | Initial costs                                       | 228  |      | 50.952.780.398    | 50.952.780.398    |
|      | Accumulated amortization                            | 229  |      | (5.003.123.967)   | (4.080.909.093)   |
| 4.   | Construction-in-progress                            | 230  | V.16 | 116.841.015.387   | 76.949.803.102    |
| III. | Investment property                                 | 240  | V.17 | 245.148.210.081   | 251.094.268.173   |
|      | Historical costs                                    | 241  |      | 279.448.439.795   | 279.448.439.795   |
|      | Accumulated depreciation                            | 242  |      | (34.300.229.714)  | (28.354.171.622)  |
| IV.  | Long-term investments                               | 250  |      | 1.768.690.300.321 | 1.654.484.902.143 |
| 1.   | Investments in affiliates                           | 251  |      | =                 | 500.000.000       |
| 2.   | Investments in business concerns and joint ventures | 252  | V.18 | 938.165.395.660   | 955.105.692.876   |
| 3.   | Other long-term investments                         | 258  | V.19 | 873.026.187.570   | 738.677.844.885   |
| 4.   | Provisions for devaluation of long-term investments | 259  | V.20 | (42.501.282.909)  | (39.798.635.618)  |
| V.   | Other long-term assets                              | 260  |      | 16.505.623.195    | 17.729.499.059    |
| 1.   | Long-term prepaid expenses                          | 261  | V.21 | 10.966.493.102    | 13.358.634.675    |
| 2.   | Deferred income tax assets                          | 262  | V.22 | 3.836.481.202     | 3.112.889.494     |
| 3.   | Other long-term assets                              | 268  | V.23 | 1.702.648.891     | 1.257.974.890     |
| VI.  | Goodwill  | 269  | V.24 | 310.549.773.142   | 327.246.348.752   |
|      | TOTAL ASSETS  | 270  |      | 6.594.130.749.430 | 6.543.008.632.001 |

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Consolidated interim balance sheet (cont.)

|            | LIABILITIES AND OWNER'S EQUITY  | Code | Note  | Ending balance    | Beginning balance |
|------------|---|------|-------|-------------------|-------------------|
| <b>A</b> - | LIABILITIES   | 300  |       | 2.507.745.264.064 | 2.398.409.582.872 |
| I.         | Current liabilities   | 310  |       | 1.197.978.832.059 | 1.026.562.513.821 |
| 1.         | Short-term debts and loans  | 311  | V.25  | 639.131.401.672   | 468.094.311.454   |
| 2.         | Payable to suppliers  | 312  | V.26  | 217.131.150.358   | 186.849.714.448   |
| 3.         | Advances from customers   | 313  | V.27  | 7.647.380.014     | 11.054.170.252    |
| 4.         | Taxes and other obligations to the State Budget                         | 314  | V.28  | 24.764.256.752    | 15.522.053.389    |
| 5.         | Payable to employees  | 315  | V.29  | 12.124.763.643    | 25.187.984.086    |
| 6.         | Accrued expenses  | 316  | V.30  | 48.528.319.806    | 43.216.453.384    |
| 7.         | Inter-company payable Payable according to the progress of construction | 317  |       | -                 | -                 |
| 8.         | contracts   | 318  |       | _                 | _                 |
| 9.         | Other short-term accounts payable                                       | 319  | V.31  | 232.415.794.924   | 264.096.996.656   |
| 10.        | Provisions for short-term accounts payable                              | 320  | V.31  | -                 | 201.070.770.030   |
| 11.        | Bonus and welfare funds   | 323  | V.32  | 16.235.764.889    | 12.540.830.151    |
| 12.        | Trading Government bonds  | 327  | 1.32  | -                 | -                 |
| II.        | Long-term liabilities   | 330  |       | 1.309.766.432.005 | 1.371.847.069.051 |
| 1.         | Long-term accounts payable to suppliers                                 | 331  |       | -                 | -                 |
| 2.         | Long-term inter-company payable   | 332  |       | -                 | -                 |
| 3.         | Other long-term payable   | 333  | V.33  | 23.443.535.203    | 22.966.486.450    |
| 4.         | Long-term debts and loans   | 334  | V.34  | 981.876.203.434   | 1.057.458.920.308 |
| 5.         | Deferred income tax payable   | 335  | V.35  | 25.552.145.268    | 20.769.883.430    |
| 6.         | Provision for unemployment allowances                                   | 336  | IV.19 | 476.798.734       | 621.554.400       |
| 7.         | Provision for long-term accounts payable                                | 337  |       | -                 | =                 |
| 8.         | Unearned revenues   | 338  | V.36  | 278.417.749.366   | 270.030.224.463   |
| 9.         | Science and technology development fund                                 | 339  |       | -                 | -                 |
| В -        | OWNER'S EQUITY  | 400  |       | 3.912.871.493.362 | 3.972.823.847.570 |
| I.         | Owner's equity  | 410  |       | 3.912.871.493.362 | 3.972.823.847.570 |
| 1.         | Capital   | 411  | V.37  | 1.000.000.000.000 | 1.000.000.000.000 |
| 2.         | Share premiums  | 412  | V.37  | 2.169.160.586.400 | 2.169.160.586.400 |
| 3.         | Other sources of capital  | 413  | V.37  | 71.797.775.902    | 71.797.775.902    |
| 4.         | Treasury stocks   | 414  |       | -                 | -                 |
| 5.         | Differences on asset revaluation  | 415  |       | -                 | -                 |
| 6.         | Foreign exchange differences  | 416  | V.37  | 9.795.709.183     | 22.534.947.016    |
| 7.         | Business promotion fund   | 417  | V.37  | 4.511.710.559     | 4.511.710.559     |
| 8.         | Financial reserved fund   | 418  | V.37  | 29.429.404.912    | 23.765.156.863    |
| 9.         | Other funds   | 419  | V.37  | 25.768.360.486    | 21.604.112.437    |
| 10.        | Retained earnings   | 420  | V.37  | 602.407.945.921   | 659.449.558.394   |
| 11.        | Construction investment fund  | 421  |       | -                 | =                 |
| 12.        | Business arrangement supporting fund                                    | 422  |       | -                 | -                 |
| II.        | Other sources and funds   | 430  |       | -                 | -                 |
| 1.         | Sources of expenditure  | 432  |       | -                 | -                 |
| 2.         | Fund to form fixed assets   | 433  |       | -                 | -                 |
| <b>C</b> - | MINORITY INTERESTS  | 439  | V.38  | 173.513.992.004   | 171.775.201.558   |
|            | TOTAL LIABILITIES AND OWNER'S EQUITY                                    | 440  |       | 6.594.130.749.430 | 6.543.008.632.001 |

Truong Nhu Nguyen

Preparer

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For the first 6 months of the fiscal year ending 31 December 2011

Consolidated interim balance sheet (cont.)

# **OFF-BALANCE SHEET ITEMS**

|    | ITEMS  | Note | Ending balance            | Beginning balance |
|----|--|------|---------------------------|-------------------|
| 1. | Leasehold assets                                   |      | -                         | -                 |
| 2. | Materials and goods kept or processed for others   |      | -                         | -                 |
| 3. | Goods deposited by others                          |      | -                         | -                 |
| 4. | Bad debts already treated                          |      | -                         | 519.867.556       |
| 5. | Foreign currencies:                                |      |                           |                   |
|    | USD  |      | 2.195.334,34              | 1.667.159,42      |
|    | EUR  |      | 7.927,13                  | 31.597,00         |
|    | SGD  |      | 426.497,00                | 189.064,42        |
|    | MYR  |      | 695.529,00                | 731.929,99        |
| 6. | Estimates for non-business and project expenditure |      | -                         | -                 |
|    |  | Н    | o Chi Minh City, 16 Augus | ı 2011            |
|    |  |      |                           |                   |
|    |  |      |                           |                   |
|    |  |      |                           |                   |

Do Van Minh

**General Director** 

Nguyen Minh Nguyet

**Chief Accountant** 

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For the first 6 months of the fiscal year ending 31 December 2011

# CONSOLIDATED INTERIM INCOME STATEMENT

(Full form)

For the first 6 months of the fiscal year ending 31 December 2011

Unit: VND

|       |  |              |           | Accumulated from the beginning of the year |                                      |  |  |
|-------|--|--------------|-----------|--|--------------------------------------|--|--|
|       | ITEMS  | Code         | Note      | Current year                               | Previous year                        |  |  |
| 1.    | Sales  | 01           | VI.1      | 1.089.464.606.593                          | 960.043.328.312                      |  |  |
| 2.    | Deductions   | 02           | VI.1      | 531.128.599                                | 2.125.000                            |  |  |
| 3.    | Net sales  | 10           | VI.1      | 1.088.933.477.994                          | 960.041.203.312                      |  |  |
| 4.    | Costs of goods sold                                    | 11           | VI.2      | 914.910.114.221                            | 832.379.843.152                      |  |  |
| 5.    | Gross profit   | 20           |           | 174.023.363.773                            | 127.661.360.160                      |  |  |
| 6.    | Financial income                                       | 21           | VI.3      | 129.864.975.670                            | 86.585.149.194                       |  |  |
| 7.    | Financial expenses In which: Loan interest expenses    | <b>22</b> 23 | VI.4      | <b>191.397.194.292</b> 76.051.678.387      | <b>85.037.972.659</b> 41.361.852.153 |  |  |
| 8.    | Selling expenses                                       | 24           | VI.5      | 6.714.649.769                              | 6.355.598.863                        |  |  |
| 9.    | Administrative overheads                               | 25           | VI.6      | 95.138.451.376                             | 63.442.888.367                       |  |  |
| 10.   | Net operating profit                                   | 30           |           | 10.638.044.005                             | 59.410.049.465                       |  |  |
| 11.   | Other income   | 31           | VI.7      | 32.343.174.478                             | 45.347.065.181                       |  |  |
| 12.   | Other expenses   | 32           | VI.8      | 14.761.760.297                             | 8.402.605.551                        |  |  |
| 13.   | Other profit   | 40           |           | 17.581.414.181                             | 36.944.459.630                       |  |  |
| 14.   | Profit/(loss) in business concerns and joint ventures  | 45           | VI.9      | 8.274.613.568                              | 4.855.559.273                        |  |  |
| 15.   | Total accounting profit before tax                     | 50           |           | 36.494.071.754                             | 101.210.068.368                      |  |  |
| 16.   | Current corporate income tax                           | 51           |           | 11.775.221.368                             | 15.948.952.648                       |  |  |
| 17.   | Deferred corporate income tax                          | 52           | V.22;V.35 | 1.338.776.592                              | (1.875.265.175)                      |  |  |
| 18.   | Profit after tax                                       | 60           |           | 23.380.073.795                             | 87.136.380.895                       |  |  |
| 18.1. | Profit after tax of minority interests                 | 61           |           | 1.841.966.159                              | 3.340.793.493                        |  |  |
| 18.2  | Profit after tax of shareholders of the parent company | 62           |           | 21.538.107.635                             | 83.795.587.402                       |  |  |
| 19.   | Earning per share                                      | 70           | VI.10     | 215  | 1.743                                |  |  |

Ho Chi Minh City, 16 August 2011

| Truong Nhu Nguyen | Nguyen Minh Nguyet | Do Van Minh             |
|-------------------|--------------------|-------------------------|
| Preparer          | Chief Accountant   | <b>General Director</b> |

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For the first 6 months of the fiscal year ending 31 December 2011

# CONSOLIDATED INTERIM CASH FLOW STATEMENT

(Full form)

(Indirect method)

For the first 6 months of the fiscal year ending 31 December 2011

Unit: VND

|     | ITEMS   | Code | Note            | Accumulated from the<br>Current year | beginning of the year<br>Previous year |
|-----|---|------|-----------------|--------------------------------------|--|
| I.  | Cash flows from operating activities                    |      |                 |                                      |  |
| 1.  | Profit before tax                                       | 01   |                 | 36.494.071.754                       | 101.210.068.368                        |
| 2.  | Adjustments   |      |                 |                                      |  |
|     | Depreciation of fixed assets                            |      | V.13;V.14;      |                                      |  |
| -   |   | 02   | V.15;V.17       | 102.627.986.059                      | 90.430.870.608                         |
| -   | Provisions  | 03   | V.3;V.7;V.20    | 73.939.745.076                       | (6.796.779.794)                        |
| -   | Gain/ (loss) from foreign exchange differences          | 04   | VI.3;VI.4       | (27.663.437.535)                     | 12.113.579.387                         |
|     | Gain/ (loss) from investing activities                  |      | VI.3;VI.4;VI.7; |                                      |  |
| -   |   | 05   | VI.8;VI.9       | (64.618.987.722)                     | (86.981.208.519)                       |
| -   | Loan interest expenses                                  | 06   | VI.4            | 76.051.678.387                       | 41.361.852.153                         |
| 3.  | Operating profit before changes                         |      |                 |                                      |  |
|     | of working capital                                      | 08   |                 | 196.831.056.019                      | 151.338.382.203                        |
| -   | Increase/ (decrease) of accounts receivable             | 09   |                 | (144.256.929.187)                    | (78.260.052.307)                       |
| -   | Increase/ (decrease) of inventories                     | 10   |                 | (15.733.095.667)                     | 5.838.786.096                          |
| -   | Increase/ (decrease) of accounts payable                | 11   |                 | 23.359.735.390                       | 13.292.324.489                         |
| -   | Increase/ (decrease) of prepaid expenses                | 12   |                 | (26.135.424.945)                     | 541.345.833                            |
| -   | Loan interests already paid                             | 13   | VI.4;VII        | (81.135.996.787)                     | (39.705.625.541)                       |
| -   | Corporate income tax already paid                       | 14   |                 | (7.088.881.441)                      | (12.083.773.017)                       |
| -   | Other gains   | 15   |                 | 172.924.120.064                      | 141.627.934.250                        |
| -   | Other disbursements                                     | 16   |                 | (171.282.149.391)                    | (129.155.900.424)                      |
|     | Net cash flows from operating activities                | 20   |                 | (52.517.565.944)                     | 53.433.421.583                         |
| II. | Cash flows from investing activities                    |      |                 |                                      |  |
| 1.  | Purchases and construction of fixed assets              |      |                 |                                      |  |
|     | and other long-term assets                              | 21   | V.13, V.16      | (74.011.372.764)                     | (72.032.176.400)                       |
| 2.  | Gains from disposals and liquidation of fixed assets    |      |                 |                                      |  |
|     | and other long-term assets                              | 22   |                 | 36.125.001.817                       | 1.031.209.892                          |
| 3.  | Loans given and purchases of debt instruments           |      |                 |                                      |  |
|     | of other entities                                       | 23   |                 | (170.089.811.850)                    | -                                      |
| 4.  | Recovery of loans given and disposals of debt           |      |                 | ,                                    | -                                      |
|     | instruments of other entities                           | 24   |                 | 179.514.916.611                      | 27.199.399.832                         |
| 5.  | Investments into other entities                         | 25   |                 | (149.408.342.686)                    | (166.417.023.373)                      |
| 6.  | Withdrawals of investments in other entities            | 26   |                 | 2.132.190.132                        | 153.859.344.293                        |
| 7.  | Receipts of loan interests, dividends and profit shared | 27   | V.6, VI.3       | 56.961.256.321                       | 32.193.303.522                         |
|     | Net cash flows from investing activities                | 30   |                 | (118.776.162.419)                    | (24.165.942.234)                       |

Truong Nhu Nguyen

Preparer

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Consolidated interim cash flow statement (cont.)

|      |  |      |      | Accumulated from the | beginning of the year  |
|------|--|------|------|----------------------|------------------------|
|      | ITEMS  | Code | Note | Current year         | Previous year          |
| III. | Cash flows from financing activities                 |      |      |                      |                        |
| 1.   | Gains from stock issuance and capital contributions  |      |      |                      |                        |
|      | from shareholders                                    | 31   |      | -                    | 30.637.500.000         |
| 2.   | Repayment for capital contributions and re-purchases |      |      | -                    |                        |
|      | of stocks already issued                             | 32   |      | -                    | -                      |
| 3.   | Short-term and long-term loans received              | 33   |      | 477.923.046.052      | 349.406.147.732        |
| 4.   | Loan principal amounts repaid                        | 34   |      | (421.811.487.669)    | (347.141.403.212)      |
| 5.   | Payments for financial leasehold assets              | 35   |      | (2.992.176.207)      | (3.063.055.415)        |
| 6.   | Dividends and profit already paid to the owners      | 36   |      | -                    | (3.529.275.735)        |
|      | Net cash flows from financing activities             | 40   |      | 53.119.382.176       | 26.309.913.370         |
|      | Net cash flows during the period                     | 50   |      | (118.174.346.187)    | 55.577.392.719         |
|      | Beginning cash and cash equivalents                  | 60   | V.1  | 546.776.463.318      | 224.033.300.556        |
|      | Effects of fluctuations in foreign exchange rates    | 61   |      | 6.090.391.492        | 266.283.373            |
|      | Ending cash and cash equivalents                     | 70   | V.1  | 434.692.508.623      | 279.876.976.649        |
|      |  |      |      | Ho Chi Minh          | n City, 16 August 2011 |

Nguyen Minh Nguyet Chief Accountant Do Van Minh

**General Director** 

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For the first 6 months of the fiscal year ending 31 December 2011 Appendix 01: Increases /(decreases) of tangible fixed assets

|   | Buildings and    | Machinery and                   |                   | 0.00                         |                    |                   |
|---|------------------|---------------------------------|-------------------|------------------------------|--------------------|-------------------|
| -   | structures       | equipment                       | Vehicles          | Office equipment             | Other fixed assets | Total             |
| Historical costs                                | 443.174.153.933  | 311.126.221.255                 | 1.832.819.556.467 | 20.341.470.140               | 39.597.106.650     | 2.647.058.508.445 |
| Beginning balance                               | 9.206.595.858    | 15.284.147.410                  | 1.832.819.336.467 | 3.599.137.087                | 85,536,126         | 138.247.325.696   |
| Increases                                       |                  | 15.284.147.410<br>3.548.593.636 |                   | 3.599.137.087<br>870.750.122 | 85.536.126         | 24.465.903.649    |
| New purchases                                   | 4.096.923.032    |                                 | 15.949.636.859    |                              | -                  |                   |
| Reclassification of assets                      | -                | 1.034.648.000                   | •                 | 1.944.257.458                | -                  | 2.978.905.458     |
| Complete constructions                          | 5.109.672.826    | 3.735.244.091                   |                   | -                            | 05.536.126         | 8.844.916.917     |
| Increases due to foreign exchange differences   | -                | 6.965.661.683                   | 94.122.272.356    | 784.129.507                  | 85.536.126         | 101.957.599.672   |
| Other increases                                 | -                | -                               | -                 | -                            | -                  | -                 |
| Decreases                                       | (16.958.450.642) | -                               | (188.564.754)     | (1.152.081.226)              | (1.944.257.458)    | (20.243.354.080)  |
| Disposals and liquidations                      | (15.923.802.642) |                                 | (83.564.754)      | (1.152.081.226)              | -                  | (17.159.448.622)  |
| Reclassification of assets                      | (1.034.648.000)  | -                               | -                 | -                            | (1.944.257.458)    | (2.978.905.458)   |
| Other decreases (adjustment)                    | <u> </u>         | <u> </u>                        | (105.000.000)     |                              |                    | (105.000.000)     |
| Ending balance                                  | 435.422.299.149  | 326.410.368.665                 | 1.942.702.900.928 | 22.788.526.001               | 37.738.385.318     | 2.765.062.480.061 |
| In which:                                       |                  |                                 |                   |                              |                    |                   |
| Assets being fully depreciated but still in use | 3.600.854.948    | 54.785.139.031                  | 159.087.171.820   | 5.247.266.016                | -                  | 222.720.431.815   |
| Depreciation                                    |                  |                                 |                   |                              |                    |                   |
| Beginning balance                               | 64.703.201.108   | 124.595.819.788                 | 562.185.211.716   | 13.007.001.990               | 7.336.928.415      | 771.828.163.017   |
| Increases                                       | 9.699.298.672    | 11.841.534.389                  | 86.526.290.045    | 4.595.804.315                | 1.407.937.714      | 114.070.865.134   |
| Depreciation                                    | 9.699.298.672    | 11.831.409.334                  | 68.752.271.640    | 2.101.525.540                | 1.392.849.038      | 93.777.354.223    |
| Reclassification of assets                      | -                | -                               | -                 | 2.167.563.827                | -                  | 2.167.563.827     |
| Increases due to foreign exchange differences   | -                | 10.125.055                      | 17.774.018.405    | 326.714.948                  | 15.088.676         | 18.125.947.084    |
| Other increases                                 | -                | -                               | -                 | -                            | -                  | -                 |
| Decreases                                       | (5.239.735.866)  | -                               | (188.564.754)     | (1.152.081.226)              | (2.167.563.827)    | (8.747.945.673)   |
| Disposals and liquidations                      | (5.239.735.866)  | -                               | (83.564.754)      | (1.152.081.226)              | -                  | (6.475.381.846)   |
| Reclassification of assets                      | -                | -                               | -                 | -                            | (2.167.563.827)    | (2.167.563.827)   |
| Other decreases (adjustment)                    | -                | -                               | (105.000.000)     | -                            | -                  | (105.000.000)     |
| Ending balance                                  | 69.162.763.914   | 136.437.354.177                 | 648.522.937.007   | 16.450.725.078               | 6.577.302.302      | 877.151.082.478   |
| Net book values                                 |                  |                                 |                   |                              |                    |                   |
| Beginning balance                               | 378.470.952.825  | 186.530.401.467                 | 1.270.634.344.751 | 7.334.468.151                | 32.260.178.235     | 1.875.230.345.428 |
| Ending balance                                  | 366.259.535.235  | 189.973.014.488                 | 1.294.179.963.921 | 6.337.800.923                | 31.161.083.016     | 1.887.911.397.584 |
| In which:                                       |                  |                                 |                   |                              |                    |                   |
| Assets temporarily not in use                   | -                | _                               | _                 | _                            | -                  | -                 |
| Assets waiting for liquidations                 | -                | -                               | 98.820.825        | -                            | -                  | 98.820.825        |

Some tangible fixed assets, of which the historical costs and the net book values are VND 1,090,727,188,783 and VND 882,358,878,979 respectively, have been mortgaged to secure the short-term and long-term loans from banks.

Ho Chi Minh City, 16 August 2011

| Truong Nhu Nguyen | Nguyen Minh Nguyet | Do Van Minh      |
|-------------------|--------------------|------------------|
| Preparer          | Chief Accountant   | General Director |

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

**Appendix 02: Construction-in-progress** 

|  | Beginning balance | Increases       | Inclusion into fixed assets | Other decreases | Ending balance  |
|--|-------------------|-----------------|-----------------------------|-----------------|-----------------|
|  |                   | 04 606 544 000  | (FO 404 40F 0FF)            |                 |                 |
| + Acquisition of fixed assets                            | 22.606.198.411    | 84.686.544.902  | (79.401.187.855)            | -               | 27.891.555.458  |
| + Construction-in-progress                               | 54.343.604.691    | 44.260.112.068  | (8.844.916.917)             | (809.339.913)   | 88.949.459.929  |
| - Investment in the North Rach Chiec, District 9, Ho Chi |                   |                 | -                           | -               |                 |
| Minh City  | 20.746.655.945    | -               |                             |                 | 20.746.655.945  |
| Expenses on consultancy and construction of Le Loi       |                   | -               | -                           | -               |                 |
| - building   | 2.694.479.091     |                 |                             |                 | 2.694.479.091   |
| - Gemadept Hi-tech Zone Project                          | 3.658.444.173     | -               | -                           | -               | 3.658.444.173   |
| - Project of boned warehouses                            | 87.713.370        | -               | -                           | -               | 87.713.370      |
| - Project of Nhon Hoi International Port                 | 728.300.584       | -               | -                           | -               | 728.300.584     |
| - Transformers   | 1.928.110.000     | 3.735.244.091   | (3.735.244.091)             | (808.199.913)   | 1.119.910.087   |
| - Rach Chiec Residential Area                            | 19.491.750.000    | 1.205.413.417   | -                           | -               | 20.697.163.417  |
| - Access to PVC port                                     | 2.057.303.684     | -               | -                           | -               | 2.057.303.684   |
| - Project of PVC Port                                    | 958.396.104       | -               | -                           | -               | 958.396.104     |
| - Underground cables                                     | 412.045.455       | 588.636.364     | -                           | -               | 1.000.681.819   |
| - Lounge room for Technical Dept.                        | -                 | 142.217.176     | (142.217.176)               | -               | -               |
| - Truong Tho Ports                                       | 410.583.630       | 38.588.601.020  | (4.967.455.650)             | -               | 34.031.729.000  |
| - Others   | 1.169.822.655     | -               | -                           | (1.140.000)     | 1.168.682.655   |
| + Large repair of fixed assets                           | -                 | -               | -                           | -               | -               |
| Total  | 76.949.803.102    | 128.946.656.970 | (88.246.104.772)            | (809.339.913)   | 116.841.015.387 |

Ho Chi Minh City, 16 August 2011

Truong Nhu Nguyen Nguyen Minh Nguyet Do Van Minh
Preparer Chief Accountant General Director

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

Truong Nhu Nguyen

Preparer

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Appendix 03: Statements of fluctuations in owner's equity

Unit: VND

| -  | Capital           | Share premiums    | Other sources of capital | Foreign exchange differences | Business<br>promotion fund | Financial reserved fund | Other funds     | Retained earnings | Total             |
|--|-------------------|-------------------|--------------------------|------------------------------|----------------------------|-------------------------|-----------------|-------------------|-------------------|
| Beginning balance of the previous year Capital increased in the previous         | 475.000.000.000   | 1.366.907.462.400 | 71.797.775.902           | 4.714.185.443                | 984.338.786                | 13.902.834.614          | 10.296.600.315  | 527.023.199.565   | 2.470.626.397.025 |
| year   | 525.000.000.000   | 802.253.124.000   | -                        | -                            | -                          | -                       | -               | -                 | 1.327.253.124.000 |
| Profit of the previous year<br>Extraction for funds in the                       | -                 | -                 | -                        | -                            | -                          | -                       | -               | 206.863.990.648   | 206.863.990.648   |
| previous year  | -                 | -                 | -                        | -                            | 15.039.035.196             | 10.354.491.642          | 16.070.850.575  | (64.609.933.832)  | (23.145.556.419)  |
| Reversal of funds extracted in the previous year Dividends given in the previous | -                 | -                 | -                        | -                            | (984.338.786)              | (492.169.393)           | -               | 1.476.508.179     | -                 |
| year   | -                 | -                 | -                        | -                            | -                          | -                       | -               | (11.200.000.000)  | (11.200.000.000)  |
| Other decreases  | -                 | -                 | -                        | -                            | (10.527.324.637)           | -                       | (4.763.338.453) | -                 | (15.290.663.090)  |
| Other increases  Ending balance of the previous                                  |                   |                   |                          | 17.820.761.573               |                            |                         |                 | (104.206.167)     | 17.716.555.406    |
| year   | 1.000.000.000.000 | 2.169.160.586.400 | 71.797.775.902           | 22.534.947.016               | 4.511.710.559              | 23.765.156.863          | 21.604.112.437  | 659.449.558.394   | 3.972.823.847.571 |
| Beginning balance of the current   |                   |                   |                          |                              |                            |                         |                 |                   |                   |
| year   | 1.000.000.000.000 | 2.169.160.586.400 | 71.797.775.902           | 22.534.947.016               | 4.511.710.559              | 23.765.156.863          | 21.604.112.437  | 659.449.558.394   | 3.972.823.847.571 |
| Profit of the current period<br>Extraction for funds in the                      | -                 | -                 | -                        | -                            | -                          | -                       | -               | 21.538.107.635    | 21.538.107.635    |
| current period   | -                 | -                 | -                        | -                            | -                          | 5.664.248.049           | 5.664.248.049   | (21.175.689.365)  | (9.847.193.267)   |
| Disbursements from funds<br>Dividends given in the current                       | -                 | -                 | -                        | -                            | -                          | -                       | (1.500.000.000) | -                 | (1.500.000.000)   |
| period   | -                 | -                 | -                        | -                            | -                          | -                       | -               | (60.000.000.000)  | (60.000.000.000)  |
| Other increases  | -                 | -                 | -                        | -                            | -                          | -                       | -               | 2.595.969.255     | 2.595.969.255     |
| Other decreases  |                   |                   |                          | (12.739.237.833)             |                            |                         |                 |                   | (12.739.237.833)  |
| Ending balance   | 1.000.000.000.000 | 2.169.160.586.400 | 71.797.775.902           | 9.795.709.183                | 4.511.710.559              | 29.429.404.912          | 25.768.360.486  | 602.407.945.918   | 3.912.871.493.359 |
| ·  |                   |                   |                          |                              |                            |                         |                 |                   |                   |

Nguyen Minh Nguyet
Do Van Minh
Chief Accountant
General Director

Ho Chi Minh City, 16 August 2011

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Appendix 04: Segment information according to business segments

Unit: VND

Business results, fixed assets and other long-term assets as well as the value of non-cash large expenses according to business segments of the Group are as follows:

| Accumulated from the beginning of the year   | Port exploitation<br>and logistics<br>services | Transportation                    | Agency activities                | Property leasing                 | Amounts<br>being excluded | Total   |
|--|--|-----------------------------------|----------------------------------|----------------------------------|---------------------------|---|
| Current year   | _  |                                   |                                  | 1 , 3                            |                           |   |
| Net sales to external customers Net sales among segments   | 421.555.048.641<br>149.525.969.915             | 575.062.513.321<br>85.096.363.221 | 45.503.042.885<br>53.169.194.730 | 46.812.873.147                   | (287.791.527.866)         | 1.088.933.477.994   |
| Total net sales  | 571.081.018.556                                | 660.158.876.542                   | 98.672.237.615                   | 46.812.873.147                   | (287.791.527.866)         | 1.088.933.477.994   |
| Segment expenses Segment results (gross profit) Expenses not allocated according to segments Net operating profit Financial income Financial expenses Other income Other expenses Profit/(loss) in business concerns and joint ventures Current corporate income tax Deferred corporate income tax  Profit after tax | 468.559.683.771<br>102.521.334.785             | 640.659.537.444<br>19.499.339.098 | 77.222.370.070<br>21.449.867.545 | 16.260.050.802<br>30.552.822.345 | (287.791.527.866)         | 914.910.114.221<br>174.023.363.772<br>(101.853.101.145)<br>72.170.262.627<br>129.864.975.670<br>(191.397.194.292)<br>32.343.174.478<br>(14.761.760.297)<br>8.274.613.568<br>(11.775.221.368)<br>(1.338.776.592)<br>23.380.073.794 |
| Total expenses for purchasing fixed assets and other long-term assets  | 59.066.593.422                                 | 77.097.682.184                    | 392.462.747                      | 77.660.000                       |                           | 136.634.398.353   |
| Total depreciation expense and allocation of long-<br>term prepaid expenses  | 55.809.087.192                                 | 42.775.419.448                    | 1.677.562.140                    | 5.946.058.092                    |                           | 106.208.126.872   |
| Total large non-cash expenses (except for depreciation expense and allocation of long-term prepaid expenses)   | 466.234.790                                    |                                   |                                  |                                  |                           | 466.234.790   |

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

Appendix 04: Segment information according to business segments (cont.)

Assets and liabilities of business segments of the Group are as follows:

Unit: VND

|                                       | Port exploitation and logistics services | Transportation    | Agency activities       | Property leasing | Amounts<br>being excluded | Total             |
|---------------------------------------|--|-------------------|-------------------------|------------------|---------------------------|-------------------|
| Ending balance                        | and logisties services                   | - Tunisportunion  | rigoriej deurrieles     | 110perty reasing |                           | 20002             |
| Direct assets of segments             | 1.254.532.332.578                        | 1.632.733.345.331 | 63.217.960.451          | 284.387.871.186  | -                         | 3.234.871.509.546 |
| Assets allocated to segments          | 303.163.956.224                          | 46.516.000.000    | 221.073.383.436         | -                | (570.753.339.660)         | -                 |
| Assets not allocated to segments      | ·  |                   |                         |                  | (227.422.668.748)         | 3.359.259.239.884 |
| Total assets                          |  |                   |                         |                  | =                         | 6.594.130.749.430 |
| Direct liabilities of segments        | 489.679.228.351                          | 427.733.354.890   | 127.467.607.385         | 31.096.937.605   | -                         | 1.075.977.128.231 |
| Liabilities allocated to segments     | 303.163.956.224                          | 40.875.421.772    | 200.992.167.670         | -                | (545.031.545.666)         | -                 |
| Liabilities not allocated to segments |  |                   |                         |                  | (227.422.668.748)         | 1.431.768.135.832 |
| Total liabilities                     |  |                   |                         |                  | =                         | 2.507.745.264.064 |
| Beginning balance                     |  |                   |                         |                  |                           |                   |
| Direct assets of segments             | 603.794.440.369                          | 1.526.237.433.696 | 71.420.947.244          | 259.962.687.513  |                           | 2.461.415.508.822 |
| Assets allocated to segments          | 536.462.762.865                          | 404.998.604.566   | 231.976.140.739         | 757.449.435      | -                         | 1.174.194.957.605 |
| Assets not allocated to segments      |  |                   |                         |                  | _                         | 2.907.398.165.574 |
| Total assets                          |  |                   |                         |                  | =                         | 6.543.008.632.001 |
| Direct liabilities of segments        | 101.977.394.752                          | 553.503.231.621   | 56.033.988.505          | _                | <u> </u>                  | 711.514.614.878   |
| Liabilities allocated to segments     | 243.551.318.355                          | 28.732.780.507    | 5.304.770.555           |                  |                           | 277.588.869.417   |
| Liabilities not allocated to segments |  |                   |                         |                  | _                         | 1.409.306.098.577 |
| Total liabilities                     |  |                   |                         |                  | =                         | 2.398.409.582.872 |
|                                       |  |                   |                         |                  | Ho Chi Minh City, 16 Au   | gust 2011         |
|                                       |  |                   |                         | _                |                           |                   |
|                                       | <b>Truong Nhu Nguyen</b>                 |                   | Nguyen Minh Nguyet      |                  | Do Van Minh               |                   |
|                                       | Preparer                                 |                   | <b>Chief Accountant</b> |                  | General Director          |                   |

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# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2011

The consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2011 of General Forwarding and Agency Corporation (Gemadept Corporation) including the interim financial statements of Gemadept Corporation (parent company) and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group").

#### I. **OPERATION FEATURES**

1. **Investment form** 

> of parent company : A joint stock company.

2. **Operating field** : Providing port services, transportation and logistic services.

#### 3. Main operations

- To invest, to build and to operate sea port, river port, air cargo terminal. To perform all kinds of stevedoring services:
- To offer multi-modal transport services, to transport passengers and all kinds of cargo including containers, out of gauge cargo by sea, air, river way and inland trucking;
- To provide logistics services; to build, to operate, and to trade all kinds of warehouses, container yard, and depot; to provide customs brokerage;
- To provide shipping agency services, container transportation, forwarding services by sea, by road and by air, ship's chandler and other related shipping services;
- To sell, purchase, manage, operate, repair, newly build and charter all types of ocean vessels. river ships, containers, cranes, forklifts and other equipments, materials, spare parts for transportation, port operation and logistics;
- To manage and man crew members;
- To undertake direct import and export. To act as petrol trading agency. To exploit mineral;
- To invest, construct, manage, trade and operate real estate, office buildings, hotels, resorts, apartments, residential area, trading center and industrial park and resorts;
- To undertake financial investment; to trade stocks; to make financial contribution to banks, securities companies, fund management companies and to involve in other financial activities;
- To undertake other business activities which are decided by the Board of Management in each particular period in accordance with the regulations of the laws and as registered to the relevant authorities:
- To plant rubber trees; to manufacture other products from rubber.

4. **Total number of subsidiaries** 16

In which:

Number of subsidiaries consolidated 16

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For the first 6 months of the fiscal year ending 31 December 2011

Notes to the consolidated interim financial statements (cont.)

# 5. List of key subsidiaries to be consolidated

| Subsidiaries   | Addresses   | Benefit  | Voting right   |
|--|---|----------|----------------|
|  |   | rate     | Voting right   |
| Gemadept (Singapore) Ltd.  | 120 Lower Delta Road, #15-14/15 Cendex Centre, Singapore.   | 100.00 % | 100.00 %       |
| Gemadept (Malaysia) Ltd.  V.N.M General Transportation                 | No.49B, Jalan Cungah, 42000<br>Port Klang, Selangor Darul<br>Ehsan, Malaysia.<br>22 <sup>nd</sup> floor, Gemadept Building, | 100.00 % | 100.00 %       |
| Service Co., Ltd.  Gemadept Dung Quat International                    | No. 2Bis-4-6 Le Thanh Ton, Ben<br>Nghe Ward, District 1, Ho Chi<br>Minh City, Vietnam.<br>Port No. 1 – Dung Quat Port, Binh | 100.00 % | 100.00 %       |
| Port J.S.C   | Thuan Commune, Binh Son<br>District, Quang Ngai Province,<br>Vietnam.<br>19 <sup>th</sup> Floor, Gemadept Building,         | 73.80 %  | 73.80 %        |
| Phuoc Long Port Co., Ltd.  | No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.   | 100.00 % | 100.00 %       |
| ISS - Gemadept Co., Ltd.   | No. 8, Nguyen Hue, Ben Nghe<br>Ward, District 1, Ho Chi Minh  | 51 00 g  | <b>51</b> 00 % |
| Gemadept – Vung Tau Corporation  | City, Vietnam No. 1/1A Pham Hong Thai, Ward   | 51.00 %  | 51.00 %        |
|  | 7, Vung Tau City, Vietnam.  | 70.00 %  | 70.00 %        |
| Gemadept Nhon Hoi International Port J.S.C                             | No. 98 Pham Hung, Quy Nhon City, Binh Dinh Province, Vietnam.   | 55.00 %  | 55.00 %        |
| Hoa Sen - Gemadept Logistics and<br>International Port Corporation     | No. 05-07, 3/2 Street, Ward 8, Vung Tau City, Ba Ria-Vung Tau Province, Vietnam.  | 51.00 %  | 51.00 %        |
| Gemadept Logistics One Member Co., Ltd.                                | Lot J1, Road No. 8, Song Than 1<br>Industrial Park, Di An District,<br>Binh Duong Province, Vietnam.                        | 100.00 % | 100.00 %       |
| Gemadept Infrastructures Development and Investment Construction J.S.C | No. 142, Nguyen Thong, Ward 3,<br>Tan An Town, Long An Province,<br>Vietnam.  | 100.00 % | 50.00 %        |
| Gemadept Hai Phong Co., Ltd.   | No. 452 Le Thanh Tong, Van My<br>Ward, Ngo Quyen District, Hai  | 100.00 % | 30.00 %        |
| Truong Tho Tourism and Transportation J.S.C (*)                        | Phong City, Vietnam.  Quarter 7, Truong Tho Ward, Thu  Duc District, Ho Chi Minh City,                                      | 100.00 % | 100.00 %       |
| Lion Lord Corporation (**)   | Vietnam.  No. 6 Le Thanh Ton, Ben Nghe  | 46.00 %  | 54.00 %        |
|  | Ward, District 1, Ho Chi Minh City, Vietnam.  | 5.00 %   | 55.00 %        |
| Nam Hai Port Corporation   | No. 201, May Chai Ward, Ngo<br>Quyen Street, Ngo Quyen District,<br>Hai Phong City, Vietnam.                                | 99.98 %  | 99.98 %        |
| Pacific Marine Co., Ltd.   | 21 <sup>st</sup> floor, Gemadept Building, No.  | 100.00%  | 100.00%        |
|  |   |          |                |

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For the first 6 months of the fiscal year ending 31 December 2011

Notes to the consolidated interim financial statements (cont.)

|              |                                | Benefit |              |
|--------------|--------------------------------|---------|--------------|
| Subsidiaries | Addresses                      | rate    | Voting right |
|              | 6 Le Thanh Ton, Ben Nghe Ward, |         |              |
|              | District 1, Ho Chi Minh City,  |         |              |
|              | Vietnam.                       |         |              |

<sup>(\*)</sup> Gemadept Corporation has controlled Truong Tho Tourism and Transportation J.S.C since the company has been given the authority to reach the voting right rate of 54% in the shareholders' meetings by some shareholders.

# 6. List of key associates reflected in the consolidated interim financial statements in accordance with the method of owner's equity.

| Associates                             | Addresses                                     | Benefit<br>rate      | Voting<br>right |
|--|---|----------------------|-----------------|
| Golden Globe Trading Co., Ltd.         | No. 117 Le Loi, District 1, Ho                |                      |                 |
|  | Chi Minh City, Vietnam.                       | 45.00%               | 45.00%          |
| MBN-GMD Vietnam                        | No. 6 Le Thanh Ton, District 1,               |                      |                 |
|  | Ho Chi Minh City, Vietnam.                    | 34.00%               | 34.00%          |
| Vung Tau Commercial Port Joint Stock   | No. 973, 30/4 Street, Ward 11,                |                      |                 |
| Company (VCP)                          | Vung Tau City, Ba Ria - Vung                  |                      |                 |
|  | Tau Province, Vietnam.                        | 26.78%               | 26.78%          |
| Vinh Hao Mineral Water Joint Stock     | No. 72, 19/4 Street, Xuan An                  |                      |                 |
| Company                                | Ward, Binh Thuan Province,                    |                      |                 |
|  | Vietnam                                       | 29.00%               | 29.00%          |
| Power Transportation and Service J.S.C | No. 112 Ngo Quyen, Ngo Quyen                  |                      |                 |
| (Potraco)                              | District, Hai Phong City,                     | 20.020               | 20.02%          |
|  | Vietnam                                       | 38.02%               | 38.02%          |
| Schenker Gemadept Logistics Vietnam    | Lot J2, Road No. 8, Song Than 1               |                      |                 |
| Co., Ltd.                              | Industrial Park, Di An District,              | 40.000               | 10.000          |
|  | Binh Duong, Vietnam.                          | 49.00%               | 49.00%          |
| Huyndai Merchant Marine Vietnam Co.,   | 12 <sup>th</sup> Floor, Fideco Building, 81-  |                      |                 |
| Ltd.                                   | 85 Ham Nghi, District 1, Ho Chi               | 40.000               | 40.000          |
|  | Minh City, Vietnam.                           | 49.00%               | 49.00%          |
| Minh Dam Tourism J.S.C                 | Hai Tan Quarter, Phuoc Hai                    |                      |                 |
|  | Town, Dat Do District, Ba Ria –               | 40.000               | 40.000          |
|  | Vung Tau Province, Vietnam.                   | 40.00%               | 40.00%          |
| Saigon Cargo Service Corporation       | A2 Truong Son, Ward 2, Tan                    |                      |                 |
|  | Binh District, Ho Chi Minh City,              | 22.000               | 22 000          |
|  | Vietnam.                                      | 23.00%               | 23.00%          |
| Sinokor Vietnam Co., Ltd.              | 2A-4A Ton Duc Thang, Ben                      |                      |                 |
|  | Nghe Ward, District 1, Ho Chi                 | 40.000               | 40.000          |
|  | Minh City, Vietnam.                           | 49.00%               | 49.00%          |
| Falcon Ha Dong Investment and Trading  | No. 418 Quang Trung, La Khe                   |                      |                 |
| J.S.C                                  | Ward, Ha Dong District, Ha Noi                | 25.00%               | 25.00%          |
| H : 1E 11 : (0, 10                     | City, Vietnam.                                | 23.00%               | 23.00%          |
| United Food Joint Stock Company        | No. 267 Quang Trung Street,                   |                      |                 |
|  | Quang Trung Ward, Ha Dong                     | 26.56%               | 26.56%          |
| OOCL (Wisterson) Co. Ltd               | District, Ha Noi City, Vietnam.               | 20.30%               | 20.30%          |
| OOCL (Vietnam) Co., Ltd.               | 13 <sup>th</sup> Floor, Saigon Center, No. 37 |                      |                 |
|  | Ton Duc Thang, District 1, Ho Chi Minh City.  | 49.00%               | 49.00%          |
|  | willin City.                                  | <del>1</del> 7.00 /0 | T).00 /0        |

<sup>(\*\*)</sup> Gemadept Corporation has controlled Lion Lord Corporation since the Corporation reaches the voting right rate of 55% in the shareholders' meetings.

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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Notes to the consolidated interim financial statements (cont.)

#### List of key jointly controlled business concerns reflected in the consolidated interim 7. financial statements in accordance with the method of owner's equity.

Addresses Business concerns Benefit rate Voting right

Gemadept - Terminal Link Cai Mep Phuoc Hoa Commune, Tan Terminal Joint Stock Company Thanh District, Ba Ria - Vung

Tau Province, Vietnam.

62.5% 62.5%

The Group's rate of voting right in Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company is 62.5%. However, according to the Charter of this company, the resolutions of its Shareholders have to be approved by the shareholders who hold at least 65% of total share capital. As a result, Gemadept - Terminal Link Cai Mep Terminal Joint Stock Company is still considered a jointly controlled business concern.

#### 8. **Employees**

As of 30 June 2011, the Group has had 1,340 employees (At the end of the previous year: 1,309 employees).

#### 9. Material effects on the operations of the Group during the period

The Group's profit in the first 6 months of the year 2011 has considerably decreased in comparison with that in the same period of the previous year mainly due to the strong recession of the stock market. The Group has made the provision for devaluation of financial investments for totally VND 73,939,745,076 during the period. The loan interest expenses have increase by VND 34,689,826,235 as compared to those in the same period of the previous year. Besides, the transportation activity during the period has met with many difficulties. These factors have caused certain effects on the Group's profit.

#### II. FISCAL YEAR AND STANDARD CURRENCY UNIT USED IN ACCOUNTING

#### 1. Fiscal year

The fiscal year of the Group is from 01 January to 31 December annually.

#### 2. Standard currency unit

The consolidated financial statements are presented in Vietnam Dong (VND).

#### III. ACCOUNTING STANDARDS AND SYSTEM

#### 1. **Accounting system**

The consolidated financial statements have been prepared in line with the guidance of Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QD-BTC dated 20 March 2006 of the Minister of Finance as well as other circulars giving guidance on the amendments and supplementations of the Vietnamese accounting system.

#### 2. Statement on the compliance with the Vietnamese accounting system and standards

The Directors of Gemadept Corporation ensure to follow all the requirements of the prevailing Vietnamese accounting system and standards, which have been issued together with the Decision No. 15/2006/QD-BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards, in the preparation of these consolidated interim financial statements.

#### 3. **Accounting form**

General journal recording.

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Notes to the consolidated interim financial statements (cont.)

#### IV. ACCOUNTING POLICIES

#### 1. **Accounting convention**

All the consolidated financial statements are prepared in accordance with the accrual basis (except for the information related to cash flows).

#### 2. **Consolidation bases**

The consolidated financial statements include the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries. A subsidiary is an entity that is controlled by the parent company. The control exists when the parent company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the options that are currently valid or will be transferred should also be taken into consideration.

The business results of a subsidiary, which is bought or sold during the year, are included in the consolidated income statements from the date of acquisition or until the date of selling investments in that subsidiary.

In the case that the accounting policy of a subsidiary is different from the accounting policy applied consistently in the Group, the financial statements of that subsidiary will be suitably adjusted before being used for the preparation of the consolidated financial statements.

Intra-group balances in the balance sheet and intra-group transactions and unrealized profits resulting from these transactions are eliminated when the consolidated financial statements are prepared. Unrealized losses resulting from intra-group transactions are also eliminated unless costs cannot be recovered.

Interests of minority shareholders reflect the amount of the subsidiary's profit and net assets, which are not hold by the shareholders of the parent company. Interests of minority shareholders are presented in a particular item in consolidated income statement and consolidated balance sheet. Interests of minority shareholders include the value of benefits of the minority shareholders as of the initial date of business consolidation and the amount of benefits of the minority shareholders in the statement of fluctuations of the owner's equity from the date of business consolidation. The losses correspondingly with the amount of capital of the minority shareholders, which are exceeded their amount of capital in the owner's equity of the subsidiary, are recorded as a decrease in the benefits of the Group unless the minority shareholders are responsible and possible to compensate for these losses.

#### **Business merging**

The business merging is recorded in line with its purchasing method. The costs of business merging include the fair values as at the transaction date of the exchanged assets, the liabilities which are already generated or acknowledged as well as the capital instruments issued by the Group to obtain the right to control the acquired business entity, plus the expenses directly related to the business merging. The purchased assets, the liabilities which are able to be determined and the inherent liabilities arisen from the business merging are recognized at their fair values as at the date of business merging.

The difference between the cost of business merging and the ownership share of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity as of the acquisition date is recorded as a

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goodwill. If the cost of business merging is lower than the net fair value of assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity, the difference will be included into the business results during the period when the acquisition transaction is generated.

## 4. Investments in associates

An associate is the entity in which the Group has significant influents but does not have control on financial or operating policies.

Business results of an associate is included into the consolidated financial statements of the Group in accordance with the equity method from the date when the Group begins to have significant influence to the date it ceases to have significant influence. The investment into associate is initially recorded at costs on the consolidated financial statements and then adjusted for the post acquisition change in the Group's share of net assets of the associate. If the Group's share of loss of an associate equals or exceeds the carrying amount of an investment, the investment is then reported at nil (0) value on the consolidated financial statement, except when the Group has obligations to pay on behalf of the associate to satisfy obligations of the associate.

The difference between the investment expenses and the ownership share of the Group in the fair value of the net recognizable assets of the associate as of the acquisition date is recorded as a goodwill. If the investment expenses are lower than the fair value of the net recognizable assets of the associate as of the acquisition date, the difference is included into the business results during the period when the transaction is generated.

The separate financial statements of the associate are prepared for the accounting period that is the same with that of the Group. In the case that the accounting policy of an associate is different from the accounting policy applied consistently in the Group, the financial statements of that associate will be suitably adjusted before being used for the preparation of the consolidated financial statements.

# 5. Investments in jointly controlled business concerns

A jointly controlled business concern is the entity that the Group controls its operations together with other partners according to agreements.

The Group recognizes its benefits in jointly controlled business concerns in line with the method of owner's equity. According to which, the capital contributions in joint ventures are recorded at their historical costs first, and then they are adjusted according to the changes of the ownership parts of the joint venture partners according to the net assets of that jointly controlled business concern. The income statement reflects the benefits of the Group from the business results of jointly controlled business concerns. The Group stops using the method of owner's equity from the date of ending jointly controlled right or when the Group does not have material influences on the jointly controlled business concern.

Unrealized profit/(loss) arising from transactions with the jointly controlled business concerns is excluded in correspondence with the part owned by the Group when the consolidated financial statements are prepared.

#### 6. Good will

The difference between the investment expenses and the benefits of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the subsidiary as of the acquisition date is recorded as goodwill. The goodwill is

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recorded as an asset on the consolidated balance sheet and is allocated according the straight-line method in 10 years.

When the subsidiary is sold, the net book value of the goodwill related to this subsidiary is included into the business results.

#### 7. Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash in bank, cash in transit and short-term investments of which the due dates cannot exceed 03 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash.

#### **Inventories** 8.

Inventories are recorded at their original costs. Costs include purchasing expenses, processing expenses and other directly related costs to bring the inventories to the current positions and conditions.

Costs of inventories are determined in accordance with the weighted average method and recorded in line with the perpetual method.

Provision for devaluation of inventories is recognized when their costs are higher than their net realizable values. Net realizable values are the estimated selling prices of inventories less the estimated expenses on product completion and other necessary expenses on product consumption.

#### 9. Trade receivable and other receivable

Trade receivable and other receivable are recognized at the values on supporting documents and invoices.

Provisions are made for each bad debt, based on the outstanding debt age or the estimated loss.

## 10. Tangible fixed assets

Fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of fixed assets include all the expenses of the Group to have these fixed assets as of the dates they are ready to be put into use. Other expenses incurred subsequent to the initial recognition are included in historical costs of fixed assets only if they certainly bring more economic benefits in the future thanks to the use of these assets. Those which do not meet the above conditions will be recorded into expenses.

When a fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses during the year.

Fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

| Fixed assets             | Years   |
|--------------------------|---------|
| Buildings and structures | 05 - 25 |
| Machinery and equipment  | 05 - 07 |
| Vehicles                 | 06 - 15 |
| Office equipment         | 03 - 08 |
| Other fixed assets       | 05 - 25 |

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#### 11. Financial leasehold assets

A lease of asset is considered a financial lease in case most of the risks and rewards associated with the ownership of that asset belong to the lessee. Fixed assets under financial lease are determined by their historical costs less accumulated depreciation. Historical cost is the lower between the reasonable value of the assets at the starting date of the lease agreement and the current value of the minimum lease payment. The discounting rate used to calculate the current value of the minimum lease payment is the interest rate as agreed by implication or as mentioned in the lease agreement. In case the interest rate as agreed by implication in the lease agreement cannot be determined, the interest rate for loan at the starting date of the lease agreement will be applied.

Fixed assets under financial lease are depreciated in accordance with the straight-line method over their estimated useful lives. In case it is not sure that the Group will have the ownership over the asset upon the expiry date of the financial lease contract, the fixed asset must be depreciated at the shorter between the lease period and the estimated useful life. The depreciation years of the fixed assets under financial lease are shown in Note IV.10.

## 12. Operating leasehold assets

## The Group is the lessor

The income from operating lease is recorded in line with the straight line method during the leasing period. The initial direct expenses to earn income from operating lease are recorded into expenses as generated or are gradually allocated into expenses during the leasing period in conformity with the recording of income from operating lease.

## The Group is the lessee

A lease of asset is considered an operating lease in case most of the risks and rewards associated with the ownership of that asset belong to the lessor. The lease expenses are allocated in the Group's operating expenses in accordance with the straight-line method over the leasing period and are not subject to the method of lease payment.

## 13. Investment property

Investment property is property being land use right, a building or a part of building, infrastructure held by the owner or by the lessee under a financial lease to earn rental or for capital appreciation. Historical cost of investment property includes all the expenses paid by the Group or the fair value of other consideration given to acquire the assets at the time of its acquisition or construction.

Subsequent expenses relating to an investment property that have already been recognized should be added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

When the investment property is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses.

Investment properties are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are shown in Note IV.10.

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# 14. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization. Intangible fixed assets of the Group include:

## Land use right

Land use right includes all the actual expenses related to the land being used such as expenses to obtain the land use right, expenses for house removal and land clearance, expenses on ground leveling, registration fees, etc. If the land use right is permanent, no amortization is done. If the land use right is not permanent, it will be amortized in line with the land leasing period.

## Computer software

The buying price of the computer software which is not a part connected to related hardware will be capitalized. Initial cost of computer software includes all the expenses paid until the date the software is put into use. Computer software is amortized in accordance with straight-line method in 3 years.

## 15. Borrowing costs

Borrowing costs are included into expenses during the period. In case the borrowing costs are directly related to the construction or the production of an asset in progress, which has taken a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be capitalized.

In the event of general borrowings which are partly used for acquiring, constructing or producing an asset in progress, the costs eligible for capitalization will be determined according to the capitalization rates applied to average accumulated expenditure on that asset. The capitalization rates are computed at the average interest rates on the borrowings not yet paid during the period, except for particular borrowings serving the purpose of obtaining a specific asset.

## 16. Financial investments

Investments into securities are recorded at their original costs. Provision for devaluation of investment in security is made for each particular type of securities in the market and for which the market value decreases in comparison with the book value.

When an investment is liquidated, the differences between net liquidation values and book values are recorded into income or expenses.

## 17. Long-term prepaid expenses

# Financial lease interests

Financial lease interests are allocated into expenses during the period in accordance with the straight-line method over the leasing periods.

#### Tool expenses

Expenses on tools being put into use (mainly container accessories, forklift accessories, steel cable, tires, etc.) are allocated into expenses during the period in accordance with the straight-line method for 2 years.

## Other expenses

Other prepaid expenses are allocated according to the time as in the invoices or contracts, or from 2 to 3 years.

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# 18. Accrued expenses

Accrued expenses are recorded, based on reasonable estimates on the amounts payable for goods and services already used.

## 19. Appropriation for unemployment fund and unemployment insurance

Unemployment fund is used to pay for severance and unemployment allowances to the employees who have worked for the companies in the Group for 12 months or more until 31 December 2008. The rates of extraction for this fund are from 1 to 3% of the salary fund, which is used as the basis for social insurance payment and is included into the Group's expenses in accordance with the stipulations in the Circular No. 82/2003/TT-BTC dated 14 August 2003 of the Ministry of Finance. In case that the unemployment fund is not enough for subsidizing resigned employees, the insufficient difference is recorded into expenses.

Pursuant to the Law on Social Insurance, from 01 January 2009, the employers have to pay to unemployment insurance fund managed by Vietnam Social Insurance Agency at the rate of 1% of the lower amount between the basic monthly salary of the employee and the amount equal to 20 times of the general minimum monthly salary as regulated by the Government in each particular period. With the application of the unemployment insurance system, the employers do not have to make any provision for unemployment allowances for the employees' working periods from 01 January 2009. However, the unemployment insurance amount paid to the employees who have enough conditions to receive and have worked for the Group before 01 January 2009 is the average salary in 6 consecutive months before the resigning date.

#### **Convertible bonds**

Convertible bonds are those which can be converted into common shares of the Group under the specified conditions.

Convertible bonds are recorded into liabilities and owner's equity. The liabilities are estimated at the market interest rate of the similar convertible bonds as at the issuing date. The liabilities are adjusted according to the actual interest rate during the bond term by recording into expenses. The part recorded into owner's equity is the difference between the fair value of convertible bonds and the liabilities. The expenses related to the issuance of convertible bonds are allocated at the certain rates into liabilities and owner's equity.

#### 21. **Capital - Funds**

The Group's sources of capital include:

- Capital: recorded according to the amount actually invested by shareholders of the parent company.
- Share premiums: the difference between the issuance price and face value.
- Other sources of capital: including the supplementation from the business results, the value of the assets which are given to the Group and the revaluation of assets.

Funds are extracted and used in line with the Charter of each company in the Group.

#### 22. Dividends

Dividends are recorded as an amount payable when they are disclosed.

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#### 23. **Corporate income tax**

Corporate income tax includes current income tax and deferred income tax.

#### Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

# Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the financial statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Book values of deferred corporate income tax assets are considered at the balance sheet dates and will be reduced to the rates that ensure enough taxable income against which the benefits from a part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered at the balance sheet date and are recorded when there is certainly enough taxable income to use these deferred corporate income tax assets.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rates to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity of the Group.

# 24. Foreign currency translation

The transactions in foreign currencies are converted at the actual exchange rates ruling as of the transaction dates. The balances of the monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date.

The differences on foreign exchange and those due to the revaluation of the ending balances of the monetary items are included in income or expenses during the year.

Assets and liabilities of the entities in foreign country will be converted into VND at the exchange rate ruling as of the balance sheet date. The items in the income statement are converted into VND according to the average exchange rate during the year. Differences on foreign exchange rates upon the conversion of financial statements of foreign entities will be included into owner's equity (i.e. in the item "Difference on foreign exchange rates"). If the foreign entity is liquidated, the accumulated differences on foreign exchange rate related to that foreign entity are included into business results.

The exchange rates used as of: 31 December 2010: VND 18.932/USD

> : VND 24,887/EUR : VND 14,729/SGD

: VND 6,136/RM

30 June 2011: VND 20.618/USD

: VND 29.688/EUR : VND 16.678/SGD : VND 6,827/RM

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# 25. Transactions providing against risks on foreign currency translation

Transactions providing against risks on foreign currency translation are considered a kind of insurance against the risks on foreign currency translation in order to secure the other transactions. The gains or losses from the transactions providing against risks on foreign currency translation are included in income or expenses at the same time when these transactions are performed.

#### 26. Recognition of sales and income

## Sales of service provision

Sales of service provision are recognized when there are no uncertain factors related to payments or additional costs. In case that the services are to be provided in many accounting periods, the determination of sales in each period is done on the basis of the service completion rate as of the balance sheet date.

## Income from leasing operating assets

Recognition of income from leasing operating assets is presented in Note IV.12.

#### Interests

Interests are recorded based on the term and the actual interest rates applied in each period.

## Dividends and profit shared

Dividends and profit shared are recognized when the companies in the Group has the right to receive dividends or profit from the capital contribution. Particularly, as for the dividends received in form of shares, the Group only follow up the increase in the number of shares instead of recording into income.

#### 27. Segment reporting

A business segment is a distinguishable component of the Group that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

## 28. Related parties

A party is considered a related party of the Group in case that party is able to control the Group or to cause material effects on the financial decisions as well as the operations of the Group. A party is also considered a related party of the Group in case both that party and the Group are under the same control or have to be subject to the same material effects.

In consideration of the relationship between the Group and the related parties, the nature of the relationship is focused more than the legal form of that relationship.

The transactions during the year with the related parties are presented in Note VIII.1.

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# Notes to the consolidated interim financial statements $(\mbox{cont.})$

# V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INTERIM BALANCE SHEET

# 1. Cash and cash equivalents

|                      | Ending balance  | Beginning balance |
|----------------------|-----------------|-------------------|
| Cash on hand         | 27,438,126,516  | 25,576,340,628    |
| Cash in bank         | 360,019,048,829 | 314,677,253,425   |
| Cash in transit      | -               | 62,052,900        |
| Cash equivalents (*) | 47,235,333,278  | 206,460,816,365   |
| Total                | 434,692,508,623 | 546,776,463,318   |
|                      |                 |                   |

<sup>(\*)</sup> Under-3-month deposits.

## 2. Short-term investments

|                                  | Ending balance  | Beginning balance |
|----------------------------------|-----------------|-------------------|
| Short-term investments in shares | 807,383,870,891 | 821,487,492,096   |
| Other investments (*)            | 114,997,116,240 | 103,315,706,616   |
| Total                            | 922,380,987,131 | 924,803,198,712   |

<sup>(\*)</sup> In which, the term deposit at Sacombank – Hoa Viet branch of totally VND 45,050,604,000 has been mortgaged to secure the loan from Sacombank – Phnom Penh branch.

# 3. Provisions for devaluation of short-term investments

This item reflects the provision for devaluation of short-term investments in securities.

Situation of fluctuations in provision for devaluation of short-term investments is as follows:

| Ending balance       | 166,003,004,791 |
|----------------------|-----------------|
| Additional provision | 70,770,862,995  |
| Beginning balance    | 95,232,141,796  |

## 4. Receivable from customers

|   | <b>Ending balance</b> | <b>Beginning balance</b> |
|---|-----------------------|--------------------------|
| Customers of Gemadept Corporation             | 145,668,376,821       | 150,093,327,439          |
| Customers of Gemadept Dung Quat International |                       |                          |
| Port J.S.C                                    | 6,903,051,213         | 859,353,114              |
| Customers of V.N.M General Transportation     |                       |                          |
| Service Co., Ltd.                             | 597,987,265           | 874,088,870              |
| Customers of Gemadept (Malaysia) Ltd.         | 8,633,471,989         | 14,618,872,736           |
| Customers of Gemadept (Singapore) Ltd.        | 34,429,579,538        | 27,348,733,555           |
| Customers of Phuoc Long Port Co., Ltd.        | 62,259,652,949        | 54,864,927,694           |
| Customers of Gemadept Logistics One Member    |                       |                          |
| Co., Ltd.                                     | 26,322,393,641        | 28,957,571,695           |
| Customers of Gemadept Infrastructures         |                       |                          |
| Development And Investment Construction J.S.C | -                     | 751,901,096              |
| Customers of Gemadept Hai Phong Co., Ltd.     | 19,096,021,017        | 17,925,043,637           |
| Customers of Truong Tho Tourism and           |                       |                          |
| Transportation J.S.C                          | 245,789,370           | 312,592,952              |
| Customers of Nam Hai Port Corporation         | 23,523,862,283        | 9,268,126,045            |
| Customers of Pacific Marine Co., Ltd.         | 3,668,730,859         |                          |
| Total   | 331,348,916,944       | 305,874,538,833          |

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# 5. Prepayment to suppliers

| _  | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Suppliers of Gemadept Corporation              | 84,391,423,788        | 52,909,632,074    |
| Suppliers of Gemadept Dung Quat International  |                       |                   |
| Port J.S.C                                     | 19,199,143,711        | 18,254,313,611    |
| Suppliers of V.N.M General Transportation      |                       |                   |
| Service Co., Ltd.                              | 95,158,779            | 144,129,856       |
| Suppliers of Nhon Hoi International Port J.S.C | 3,288,200,000         | 3,288,200,000     |
| Suppliers of Phuoc Long Port Co., Ltd.         | 767,249,220           | 4,076,932,447     |
| Suppliers of Gemadept Logistics One Member     |                       |                   |
| Co., Ltd.                                      | 2,507,577,904         | 1,458,148,980     |
| Suppliers of Hoa Sen - Gemadept Logistic and   |                       |                   |
| International Port Corporation                 | 2,314,947,576         | 2,314,947,576     |
| Suppliers of Gemadept Infrastructures          |                       |                   |
| Development And Investment Construction J.S.C  | 7,250,417,536         | 7,404,762,026     |
| Suppliers of Gemadept Hai Phong Co., Ltd.      | 717,087,006           | 78,979,965        |
| Suppliers of Truong Tho Tourism and            |                       |                   |
| Transportation J.S.C                           | 62,094,078,493        | 76,168,384,160    |
| Suppliers of Nam Hai Port Corporation          | 5,018,323,934         | 4,526,132,014     |
| Total  | 187,643,607,947       | 170,624,562,709   |

# 6. Other receivable

| _   | <b>Ending balance</b> | Beginning balance |
|---|-----------------------|-------------------|
| Payments made on other's behalf to provide      |                       |                   |
| agency services                                 | 38,133,816,200        | 24,808,159,411    |
| Receivable from associates and co-operations    | 84,502,757,958        | 87,088,579,745    |
| Dividends and profit shared                     | 2,779,966,560         | 9,260,618,700     |
| Receivable from estimated interest on deposits, |                       |                   |
| loans given and bonds                           | 12,240,475,407        | 6,352,364,089     |
| Receivable from securities trading              | 3,500,000,000         | 3,500,000,000     |
| Social insurance, health insurance and          |                       |                   |
| unemployment insurance excessively paid         | 812,508,205           | -                 |
| Receivable from ship service                    | 3,499,669,896         | -                 |
| Golden Lotus J.S.C – selling shares             | 2,960,000,000         | 2,960,000,000     |
| Loans given to employees                        | 4,921,351,535         | 4,921,351,535     |
| Saigontourist Gemadept Corporation amount       |                       |                   |
| for construction of Saigon GEM project paid on  |                       |                   |
| behalf of this company                          | 4,835,000,000         | -                 |
| Others  | 12,089,706,681        | 16,593,623,509    |
| Total   | 170,275,252,442       | 155,484,696,989   |

# 7. Provision for short-term bad debts

This item reflects the provision for outstanding debts.

Situation of fluctuations in provision for devaluation of bad debts is as follows:

Beginning balance

1,831,925,717

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|     | Additional extraction  | 466,234,790   |  |
|-----|--|---|--|
|     | Ending balance   | 2,298,160,507   |  |
|     | Ending balance   | 2,270,100,307   |  |
| 8.  | Inventories  |   |  |
|     |  | <b>Ending balance</b>   | Beginning balance  |
|     | Goods in transit   | 3,032,225,521   | -  |
|     | Materials and supplies in stock  | 14,882,354,726  | 1,447,491,332  |
|     | Fuel stored on ships   | 46,031,632,073  | 31,494,976,403   |
|     | Tools  | 229,635,508   | 15,317,083,717   |
|     | Work-in-process  | 12,936,486,504  | 14,305,852,714   |
|     | Merchandises   | 1,250,996,057   | 64,830,557   |
|     | Total  | 78,363,330,389  | 62,630,234,723   |
| 9.  | Short-term prepaid expenses  |   |  |
| 9.  | Short-term prepaid expenses  | Ending balance  | Beginning balance  |
|     | Repairing expenses   | 7,284,566,592   | 5,670,771,337  |
|     | Tools  | 976,017,544   | 759,808,603  |
|     | Insurance premiums   | 3,202,659,167   | 2,115,160,613  |
|     | Expenses on ship chartering  | 2,168,676,541   |  |
|     | Others   | 6,635,257,865   | 6,256,842,141  |
|     | Total _  | 20,267,177,709  | 14,802,582,694   |
|     | =  | <u> </u>  | <del></del>  |
| 10. | Taxes and other accounts receivable from State   |   |  |
|     |  |   |  |
|     | <u> </u>   | Ending balance  | Beginning balance  |
|     | VAT excessively paid   | <b>Ending balance</b> 6,540,220,442   | <b>Beginning balance</b> 5,947,705,338   |
|     | VAT excessively paid Corporate income tax excessively paid   |   |  |
|     | Corporate income tax excessively paid - Gemadept Corporation   | 6,540,220,442   | 5,947,705,338  |
|     | Corporate income tax excessively paid  - Gemadept Corporation  - V.N.M General Transportation Service Co.,   | 6,540,220,442<br>21,492,406,221<br>10,163,400,532   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124   |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> </ul>  | 6,540,220,442<br>21,492,406,221   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> </ul>  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504  | 5,947,705,338<br>20,369,528,875<br>9,851,020,124   |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> </ul>   | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000  | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000   |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> </ul>   | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435   |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> </ul>  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812  | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> </ul>  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435   |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co.,</li> </ul>   | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> </ul>  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812  | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Phuoc Long Port Co., Ltd.</li> </ul>   | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co., Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co., Ltd.</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Gemadept Logistics One Member Co., Ltd.</li> </ul>                              | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273  |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Gemadept Logistics One Member Co., Ltd.</li> <li>Other taxes</li> </ul> | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000<br>228,000                                       | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273<br>-<br>57,844,425<br>4,301,848                        |
|     | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co., Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co., Ltd.</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Gemadept Logistics One Member Co., Ltd.</li> </ul>                              | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>-<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000   | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273  |
| 11. | <ul> <li>Corporate income tax excessively paid</li> <li>Gemadept Corporation</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Gemadept (Malaysia) Ltd.</li> <li>Gemadept (Singapore) Ltd.</li> <li>Gemadept Nhon Hoi International Port J.S.C</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Personal income tax excessively paid</li> <li>V.N.M General Transportation Service Co.,<br/>Ltd.</li> <li>Phuoc Long Port Co., Ltd.</li> <li>Gemadept Logistics One Member Co., Ltd.</li> <li>Other taxes</li> </ul> | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000<br>228,000                                       | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273<br>-<br>57,844,425<br>4,301,848                        |
| 11. | Corporate income tax excessively paid  - Gemadept Corporation  - V.N.M General Transportation Service Co., Ltd.  - Gemadept (Malaysia) Ltd.  - Gemadept (Singapore) Ltd.  - Gemadept Nhon Hoi International Port J.S.C  - Phuoc Long Port Co., Ltd.  Personal income tax excessively paid  - V.N.M General Transportation Service Co., Ltd.  - Phuoc Long Port Co., Ltd.  - Gemadept Logistics One Member Co., Ltd.  Other taxes  Total  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000<br>228,000                                       | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273<br>-<br>57,844,425<br>4,301,848                        |
| 11. | Corporate income tax excessively paid  - Gemadept Corporation  - V.N.M General Transportation Service Co., Ltd.  - Gemadept (Malaysia) Ltd.  - Gemadept (Singapore) Ltd.  - Gemadept Nhon Hoi International Port J.S.C  - Phuoc Long Port Co., Ltd.  Personal income tax excessively paid  - V.N.M General Transportation Service Co., Ltd.  - Phuoc Long Port Co., Ltd.  - Gemadept Logistics One Member Co., Ltd.  Other taxes  Total  | 6,540,220,442<br>21,492,406,221<br>10,163,400,532<br>1,164,504<br>1,222,033,000<br>227,231,373<br>9,878,576,812<br>228,000<br>228,000<br>-<br>320,343,581<br>28,353,198,244 | 5,947,705,338<br>20,369,528,875<br>9,851,020,124<br>1,164,504<br>398,840,000<br>-<br>239,927,435<br>9,878,576,812<br>62,146,273<br>-<br>57,844,425<br>4,301,848<br>-<br>26,379,380,486 |

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For the first 6 months of the fiscal year ending 31 December 2011

Notes to the consolidated interim financial statements (cont.)

|                                   | Deficit assets for treatment   | _                       | Ending balance<br>14,548,650     | Beginning balance                       |
|-----------------------------------|--|-------------------------|----------------------------------|---|
|                                   | Total  | <del></del>             | 146,369,624,766                  | 131,237,162,715                         |
| 12.                               | Other long-term accounts rece  | ivable                  |                                  |   |
|                                   | <u> </u>   |                         | <b>Ending balance</b>            | Beginning balance                       |
|                                   | Hang River Co., Ltd. – Capit develop the project of Le Chan C  |                         | 19,000,000,000                   | 19,000,000,000                          |
|                                   | Dong Duong Infrastructure I<br>Construction Investment J.<br>contribution to develop the pre-<br>Service Area    | S.C – capital           | 18,000,000,000                   | 18,000,000,000                          |
|                                   | Total  |                         | 37,000,000,000                   | 37,000,000,000                          |
| <ul><li>13.</li><li>14.</li></ul> | Increases/ (decreases) of tangil<br>Information on increases/(decrea<br>47.<br>Increases/ (decreases) of finance | uses) of tangible fixed |                                  |   |
|                                   | <del>-</del>   | Historical cost         | <b>Depreciation</b>              | Net book value                          |
|                                   | Beginning balance  | 23,890,768,666          | 16,623,929,836                   | 7,266,838,830                           |
|                                   | Increase during the period   |                         | 1,982,358,870                    |   |
|                                   | Ending balance   | 23,890,768,666          | 18,606,288,706                   | 5,284,479,960                           |
| 15.                               | Increases/(decreases) of intang  |                         | C                                | T-4-1                                   |
|                                   |  | Land use right          | Computer software                | Total                                   |
|                                   | Initial costs Beginning balance  | 39,643,458,865          | 11 200 221 522                   | 50 052 790 209                          |
|                                   | Ending balance   | 39,643,458,865          | 11,309,321,533<br>11,309,321,533 | 50,952,780,398<br><b>50,952,780,398</b> |
|                                   | In which:  | 37,043,430,003          | 11,507,521,555                   | 30,732,700,370                          |
|                                   | Assets fully depreciated but   |                         |                                  |   |
|                                   | still being in use   | -                       | 105,865,235                      | 105,865,235                             |
|                                   | Depreciation   |                         |                                  |   |
|                                   | Beginning balance  | 935,875,216             | 3,145,033,877                    | 4,080,909,093                           |
|                                   | Depreciation   | 233,968,806             | 688,246,068                      | 922,214,874                             |
|                                   | Ending balance =   | 1,169,844,022           | 3,833,279,945                    | 5,003,123,967                           |
|                                   | Net book values  |                         |                                  |   |
|                                   | Beginning balance  | 38,707,583,649          | 8,164,287,656                    | 46,871,871,305                          |
|                                   | Ending balance   | 38,473,614,843          | 7,476,041,588                    | 45,949,656,431                          |
|                                   | In which:  |                         |                                  | <u></u>                                 |
|                                   | Assets temporarily not in use  | -                       | -                                | -                                       |
|                                   | Assets waiting for liquidation   | -                       | -                                | -                                       |

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Notes to the consolidated interim financial statements (cont.)

#### **16. Construction-in-progress**

The information on increases/(decreases) of construction-in-progress is presented in Appendix 02 on page 48.

#### **17.** Increases/ (decreases) of investment properties

|                   | Historical cost | Depreciation   | Net book value  |
|-------------------|-----------------|----------------|-----------------|
| Beginning balance | 279,448,439,795 | 28,354,171,622 | 251,094,268,173 |
| Depreciation      | -               | 5,946,058,092  |                 |
| Ending balance    | 279,448,439,795 | 34,300,229,714 | 245,148,210,081 |

The Group has not had the conditions to determine the fair value of the said investment properties.

Investment properties include some assets leased to the third parties. Income and expenses related to the leases of investment properties are as follows:

|  | Accumulated from the beginning of the year |                |  |
|--|--|----------------|--|
|  | Current year                               | Previous year  |  |
| Gain from the lease                                    | 46,812,873,147                             | 59,474,635,608 |  |
| Direct expenses related to the gain from the lease     | 16,260,050,802                             | 16,252,936,120 |  |
| Direct expenses not related to the gain from the lease |  |                |  |

#### 18. **Investments in associates and joint ventures**

|   | ,  | Endi<br>Benefit | ing balance    | Begini<br>Benefit | ning balance   |
|---|--|-----------------|----------------|-------------------|----------------|
| Associates and joint ventures                 | Main operations  | rate            | Value          | rate              | Value          |
| Golden Globe Trading Co., Ltd.                | House trading  | 45.00%          | 42,761,600,000 | 45.00%            | 42,761,600,000 |
| Vung Tau Commercial Port J.S.C (VCP)          | Services of logistics and warehouses                     | 26.78%          | 9,642,000,000  | 26.78%            | 9,642,000,000  |
| MBN-GMD VIETNAM                               | Leasing warehouses                                       | 34.00%          | 1,534,080,000  | 34.00%            | 1,534,080,000  |
| Vinh Hao Mineral Water J.S.C                  | Producing mineral water<br>Providing tourist             | 29.00%          | 32,206,940,000 | 29.00%            | 32,206,940,000 |
| Minh Dam Tourism J.S.C                        | services   | 40.00%          | 18,264,608,143 | 40.00%            | 18,264,608,143 |
| Potraco                                       | Providing transportation services                        | 38.02%          | 23,236,200,000 | 38.02%            | 23,236,200,000 |
| Schenker Gemadept Logistics Vietnam Co., Ltd. | Warehouse and yard services                              | 49.00%          | 11,882,010,000 | 49.00%            | 11,882,010,000 |
| Huyndai Merchant Marine Vietnam Co., Ltd.     | Providing transportation services                        | 49.00%          | 2,371,845,000  | 49.00%            | 2,371,845,000  |
| Saigon Cargo Service Corporation              | Trading in gas and oil, providing transportation service | 23.00%          | 86,250,000,000 | 23.00%            | 86,250,000,000 |
| Falcon Ha Dong Investment and Trading JSC     | Providing transportation service                         | 25.00%          | 29,375,000,000 | 25.00%            | 29,375,000,000 |
| Sinokor Vietnam Co., Ltd.                     | Providing forwarding service                             | 49.00%          | 2,319,909,000  | 49.00%            | 2,319,909,000  |
| United Food Joint Stock Company               | Food processing  | 26.56%          | 49,825,280,000 | 26.56%            | 49,825,280,000 |

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Notes to the consolidated interim financial statements (cont.)

|  |                                  | Endi<br>Benefit | ing balance                             | Begin<br>Benefit | ning balance                             |
|--|----------------------------------|-----------------|---|------------------|--|
| Associates and joint ventures                          | Main operations                  | rate            | Value                                   | rate             | Value                                    |
| OOCL Vietnam Co., Ltd.                                 | Providing transportation service | 49.00%          | 11,035,522,844                          | 49.00%           | 17,913,906,635                           |
| Gemadept– Terminal Link Cai Mep<br>Terminal J.S.C      | Operating ports                  | 50.00%          | 612,052,327,921                         | 62.50%           | 612,052,327,921                          |
| Gains/(loss) from associates upon consolidation  Total |                                  | -               | 5,408,072,752<br><b>938,165,395,660</b> | _                | 15,469,986,177<br><b>955,105,692,876</b> |

# 19. Other long-term investments

|                             | Ending balance  | Beginning balance |
|-----------------------------|-----------------|-------------------|
| Investments in shares       | 219,250,669,600 | 203,374,669,600   |
| Over-1-year deposits (*)    | 140,900,000,000 | 161,600,000,000   |
| Other long-term investments | 512,875,517,970 | 373,703,175,285   |
| Total                       | 873,026,187,570 | 738,677,844,885   |

<sup>(\*)</sup> In which, the term deposit of VND 140,900,000,000 at Sacombank – Hoa Viet branch is mortgaged to secure the loan from Sacombank – Phnom Penh branch.

# 20. Provisions for devaluation of long-term investments

|   | <b>Ending balance</b> | Beginning balance |
|---|-----------------------|-------------------|
| Provisions for devaluation of investments in subsidiaries         | -                     | 73,769,712        |
| Provisions for devaluation of long-term investments in securities | 36,792,330,200        | 36,792,330,200    |
| Provisions for devaluation of other long-term investments         | 5,708,952,709         | 2,932,535,706     |
| Total   | 42,501,282,909        | 39,798,635,618    |

Situation of fluctuations in provisions for devaluation of long-term investments is as follows:

| Ending balance       | 42.501,282,909 |
|----------------------|----------------|
| Additional provision | 2,702,647,291  |
| Beginning balance    | 39,798,635,618 |
|                      | •              |

# 21. Long-term prepaid expenses

|   | <b>Ending balance</b> | Beginning balance |
|---|-----------------------|-------------------|
| Interests on financial leases               | 16,479,329            | 90,636,293        |
| Tool expenses                               | 1,061,576,876         | 555,868,574       |
| Expenses on repairing ships                 | 6,308,652,900         | 8,832,114,060     |
| Expenses on repairing warehouse and offices | 2,215,283,637         | 2,673,618,182     |
| Establishment costs                         | -                     | 42,895,299        |
| Designing expenses                          | 584,473,411           | -                 |
| Others                                      | 780,026,949           | 1,163,502,267     |
| Total                                       | 10,966,493,102        | 13,358,634,675    |

# 22. Deferred income tax assets

This item reflects the deferred income tax assets related to the temporarily deductible differences. Details are as follows:

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| Beginning balance          | 3,112,889,494 |
|----------------------------|---------------|
| Increase during the period | 723,591,708   |
| Ending balance             | 3,836,481,202 |

# 23. Other long-term assets

| Ending balance | Beginning balance |
|----------------|-------------------|
| -              | 230,127,770       |
|                |                   |
| 824,720,000    | 757,280,000       |
| 877,928,890    | 270,567,120       |
| 1,702,648,890  | 1,257,974,890     |
|                | 877,928,890       |

## 24. Goodwill

The goodwill generated from the purchases of Hoa Sen - Gemadept Logistics and International Port Corporation and Nam Hai Port Corporation, which is determined by the differences between the buying prices and the fair values of the net assets (assuming that the fair values of net assets are equal to the values recorded in the accounting book).

## **Initial cost**

| Beginning balance                  | 333,931,512,200 |
|------------------------------------|-----------------|
| Increase due to business merging   | <u>-</u> _      |
| Ending balance                     | 333,931,512,200 |
| Amount allocated                   |                 |
| Beginning balance                  | 6,685,163,448   |
| Amount allocated during the period | 16,696,575,610  |
| Ending balance                     | 23,381,739,058  |
| Net book value                     |                 |
| Beginning balance                  | 327,246,348,752 |
| <b>Ending balance</b>              | 310,549,773,142 |

#### 25. Short-term loans and debts

| _  | Ending balance  | Beginning balance |
|--|-----------------|-------------------|
| At Gemadept Corporation                        | 462,371,801,662 | 320,247,600,198   |
| At Gemadept (Singapore) Ltd.                   | 87,886,505,546  | 90,056,125,445    |
| At Gemadept Dung Quat International Port J.S.C | 5,800,000,000   | 5,000,000,000     |
| At Phuoc Long Port Co., Ltd.                   | 78,035,427,533  | 52,790,585,811    |
| At Nam Hai Port Corporation                    | 5,037,666,931   | <del>_</del> _    |
| Total  | 639,131,401,672 | 468,094,311,454   |
| _  |                 |                   |

# 26. Payable to suppliers

|  | Ending balance  | Beginning balance |
|--|-----------------|-------------------|
| Suppliers of Gemadept Corporation      | 107,109,860,669 | 106,668,776,008   |
| Suppliers of Gemadept (Singapore) Ltd. | 14,961,633,664  | -                 |
| Suppliers of Gemadept (Malaysia) Ltd.  | 14,656,749,760  | 7,424,602,952     |

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For the first 6 months of the fiscal year ending 31 December 2011

Notes to the consolidated interim financial statements (cont.)

|     | _  | <b>Ending balance</b>           | Beginning balance              |
|-----|--|---------------------------------|--------------------------------|
|     | Suppliers of Gemadept Dung Quat International  |                                 |                                |
|     | Port J.S.C   | 14,989,549,653                  | 15,118,229,608                 |
|     | Suppliers of V.N.M General Transportation Service Co., Ltd.                                  | 1,310,574,812                   | 348,972,183                    |
|     | Suppliers of Phuoc Long Port Co., Ltd.   | 27,394,655,208                  | 33,924,665,024                 |
|     | Suppliers of ISS - Gemadept Co., Ltd.  | 434,858,297                     | 47,230,973                     |
|     | Suppliers of Gemadept Logistics One Member   | 434,636,297                     | 47,230,973                     |
|     | Co., Ltd.  | 8,930,771,938                   | 9,352,620,798                  |
|     | Suppliers of Gemadept- Vung Tau Corporation  | -                               | 16,079,496                     |
|     | Suppliers of Hoa Sen - Gemadept Logistics and  |                                 |                                |
|     | International Port Corporation   | -                               | -                              |
|     | Suppliers of Gemadept Infrastructures  |                                 |                                |
|     | Development and Investment Construction J.S.C  | 30,559,496                      | -                              |
|     | Suppliers of Gemadept Hai Phong Co., Ltd.  | 6,999,271,573                   | 6,083,212,124                  |
|     | Suppliers of Truong Tho Tourism and  | 7 222 557 222                   | 1 721 846 404                  |
|     | Transportation J.S.C   | 7,332,557,323                   | 1,721,846,404<br>6,143,478,878 |
|     | Suppliers of Nam Hai Port Corporation  | 10,084,607,485<br>2,895,500,480 | 0,143,470,070                  |
|     | Suppliers of Pacific Marine Co., Ltd.  Total   | 217,131,150,358                 | 107 040 714 440                |
|     | 10tai <u> </u>   | 217,131,130,336                 | 186,849,714,448                |
| 27. | Advances from customers  |                                 |                                |
|     |  | <b>Ending balance</b>           | Beginning balance              |
|     | At Gemadept Corporation  | 3,980,503,498                   | 4,540,635,640                  |
|     | At Gemadept Dung Quat International Port J.S.C   | -                               | -                              |
|     | At V.N.M General Transportation Service Co.,   |                                 |                                |
|     | Ltd.   | 1,635,000                       | 1,395,050                      |
|     | At Phuoc Long Port Co., Ltd.   | 80,000,000                      | 797,896,955                    |
|     | At Gemadept Logistics One Member Co., Ltd.   | 24,800,000                      | 773,954,445                    |
|     | At Gemadept Infrastructures Development and  |                                 |                                |
|     | Investment Construction J.S.C  | 97,630,280                      | -                              |
|     | At Gemadept Hai Phong Co., Ltd.  | 33,553,000                      | 3,032,738                      |
|     | At Nam Hai Port Corporation  | 3,368,824,438                   | 4,937,255,424                  |
|     | At Pacific Marine Co., Ltd.  | 60,433,798                      | <del>_</del>                   |
|     | Total  | 7,647,380,014                   | 11,054,170,252                 |
| 28. | Taxes and other obligations to the State Budget  |                                 |                                |
| 20. | Taxes and other obligations to the State Budget  | Ending balance                  | Beginning balance              |
|     | VAT on local sales   | 5,678,785,964                   | 2,416,586,484                  |
|     |  | 539,957                         | 539,957                        |
|     | Import-export duties Corporate income tax  | 11,027,625,387                  | 10,872,943,060                 |
|     | -  | 11,027,023,367                  | 10,872,943,000                 |
|     | Corporate income tax payable for amount received in advance from the activity of real estate |                                 |                                |
|     | transferring   | 3,578,036,628                   | -                              |
|     |  |                                 |                                |

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Notes to the consolidated interim financial statements (cont.)

|                     | Ending balance | Beginning balance |
|---------------------|----------------|-------------------|
| Personal income tax | 865,402,311    | 1,024,329,976     |
| Other taxes         | 3,613,866,505  | 1,207,653,912     |
| Total               | 24,764,256,752 | 15,522,053,389    |

# 29. Payable to employees

This item includes the salary, allowances, bonuses, etc. to be paid to employees.

# 30. Accrued expenses

| _   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Loan interest expenses                    | 4,141,077,894  | 9,225,396,294     |
| Goods circulation expenses                | 20,363,410,252 | 6,076,340,407     |
| Expenses on leasing assets                | 327,272,727    | 2,229,236,364     |
| Expenses on leasing warehouses, yards and |                |                   |
| offices                                   | 750,429,462    | 134,018,182       |
| Towing freight                            | 3,259,055,455  | 8,570,605,910     |
| Repairing expenses                        | 8,120,464,447  | 5,228,862,727     |
| Fuel expenses                             | 2,247,110,855  | -                 |
| Bonus                                     | 907,130,250    | -                 |
| Commissions                               | 1,892,034,516  | 354,953,434       |
| Others                                    | 6,520,333,947  | 11,397,040,066    |
| Total                                     | 48,528,319,806 | 43,216,453,384    |

# 31. Other short-term accounts payable

| 1 V  | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Trade Union's expenditure                      | 1,122,248,044         | 1,525,423,098     |
| Social insurance                               | 1,985,600,011         | 1,573,690,211     |
| Health insurance                               | 17,063,924            | 18,659,311        |
| Unemployment insurance                         | 5,085,000             | 560,780           |
| Dividends payable                              | 60,075,564,171        | 65,246,600        |
| Deposits and mortgages received                | 9,182,233,025         | 9,499,581,440     |
| Unearned revenues                              | 6,820,519,934         | 2,785,397,979     |
| Excessive assets for treatment                 | 2,163,628,026         | 2,138,859,881     |
| Other payable                                  | 151,043,852,789       | 246,489,577,356   |
| - Amounts received on other's behalf payable   | 46,136,982,927        | 50,614,560,338    |
| - Sales of goods at ports payable to the State |                       |                   |
| Budget   | 1,716,241,909         | 1,716,241,909     |
| - PetroVietnam Trade Union Finance             |                       |                   |
| Investment J.S.C - Ho Chi Minh City branch     | 27,200,000,000        | -                 |
| - Gemadept - Terminal Link Cai Mep Terminal    |                       |                   |
| J.S.C-borrowings                               | 43,688,509,077        | 160,000,000,000   |
| - Mr. Nguyen Quoc Cuong – transfer of share    |                       |                   |
| capital in Hoa Sen - Gemadept Logistics and    | 0.044.650.555         |                   |
| International Port Corporation                 | 9,264,678,577         | -                 |
| - Amounts payable of associates and business-  | 2.040.606.600         | 12 420 540 270    |
| cooperation entities                           | 3,949,606,699         | 12,429,549,379    |
| - Payable for ship service                     | 4,086,403,003         |                   |
| - Others                                       | 15,001,430,597        | 21,729,225,730    |
| Total _  | 232,415,794,924       | 264,096,996,656   |

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Notes to the consolidated interim financial statements (cont.)

| 32. | Bonus and welfare funds   |                       |                          |
|-----|---|-----------------------|--------------------------|
|     | Beginning balance   | 12,540,830,151        |                          |
|     | Increase due to extraction from profit  | 9,847,193,267         |                          |
|     | Increase due to the merging of Nam Hai Port   | , , ,                 |                          |
|     | Corporation   |                       |                          |
|     | Other increase  |                       |                          |
|     | Disbursement  | (6,152,258,529)       |                          |
|     | Ending balance  | 16,235,764,889        |                          |
|     | <u> </u>  | -,, - ,               |                          |
| 33. | Other long-term accounts payable  |                       |                          |
|     | _   | <b>Ending balance</b> | Beginning balance        |
|     | Receipt of the deposit for leasing Gemadept   |                       |                          |
|     | Maritime Trading Center Building at No. 6 Le  |                       |                          |
|     | Thanh Ton, Ben Nghe Ward, District 1, Ho Chi  |                       |                          |
|     | Minh City   | 23,443,535,203        | 22,941,117,275           |
|     | Receipt of the deposit for leasing other assets   | <u>-</u>              | 25,369,175               |
|     | Total   | 23,443,535,203        | 22,966,486,450           |
|     |   |                       |                          |
| 34. | Long-term loans and debts   |                       |                          |
|     | _   | <b>Ending balance</b> | Beginning balance        |
|     | At Gemadept Corporation   | 481,784,045,000       | 481,784,045,000          |
|     | At Gemadept (Singapore) Ltd.  | 175,568,672,236       | 244,371,077,808          |
|     | At Gemadept Dung Quat International Port J.S.C  | 234,475,725,982       | 234,475,725,982          |
|     | At Phuoc Long Port Co., Ltd.  | 19,601,339,345        | 19,601,339,345           |
|     | At Nam Hai Port Corporation   | 70,446,420,871        | 77,226,732,173           |
|     | Total   | 981,876,203,434       | 1,057,458,920,308        |
|     |   |                       |                          |
| 35. | Deferred income tax payable   |                       |                          |
|     | Beginning balance   | 20,769,883,430        |                          |
|     | Deferred income tax payable generated from  | 2062260200            |                          |
|     | temporarily taxable differences   | 2,062,368,300         |                          |
|     | Deferred income tax payable, which has been   |                       |                          |
|     | increased due to business merging   | 2.510.002.520         |                          |
|     | Exchange difference due to conversion   | 2,719,893,538         |                          |
|     | Ending balance  | 25,552,145,268        |                          |
| 36. | Unearned revenues   |                       |                          |
| 30. | Uncarned revenues   | Ending balance        | Paginning halansa        |
|     | Deferred interests due to revoluction on secreta  | <b>Ending balance</b> | <b>Beginning balance</b> |
|     | Deferred interests due to revaluation on assets contributed as capital invested in jointly- |                       |                          |
|     | contributed as capital invested in jointly-<br>controlled entities                          | 266,259,641,816       | 269,167,286,868          |
|     | controlled childes  | 200,237,041,010       | 207,107,200,000          |

# 37. Owner's equity

**Total** 

Other unearned revenues

# Statement of fluctuations in owner's equity

Information on the fluctuations in owner's equity is presented in Appendix 03 on page 49.

12,158,107,550

278,417,749,366

862,937,595

270,030,224,463

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Notes to the consolidated interim financial statements (cont.)

#### **Shares**

|  | Ending balance | Beginning balance |
|--|----------------|-------------------|
| Number of shares registered to be issued | 100,000,000    | 47,500,000        |
| Number of shares already issued          | 100,000,000    | 47,500,000        |
| - Common shares                          | 100,000,000    | 47,500,000        |
| - Preferred shares                       | -              | -                 |
| Number of shares re-purchased            | -              | -                 |
| - Common shares                          | -              | -                 |
| - Preferred shares                       | -              | -                 |
| Number of outstanding shares             | 100,000,000    | 47,500,000        |
| - Common shares                          | 100,000,000    | 47,500,000        |
| - Preferred shares                       | -              | -                 |

Face value of outstanding share: VND 10,000.

# Purposes of appropriation for funds

- Business promotion and investment fund is used to invest in business expansion or to make intensive investments.
- Financial reserved fund is used to:
  - Compensate losses, damages of assets and accounts receivable unable to be recovered during the operations;
  - Compensate the losses of the Group's companies according to the decision of the Board of Management.
- Other funds: the reserved fund is used to supplement the Group's charter capital according to the decision of the Board of Management.

# **Interests of minority shareholders**

Interests of minority shareholders reflect the portion of these shareholders' benefits in the net value of assets of the subsidiaries. The details of interests of minority shareholders are as follows:

| Beginning balance                             | 171,775,201,558 |
|---|-----------------|
| Profit after tax of minority shareholders     | 1,841,966,159   |
| Decrease due to distribution of dividends and |                 |
| profit  | (103,175,714)   |
| Ending balance                                | 173,513,992,004 |

# ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INTERIM INCOME STATEMENT

#### 1. Sales

| Accumulat | ted fro | m the | beginn | ing of | the y | ear |
|-----------|---------|-------|--------|--------|-------|-----|
|-----------|---------|-------|--------|--------|-------|-----|

| _   | Current year      | Previous year   |
|---|-------------------|-----------------|
| Gross sales   | 1,089,464,606,593 | 960,043,328,312 |
| - Sales from transportation services                            | 575,062,513,321   | 623,742,428,557 |
| - Sales from agency activities and forwarding services          | 45,503,042,885    | 61,185,830,222  |
| - Sales from leasing offices                                    | 46,812,873,147    | 59,474,635,608  |
| - Sales from operation of ports, logistics services, and others | 422,086,177,240   | 215,640,433,925 |

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Notes to the consolidated interim financial statements (cont.)

|    | Deductions (sales allowances)                               | (531,128,599)        | 2,125,000             |
|----|---|----------------------|-----------------------|
|    | Net sales   | 1,088,933,477,994    | 960,041,203,312       |
| 2. | Costs of goods sold   |                      |                       |
|    |   | Accumulated from the | beginning of the year |
|    |   | Current year         | Previous year         |
|    | Costs of transportation services                            | 558,838,466,319      | 587,285,382,556       |
|    | Costs of agency activities and forwarding services          | 24,053,175,340       | 35,258,228,766        |
|    | Costs of leasing offices                                    | 16,260,050,802       | 16,252,936,120        |
|    | Costs of operation of ports, logistics services, and others | 315,758,421,760      | 193,583,295,710       |
|    | Total   | 914,910,114,221      | 832,379,843,152       |
|    | -   |                      |                       |

#### 3. Financial income

|                                      | Accumulated from the beginning of the year |                |
|--------------------------------------|--|----------------|
|                                      | Current year                               | Previous year  |
| Gains from investments in securities |  | 16,902,865,508 |
| Interests on bonds and bank deposits | 2,745,546,194                              | -              |
| Interests on demand deposits         | 2,426,144,931                              | 820,085,629    |
| Interests on time deposits           | 14,526,573,067                             | 1,758,645,048  |
| Dividends and profit shared          | 36,509,812,052                             | 42,453,796,334 |
| Interests on loan given              | 2,689,959,900                              | -              |
| Unrealized exchange gains            | 30,146,765,493                             | 1,950,062,812  |
| Realized exchange gains              | 40,750,323,963                             | 21,927,602,877 |
| Others                               | 69,850,070                                 | 772,090,986    |
| Total                                | 129,864,975,670                            | 86,585,149,194 |

#### 4. **Financial expenses**

|  | Accumulated from the beginning of the year |                 |
|--|--|-----------------|
|  | Current year                               | Previous year   |
| Loan interest expenses                             | 76,051,678,387                             | 41,361,852,153  |
| Interests on financial leases                      | 74,156,964                                 | 192,808,107     |
| Unrealized exchange loss                           | 2,483,327,958                              | 14,063,642,200  |
| Realized exchange loss                             | 29,950,914,367                             | 18,491,894,517  |
| Loss from investments in securities                | 7,825,716,616                              | 14,868,448,911  |
| Liquidation of investment in Saigon - Sapa         | Į.   |                 |
| Tourist J.S.C                                      | 267,809,868                                | -               |
| Expenses on buying term securities                 | 1,110,424,445                              | 1,060,046,511   |
| Reversal of provisions for investments in          |  |                 |
| securities   | -  | (5,005,520,277) |
| Provisions for devaluation of short-term and long- |  |                 |
| term investments                                   | 73,473,510,286                             | -               |
| Others   | 159,655,401                                | 4,800,537       |
| Total  | 191,397,194,292                            | 85,037,972,659  |
|  |  |                 |

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Notes to the consolidated interim financial statements (cont.)

| <b>5.</b> | Selling expenses                                     |                                |                      |
|-----------|--|--------------------------------|----------------------|
|           |  | Accumulated from the b         | eginning of the year |
|           |  | Current year                   | Previous year        |
|           | Salary of office staff                               | 246,185,761                    | 335,456,016          |
|           | Materials  | 11,039,051                     | 48,758,738           |
|           | Depreciation of fixed assets                         | 171,128,567                    | 274,534,576          |
|           | External service rendered                            | 3,066,509,383                  | 4,012,957,231        |
|           | Other expenses                                       | 3,219,787,007                  | 1,683,892,302        |
|           | Total  | 6,714,649,769                  | 6,355,598,863        |
| 6.        | Administrative overheads                             |                                |                      |
| 0.        | Aummistrative over neads                             | Accumulated from the b         | eginning of the year |
|           |  | Current year                   | Previous year        |
|           | Salary of office staff                               | 32,751,820,417                 | 29,519,178,010       |
|           | Materials  | 850,957,098                    | 954,839,955          |
|           | Depreciation of fixed assets                         | 6,084,708,784                  | 5,666,036,177        |
|           | Allocation of goodwill                               | 16,696,575,610                 | -                    |
|           | External service rendered                            | 24,260,001,946                 | 22,309,189,846       |
|           | Other expenses                                       | 13,528,583,096                 | 4,993,644,379        |
|           | Total  | 95,138,451,376                 | 63,442,888,367       |
| 7         | Other in serve                                       |                                |                      |
| 7.        | Other income   | Accumulated from the b         | oginning of the year |
|           |  | Current year                   | Previous year        |
|           | Liquidations and disposals of fixed assets           | 27,624,110,908                 | 41,647,100,801       |
|           | Others   | 4,719,063,570                  | 3,699,964,380        |
|           | Total  | 32,343,174,478                 | 45,347,065,181       |
|           | 10141  | 34,545,174,470                 | 45,547,005,101       |
| 8.        | Other expenses                                       |                                |                      |
|           |  | Accumulated from the b         |                      |
|           |  | Current year                   | Previous year        |
|           | Net book values of liquidated fixed assets           | 10,684,066,776                 | 5,768,309,534        |
|           | Fine against contract violation                      | 184,806,000                    | -                    |
|           | Fine against administrative violation                | 31,790,758                     | -                    |
|           | Compensation<br>Others                               | 2,736,310,103<br>1,124,786,660 | 2,634,296,017        |
|           | Total  | 14,761,760,297                 | 8,402,605,551        |
|           | Total  | 14,701,700,297                 | 6,402,005,551        |
| 9.        | Earning per share                                    | A 4b - 1                       |                      |
|           |  | Accumulated from the b         | Previous year        |
|           | Profit after tax of shareholders of parent company   | Current year 21,538,107,635    | 83,795,587,402       |
|           | Increase/(decrease) of accounting profit to          | 21,336,107,033                 | 65,795,567,402       |
|           | determine profit attributable to holders of          |                                |                      |
|           | ordinary shares of parent company                    | _                              | -                    |
|           | Profit attributable to holders of ordinary shares of |                                |                      |
|           | parent company                                       | 21,538,107,635                 | 83,795,587,402       |
|           | - · ·  | •                              |                      |

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For the first 6 months of the fiscal year ending 31 December 2011

Notes to the consolidated interim financial statements (cont.)

| Earning per share                              | 215         | 1,743      |
|--|-------------|------------|
| period <sup>(*)</sup>                          | 100,000,000 | 48,082,322 |
| Average ordinary shares outstanding during the |             |            |

<sup>(\*)</sup> Average ordinary shares outstanding during the period are calculated as follows:

|  | Accumulated from the beginning of the year |               |
|--|--|---------------|
| _  | Current year                               | Previous year |
| Ordinary shares outstanding at the beginning of  |  |               |
| the year   | 100,000,000                                | 47,500,000    |
| Effects of ordinary shares issued in the first 6 |  |               |
| months of the year 2010                          | <u> </u>                                   | 582,322       |
| Average ordinary shares outstanding during       |  |               |
| the period                                       | 100,000,000                                | 48,082,322    |

# 10. Operating expenses

|                              | Accumulated from the beginning of the year |                 |
|------------------------------|--|-----------------|
|                              | Current year                               | Previous year   |
| Materials and supplies       | 218,793,468,568                            | 247,068,143,348 |
| Labor                        | 94,909,846,364                             | 94,987,338,896  |
| Depreciation of fixed assets | 80,485,392,308                             | 86,249,962,223  |
| External service rendered    | 572,052,940,560                            | 465,537,967,710 |
| Other expenses               | 55,979,228,338                             | 15,902,442,303  |
| Total                        | 1,022,220,876,139                          | 909,745,854,480 |
|                              |  |                 |

# VII. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INTERIM **CASH FLOW STATEMENT**

## **Non-cash transactions**

|  | Accumulated from the beginning of the year |                 |
|--|--|-----------------|
|  | <b>Current year</b>                        | Previous year   |
| Loan interest expenses, for which the payments have not been made yet  | 4,141,077,894                              | 9,225,396,294   |
| Capital contribution to Hoa Sen - Gemadept Logistics and International Port Corporation by means of accounts payable                 | -  | 1,273,160,900   |
| Transferring the amount receivable from Dai Duong Corporation to capital contribution to Gemadept Dung Quat International Port J.S.C | -  | 3,800,000,000   |
| Receipt of dividends and profit shared by offsetting the amount invested in Truong Tho Tourism and Transportation J.S.C.             | -  | 6,200,000,000   |
| Increasing investment into Nam Hai Port Corporation by issuing convertible bonds   | -  | 396,787,000,000 |
| Interests on bonds, loans given and profit shared on which the collections have not been made  | 14,902,149,867                             | 15,612,982,789  |

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Notes to the consolidated interim financial statements (cont.)

| Purchases of fixed assets on which the payments have not been made | -              | 1,199,352,740  |
|--|----------------|----------------|
| Sales of fixed assets, on which the collection has not been made   | -              | 60,082,819,489 |
| Dividends already extracted but not yet paid                       | 60,000,000,000 | 65,246,600     |

# VIII. OTHER INFORMATION

#### 1. **Transactions with related parties**

# Transactions with key persons and related individuals

The key persons and related individuals include the Board of Management, the Directors, the Chief Accountant and closes members in their families.

Income of the key persons of Gemadept Corporation – parent company is as follows:

|  | Accumulated from the beginning of the year |               |
|--|--|---------------|
|  | Current year                               | Previous year |
| Salary                                       | 1,215,335,000                              | 958,014,800   |
| Social insurance, health insurance, personal |  |               |
| income tax                                   | 54,960,000                                 | 24,021,000    |
| Allowance                                    | <u> </u>                                   | 354,337,500   |
| Total  | 1,270,295,000                              | 1,336,373,300 |

# Transactions with other related parties

Other related parties of the Group include:

| Related parties                                    | Relationships             |
|--|---------------------------|
| OOCL Vietnam Co., Ltd.                             | Associate                 |
| Golden Globe Trading Co., Ltd.                     | Associate                 |
| Vung Tau Commercial Port Joint Stock Company (VCP) | Associate                 |
| MBN-GMD VIETNAM                                    | Associate                 |
| Vinh Hao Mineral Water Joint Stock Company         | Associate                 |
| Minh Dam Tourism J.S.C                             | Associate                 |
| Power Transportation and Service J.S.C (Potraco)   | Associate                 |
| Schenker Gemadept Logistics Vietnam Co., Ltd.      | Associate                 |
| Huyndai Merchant Marine Vietnam Co., Ltd.          | Associate                 |
| Saigon Cargo Service Corporation                   | Associate                 |
| Falcon Ha Dong Investment and Trading J.S.C        | Associate                 |
| Sinokor Vietnam Co., Ltd.                          | Associate                 |
| United Food Joint Stock Company                    | Associate                 |
| Gemadept – Terminal Link Cai Mep Terminal J.S.C    | Jointly-controlled entity |

During the year, the Group has had the following transactions with other related parties:

|  | Current year | Previous year |
|--|--------------|---------------|
| MBN-GMD Vietnam                              |              |               |
| Collection from service charges              | 361,399,789  | -             |
| Minh Dam Tourism J.S.C                       |              |               |
| Capital contribution for investment          | -            | 915,515,816   |
| Schenker Gemadept Logistics Vietnam Co., Ltd |              |               |
| Sales of services                            | -            | 273,195,991   |
|  |              |               |

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Notes to the consolidated interim financial statements (cont.)

|   | Current year  | Previous year  |
|---|---------------|----------------|
| Huyndai Merchant Marine Vietnam Co., Ltd.   |               |                |
| Realized revenues                           | 695,118,994   | -              |
| Service charges                             | 149,573,258   | -              |
| Amounts paid on other's behalf              | 5,784,654,963 | -              |
| Saigon Cargo Service Corporation            |               |                |
| Capital contribution for investment         | 576,410,476   | 11,700,000,000 |
| Falcon Ha Dong Investment and Trading J.S.C |               |                |
| Capital contribution for investment         | -             | 20,500,000,000 |
| Sinokor Vietnam Co., Ltd.                   |               |                |
| Sales of services                           | 2,564,486,886 | 2,498,751,407  |
| Service provision                           | 355,870,902   | _              |

As at the balance sheet date, the accounts receivable from and accounts payable to other related parties are as follows:

| <u> </u>                                     | <b>Ending balance</b> | <b>Beginning balance</b> |
|--|-----------------------|--------------------------|
| OOCL Vietnam Co., Ltd.                       | <u> </u>              |                          |
| Receivable from customers                    | 2,178,617,671         | 392,583,750              |
| Golden Globe Trading Co., Ltd.               |                       |                          |
| Other receivable                             | 300,000,000           | -                        |
| Schenker Gemadept Logistics Vietnam Co., Ltd |                       |                          |
| Other receivable                             | 60,200,000            | 1,300,000,000            |
| Huyndai Merchant Marine Vietnam Co., Ltd.    |                       |                          |
| Receivable for service provision             | 4,405,813,411         | 6,014,048,883            |
| Sinokor Vietnam Co., Ltd.                    |                       |                          |
| Receivable for service provision             | 586,303,757           | 358,397,527              |
| Total accounts receivable                    | 7,530,934,839         | 8,065,030,160            |
| MBN-GMD Vietnam                              |                       |                          |
| Other payable                                | -                     | 1,703,880,000            |
| Accounts payable                             | -                     | 141,037,455              |
| Sinokor Vietnam Co., Ltd.                    |                       |                          |
| Payable to suppliers                         | -                     | 7,555,141                |
| Total accounts payable                       | -                     | 1,852,472,596            |

The prices of goods and services provided to other related parties are the prices agreed among the parties. The purchases of goods and services from the related parties are also done at the prices agreed among parties.

The accounts receivable are unsecured and will be paid in cash. There are no provisions for accounts receivable from the related parties.

#### 2. **Segment information**

The Group's segment information is presented according to business segments and geographical segments. The primary reporting format is the business segments since the organization and management of business operations of the companies in the Group are mainly based on their types of services.

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Notes to the consolidated interim financial statements (cont.)

# **Business segments**

The Group has had the major business segments as follows:

- Port operation: including all services related to port operation and logistics.
- Transportation: providing transportation services and leasing transportation facilities.
- Agency activities: providing agency services
- Property trading: leasing offices in the building at Le Thanh Ton Street. The Group also has been investing in construction of a complex building in Laos.

The information on business results, fixed assets, other long-term assets and non-cash large expenses of the business segments of the Group is presented in Appendix 04 on pages 50 and 51.

# Geographical regions

The Group's activities are taken place locally and overseas.

Details of net sales from goods and services sold to external parties according to geographical segments, based on the locations of customers are as follows:

| Total              | 1,088,933,477,994 |
|--------------------|-------------------|
| Local customers    | 9,330,563,489     |
| Overseas customers | 1,079,602,914,505 |

Expenses paid to acquire fixed assets and

Details of expenses generated on acquisition of fixed assets, other long-term assets and segment assets according to geographical segments, based on the locations of assets are as follows:

|                                | other long-term assets, which are accumulated from the beginning of the year |                 | accumulated from the beginning of the year |                   |
|--------------------------------|--|-----------------|--|-------------------|
|                                | Current year   | Previous year   | Current year                               | Previous year     |
| Overseas<br>customers<br>Local | 139,274,118,085  | 136,856,669,451 | 5,943,071,529,813                          | 5,711,136,085,428 |
| customers                      | 254,647,100  | 150,060,130,256 | 716,595,219,617                            | 831,872,546,573   |
| Total                          | 139,528,765,,185   | 286,916,799,707 | 6,659,666,749,430                          | 6,543,008,632,001 |

Ho Chi Minh City, 16 August 2011

Segment assets, which are

| Truong Nhu Nguyen | Nguyen Minh Nguyet      | Do Van Minh             |
|-------------------|-------------------------|-------------------------|
| Preparer          | <b>Chief Accountant</b> | <b>General Director</b> |