# CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE FIRST 6 MONTHS
OF THE FISCAL YEAR ENDING 31 DECEMBER 2013

**GEMADEPT CORPORATION** 

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# REPORT OF THE DIRECTORS

The Directors of Gemadept Corporation ("the company") present this report together with the reviewed consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2013 including the interim financial statements of Gemadept Corporation and those of its subsidiaries (hereinafter referred to as "the Group").

# Business highlights of the Group

Parent company

Gemadept Corporation has been operating under the business registration certificate and the tax registration certificate No. 0301116791 (No. 059080 before), which was registered for the first time on 01 November 1993 and was amended for the 15th time on 16 March 2012, granted by the Department of Planning and Investment of Ho Chi Minh City.

VND 1.094.473.090.000 Charter capital as in the business registration certificate: Number of shares:

109.447.309 shares VND 10.000 /share

Face value

During the period, Gemadept Corporation has issued the welfare shares to employees of the years 2010, 2011 and 2012 in line with the Resolutions No. 01/HDCD2006 dated 15 May 2006 and No. 02-2010/GMD - HDCD2010 dated 29 June 2010 of the Annual Shareholders' Meeting. According to which, Gemadept has recorded the increase in owner's equity by an amount of VND 49.743.600.000, equivalent to 4.974.360 shares. At present, Gemadept Corporation has carried out the procedures to apply for the amended business registration certificate.

The company's stocks have been listed in Ho Chi Minh City Stock Exchange (HOSE) since 08 March 2002 (code: GMD).

Head office

Address

: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.

Tel. Fax

: (84-8) 38 236 236 : (84-8) 38 235 236

E-mail

: info@gemadept.com.vn

Tax code

: 0301116791

#### Affiliates:

| Affiliates                     | Addresses   |
|--------------------------------|---|
| Huu Nghi Shipping Company      | 2A - 4A Ton Duc Thang, District 1, Ho Chi Minh City         |
| (Hunship)                      | *   |
| Pacific Marine Company (PAMAR) | 15th Floor, No. 35 Nguyen Hue, District 1, Ho Chi Minh City |
| Quang Ninh branch              | No. 1, Cai Lan, Ha Long City, Quang Ninh Province           |
| Da Nang branch                 | 39 Quang Trung, Hai Chau District, Da Nang City             |
| Can Tho branch                 | 47/11A Le Hong Phong, Can Tho City                          |
| Branch of Gemadept in Cambodia | # 193C Mao Tse Toung Avenue, Chamcamon, Phnom Penh,         |
| <u> </u>                       | Cambodia  |
| Vung Tau Branch                | Ward 7, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam  |
|                                |   |

Gemadept Corporation has been consistent with its strategy to develop core businesses and to selectively diversify business sectors. Gemadept's business scopes include port operation, logistics, forestry and real estate.



- Port operation: Operating a port system stretching from the North to the South, at big cities and major industrial zones: Phuoc Long ICD Port, Nam Hai Port, Dung Quat Port and Binh Duong Port; Investing in the projects of Nam Hai- Dinh Vu Container Port, Gemalink Cai Mep deep-sea Port and Gemadept Hoa Sen Port.
- Logistics: Distribution centers; container liner services; projects cargo transport; multi-modal transport, ship management and screw manning; shipping agency and freight forwarding services; air-cargo terminal, etc.
- Forestry: Plant, exploit and process rubber and other industrial crops in Cambodia.
- Real estate: Building and operating commercial centers, hotels, office buildings in big cities of Vietnam and Indochina including Gemadept Tower, Saigon Gem Mixed-use Development project and Gemadept Mixed-use Development project in Vientiane- Laos.

| zSubsidiaries  |  |   | Benefit  | Voting            |
|--|--|---|--|-------------------|
| Subsidiaries   | Addresses  | Operation fields  | rate   | right             |
| Gemadept Dung<br>Quat International<br>Port J.S.C    | Port No. 1 – Dung Quat<br>Port, Binh Thuan<br>Commune, Binh Son<br>District, Quang Ngai<br>Province, Vietnam.                    | Sea port investment and operation; multi-<br>modal transport; container port operation<br>and other related services; shipping<br>agency and brokerage; sea and air freight<br>forwarding services; stevedoring<br>services; cargo transportation services by     | »<br>=   |                   |
|  |  | waterway, by sea and by road; construction of ports, civil-industrial works and land transport infrastructure. Adding: towing services, giving direct support to sea transportation; ship's chandler services; customs clearance                                  |  | <b>70.40.0</b>    |
|  | outstand there is seen in the  | services.   | 78,60 %  | 78,60 %           |
| V.N.M General<br>Transportation<br>Service Co., Ltd. | 22 <sup>nd</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho Chi<br>Minh City, Vietnam. | Container yard and depot operation, shipping agency and brokerage, freight forwarding, cargo transport, stevedoring; sale, purchase, chartering of ship, container, marine equipment; construction of port, container yard, civil                                 |  |                   |
|  |  | and industrial works.   | 100,00 %   | 100,00 %          |
| Gemadept<br>(Malaysia) Ltd.                          | No. 68, Jalan Batai<br>Laut 4,<br>Taman Intan, 41300<br>Klang, Selangor  | Shipping agencies, performing marketing services for Gemadept in Malaysia, mobilizing capital for the projects of maritime infrastructure, introducing and  |  | GO<br>ICH<br>M TO |
|  |  | inviting foreign investment in the projects of shipping, industrial zones, infrastructure 'of transportation in Vietnam.  | 100,00 %   | 100,00 %          |
| Gemadept<br>(Singapore) Ltd.                         | 120 Lower Delta Road,<br>#11-01 to #11-04<br>Cendex Centre,<br>Singapore   | Shipping agencies, ship operation, performing marketing services for Gemadept in Singapore, mobilizing capital for projects of maritime infrastructure, introducing and inviting foreign investment in the projects of shipping, industrial zones, infrastructure | STATE OF THE STATE | 350<br>1          |
| Grand Pacific  | 120 Lower Delta Road,  | of transportation in Vietnam.  Leasing ships and providing forwarding   | 100,00 %   | 100,00 %          |
| Shipping Pte. Ltd.                                   | #11-01/04 Cendex<br>Centre, Singapore.   | and transportation services   | 100,00%  | 100,00%           |

| Subsidiaries  | Addresses  | Operation fields  | Benefit<br>rate                              | Voting<br>right                    |
|---|--|---|--|------------------------------------|
| Gemadept Nhon<br>Hoi International<br>Port J.S.C.                           | No. 98 Pham Hung, Ly<br>Thuong Kiet Ward, Quy<br>Nhon City, Binh Dinh<br>Province.   | Investing and operating sea ports; multi-<br>modal transportation. Acting as shipping<br>and air agents and brokers; building up<br>civil and industrial construction works.  | 53,20 %                                      | 53,20 %                            |
| Phuoc Long Port<br>Co., Ltd.  | 19 <sup>th</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho Chi<br>Minh City, Vietnam. | Multi-modal transport services; port operation; shipping agency and brokerage; stevedoring services, trading and chartering ships, containers, marine machinery and equipment; port construction and operation; building and repairing sea-going and river ships. | 100,00 %                                     | 100,00 %                           |
| ISS - Gemadept<br>Co., Ltd.   | No. 8, Nguyen Hue, Ben<br>Nghe Ward, District 1,<br>Ho Chi Minh City,<br>Vietnam.  |   | 51,00 %                                      | 51,00 %                            |
| Gemadept<br>Logistics One<br>Member Co., Ltd.                               | Lot J1, Road No. 8,<br>Song Than 1 Industrial<br>Park, Di An District,<br>Binh Duong Province,<br>Vietnam.                       | Building Logistic and cold storage system with European standard to provide services of forwarding, distributing, storing, maintaining, and packaging cold and miscellaneous goods.   | 100,00 %                                     | 100,00 %                           |
| Sinokor Vietnam<br>Co., Ltd.  | 2A-4A Ton Duc<br>Thang, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City,<br>Vietnam.   | Providing services of forwarding of goods.  Providing container and sea transportation services. Providing services of warehousing, quays and other specialized maritime equipment.   | 51,00%                                       | 51,00%                             |
| Gemadept – Vung<br>Tau Corporation  | No. 1/1A Pham Hong   | shipping agency. Transporting coastal and ocean-going goods by road, by water ways;   | 70,00 %                                      | 1G T\<br>70,00 % <sup>ÈM</sup> HÜV |
| Hoa Sen -<br>Gemadept<br>Logistics and<br>International Port<br>Corporation | Road 2B, Phu My I<br>Industrial Park, Phu My<br>Town, Tan Thanh<br>District, Ba Ria-Vung<br>Tau Province, Viet Nam.              | warehousing and storage services.  Building inland container depot (ICD), warehouse system, warehouses for container in transit, container freight station (CFS), clue for goods in transit and by expressage.  | 22 C 2 6 6 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 | & C                                |
| Gemadept Infrastructures Development and Investment                         | No. 142, Nguyen Thong,<br>Ward 3, Tan An Town,<br>Long An Province,<br>Vietnam.  | Port operation and related services;<br>construction of civil – industrial works and<br>ports; inland, waterway, sea and air cargo<br>transportation services; building and   | 51,00 %                                      | 51,00 %                            |
| Construction J.S.C  | · contain.   | repairing sea-going and river ships.  | 50,00 %                                      | 50,00 %                            |

| Subsidiaries   | Addresses   | Operation fields   | Benefit<br>rate | Voting<br>right |
|--|---|--|-----------------|-----------------|
| Gemadept Hai<br>Phong Co., Ltd.                      | 619B + 620 + 621,<br>Floor 6, Lot 20A, TD<br>Business Center<br>Building, Le Hong<br>Phong Road, Dong<br>Khe Ward, Ngo Quyen<br>District, Hai Phong | Providing multi-modal transport, trading transportation and operating container services and other services, acting as marine agent and broker, trading transportation by river ways- sea ways-air ways; trading and leasing container ship as well as marine machinery and  | 100,00 %        | 100,00 %        |
| Truong Tho<br>Tourism and<br>Transportation<br>J.S.C | City, Vietnam.  Quarter 7, Truong Tho Ward, Thu Duc District, Ho Chi Minh City, Vietnam.  | equipment  Repairing and maintaining means of transport (excluding cars, motors, motorbikes and engined vehicles as well as the activities of processing mechanical products, processing wastes and electronic plating at the head office). Transporting   | 100,00 %        |                 |
| Nam Hai Port   | No. 201, Ngo Quyen  | goods by road and by local water ways. Transporting goods along coastal lines and by sea. Loading and unloading goods. Acting as a marine agent.  Constructing civil and technical works,  | 46,00 %         | 54,00 %         |
| Corporation  | Street, May Chai Ward,<br>Ngo Quyen District, Hai<br>Phong City, Vietnam.   | ports and houses of all kinds; providing warehouse and yard services and providing activities supporting transportation; transporting cargos by road and waterways; providing other specific construction activities; constructing yards, depots and industrial works; transporting goods; providing warehouse and yard services, stevedoring services and storing | *               | 00.00.00        |
| Pacific Marine<br>Co., Ltd.                          | 21 <sup>st</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho Chi<br>Minh City, Vietnam.                    | services.  Transporting goods by road; providing direct supporting services for transportation by waterways; transporting coastal and ocean-going goods; providing direct supporting services for transportation by railway and by road (except for providing stevedoring services); providing stevedoring services  | 99,98 %         | 99,98 %         |
| Bright Ocean<br>Logistics Co., Ltd.                  | 20 <sup>th</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho   | services); providing stevedoring services.  Transporting goods along coastal lines and by sea, providing services of directly supporting transportation by railway, by road and by waterway; transporting by road and providing service of loading   | 100,0070        | 100,0070        |
| PO Vietnam<br>Maritimes Co.,<br>Ltd.                 | Chi Minh City,<br>Vietnam<br>No. 6 Le Thanh Ton,<br>Ben Nghe Ward,<br>District 1, Ho Chi Minh<br>City, Vietnam                                      | and unloading goods.  Providing customs clearance service, acting as an agent for goods transportation, porviding other services of checking bills of lading, goods transportation brokerage, goods depositing and preparing bills of lading –   | 100,00%         | 100,00%         |
|  |   | done on behalf of goods owners.  | 51,00%          | 51,00%          |

| Subsidiaries   | Addresses  | Operation fields  | Benefit<br>rate | Voting<br>right |
|--|--|---|-----------------|-----------------|
| Vi Tin Service<br>Computing Co.,<br>Ltd.                             | 21 <sup>st</sup> floor, Gemadept<br>Building, No. 6 Le<br>Thanh Ton, Ben Nghe<br>Ward, District 1, Ho<br>Chi Minh City,<br>Vietnam.        | Programming computers, providing IT services and other services related to computers, providing consultancy services on computers and computer system management.   | 100,00%         | 100,00%         |
| Pacific Rubber<br>Industry Co., Ltd.                                 | 19 <sup>th</sup> floor, Gemadept<br>Building, No. 2Bis-4-6<br>Le Thanh Ton, Ben<br>Nghe Ward, District 1,<br>Ho Chi Minh City,<br>Vietnam. | Planting rubber trees, manufacturing construction woodwork (not at the head office). Afforesting and taking care of forest. Exploiting wood. Manufacturing other products from rubber (not at the head office). Trading other unclassified products (except for scraps, wastes,   | 100.00%         | 100,00%         |
| Pacific Pearl Joint  | 193C Mao Tse Toung   | insecticides, chemicals used in industry).  Afforesting and exploiting forest, industrial trees. Manufacturing and  | 100,00%         | 100,0076        |
| Stock Company<br>Limited   | Blv., Chamcarmon<br>Dist., Phnom Penh<br>City, Cambodia.   | trading goods, other services (except for industries related to finance).   | 100,00%         | 100,00%         |
| Pacific Lotus Joint<br>Stock Company<br>Limited<br>Nam Hai Dinh Vu   | 193C Mao Tse Toung<br>Blv., Chamcarmon<br>Dist., Phnom Penh<br>City, Cambodia.<br>Km No. 6, Dinh Vu  | Afforesting and exploiting forest, industrial trees. Manufacturing and trading goods, other services (except for industries related to finance).  Providing transportation, stevedoring,  | 100,00%         | 100,00%         |
| Port J.S.C   | Street, Dong Hai<br>Ward, Hai An District,<br>Hai Phong  | warehouse services and other services   | 54,66%          | 54,66%          |
| Associates   |  |   | Benefit         | Voting          |
| Associates   | Addresses  | Operating fields  | rate            | right           |
| Golden Globe Trading Co., Ltd.  Vung Tau Commercial Port J.S.C (VCP) | No. 117 Le Loi, District 1, Ho Chi Minh City, Vietnam.  No. 973, 30/4 Street, Ward 11, Vung Tau City, Ba Ria - Vung Tau Province, Vietnam. | Trading houses; providing services of organizing conferences and seminars; trading office equipment, computers and spare parts, stationeries, personal belongings and household appliances (excluding sport guns and bullets); transporting passengers and goods by cars and by waterway according to contracts. Trading machinery, equipment, spare parts and non-agricultural materials. Trading fish and aquatic products. Trading engine-driven vehicles (old and new). Proving catering services. Trading beverage. Trading agricultural and forestry products to serve as materials, live animals. Providing logistics and bonded warehouse services. Providing services of ships, ship broker, loading and unloading goods and customs clearance. Building and repairing ships. Building up civil and industrial construction works, installing againment for construction | 45,00%          | 45,00%          |
|  |  | installing equipment for construction works.  | 26,78%          | 26,78%          |

| Associates  | Addresses   | Operating fields  | Benefit<br>rate  | Voting<br>right  |
|---|---|---|------------------|------------------|
| Molenbernatie –<br>Gemadept<br>Vietnam Co., Ltd.          | Block J1, Street 8,<br>Song Than 1<br>Industrial Park, Di An<br>Town, Binh Duong<br>Province, Vietnam | Leasing warehouses to the Vietnamese exporters of coffee and agricultural products in form of warehouse under "payment warranty"  | 49,00 %          | 49,00%           |
| Minh Dam<br>Tourism J.S.C                                 | Hai Tan Quarter,<br>Phuoc Hai Town, Dat<br>Do District, Ba Ria –<br>Vung Tau Province,<br>Vietnam.    | Providing accommodation services to tourists. Providing services of catering, dancing club, karaoke, sea shore, sauna, massage. Trading garments, sport clothes, personal belongings and jewelry. Transporting passengers according to contracts, providing local and overseas                                |                  |                  |
| Power<br>Transportation<br>and Service J.S.C<br>(Potraco) | No. 112 Ngo Quyen,<br>Ngo Quyen District,<br>Hai Phong City,<br>Vietnam.                              | tourism services.  Providing warehousing and goods receiving services. Providing water way and land transportation services. Providing services of transportation, loading and unloading goods of super length and weight. Providing  | 40,00%           | 40,00%           |
|   |   | mechanic and equipment processing services for civil-industrial electric devices. Trading infrastructures, real estates and houses. Building up civil and industrial construction works. Trading machinery, equipment and spare parts serving for mineral operation and construction works. Providing customs |                  |                  |
| Schenker<br>Gemadept<br>Logistics Vietnam<br>Co., Ltd.    | Lot J2, Road No. 8,<br>Song Than 1<br>Industrial Park, Di An<br>District, Binh Duong,<br>Vietnam.     | clearance services.  Providing warehousing and container yard services, customs clearance service.  Performing the distribution right of wholesaling and retailing (not setting up retailing stores) garments, leather shoes,   | 38,03%<br>49,00% | 38,03%<br>49,00% |
| Saigon Cargo<br>Service<br>Corporation<br>(SCSC Corp.)    | No. 30, Phan Thuc<br>Duyen, Ward 4, Tan<br>Binh District, Ho Chi<br>Minh City, Vietnam.               | electronic products.  Acting as agents to trade fuel and oil.  Constructing quays, civil-industrial construction works. Providing transportation service by car. Providing services of forwarding, loading and unloading goods. Providing customs clearance service.  |                  | 29,43%           |
| Falcon Ha Dong<br>Investment and<br>Trading J.S.C         | No. 418 Quang Trung,<br>La Khe Ward, Ha<br>Dong District, Ha Noi<br>City, Vietnam.                    | Transporting goods by road, by local water ways, along coastal lines and by sea. Manufacturing, processing, and leasing garments. Investing, trading, leasing offices, commercial centers and houses. Providing accommodation services to tourists. Investing and building up civil and industrial works.     |                  | 25,00%           |
| United Food J.S.C   | No. 267 Quang Trung<br>Street, Quang Trung<br>Ward, Ha Dong<br>District, Ha Noi City,<br>Vietnam.     | Trading in beer, refreshment, wine, cake and jam of all kinds; processing and trading high-quality foodstuffs from agricultural products; providing food and beverage services serving conferences; wholesaling and retailing foods and foodstuffs.   | -                | 26,56%           |

| Associates  | Addresses   | Operating fields   | Benefit<br>rate | Voting<br>right |
|---|---|--|-----------------|-----------------|
| Golden Globe Co.,<br>Ltd.                         | Sibunhuong Village,<br>Chanthabouly District,<br>Viengchan, Laos. | Building commercial centers, leasing offices, apartments and 5-star hotels.  | 40,00%          | 40,00%          |
| Gemadept -<br>Terminal Link Cai<br>Mep Terminal   | Phuoc Hoa Commune,<br>Tan Thanh District, Ba<br>Ria – Vung Tau    | Constructing, equipping and operating a container port in Cai Mep – Thi Vai River.   | 50.000/         | 50.009/         |
| J.S.C<br>OOCL Logistics<br>(Vietnam) Co.,<br>Ltd. | Trade Center<br>Building, 37 Ton Duc<br>Thang, District 1,        | Providing sea transportation, forwarding services, acting as a marine broker, leasing warehouses and yards, providing warehouse management service | 50,00%          | 50,00%          |
|   | HCM City, Vietnam.  |  | 49,00%          | 49,00%          |

Material effects on the Group's operations

During the period, Gemadept Corporation has increased its charter capital from VND 1.094.473.090.000 to VND 1.144.216.690.000 due to the share issuance in line with the share welfare program for the employees in line with the Resolutions No. 01/HĐCĐ2006 dated 15 May 2006 and No. 02- 2010/GMD - HĐCĐ2010 dated 29 June 2010 of the Annual General Meeting of Shareholders.

In addition, the Group has transferred its capital contribution in Sinokor Vietnam Co., Ltd to the partner-Sinokor Korea and all of its shares in Vinh Hao Mineral Water J.S.C.

Besides, MBN-GMD Vietnam Co., Ltd. (Gemadept holds 34% of this company's capital) has been dissolved due to the expiration of operation course. In order to maintain the operations, the partners have established a new company - Molenbergnatie – Gemadept Vietnam Co., Ltd. and the main operations of this new company is leasing warehouse for goods storage, in which, Gemadept Corporation owns 49% of the charter capital of this company.

Financial position and business results

The consolidated financial position as of 30 June 2013, the consolidated interim business results and the consolidated interim cash flows for the first 6 months of the fiscal year ending 31 December 2013 of the Group have been expressed in the consolidated interim financial statements attached to this report (from page 12 to page 66).

During the period, Gemadept Corporation has distribured its profit of the year 2012 in line with the Resolution dated 29 May 2013 of the Annual General Meeting of Shareholders as follows:

|                   | Total  | VND 128.122.286.993 |
|-------------------|--|---------------------|
| _                 | Dividends share (VND 1.000 /share)                                   | VND 109.447.309.000 |
|                   | on profit after tax)   | VND 3.112.496.332   |
| $(x_1,\dots,x_n)$ | Extraction for funds for activities of the Board of Management (03%  |                     |
| -                 | Extraction for funds belonged to the owner (05% on profit after tax) | VND 5.187.493.887   |
|                   | Extraction for financial reserved fund (05% on profit after tax)     | VND 5.187.493.887   |
| _                 | Extraction for bonus and welfare fund (05% on profit after tax)      | VND 5.187.493.887   |

Subsequent events

The Directors of Gemadept Corporation hereby ensure that there have been no events from 30 June 2013 to the date of this report, which need any adjustments on the figures or the disclosures in the consolidated interim financial statements.



# The Board of Management and the Executive Officers

The Board of Management and the Executive Officers of Gemadept Corporation during the period and as of the date of this report include:

| The | Board | of Mangemei | nt |
|-----|-------|-------------|----|
|-----|-------|-------------|----|

| Full names             | Position      |  |
|------------------------|---------------|--|
| Mr. Do Van Nhan        | Chairman      |  |
| Mr. Chu Duc Khang      | Vice Chairman |  |
| Mr. Do Van Minh        | Member        |  |
| Mr. Nguyen Quoc Huy    | Member        |  |
| Mr. Pham Hong Hai      | Member        |  |
| Mr. Vu Ninh            | Member        |  |
| Ms. Nguyen Minh Nguyet | Member        |  |
| Ms. Bui Thi Thu Huong  | Member        |  |
| Mr. Pham Tien Tinh     | Member        |  |
| Mr. Phan Thanh Loc     | Member        |  |
| Mr. Bolat Duisenov     | Member        |  |

#### The Control Board

| Position           |
|--------------------|
| Chief of the Board |
| Member             |
| Member             |
| Member             |
| Member             |
|                    |

#### The Directors

| Full names        | Position                |
|-------------------|-------------------------|
| Mr. Do Van Minh   | General Director        |
| Mr. Chu Duc Khang | Deputy General Director |

#### Auditors

Auditing and Consulting Company Limited (A&C) has performed the review on the Group's consolidated interim financial statements for the first 6 months of the fiscal year ending 31 December 2013.

# Confirmations of the Directors

The Directors of Gemadept Corporation are responsible for the preparation of the consolidated interim financial statements to give a true and fair view of the financial position, the consolidated business results and the consolidated cash flows for each of the Group's fiscal year. In order to prepare these consolidated interim financial statements, the Directors of Gemadept Corporation must:

- · select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- state clearly whether the accounting standards applied to the Group are followed or not, and all the
  material differences from these standards are disclosed and explained in the consolidated interim
  financial statements; and
- prepare the consolidated interim financial statements of the Group on the basis of the going-concern assumption, except for the cases that the going-concern assumption is considered inappropriate.



REPORT OF THE DIRECTORS (cont.)

The Directors hereby ensure that all the requirements mentioned above have been followed when the consolidated interim financial statements are prepared, that all the accounting books of the Group have been fully recorded and can fairly reflect the financial position of the Group at any time, and that all the consolidated interim financial statements have been prepared in compliance with the Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QĐ–BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards.

The Directors of Gemadept Corporation are also responsible to protect the assets of the Group, and consequently have taken appropriate measures to prevent and to detect frauds and other irregularities.

Approval of consolidated interim financial statements

The Directors have already approved the accompanying consolidated interim financial statements. These consolidated interim financial statements have given a true and fair view of the financial position as of 30 June 2013, the consolidated business results and the consolidated cash flows in the first 6 months of the fiscal year ending 31 December 2013 of Group in compliance with the prevailing Vietnamese accounting standards and system, which were issued together with the Decision No. 15/2006/QĐ–BTC dated 20 March 2006 of the Minister of Finance and other Circulars giving guidance on the application of the accounting system and standards of the Ministry of Finance.

For and on behalf of the Directors,

CÔNG TY CÓ PHẨN ĐẠI LÝ LIÊN HIỆP VẬN CHUYỆN

Do Van Minh General Director

Date: 29 August 2013





Headquarters

: 1-3 Song Day St., Tan Binh Dist., Ho Chi Minh City Tel: (84.8) 3 5472972 - Fax: (84.8) 3 5472970

Branch in Ha Noi

: 40 Giang Vo St., Dong Da Dist., Ha Noi City

Branch in Nha Trang: 18 Tran Khanh Du St., Nha Trang City

Branch in Can Tho : 162C/4 Tran Ngoc Que St., Can Tho City

www.a-c.com.vn

No. 0764/2013/BCTC-KTTV

## AUDITOR'S REPORT

ON THE REVIEW OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE FIRST 6 MONTHS OF THE FISCAL YEAR ENDING 31 DECEMBER 2013 OF GEMADEPT CORPORATION

# THE SHAREHOLDERS, THE BOARD OF MANAGEMENT AND THE DIRECTORS OF GEMADEPT CORPORATION

We have reviewed the accompanying consolidated financial statements for the first 6 months of the fiscal year ending 31 December 2013 of Gemadept Corporation, including the interim financial statements of Gemadept Corporation and those of its subsidiaries (the list of subsidiaries being presented at the Note I.5) (hereinafter referred to as "the Group"), including the consolidated interim balance sheet as of 30 June 2013, the consolidated interim income statement, the consolidated interim cash flows statement and the notes to the consolidated interim financial statements for the first 6 months of the fiscal year ending 31 December 2013, which were prepared on 22 August 2013 (from page 12 to page 66).

The preparation and the presentation of these consolidated interim financial statements are the responsibility of the Directors of Gemadept Corporation. Our responsibility is to express an opinion on these financial statements based on our review.

We have conducted the review on the accompanying consolidated interim financial statements in accordance with the Vietnamese Auditing Standards on consolidated interim financial statement reviews. These standards require that we plan and perform the review procedures to obtain a reasonable assurance that the consolidated interim financial statements are free from material mistakes. The review is developed on the basis of our discussions with responsible staff of the Group and of applying our analytical procedures on the financial information obtained. Consequently, this review provides less assurance than a final audit. We have not performed an audit, so we do not express any audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements have not been truly and fairly presented, in all material respects, in conformity with the prevailing Vietnamese accounting system and standards as well as other related regulations.

This report is made in two languages (Vietnamese and English), both of equal validity. The Vietnamese version will be the original for reference when needed.

or and on behalf of

Auditors and Consulting Co., Ltd.

TRÁCH NHIỆM HỮU HAN

KIẾM TOÁN VÀ TƯ VẬN

Nguyen Chi Dung - Deputy General Director Audit Practice Registration Certificate No. 0100-2013-008-1

Tran Hoang Anh - Auditor

Audit Practice Registration Certificate No. 1161-2013-008-1

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS
For the first 6 months of the fiscal year ending 31 December 2013

# CONSOLIDATED INTERIM BALANCE SHEET

(Full form) As of 30 June 2013

Unit: VND

|     | ASSETS   | Code | Note _ | Ending balance    | Beginning balance |
|-----|--|------|--------|-------------------|-------------------|
| A - | CURRENT ASSETS                                       | 100  |        | 2.562.136.302.249 | 2.512.342.753.055 |
| Ī.  | Cash and cash equivalents                            | 110  | V.1    | 679.402.208.245   | 545.259.172.382   |
| 1.  | Cash   | 111  |        | 593.425.520.839   | 485.701.303.320   |
| 2.  | Cash equivalents                                     | 112  |        | 85.976.687.406    | 59.557.869.062    |
| II. | Short-term investments                               | 120  |        | 572.504.047.784   | 542.534.945.816   |
| 1.  | Short-term investments                               | 121  | V.2    | 687.244.702.667   | 640.308.091.599   |
| 2.  | Provisions for devaluation of short-term investments | 129  | V.3    | (114.740.654.883) | (97.773.145.783)  |
| ш   | Short-term accounts receivable                       | 130  |        | 1.016.021.803.480 | 1.174.144.666.762 |
| 1.  | Receivable from customers                            | 131  | V.4    | 346.121.402.472   | 295.671.234.058   |
| 2.  | Prepayments to suppliers                             | 132  | V.5    | 224.144.594.196   | 192.253.054.533   |
| 3.  | Short-term inter-company receivable                  | 133  |        |                   | *:                |
| 4.  | Receivable according to the progress of construction |      |        |                   |                   |
|     | contracts  | 134  |        |                   | 20                |
| 5.  | Other receivable                                     | 135  | V.6    | 459.279.348.105   | 702.341.435.380   |
| 6.  | Provisions for bad debts                             | 139  | V.7    | (13.523.541.293)  | (16.121.057.208)  |
| IV. | Inventories  | 140  |        | 117.164.077.027   | 87.640.775.548    |
| 1.  | Inventories  | 141  | V.8    | 117.164.077.027   | 87.640.775.548    |
| 2.  | Provisions for devaluation of inventories            | 149  |        | ((#)              | (₩)               |
| V.  | Other current assets                                 | 150  |        | 177.044.165.713   | 162.763.192.547   |
| 1.  | Short-term prepaid expenses                          | 151  | V.9    | 32.387.162.485    | 18.668.417.509    |
| 2.  | VAT to be deducted                                   | 152  |        | 18.556.982.805    | 13.736.445.093    |
| 3.  | Taxes and other accounts receivable from the State   | 154  | V.10   | 24.108.161.856    | 15.797.479.286    |
| 4.  | Trading Government bonds                             | 157  |        | :*                | :::               |
| 5.  | Other current assets                                 | 158  | V.11   | 101.991.858.566   | 114.560.850.659   |



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For the first 6 months of the fiscal year ending 31 December 2013

Consolidated interim balance sheet (cont.)

|      | ASSETS  | Code | Note | Ending balance      | Beginning balance          |
|------|---|------|------|---------------------|----------------------------|
| В-   | LONG-TERM ASSETS                                    | 200  |      | 4.972.076.500.017   | 4.310.059.898.025          |
| I.   | Long-term accounts receivable                       | 210  |      | 85.800.000.000      | 81.000.000.000             |
| 1.   | Long-term accounts receivable from customers        | 211  |      | •                   | -                          |
| 2.   | Working capital in affiliates                       | 212  |      | *                   | -                          |
| 3.   | Long-term inter-company receivable                  | 213  |      | (E)                 |                            |
| 4.   | Other long-term receivable                          | 218  | V.12 | 85.800.000.000      | 81.000.000.000             |
| 5.   | Provisions for bad debts                            | 219  |      | -                   | =                          |
| II.  | Fixed assets  | 220  |      | 2.683.520.159.626   | 1.976.998.421.444          |
| 1.   | Tangible assets                                     | 221  | V.13 | 1.584.282.181.554   | 1.745.499.033.254          |
|      | Historical costs                                    | 222  |      | 2.746.214.741.521   | 2.833.228.491.625          |
|      | Accumulated depreciation                            | 223  |      | (1.161.932.559.967) | (1.087.729.458.371)        |
| 2.   | Financial leasehold assets                          | 224  |      | •                   | -                          |
|      | Historical costs                                    | 225  |      |                     |                            |
|      | Accumulated depreciation                            | 226  |      | ( <u>*</u> )        | E STORY MAKE RE-ALTONOMY W |
| 3.   | Intangible assets                                   | 227  | V.14 | 249.202.753.664     | 88.531.898.139             |
|      | Initial costs                                       | 228  |      | 259.310.940.470     | 96.686.661.250             |
|      | Accumulated amortization                            | 229  |      | (10.108.186.806)    | (8.154.763.111)            |
| 4.   | Construction-in-progress                            | 230  | V.15 | 850.035.224.408     | 142.967.490.051            |
| III. | Investment property                                 | 240  | V.16 | 221.363.977.711     | 227.310.035.803            |
|      | Historical costs                                    | 241  |      | 279.448.439.795     | 279.448.439.795            |
|      | Accumulated depreciation                            | 242  |      | (58.084.462.084)    | (52.138.403.992)           |
| IV.  | Long-term investments                               | 250  |      | 1.529.916.051.377   | 1.646.655.521.937          |
| 1.   | Investments in affiliates                           | 251  |      | *                   | l <b>≅</b> &               |
| 2.   | Investments in business concerns and joint ventures | 252  | V.17 | 1.295.946.556.475   | 1.402.796.608.559          |
| 3.   | Other long-term investments                         | 258  | V.18 | 286.621.943.094     | 297.811.943.094            |
| 4.   | Provisions for devaluation of long-term investments | 259  | V.19 | (52.652.448.191)    | (53.953.029.717)           |
| v.   | Other long-term assets                              | 260  |      | 207.712.840.601     | 117.635.872.530            |
| 1.   | Long-term prepaid expenses                          | 261  | V.20 | 195.113.557.805     | 106.231.656.042            |
| 2.   | Deferred income tax assets                          | 262  | V.21 | 3.717.351.366       | 3.941.692.861              |
| 3.   | Other long-term assets                              | 268  | V.22 | 8.881.931.430       | 7.462.523.627              |
| VI.  | Goodwill  | 269  | V.23 | 243.763.470.702     | 260.460.046.312            |
|      | TOTAL ASSETS  | 270  |      | 7.534.212.802.265   | 6.822.402.651.081          |





Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Consolidated interim balance sheet (cont.)

|       | LIABILITIES AND OWNER'S EQUITY                    | Code | Note | Ending balance   | Beginning balance                               |
|-------|---|------|------|--|---|
| A -   | LIABILITIES                                       | 300  |      | 2.653.062.268.184  | 2.190.903.332.430                               |
| I.    | Current liabilities                               | 310  |      | 1.309.067.116.357  | 1.098.964.794.402                               |
| 1.    | Short-term debts and loans                        | 311  | V.24 | 531.149.904.598  | 491.784.589.720                                 |
| 2.    | Payable to suppliers                              | 312  | V.25 | 434.215.062.114  | 255.834.078.052                                 |
| 3.    | Advances from customers                           | 313  | V.26 | 11.075.869.834   | 19.508.885.738                                  |
| 4.    | Taxes and other obligations to the State Budget   | 314  | V.27 | 16.186.849.061   | 14.687.305.383                                  |
| 5.    | Payable to employees                              | 315  | V.28 | 22.574.581.361   | 26.025.619.626                                  |
| 6.    | Accrued expenses                                  | 316  | V.29 | 81.777.052.014   | 60.477.730.885                                  |
| 7.    | Inter-company payable                             | 317  |      |  |   |
| 8.    | Payable according to the progress of construction |      |      |  |   |
|       | contracts   | 318  |      | 7-2  | *   |
| 9.    | Other payable                                     | 319  | V.30 | 202.265.633.043  | 218.017.279.777                                 |
| 10.   | Provisions for short-term accounts payable        | 320  | V.31 | 1.574.934.213  | 1.574.934.213                                   |
| 11.   | Bonus and welfare fund                            | 323  | V.32 | 8.247.230.118  | 11.054.371.008                                  |
| 12.   | Trading Government bonds                          | 327  |      | -  | X: 2₹:  |
| 1.400 | Trading Government conds                          |      |      |  |   |
| II.   | Long-term liabilities                             | 330  |      | 1.343.995.151.827  | 1.091.938.538.028                               |
| 1.    | Long-term accounts payable to suppliers           | 331  |      | ₹  | 2   |
| 2.    | Long-term inter-company payable                   | 332  |      |  |   |
| 3.    | Other long-term payable                           | 333  | V.33 | 19.759.191.578   | 21.145.684.163                                  |
| 4.    | Long-term debts and loans                         | 334  | V.34 | 1.016.049.789.220  | 759.629.038.217                                 |
| 5.    | Deferred income tax payable                       | 335  | V.35 | 26.711.996.794   | 29.557.646.064                                  |
| 6.    | Provisions for unemployment allowances            | 336  |      | =  | 72  |
| 7.    | Provisions for long-term accounts payable         | 337  |      |  | UT:   |
| 8.    | Unearned revenue                                  | 338  | V.36 | 281.474.174.235  | 281.606.169.584                                 |
| 9.    | Science and technology promotion fund             | 339  |      | . <del></del>  | 72  |
| В-    | OWNER'S EQUITY                                    | 400  |      | 4.464.648.979.706  | 4.393.531.507.651                               |
| I.    | Owner's equity                                    | 410  |      | 4.464.648.979.706  | 4.393.531.507.651                               |
| 1.    | Capital   | 411  | V.37 | 1.144.216.690.000  | 1.094.473.090.000                               |
| 2.    | Share premiums                                    | 412  | V.37 | 2,471.474.474.400  | 2.471.474.474.400                               |
| 3.    | Other sources of capital                          | 413  | V.37 | 71.797.775.902   | 71.797.775.902                                  |
| 4.    | Treasury stocks                                   | 414  |      |  | Con minutes com parameter minutes com a comment |
| 5.    | Differences on asset revaluation                  | 415  |      | -  | -   |
| 6.    | Foreign exchange differences                      | 416  | V.37 | 32.922.185.623   | 22.725.336.908                                  |
| 7.    | Business promotion fund                           | 417  | V.37 | 4.511.710.558  | 4.511.710.559                                   |
| 8.    | Financial reserved fund                           | 418  | V.37 | 34.616.898.799   | 29.429.404.912                                  |
| 9.    | Other funds                                       | 419  | V.37 | 36.071.748.512   | 32.384.254.625                                  |
| 10.   | Retained earnings                                 | 420  | V.37 | 669.037.495.911  | 666.735.460.345                                 |
| 11.   | Construction investment fund                      | 421  |      | *  | 5   |
| 12.   | Business arrangement supporting fund              | 422  |      | 2  | -   |
| 11.   | Other sources and funds                           | 430  |      |  | ÷   |
| 1.    | Sources of expenditure                            | 432  |      | *:   | -   |
| 2.    | Fund to form fixed assets                         | 433  |      | •  |   |
|       | INTEREST OF MINORITY SHAREHOLDERS                 | 439  | V.38 | 416.501.554.376  | 237.967.811.000                                 |
|       | TOTAL LIABILITIES AND OWNER'S EQUITY              | 440  |      | 7.534.212.802.265  | 6.822.402.651.081                               |
|       | TOTAL LIABILITIES AND OWNER'S EQUIT               | 770  |      | The state of the s |   |



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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Consolidated interim balance sheet (cont.)

# **OFF-BALANCE SHEET ITEMS**

|    | ITEMS  | Note | Ending balance | Beginning balance |
|----|--|------|----------------|-------------------|
| 1. | Leasehold assets                                   |      | -              | **                |
| 2. | Materials and goods kept or processed for others   |      | -              | -                 |
| 3. | Goods deposited by others                          |      | · ·            |                   |
| 4. | Bad debts already treated                          |      | 519.867.556    | 519.867.556       |
| 5. | Foreign currencies:                                |      | 1577           | •                 |
|    | (USD)  |      | 6.220.913,59   | 3.282.293,07      |
|    | (EUR)  |      | 2.794,85       | 3.409,75          |
|    | (SGD)  | *    | 71.664,38      | 356.227,01        |
|    | (MYR)  |      | 194.835,06     | 224.838,16        |
| 6  | Estimates for non-business and project expenditure |      | 177.1          | -                 |

Ho Chi Minh City, 22 August 2013

CONSITY CO PHAN

VÂN CHUYÊN J

Nguyen Minh Nguyet

Chief Accountant

Do Van Minh

General Director

Truong Nhu Nguyen

Preparer

For the first 6 months of the fiscal year ending 31 December 2013

# CONSOLIDATED INTERIM INCOME STATEMENT

(Full form)

For the first 6 months of the fiscal year ending 31 December 2013

Unit: VND

Accumulated from the beginning of the year

|      |   |      |        | Accumulated from the beginning of the year |                   |  |
|------|---|------|--------|--|-------------------|--|
|      | ITEMS   | Code | Note _ | Current year                               | Previous year     |  |
| 1.   | Sales   | 01   | VI.1   | 1.175.606.951.599                          | 1.287.081.346.911 |  |
| 2.   | Deductions  | 02   | VI.1   | 949.306.974                                | 1.391.758.198     |  |
| 3.   | Net sales   | 10   | VI.1   | 1.174.657.644.625                          | 1.285.689.588.713 |  |
| 4.   | Costs of goods sold                               | 11   | VI.2   | 987.098.447.174                            | 1.075.943.406.519 |  |
| 5.   | Gross profit                                      | 20   |        | 187.559.197.451                            | 209.746.182.194   |  |
| 6.   | Financial income                                  | 21   | VI.3   | 181.335.552.289                            | 64.800.614.181    |  |
| 7.   | Financial expenses                                | 22   | VI.4   | 101.662.243.776                            | 102.788.181.206   |  |
| 0.57 | In which: Loan interest expenses                  | 23   |        | 59.925.028.941                             | 78.487.887.826    |  |
| 8.   | Selling expenses                                  | 24   | VI.5   | 11.171.106.863                             | 8.444.867.948     |  |
| 9.   | Administrative overheads                          | 25   | VI.6   | 109.983.236.634                            | 127.982.693.148   |  |
| 10.  | Net operating profit                              | 30   |        | 146.078.162.466                            | 35.331.054.073    |  |
| 11.  | Other income                                      | 31   | VI.7   | 17.533.445.122                             | 130.692.923.780   |  |
| 12.  | Other expenses                                    | 32   | VI.8   | 9.901.979.113                              | 112.510.434.198   |  |
| 13.  | Other profit                                      | 40   |        | 7.631.466.009                              | 18.182.489.582    |  |
| 14.  | Profit in business concerns and joint ventures    | 45   |        | (796.649.547)                              | 13.318.496.597    |  |
| 15.  | Total accounting profit before tax                | 50   |        | 152.912.978.928                            | 66.832.040.252    |  |
| 16.  | Current corporate income tax                      | 51   |        | 9.573.769.063                              | 27.871.764.639    |  |
| 17.  | Deferred corporate income tax                     | 52   | VI.9   | (1.923.393.473)                            | Ψ.                |  |
| 18.  | Profit after tax                                  | 60   | 8      | 145.262.603.338                            | 38.960.275.613    |  |
| 18.1 | Profit after tax of minority shareholders         | 61   |        | 6.330.355.130                              | 5.861.699.119     |  |
|      | Profit after tax of parent company's shareholders | 62   |        | 138.932.248.209                            | 33.098.576.494    |  |
| 19.  | Earning per share                                 | 70   | VI.10  | 1.240                                      | 302               |  |

NI Name

Truong Nhu Nguyen Nguyen Minh Nguyet
Preparer Chief Accountant

Cổ PHẨN \* ĐẠI LÝ LIÊN HIỆP \* VÀN CHUYỀN

> Do Van Minh General Director

Ho Chi Minh City, 22 August 2013

S.M \* 0.

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

# CONSOLIDATED INTERIM CASH FLOW STATEMENT

(Full form)

(Indirect method)

For the first 6 months of the fiscal year ending 31 December 2013

Unit: VND

Accumulated from the beginning of the year

|                   |   |      |               | Accumulated from the b | eginning of the year                   |
|-------------------|---|------|---------------|------------------------|--|
|                   | ITEMS   | Code | Note _        | Current year           | Previous year                          |
| I.                | Cash flows from operating activities                    |      |               |                        |  |
| 1.                | Profit before tax                                       | 01   |               | 152.912.978.928        | 66.832.040.252                         |
| 2.                | Adjustments   |      |               |                        |  |
| -                 | Depreciation of fixed assets                            | 02   |               | 122.051.786.244        | 119.947.922.873                        |
| -                 | Provisions  | 03   | V.3, 7, 19    | 13.069.411.659         | (63.914.221.216)                       |
| -                 | Gain/ (loss) from foreign exchange differences          | 04   | VI.3, 4       | 22.343.692.081         | (12.094.697.064)                       |
|                   | Gain/ (loss) from investing activities                  | 05   | VI.3, 4, 7, 8 | (182.358.119.850)      | (68.338.076.929)                       |
|                   | Loan interest expenses                                  | 06   | VI.4          | 59.925.028.941         | 78.487.887.826                         |
| 3.                | Operating profit/ (loss) before                         |      |               |                        |  |
|                   | changes of working capital                              | 08   |               | 187.944.778.003        | 120.920.855.742                        |
| -                 | Increase/ (decrease) of accounts receivable             | 09   |               | (536.044.809.438)      | 322.060.464.847                        |
| S = 1             | Increase/ (decrease) of inventories                     | 10   |               | (29.898.792.571)       | 9.030.540.546                          |
| 5: <del>=</del> 1 | Increase/ (decrease) of accounts payable                | 11   |               | 876.404.981.759        | (186.424.694.498)                      |
| -                 | Increase/ (decrease) of prepaid expenses                | 12   |               | (95.261.787.056)       | 3.149.143.490                          |
| -                 | Loan interests already paid                             | 13   |               | (49.485.808.816)       | (81.661.668.026)                       |
| -                 | Corporate income tax already paid                       | 14   |               | (10.510.952.799)       | (11.061.723.429)                       |
| _                 | Other gains   | 15   |               | 96.516.246.104         | 82.713.670.514                         |
| -                 | Other disbursements                                     | 16   |               | (45.197.602.008)       | (84.332.151.074)                       |
|                   | Net cash flows from operating activities                | 20   | (c)<br>(c)    | 394.466.253.179        | 174.394.438.112                        |
| п.                | Cash flows from investing activities                    |      |               |                        |  |
| 1.                | Purchases and construction of fixed assets              |      |               |                        | 71-21-200 V-V-1-20V                    |
|                   | and other long-term assets                              | 21   |               | (434.597.664.720)      | (174.323.150.156)                      |
| 2.                | Gains from disposals and liquidation of fixed assets    |      |               |                        |  |
|                   | and other long-term assets                              | 22   |               | 12.287.520.756         | 112.290.922.085                        |
| 3.                | Loans given and purchases of debt instruments           |      |               |                        | ************************************** |
|                   | of other entities                                       | 23   |               | (96.176.550.000)       | (9.000.000.000)                        |
| 4.                | Recovery of loans given and disposals of debt           |      |               |                        | <b>1</b>                               |
|                   | instruments of other entities                           | 24   |               | 2                      | 196.924.088.945                        |
| 5.                | Investments into other entities                         | 25   |               | (175.760.517.500)      | (29.750.000.000)                       |
| 6.                | Withdrawals of investments in other entities            | 26   |               | 206.472.025.396        | 11.440.000.000                         |
|                   | Receipts of loan interests, dividends and profit shared | 27   |               | 21.666.293.871         | 67.902.712.465                         |
| 7.                | Receipts of four interests, dividends and provision     |      |               |                        |  |



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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Consolidated interim cash flow statement (cont.)

|          |   |          |                  | Accumulated from the beginning of the year |                   |  |
|----------|---|----------|------------------|--|-------------------|--|
|          | ITEMS   | Code     | Note             | Current year                               | Previous year     |  |
| III.     | Cash flows from financing activities  |          |                  |  |                   |  |
| 1.       | Gains from stock issuance and capital contributions from shareholders                   | 31       |                  | 49.743.600.000                             | -                 |  |
| 2.       | Repayment for capital contributions and re-purchases of stocks already issued           | 32<br>33 | V.24, 34         | (3.743.651.754)<br>605.081.658.995         | 553.027.577.454   |  |
| 3.<br>4. | Short-term and long-term loans received Loan principal amounts repaid                   | 34<br>35 | V.24, 34<br>V.24 | (437.512.809.879)                          | (809.147.581.498) |  |
| 5.<br>6. | Payments for financial leasehold assets Dividends and profit already paid to the owners | 36       |                  | (8.536.377.220)                            | (68.159.906.005)  |  |
|          | Net cash flows from financing activities  | 40       |                  | 205.032.420.142                            | (324.279.910.049) |  |
|          | Net cash flows during the period  | 50       |                  | 133.389.781.125                            | 25.599.101.403    |  |
|          | Beginning cash and cash equivalents   | 60       | V.1              | 545.259.172.382                            | 516.375.213.095   |  |
|          | Effects of fluctuations in foreign exchange rates                                       | 61       |                  | 753.254.738                                | (1.273.828.742)   |  |
|          | Ending cash and cash equivalents  | 70       | V.1              | 679.402.208.245                            | 540.700.485.756   |  |

Truong Nhu Nguyen

Preparer

Nguyen Minh Nguyet Chief Accountant

CC PHAN DATLY LIÊN HIỆF

CONG TY

P HDo Van Minh

General Director

Ho Chi Minh City, 22 August 2013

CÓN H NHIÉ TOÁN

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the first 6 months of the fiscal year ending 31 December 2013

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the first 6 months of the fiscal year ending 31 December 2013

The consolidated interim financial statements for the first 6 months of the fiscal year ending 31

December 2013 of Gemadept Corporation including the financial statements of Gemadept Corporation (parent company) and those of its subsidiaries (list of subsidiaries is presented in Note I.5) (hereinafter referred to as "the Group").

#### OPERATION FEATURES I.

Investment form 1. of parent company

: A joint stock company.

2. Operating field : Port operation, Logistics, Forestry and Real Estates.

3. Main operations

The Group has been consistent with its strategy to develop core businesses and to selectively diversify business sectors. Gemadept's business scopes include Port operation, Logistics, Forestry and Real Estate.

Port operation: Operating a port system stretching from the North to the South, at big cities and major industrial zones: Phuoc Long ICD Port, Nam Hai Port, Dung Quat Port and Binh Duong Port; Investing in the projects of Nam Hai- Dinh Vu Container Port, Gemalink Cai Mep deep-sea Port and Gemadept Hoa Sen Port.

Logistics: Distribution centers; container liner services; projects cargo transport; multimodal transport, ship management and screw manning; shipping agency and freight

forwarding services; air-cargo terminal, etc.

Forestry: Plant, exploit and process rubber and other industrial crops in Cambodia.

Real estate: Building and operating commercial centers, hotels, office buildings in big cities of Vietnam and Indochina including Gemadept Tower, Saigon Gem Mixed-use Development project and Gemadept Mixed-use Development project in Vientiane-Laos.

#### Total number of subsidiaries 4.

24

In which:

Number of subsidiaries to be consolidated

24

#### List of key subsidiaries to be consolidated 5.

| Subsidiaries                 | Addresses  | Benefit<br>rate | Voting<br>right |
|------------------------------|--|-----------------|-----------------|
| Gemadept Dung Quat           | Port No. 1 – Dung Quat Port, Binh                                  |                 | 4               |
| International Port J.S.C     | Thuan Commune, Binh Son District,<br>Quang Ngai Province, Vietnam. | 78,60 %         | 78,60 %         |
| V.N.M General Transportation | 22 <sup>nd</sup> floor, Gemadept Building, No. 6                   |                 |                 |
| Service Co., Ltd.            | Le Thanh Ton, Ben Nghe Ward,<br>District 1, Ho Chi Minh City,      |                 |                 |
|                              | Vietnam.   | 100,00 %        | 100,00 %        |
| Gemadept (Malaysia) Ltd.     | No.49B, Jalan Cungah, 42000 Port<br>Klang, Selangor Darul Ehsan,   |                 |                 |
|                              | Klang, Selangor Darul Ehsan,<br>Malaysia.                          | 100,00 %        | 100,00 %        |
| Gemadept (Singapore) Ltd.    | 120 Lower Delta Road, #15-14/15                                    | 100 00 0/       | 100,00 %        |
|                              | Cendex Centre, Singapore.  | 100,00 %        | 100,00 %        |



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Notes to the consolidated interim financial statements (cont.)

| Subsidiaries   | Addresses  | Benefit<br>rate | Voting<br>right |
|--|--|-----------------|-----------------|
| Grand Pacific Shipping Pte. Ltd.   | 120 Lower Delta Road, #11-01/04<br>Cendex Centre, Singapore.   | 100,00 %        | 100,00 %        |
| Gemadept Nhon Hoi<br>International Port J.S.C<br>Phuoc Long Port Co., Ltd. | No. 98 Pham Hung, Quy Nhon City,<br>Binh Dinh Province, Vietnam.<br>19 <sup>th</sup> floor, Gemadept Building, No. 6<br>Le Thanh Ton, Ben Nghe Ward, | 53,20 %         | 53,20 %         |
| ISS - Gemadept Co., Ltd.   | District 1, Ho Chi Minh City, Vietnam.  No. 8, Nguyen Hue, Ben Nghe Ward,  District 1, Ho Chi Minh City  | 100,00 %        | 100,00 %        |
| Gemadept Logistics One   | District 1, Ho Chi Minh City, Vietnam. Lot J1, Road No. 8, Song Than 1   | 51,00 %         | 51,00 %         |
| Member Co., Ltd.  Lien Uoc Transportation Co.,Ltd.                         | Industrial Park, Di An District, Binh<br>Duong Province, Vietnam.<br>2A-4A Ton Duc Thang, Ben Nghe   | 100,00 %        | 100,00 %        |
|  | Ward, District 1, Ho Chi Minh City, Vietnam.   | 51,00 %         | 51,00 %         |
| Gemadept – Vung Tau<br>Corporation   | No. 1/1A Pham Hong Thai, Ward 7, Vung Tau City, Ba Ria – Vung Tau Province, Vietnam.   | 70,00 %         | 70,00 %         |
| Hoa Sen - Gemadept Logistics<br>and International Port<br>Corporation      | Road No. 2B, Phu My I Industrial Park, Phu My Town, Tan Thanh District, Ba Ria – Vung Tau Province, Vietnam.   | 51,00 %         | 51,00 %         |
| Gemadept Infrastructures Development and Investment Construction J.S.C     | No. 142, Nguyen Thong, Ward 3,<br>Tan An Town, Long An Province,<br>Vietnam.   | 50,00 %         | 50,00 %         |
| Gemadept Hai Phong Co., Ltd.   | 619B + 620 + 621, Floor 6, Lot 20A, TD Business Center Building, Le Hong Phong Road, Dong Khe Ward, Ngo Quyen District, Hai Phong City, Vietnam.     | 100,00 %        | 100,00 %        |
| Truong Tho Tourism and Transportation J.S.C (*)                            | Quarter 7, Truong Tho Ward, Thu Duc District, Ho Chi Minh City, Vietnam.   | 46,00 %         | 54,00 %         |
| Nam Hai Port Corporation   | No. 201, Ngo Quyen Street, May<br>Chai Ward, Ngo Quyen District, Hai<br>Phong City, Vietnam.   | . 99,98 %       | 99,98 %         |
| Pacific Marine Co., Ltd.   | 21 <sup>st</sup> floor, Gemadept Building, No. 6<br>Le Thanh Ton, Ben Nghe Ward,<br>District 1, Ho Chi Minh City,<br>Vietnam.                        | 100,00%         | 100,00%         |
| Bright Ocean Logistics Co., Ltd.   | 20 <sup>th</sup> floor, Gemadept Building, No. 6<br>Le Thanh Ton, Ben Nghe Ward,<br>District 1, Ho Chi Minh City,<br>Vietnam.                        | 100,00%         | 100,00%         |
| P O Shipping (Vietnam) Co., Ltd.   | No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.  | 51,00%          | 51,00%          |

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Notes to the consolidated interim financial statements (cont.)

| Subsidiaries                                 | Addresses   | Benefit<br>rate | Voting<br>right |
|--|---|-----------------|-----------------|
| Vi Tin Service Computing Co.,<br>Ltd.        | 2 <sup>nd</sup> floor, Gemadept Building, No. 6<br>Le Thanh Ton, Ben Nghe Ward,<br>District 1, Ho Chi Minh City,                  | 100.000/        | 100,00%         |
| Pacific Rubber Industry Co., Ltd.            | Vietnam.  19 <sup>th</sup> floor, Gemadept Building, No. 2 Bis - 4 - 6 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City, | 100,00%         | 100,0076        |
|  | Vietnam.  | 100,00%         | 100,00%         |
| Pacific Pearl Joint Stock<br>Company Limited | 193C Mao Tse Toung Blv.,<br>Chamcarmon Dist., Phnom Penh  | 100.000/        | 100.000/        |
| 900 9000 00 00 800 X NOSE 00                 | City, Cambodia.   | 100,00%         | 100,00%         |
| Pacific Lotus Joint-Stock<br>Company Limted  | 193C Mao Tse Toung Blv.,<br>Chamcarmon Dist., Phnom Penh<br>City, Cambodia.   | 100,00%         | 100,00%         |
| Nam Hai Dinh Vu Port J.S.C                   | Km No. 6, Dinh Vu Street, Dong Hai<br>Ward, Hai An District, Hai Phong,<br>Vietnam.   | 54,66%          | 54,66%          |

(\*) Gemadept Corporation has controlled Truong Tho Tourism and Transportation J.S.C since the company has been given the authority to reach the voting right rate of 54% in the shareholders' meetings by some shareholders.

# 6. List of key associates reflected in the consolidated interim financial statements in accordance with the method of owner's equity

| Subsidiaries  | Addresses  | Benefit<br>rate | Voting right |
|---|--|-----------------|--------------|
| Golden Globe Trading Co., Ltd.                      | No. 117 Le Loi, District 1, Ho Chi<br>Minh City, Vietnam.                                  | 45,00%          | 45,00%       |
| Vung Tau Commercial Port J.S.C (VCP)                | No. 973, 30/4 Street, Ward 11,<br>Vung Tau City, Ba Ria - Vung<br>Tau Province, Vietnam.   | 26,78%          | 26,78%       |
| MBN-GMD Vietnam                                     | Lot J1, Road No. 8, Song Than 1<br>Industrial Park, Di An Town, Binh<br>Duong Province     | 49,00%          | 49,00%       |
| Minh Dam Tourism J.S.C                              | Hai Tan Quarter, Phuoc Hai Town,<br>Dat Do District, Ba Ria-Vung Tau<br>Province, Vietnam. | 40,00%          | 40,00%       |
| Power Transportation and Service<br>J.S.C (Potraco) | No. 112 Ngo Quyen, Ngo Quyen District, Hai Phong City, Vietnam.                            | 38,03%          | 38,03%       |
| Schenker Gemadept Logistics<br>Vietnam Co., Ltd.    | Lot J2, Road No. 8, Song Than 1 Industrial Park, Di An Town, Binh Duong, Vietnam.          | 49,00%          | 49,00%       |
| Saigon Cargo Service Corporation (SCSC Corp.)       | No. 30, Phan Thuc Duyen, Ward 4,<br>Tan Binh District, Ho Chi Minh<br>City, Vietnam.       | 29,43%          | 29,43%       |
| Falcon Ha Dong Investment and Trading J.S.C         | No. 418 Quang Trung, La Khe Ward, Ha Dong District, Ha Noi City, Vietnam.                  | 25,00%          | 25,00%       |



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Notes to the consolidated interim financial statements (cont.)

| Subsidiaries                       | Addresses  | Benefit<br>rate | Voting<br>right |
|------------------------------------|--|-----------------|-----------------|
| United Food J.S.C                  | No. 267 Quang Trung Street, Quang Trung Ward, Ha Dong District, Ha Noi City, Vietnam.          | 26,56%          | 26,56%          |
| Golden Globe Co., Ltd.             | Sibunhuong Village, Chanthabouly District, Viengchan, Laos.                                    | 40,00%          | 40,00%          |
| OOCL Logistics (Vietnam) Co., Ltd. | Floor 13, Saigon Trade Center<br>Building, 37 Ton Duc Thang,<br>District 1, HCM City, Vietnam. | 49,00%          | 49,00%          |

# 7. List of key jointly controlled entities reflected in the consolidated interim financial statements in accordance with the method of owner's equity

| Jointly controlled entities      | Addresses  | rate   | Voting right |
|----------------------------------|--|--------|--------------|
| Gemadept - Terminal Link Cai Mep | Phuoc Hoa Commune, Tan                               |        |              |
| Terminal J.S.C                   | Thanh District, Ba Ria – Vung Tau Province, Vietnam. | 50,00% | 50,00%       |

Gemadept Corporation has invested in Gemadept - Terminal Link Cai Mep Terminal J.S.C at the benefit rate of 75%. However, the Board of Management of the company have agreed to transfer 25% of stocks invested in this company to another partner, making up 50% in the voting right in Gemadept - Terminal Link Cai Mep Terminal J.S.C of the Group. In addition, according to the Charter of this company, the resolutions of its Shareholders have to be approved by the shareholders who hold at least 76% of total share capital.

# 8. Employees

As of 30 June 2013, the Group has had 1.552 employees (As of 31 December 2012: 1.618 employees).

# 9. Effects of the Group's operations on the financial statements

During the period, Gemadept Corporation has increased its charter capital from VND 1.094.473.090.000 to VND 1.144.216.690.000 due to the share issuance in line with the share welfare program for the employees in line with the Resolutions No. 01/HDCD2006 dated 15 May 2006 and No. 02- 2010/GMD - HDCD2010 dated 29 June 2010 of the Annual General Meeting of Shareholders.

In addition, the Group has transferred its capital contribution in Sinokor Vietnam Co., Ltd to the partner- Sinokor Korea and all of its shares in Vinh Hao Mineral Water J.S.C.

Besides, MBN-GMD Vietnam Co., Ltd. (Gemadept holds 34% of this company's capital) has been dissolved due to the expiration of operation course. In order to maintain the operations, the partners have established a new company - Molenbergnatie – Gemadept Vietnam Co., Ltd. and the main operations of this new company is leasing warehouse for goods storage, in which, Gemadept Corporation owns 49% of the charter capital of this company.



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Notes to the consolidated interim financial statements (cont.)

# II. FISCAL YEAR AND STANDARD CURRENCY UNIT USED IN ACCOUNTING

### 1. Fiscal year

The fiscal year of the Group's companies is from 01 January to 31 December annually.

# 2. Standard currency unit

The standard currency unit used is Vietnam Dong (VND).

# III. ACCOUNTING SYSTEM AND STANDARDS

#### 1. Accounting system

The consolidated interim financial statements have been prepared in line with the guidance of Vietnamese accounting standards and system, which have been issued together with the Decision No. 15/2006/QD–BTC dated 20 March 2006 of the Minister of Finance as well as the Circulars giving guidance on the application of the Vietnamese accounting system and standards of the Ministry of Finance.

# 2. Statement on the compliance with the Vietnamese accounting system and standards

The Directors of Gemadept Corporation ensure to follow all the requirements of the prevailing Vietnamese accounting system and standards, which have been issued together with the Decision No. 15/2006/QD–BTC dated 20 March 2006 of the Minister of Finance as well as the circulars of the Ministry of Finance giving guidance on the implementation of the accounting system and standards, in the preparation of these consolidated interim financial statements.

#### 3. Accounting form

General journal recording.

#### IV. ACCOUNTING POLICIES

# 1. Accounting convention

All the consolidated financial statements are prepared on the accrual basis (except for the information related to cash flows).

#### 2. Consolidation bases

The consolidated financial statements include the financial statements of Gemadept Corporation (parent company) and its subsidiaries. A subsidiary is an entity that is controlled by the parent company. The control exists when the parent company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the options that are currently valid or will be transferred should also be taken into consideration.

The business results of a subsidiary, which is bought or sold during the year, are included in the consolidated income statements from the date of acquisition or until the date of selling investments in that subsidiary.

In the case that the accounting policy of a subsidiary is different from the accounting policy applied consistently in the Group, the financial statements of that subsidiary will be suitably adjusted before being used for the preparation of the consolidated financial statements.

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Notes to the consolidated interim financial statements (cont.)

Intra-group balances in the balance sheet and intra-group transactions and unrealized profits resulting from these transactions are eliminated when the consolidated financial statements are prepared. Unrealized losses resulting from intra-group transactions are also eliminated unless costs cannot be recovered.

Interests of minority shareholders reflect the amount of the subsidiary's profit and net assets, which are not hold by the shareholders of the parent company. Interests of minority shareholders are presented in a particular item in consolidated income statement and consolidated balance sheet. Interests of minority shareholders include the value of benefits of the minority shareholders as of the initial date of business consolidation and the amount of benefits of the minority shareholders in the statement of fluctuations of the owner's equity from the date of business consolidation. The losses correspondingly with the amount of capital of the minority shareholders, which are exceeded their amount of capital in the owner's equity of the subsidiary, are recorded as a decrease in the benefits of the Group unless the minority shareholders are responsible and possible to compensate for these losses.

### 3. Business merging

The business merging is recorded in line with its purchasing method. The costs of business merging include the fair values as at the transaction date of the exchanged assets, the liabilities which are already generated or acknowledged as well as the capital instruments issued by the Group to obtain the right to control the acquired business entity, plus the expenses directly related to the business merging. The purchased assets, the liabilities which are able to be determined and the inherent liabilities arisen from the business merging are recognized at their fair values as at the date of business merging.

The difference between the cost of business merging and the ownership share of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity as of the acquisition date is recorded as a goodwill. If the cost of business merging is lower than the net fair value of assets, the liabilities which are able to be determined and the recognized inherent liabilities of the acquired business entity, the difference will be included into the business results during the period when the acquisition transaction is generated.

#### 4. Investments in associates

An associate is the entity in which the Group has significant effects on but not having the control for their financial policies and operations.

Business results of an associate is included into the consolidated financial statements of the Group in accordance with the equity method from the date when the Group begins to have significant influence to the date it ceases to have significant influence. The investment into associate is initially recorded at costs on the consolidated financial statements and then adjusted for the post acquisition change in the Group's share of net assets of the associate. If the Group's share of loss of an associate equals or exceeds the carrying amount of an investment, the investment is then reported at nil (0) value on the consolidated financial statement, except when the Group has obligations to pay on behalf of the associate to satisfy obligations of the associate.

The difference between the investment expenses and the ownership share of the Group in the fair value of the net recognizable assets of the associate as of the acquisition date is recorded as a goodwill. If the investment expenses are lower than the fair value of the net recognizable assets of the associate as of the acquisition date, the difference is included into the business results during the period when the transaction is generated.



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Notes to the consolidated interim financial statements (cont.)

The separate financial statements of the associate are prepared for the accounting period that is the same with that of the Group. In the case that the accounting policy of an associate is different from the accounting policy applied consistently in the Group, the financial statements of that associate will be suitably adjusted before being used for the preparation of the consolidated interim financial statements.

# 5. Investments in jointly controlled business concerns

A jointly controlled business concern is the entity that the Group controls its operations together with other partners according to agreements.

The Group recognizes its benefits in jointly controlled business concerns in line with the method of owner's equity. According to which, the capital contributions in joint ventures are recorded at their historical costs first, and then they are adjusted according to the changes of the ownership parts of the joint venture partners according to the net assets of that jointly controlled business concern. The income statement reflects the benefits of the Group from the business results of jointly controlled business concerns. The Group stops using the method of owner's equity from the date of ending jointly controlled right or when the Group does not have material influences on the jointly controlled business concern.

Unrealized profit/(loss) arising from transactions with the jointly controlled business concerns is excluded in correspondence with the part owned by the Group when the consolidated financial statements are prepared.

#### 6. Good will

The difference between the investment expenses and the benefits of the Group in the net fair value of the assets, the liabilities which are able to be determined and the recognized inherent liabilities of the subsidiary as of the acquisition date is recorded as goodwill. The goodwill is recorded as an asset on the consolidated balance sheet and is allocated according the straight-line method in 10 years.

When the subsidiary is sold, the net book value of the goodwill related to this subsidiary is included into the business results.

The net fair values of the assets, the liabilities are determined to be equal to their book values. The Directors of Gemadept Corporation believe that there is no material difference between book values and their fair values.

### 7. Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash in bank, cash in transit and short-term investments of which the due dates cannot exceed 3 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash.

#### 8. Inventories

Inventories are recorded at their original costs. Costs include purchasing expenses, processing expenses and other directly related costs to bring the inventories to the current positions and conditions.

Costs of inventories are determined in accordance with the weighted average method and are recorded in line with the perpetual method.



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Notes to the consolidated interim financial statements (cont.)

Provision for devaluation of inventories is recognized when their costs are higher than their net realizable values. Net realizable values are the estimated selling prices of inventories less the estimated expenses on product completion and other necessary expenses on product consumption.

Increase/(decrease) of provision for devaluation of inventories is recorded into costs during the period.

#### 9. Trade receivable and other receivable

Trade receivable and other receivable are recognized at the values on supporting documents and invoices.

Provision is made for each bad debt on the basis of the debt ages or estimated loss.

Increase/(decrease) of provision for bad debts is recorded into "administrative overheads" during the period.

## 10. Tangible fixed assets

Fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of fixed assets include all the expenses of the company to have these fixed assets as of the dates they are ready to be put into use. Other expenses incurred subsequent to the initial recognition are included in historical costs of fixed assets only if they certainly bring more economic benefits in the future thanks to the use of these assets. Those, which do not meet the above conditions, will be recorded into expenses.

When a fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses during the period.

Fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

|    | <u>Years</u> |
|----|--------------|
|    | 05 - 29      |
|    | 05 - 10      |
|    | 06 - 15      |
|    | 03 - 10      |
| 14 | 08 - 09      |
|    |              |

## 11. Operating leasehold assets

#### The Group as the lessor

The income from operating lease is recorded in line with the straight-line method during the leasing period. The initial direct expenses to earn income from operating lease are recorded into expenses at once or are gradually allocated into operating expenses during the leasing period in conformity with the recording of income from operating lease.

#### The Group as the lessee

A lease of asset is considered an operating lease in case most of the risks and rewards associated with the ownership of that asset belong to the lessor. The lease expenses are allocated in the company's operating expenses in accordance with the straight line method over the leasing period and are not subject to the method of lease payment.



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Notes to the consolidated interim financial statements (cont.)

#### 12. Investment property

Investment property is property being land use right, a building or a part of building, infrastructure held by the owner or by the lessee under a financial lease to earn rental or for capital appreciation. Historical cost of investment property includes all the expenses paid by the Group or the fair value of other consideration given to acquire the assets at the time of its acquisition or construction.

Subsequent expenses relating to an investment property that have already been recognized should be added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the company.

When the investment property is sold or disposed; its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses.

Investment properties are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

Fixed assets

Years Years

Buildings & structures

25

# 13. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization. Intangible fixed assets of the Group include:

## Land use right

Land use right includes all the actual expenses related to the land being used such as expenses to obtain the land use right, expenses for house removal and land clearance, expenses on ground leveling, registration fees, etc. If the land use right is permanent, it will not be amortized. If the land use right is not permanent, it will be amortized in line with the land leasing period.

#### Computer software

The buying price of the computer software which is not a part connected to related hardware will be capitalized. Initial cost of computer software includes all the expenses paid until the date the software is put into use. Computer software is amortized in accordance with straight-line method in 03 - 06 years.

# 14. Construction-in-progress

This item reflects the expenses directly related to the construction of plants, the rubber project in Cambodia, the installation of machinery and equipment, which have not been completed yet. Assets are in the progress of construction and installation, so they are not depreciated.

# 15. Borrowing costs

Borrowing costs are included into expenses as actually incurred. In case the borrowing costs are directly related to the construction or the production of an asset in progress, which has taken a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be capitalized.

In the event of general borrowings which are partly used for acquiring, constructing or producing an asset in progress, the costs eligible for capitalization will be determined according to the capitalization rates applied to average accumulated expenditure on that asset. The capitalization rates are computed at the average interest rates on the borrowings not yet paid during the year, except for particular borrowings serving the purpose of obtaining a specific asset.



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Notes to the consolidated interim financial statements (cont.)

#### 16. Financial investments

Investments into securities and long-term investments are recorded at their original costs. Interest, dividends, profit during the period prior to the purchase of investment have been recorded as a decrease in the value of that investment. Interest, dividends, profit during the period after to the purchase of investment have been recorded in the company's sales.

Provision for devaluation of investment in securities is made for each particular type of securities in the market and for which the market value decreases in comparison with the book value. The market price on which the provision is made is determined as follows:

- Stocks listed on Hanoi Stock Exchange (HNX): the average trading price at the date of provision.
- Stocks listed on Ho Chi Minh City Stock Exchange (HOSE): the closing price at the date of provision.
- Stocks registered on Unlisted Public Company Market (UPCom): the average trading price of the system at the date of provision.
- Stocks not yet registered on Unlisted Public Company Market (UPCom): the average price of the minimum prices disclosed by 3 securities companies at the date of provision.

Provision for the loss of financial investments in other economic organizations is extracted when these organizations suffer from losses (except for the case of losses as in the plan made before the investment) with the extractions equivalent to the amount which is the difference between the actual contributed capital of economic organization's investors multiplying (x) by the actual owner's equity with the Group's rates of capital contributions on the total capital contribution of all investors in that economic organization.

The increase/(decrease) of the balance of provision for financial investments is recorded into "financial expenses" during the period.

When an investment is liquidated, the differences between net liquidation values and book values are recorded into income or expenses.

#### 17. Long-term prepaid expenses

#### Land rental

Land rental prepaid represents the rental, consultancy fees and other expenses already prepaid for the land being used by the Group. Land rental is allocated in line with the leasing period as in the land leasing contract.

Tool expenses

Expenses on tools being put into use (mainly container accessories, forklift accessories, steel cable, tires, etc.) are allocated into expenses during the period in accordance with the straight-line method for 02 - 05 years.

Repairing expenses

Repairing expenses are allocated into expenses in accordance with the straight-line method for the maximum period of 02 - 03 years.

Other expenses

Other expenses are allocated in accordance with the straight-line method for the maximum period of 02 - 05 years.

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Notes to the consolidated interim financial statements (cont.)

#### 18. Accrued expenses

Accrued expenses are recorded, based on reasonable estimates on the amounts payable for goods and services already used.

# 19. Unemployment fund and unemployment insurance

The Group has to pay for severance and unemployment allowances to the employees who have worked for the Group for 12 months or more until 31 December 2008. The rate of extraction for this fund is  $^{1}/_{2}$  average monthly salary and allowances (if any) in six consecutive months before the date of resigning for each working year.

Pursuant to the Law on Social Insurance, from 01 January 2009, the employers have to pay to unemployment insurance fund managed by Vietnam Social Insurance Agency at the rate of 1% of the lower amount between the basic monthly salary of the employee and the amount equal to 20 times of the general minimum monthly salary as regulated by the Government in each particular period. With the application of the unemployment insurance system, the employers do not have to make any provision for unemployment allowances for the employees' working periods from 01 January 2009.

Unemployment allowances are recorded in "Administrative overheads" when being paid to the employees.

# 20. Provisions for accounts payable

Provisions are recorded when the Group has legal obligations or joint obligations resulted from an event which has happened and has been able to make payment of the accounts. Provisions are determined on the basis of the estimates of necessary expenses to settle the obligation as of the balance sheet date. If time causes material effects, the provision will be determined by deducting the amount to be spent in future to settle the liability with the pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to this liability. The increase in provision due to the effect of time will be recognized as an interest expense.

#### 21. Capital

# Owner's equity

Owner's equity is the capital recorded according to the actual amounts invested by shareholders of parent company.

#### Share premiums

Share premiums are recorded at the difference between the issuance price and face value upon the IPO, additional issue or the difference between the re-issuance price and book values of treasury stocks. Expenses directly related to the additional issue of stocks and the re-issuance of treasury stocks are recorded as a decrease in "Share premiums".

# Other sources of capital

Other sources of capital include the supplementations from business profits, revaluation of assets and net book values between the fair values of the assets gifted to the Group after deducting taxes payable (if any) related to these assets.

#### 22. Dividends

Dividends are recorded as an amount payable in the period during which the dividends are disclosed.



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#### 23. Extraction for funds

Funds of the Group's companies are extracted and used for the following purposes:

|                         | 78                                    | Purposes   |  |
|-------------------------|---------------------------------------|--|--|
| Financial reserved fund |                                       | To compensate losses and damages during the course of operation or unpredictable force majeures such as natural disaster, fire, etc.; To compensate the losses of the company according to the decision of the Board of Management |  |
| •                       | Other funds                           | To supplement the company's charter capital  |  |
| •                       | Bonus and welfare funds               | To reward, encourage the material benefits, improve and raise the physical and moral lives for employees   |  |
| •                       | Bonus fund of the Board of Management | To give rewards and to serve other activities to the Board members   |  |

The rates of extraction for these funds are determined in compliance with the Resolution of the Annual Shareholders' Meeting.

### 24. Corporate income tax

Corporate income tax includes current income tax and deferred income tax.

#### Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

## Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the financial statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Book values of deferred corporate income tax assets are considered at the balance sheet dates and will be reduced to the rates that ensure enough taxable income against which the benefits from a part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered at the balance sheet date and are recorded when there is certainly enough taxable income to use these deferred corporate income tax assets.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rates to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity of the company.



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## 25. Foreign currency translation

The transactions in foreign currencies during the year are converted at the actual exchange rates ruling as of the transaction dates. The balances of monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date.

The foreign exchange differences, which arise from transactions of monetary items in foreign currencies during the year and the differences on foreign exchange due to the revaluation of the ending balances of the monetary items, after offsetting their positive differences against negative differences, shall be recorded into the financial income or the financial expenses.

The exchange rates used to convert the transactions in foreign currencies are the actual exchange rates of the commercial banks that make transactions with the Group at the time of making the foreign currency transactions. The exchange rates used to revaluate the ending balances of monetary items in foreign currencies are the buying exchange rates or the average buying exchange rates, disclosed as of the balance sheet date, of commercial banks where the Group opens its accounts.

The assets and liabilities of subsidiary which is operating overseas are converted into VND at the exchange rate ruling as at the balance sheet date. The items on the income statement of this subsidiary are converted into VND at the average exchange rate of the year. The exchange difference generated from the conversion of financial statements of the overseas subsidiary is included into owner's equity (i.e. in the item "Foreign exchange difference"). When the investment into the overseas subsidiary is liquidated, the amount of accumulated foreign exchange difference related to that subsidiary will be included into business resultsh.

The exchange rates used as of:

31 December 2012 :

VND 20.828/USD

VND 16.866/SGD

VND 6.846/ RM

30 June 2013

VND 21.124/USD

VND 16.573/SGD VND 6.611/RM

# 26. Recognition of sales and income

#### Sales of service provision

Sales of service provision are recognized when there are no uncertain factors related to payments or additional costs. In case that the services are to be provided in many accounting periods, the determination of sales in each period is done on the basis of the service completion rate as of the balance sheet date.

#### Income from leasing operating assets

Recognition of income from leasing operating assets is present in Note IV.11.

#### Interests

Interests are recorded based on the term and the interest rates applied in each particular period.

# Dividends and profit shared

Dividends and profit shared are recognized when the Group has the rights to receive dividends or profit from its capital contribution. In particular, the dividends received in form of shares are not recorded into income but are only followed up the additional quantity.



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#### 27. Financial assets

# Classification of financial assets

The classification of these financial assets depends on the nature and the purpose of them and is determined at the date of initial recognition. The Group's financial assets include such groups as investments held to maturity dates, loans given and receivables, and financial assets available for sale.

### Investments held to maturity dates

Investments held to maturity dates are non-derivative financial assets with fixed or identified payments and fixed maturity periods which a company has the intention and ability to hold until the dates of maturity.

# Loans given and receivables

Loans and receivables are non-derivative financial assets with fixed or identified payments, which are not listed on the market.

# Financial assets available for sale

Available-for-sale financial assets are non-derivative financial assets determined as available for sale or not classified as financial assets recognized at fair values through profit or loss statement, investments held to maturity dates, loans given and receivables.

# Initial carrying amount of a financial asset

Financial assets are recognized at the acquisition date and are stopped recognizing at the selling date. At the date of initial recognition, financial assets are determined at the acquiring price/issuing cost plus other costs directly related to the acquisition or issuance of that financial asset.

#### 28. Financial liabilities and equity instruments

Financial instruments are classified as financial liabilities or equity instruments upon the dates of initial recognition in conformity with the natures and definitions of financial liabilities or equity instruments.

# Financial liabilities

The classification of these financial liabilities depends on the natures and purposes of the financial liabilities and is determined at the date of initial recognition. The Group's financial liabilities include accounts payable to suppliers, loans and debts, and other payable

At the date of initial recognition, other financial liabilities are recorded at their initial costs less other expenses directly related to these financial liabilities.

#### Equity instrument

Equity instrument is the contract which can prove the remaining benefits in the assets of the company after deducting all of its liabilities.

# 29. Offsetting financial instruments against each other

Financial assets and financial liabilities will be offset against each other and are reflected at their net values on the balance sheet when, and only when, the Group:

- · has a legal right to offset the recognized amounts; and
- has intention either to settle on a net basis, or to realize the asset and to settle the liability simultaneously.

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# 30. Debt conversion to shares

Debts converted into shares are the debts that can be converted into a determinable number of shares as defined in the issuance plan. These convertible debts are classified into liability and equity component, which are included into payable obligations in accordance with mutual agreements as in the contract and in conformity with the rights of the creditors.

At the date of initial recognition, the principal of debts converted into shares is recognized as a liability while the equity component (share option) of convertible debts is recognized as owner's equity.

The principal of debts converted into shares is determined by discounting the value of the future payments (including interest and principal) to the present value, using the interest rate of similar loans without the option to convert into shares. If the interest rate of a similar loan cannot be determined, the common loan interest rate on the market ruling as at the time of issuing convertible debt will be used to calculate the present value of future payments. The value of the equity component is the difference between total proceeds from the issue of convertible debts and value of the liability component of the debts converted into shares.

After initial recognition, the payable interest periodically is calculated on the basis of the beginning balance of interest and principal of convertible debts, which is recorded into financial expenses or capitalized. The difference between the payable interest included into financial expenses or capitalized during the period and the payable interest calculated at nominal interest rate will be included as an increase to the principal of convertible debts.

Upon the maturity date, the value of share option of convertible debts, which is reflected at the owner's equity and the higher amount between the principal amount of convertible debts and the value of additionally issued shares (calculated at the face value) is recognized as an increase to share premiums.

The cost on issuance of debts converted into shares is allocated to both liability and equity component of that debt instrument at a defined rate. The transaction cost related to equity component is presented as a decrease in owner's equity. The issuing cost related to liability component is included into liabilities and is allocated into financial expenses or capitalized according to the term of loan and the actual interest rate method.

# 31. Segment reporting

A business segment is a distinguishable component that is engaged in providing an individual product or service and that has its own risks and returns which are different from those of other business segments.

A geographical segment is a distinguishable component that is engaged in providing products or services in a particular economic environment and that has its own risks and returns which are different from those of components operating in other economic environments.



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#### 32. Related parties

A party is considered a related party of the Group in case that party is able to control the Group or to cause material effects on the financial decisions as well as the operations of the Group. A party is also considered a related party of the Group in case that party is under the same control or is subject to the same material effects.

Considering the relationship of related parties, the nature of relationship is focused more than its legal form.

Transactions with the related parties during the year are presented in Note VII.2.

# V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INTERIM BALANCE SHEET

# 1. Cash and cash equivalents

| Casa and casa cq     | Ending balance  | Beginning balance |
|----------------------|-----------------|-------------------|
| Cash on hand         | 21.604.460.880  | 23.966.803.458    |
| Cash in bank         | 568.305.606.432 | 459.710.259.682   |
| Cash in transit      | 3.515.453.527   | 2.024.240.180     |
| Cash equivalents (i) | 85.976.687.406  | 59.557.869.062    |
| Total                | 679.402.208.245 | 545.259.172.382   |
|                      |                 |                   |

Under-3-month deposits. In which, term deposit in VIB - Saigon Branch of VND 400.000.000 has been mortgaged to secure the short-term loan (see Note V.24).

# 2. Short-term investments

| Short term in comments                           | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Short-term investments in securities             | 164.674.867.330       | 157.471.867.330   |
| - Navibank (i)                                   | 94.971.030.000        | 94.971.030.000    |
| - Thu Duc Steel J.S.C                            | 31.490.628.000        | 31.490.628.000    |
| - Vietnam Ocean Shipping J.S.C                   | 19.800.000.000        | 19.800.000.000    |
| - Other companies                                | 18.413.209.330        | 11.210.209.330    |
| Gemadept - Terminal Link Cai Mep Terminal        |                       |                   |
| J.S.C (see Note V.17)                            | 482.400.000.000       | 482.400.000.000   |
| Other investments                                | 40.169.835.337        | 436.224.269       |
| - Deposits of which the period is from 03 months |                       |                   |
| to 01 year                                       | 2.369.835.337         | 436.224.269       |
| - Loans given                                    | 37.800.000.000        | (#)               |
| Total  | 687.244.702.667       | 640.308.091.599   |

<sup>(</sup>i) Stocks of Navibank blockaded (6.800.000 stocks).

# 3. Provisions for devaluation of short-term investments

Provision for devaluation of short-term investments in securities.

Statement of fluctuations in provisions for devaluation of short-term investments:

|                      | Current period    | Previous period   |
|----------------------|-------------------|-------------------|
| Beginning balance    | (97.773.145.783)  | (194.685.599.526) |
| Additional provision | (16.967.509.100)  |                   |
| Reversal             |                   | 88.374.366.755    |
| Ending balance       | (114.740.654.883) | (106.311.232.771) |



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# 4. Receivable from customers

| а   | Ending balance  | Beginning balance |
|---|-----------------|-------------------|
| Gemadept Corporation                        | 144.104.025.789 | 119.955.355.978   |
| Gemadept Dung Quat International Port J.S.C | 12.366.321.169  | 4.675.662.369     |
| Gemadept (Malaysia) Ltd.                    | 2.218.783.820   | 3.329.682.174     |
| Gemadept (Singapore) Ltd.                   | 5.260.966.266   | 15.379.801.812    |
| Phuoc Long Port Co., Ltd.                   | 47.476.729.898  | 55.211.865.883    |
| ISS - Gemadept Co., Ltd.                    | 872.762.452     | 1.374.438.107     |
| Gemadept Logistics One Member Co., Ltd.     | 88.252.172.650  | 52.953.375.811    |
| Gemadept Infrastructure Development and     |                 |                   |
| Investment Construction J.S.C               | 4.591.369.791   | 4.591.369.791     |
| Gemadept Hai Phong Co., Ltd.                | 15.519.513.630  | 17.576.991.984    |
| Truong Tho Tourism and Transportation J.S.C | 116.779.640     | 287.863.490       |
| Nam Hai Port Corporation                    | 24.666.540.028  | 19.831.165.766    |
| Pacific Marine Co., Ltd.                    | 190.616.790     | 59.298.971        |
| Bright Ocean Logistics Co., Ltd.            | 472.820.549     | 438.361.922       |
| Vi Tin Service Computing Co., Ltd.          | 12.000.000      | 6.000.000         |
| Total                                       | 346.121.402.472 | 295.671.234.058   |

The accounts receivable from customers have been mortgaged to secure the loans from ANZ (Vietnam) - HCM City Branch of totally VND 23.000.000.000 (see Note V.24).

# 5. Prepayment to suppliers

| amonto properties and the second second second second | <b>Ending balance</b> | Beginning balance |
|---|-----------------------|-------------------|
| Gemadept Corporation                                  | 55.685.198.785        | 49.193.243.351    |
| Gemadept Dung Quat International Port J.S.C           | 117.000.000           | 88.880.000        |
| V.N.M General Transportation Service Co., Ltd.        | 44.000.000            | 22.000.000        |
| Phuoc Long Port Co., Ltd.                             | 26.832.834.938        | 34.847.122.505    |
| ISS - Gemadept Co., Ltd.                              | 112.846.146           | 2 =               |
| Gemadept Logistics One Member Co., Ltd.               | 41.776.480.752        | 47.908.664.568    |
| Hoa Sen - Gemadept Logistics and International        |                       |                   |
| Port Corporation                                      | 2.314.947.576         | 2.314.947.576     |
| Gemadept Infrastructure Development and               |                       |                   |
| Investment Construction J.S.C                         | 4.080.831.567         | 5.746.902.536     |
| Gemadept Hai Phong Co., Ltd.                          | 865.727.568           | 884.772.068       |
| Truong Tho Tourism and Transportation J.S.C           | 53.041.974.265        | 49.971.859.181    |
| Nam Hai Port Corporation                              | 1.453.877.919         | 1.274.662.748     |
| Pacific Pearl Joint Stock Company Limited             | 19.632.983.584        | ¥                 |
| Nam Hai Dinh Vu Port J.S.C                            | 18.185.891.096        | 2                 |
| Total   | 224.144.594.196       | 192.253.054.533   |



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| -  | 0.1   |            |
|----|-------|------------|
| 6. | Other | receivable |

| Other receivable   | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Receivable of amounts paid on others' behalf to                      | 30.793.161.532        | 23.886.465.832    |
| provide agency services Receivable from associates and co-operations | 17.920.810.154        | 47.370.831.430    |
| Vietnam Industry Securities Company – business co-operation contract | 35.000.000.000        | 35.000.000.000    |
| Pacific Lotus Joint Stock Company Limted                             |                       | 275.501.968.131   |
| Pacific Pride Co., Ltd.  | 279.128.573.771       | 194.630.578.480   |
| Galaxy Maritime Corporation  | 72.600.000.000        | 69.100.000.000    |
| Dividends and profit shared  | 4.192.473.578         | 3.278.035.506     |
| Receivable from estimated interest on deposits,                      |                       | 3.625.808.944     |
| loans given and bonds  | 320.000.001           |                   |
| Receivable from securities trading                                   | 3.000.000.000         | 3.200.000.000     |
| Others   | 16.324.329.069        | 46.747.747.057    |
| Total =  | 459.279.348.105       | 702.341.435.380   |

### 7. Provision for short-term bad debts

| 110VISION IOI SHOTE CELL DEG GESTS  | <b>Ending balance</b>             | Beginning balance                 |
|---|-----------------------------------|-----------------------------------|
| Provisions for outstanding debts over 06 months to under 01 year                  | (201.559.285)                     | (201.559.285)                     |
| Provisions for outstanding debts over 01 year to under 02 years                   | (103.175.000)                     | (2.700.690.915)                   |
| Provisions for outstanding debts over 02 years to under 03 years                  | (1.209.656.163)                   | (1.209.656.163)                   |
| Provisions for outstanding debts from over 03 years Provisions for doubtful debts | (817.497.045)<br>(11.191.653.800) | (817.497.045)<br>(11.191.653.800) |
| Total   | (13.523.541.293)                  | (16.121.057.208)                  |

Situation of fluctuations in provision for devaluation of bad debts is as follows:

| Current period   | Previous period                        |
|------------------|--|
| (16.121.057.208) | (5.619.702.248)                        |
| -                | (11.651.619.899)                       |
| 2.597.515.915    |  |
| (13.523.541.293) | (17.271.322.147)                       |
|                  | (16.121.057.208)<br>-<br>2.597.515.915 |

### 8. Inventories

|                                 | Ending balance  | Beginning balance |
|---------------------------------|-----------------|-------------------|
| Goods in transit                | -               | 522.548.636       |
| Materials and supplies in stock | 38.204.282.406  | 5.956.847.436     |
| Fuel and oil in ships           | 25.334.969.735  | 20.236.385.857    |
| Tools                           | 162.992.784     | 84.561.680        |
| Spare parts                     | 12.324.250.895  | 15.440.830.479    |
| Work-in-process                 | 40.970.093.962  | 45.001.819.260    |
| Merchandises                    | 167.487.245     | 397.782.200       |
| Total                           | 117.164.077.027 | 87.640.775.548    |
| Total                           |                 |                   |



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| 9.       | Short-term prepaid expenses                      |                 |                   |
|----------|--|-----------------|-------------------|
|          |  | Ending balance  | Beginning balance |
|          | Repairing expenses                               | 14.546.867.495  | 8.766.409.547     |
|          | Tools  | 3.856.899.705   | 5.057.844.243     |
|          | Insurance premiums                               | 1.573.203.757   | 1.680.544.918     |
|          | Warehouse rental                                 | 9.286.017.394   | -                 |
|          | Others   | 3.124.174.134   | 3.163.618.801     |
|          | Total  | 32.387.162.485  | 18.668.417.509    |
| resresii | - LI from State                                  |                 |                   |
| 10.      | Taxes and other accounts receivable from State   | Ending balance  | Beginning balance |
|          | ****   | 11.935.559.860  | 4.145.878.899     |
|          | VAT excessively paid                             | 11.128.806.648  | 10.883.373.072    |
|          | Corporate income tax excessively paid            | 823.342.951     | 605.579.432       |
|          | - Gemadept Corporation                           | 023.342.931     | 003.379.432       |
|          | - V.N.M General Transportation Service Co.,      | 312.855.445     | 306.719.195       |
|          | Ltd.   | 82.656.352      | 41.015.268        |
|          | - Gemadept Nhon Hoi International Port J.S.C     | 31.375.088      | 51.482.365        |
|          | - ISS - Gemadept Co., Ltd.                       | 9.878.576.812   | 9.878.576.812     |
|          | - Phuoc Long Port Co., Ltd.                      | 332.860.917     | 395.466.884       |
|          | Personal income tax excessively paid             | 18.933.411      | 373.400.004       |
|          | - Gemadept Logistics One Member Co., Ltd.        |                 | 395.466.884       |
|          | - Phuoc Long Port Co., Ltd.                      | 297.285.990     | 393.400.004       |
|          | - Nam Hai Dinh Vu Port J.S.C                     | 16.641.516      | 272.760.421       |
|          | Other taxes                                      | 710.934.431     | 372.760.431       |
|          | Total  | 24.108.161.856  | 15.797.479.286    |
| 11.      | Other current assets                             |                 |                   |
|          |  | Ending balance  | Beginning balance |
|          | Advances   | 86.974.425.687  | 40.810.955.907    |
|          | Short-term deposits and mortgages                | 15.016.863.629  | 73.741.295.934    |
|          | Deficit assets for treatment                     | 569.250         | 8.598.818         |
|          | Total  | 101.991.858.566 | 114.560.850.659   |
| 12       | Other land term accounts receivable              | a               |                   |
| 12.      | Other long-term accounts receivable              | Ending balance  | Beginning balance |
|          | Hang River Co., Ltd Capital contribution to      | Didnig banance  |                   |
|          | develop the project of Le Chan General Port      | 19.000.000.000  | 19.000.000.000    |
|          | Dong Duong Infrastructure Development and        |                 |                   |
|          | Construction Investment J.S.C – capital          |                 |                   |
|          | contribution to develop the project of Logistics |                 |                   |
|          | Service Area                                     | 18.000.000.000  | 18.000.000.000    |
|          | Binh Duong Port J.S.C lending money              | 3.000.000.000   | 3.000.000.000     |
|          | Galaxy Maritime Corporation – lending money      | 45.800.000.000  | 41.000.000.000    |
|          | Total  | 85.800.000.000  | 81.000.000.000    |
|          | E-75/55/00                                       |                 |                   |



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### 13. Increases/ (decreases) of tangible fixed assets

Information on increases/ (decreases) of tangible fixed assets is presented in Appendix 01.

Buildings and structures include:

- The value of land use right of 2 houses at No. 39 and 40 Quang Trung, Da Nang City which has not been determined.
- The value of the land use right and assets accompanying to land which have been dismantled to construct Gemadept Building at Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City. The Group has stopped depreciating these assets from the date of dismantling since the Group has been granted the permanent land use right.

Some tangible fixed assets, of which the historical costs and net book values are VND 1.388.569.742.073 and VND 966.769.679.162 respectively, have been mortgaged to secure the short-term and long-term loans (see Notes V.24 and V.34).

### 14. Increases/ (decreases) of intangible fixed assets

| _   | Land use right  | Computer<br>software           | Total                          |
|---|-----------------|--------------------------------|--------------------------------|
| Initial costs                                 |                 |                                |                                |
| Beginning balance                             | 81.982.877.205  | 14.703.784.045                 | 96.686.661.250                 |
| New purchases                                 | -               | 35.000.000                     | 35.000.000                     |
| Increases due to business merging             | 162.531.653.524 | 73.000.000                     | 162.604.653.524                |
| Other decreases                               | ~               | (15.374.304)                   | (15.374.304)                   |
| Ending balance                                | 244.514.530.729 | 14.796.409.741                 | 259.310.940.470                |
| In which:                                     |                 |                                |                                |
| Assets being fully amortized but still in use |                 | 418.942.142                    | 418.942.142                    |
| Amortization Beginning balance                | 1.977.470.504   | 6.177.292.607<br>1.077.339.444 | 8.154.763.111<br>1.954.438.654 |
| Amortization                                  | 877.099.210     | 11.734.949                     | 11.734.949                     |
| Increases due to business merging             |                 | (12.749.908)                   | (12.749.908)                   |
| Other decreases Ending balance                | 2.854.569.714   | 7.253.617.092                  | 10.108.186.806                 |
| Net book values                               | 80.005.406.701  | 8.526.491.438                  | 88.531.898.139                 |
| Beginning balance                             |                 | 7.542.792.649                  | 249.202.753.664                |
| Ending balance                                | 241.659.961.015 | 1.542.192.049                  | 247.202.733.004                |
| In which:                                     |                 |                                |                                |
| Assets temporarily not in use                 | -               | 1.27                           | -                              |
| Assets waiting for liquidation                | -               |                                | _                              |

Land use right of which the initial costs and net book values are VND 185.938.208.524 and VND 183.832.489.283 respectively, have been mortgaged to secure the short-term and long-term loans (see Notes V.24 and V.34).



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Notes to the consolidated interim financial statements (cont.)

### 15. Construction-in-progress

Information on increases/ (decreases) of construction-in-progress is presented in Appendix 02.

(\*) The investment in Gemadept Nhon Hoi International Port J.S.C has reduced because this company has stopped trading in port but has invested in bonded warehouse B only. The total capital invested in this project as of 30 June 2013 are VND 3.805.286.681.

Construction-in-progress of totally VND 307.111.183.602 has been mortgaged to secure short-term loans of the Group's companies (see Note V.24).

### 16. Increases/(decreases) of investment property

Investment propert is Gemadept Building at No. 6 Le Thanh Ton, Ben Nghe Ward, District 1, HCM City. Increases/(decreases) of investment properties are as follows:

|                   | Historical cost | Depreciation   | Net book value  |
|-------------------|-----------------|----------------|-----------------|
| Beginning balance | 279.448.439.795 | 52.138.403.992 | 227.310.035.803 |
| Depreciation      |                 | 5.946.058.092  |                 |
| Ending balance    | 279.448.439.795 | 58.084.462.084 | 221.363.977.711 |
|                   |                 |                |                 |

At the end of the period, the Group has not had the conditions to determine the market value of the said investment property.

The company's/(said) investment properties include some properties leased to a third party. Income and expenses related to the lease of said properties are as follows:

|  | Accumulated from the b | eginning of the year |
|--|------------------------|----------------------|
|  | Current year           | Previous year        |
| Gain from the lease                                | 42.976.546.785         | 41.301.505.284       |
| Direct expenses related to the gain from the lease | 14.756.628.471         | 13.417.956.867       |
| Direct expenses not related to the gain from the   |                        |                      |
| lease  | -                      |                      |

### 17. Investments in associates and joint ventures

|   |  | Ending balance  |                 | Beginning balance |                |
|---|--|-----------------|-----------------|-------------------|----------------|
| Associates and joint ventures                       | Main operations                                  | Benefit<br>rate | Value           | Benefit<br>rate   | Value          |
| Golden Globe Trading Co., Ltd.                      | House trading                                    | 45,00%          | 46.542.129.500  | 45,00%            | 45.251.014.490 |
| Vung Tau Commercial Port J.S.C (VCP)                | Services of logistics and warehouses             | 26,78%          | 11.922.425.423  | 26,78%            | 11.100.784.459 |
| MBN-GMD Vietnam (i)                                 | Leasing warehouses                               | -               | 2               | 34,00%            | 1.534.080.000  |
| Molenbergnatie – Gemadept Vietnam                   | Leasing warehouses                               | 49,00%          | 6.098.034.987   | Ĭī.               | -              |
| Vinh Hao Mineral Water J.S.C (ii)                   | Producing mineral water                          | 320             | ¥               | 29,00%            | 38.968.368.277 |
| Minh Dam Tourism J.S.C                              | Providing tourist service                        | 40,00%          | 17.180.521.258  | 40,00%            | 17.546.951.665 |
| Power Transportation and Service<br>J.S.C (Potraco) | Providing transportation service                 | 38,03%          | 27.077.755.046  | 38,03%            | 28.299.302.338 |
| Schenker Gemadept Logistics<br>Vietnam Co., Ltd.    | Providing forwarding and transportation services | 49,00%          | 8               | 49,00%            | u.             |
| Saigon Cargo Service Corporation (SCSC Corp.)       | Providing forwarding service                     | 29,43%          | 120.241.933.671 | 19,00%            | 71.702.813.908 |
| Falcon Ha Dong Investment and                       | Providing transportation                         | 25,00%          | 22.065.743.219  | 25,00%            | 23.040.570.968 |



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Notes to the consolidated interim financial statements (cont.)

|  |  | Endi<br>Benefit | ing balance       | Beginn<br>Benefit | ing balance       |
|--|--|-----------------|-------------------|-------------------|-------------------|
| Associates and joint ventures                            | Main operations                                  | rate            | Value             | rate              | Value             |
| Trading J.S.C  | service  |                 |                   |                   |                   |
| Sinokor Vietnam Co., Ltd. (ii)                           | Providing transportation service                 |                 |                   | 49,00%            | 15.220.622.462    |
| United Food J.S.C  | Food processing                                  | 26,56%          | 44.213.431.832    | 26,56%            | 45.669.197.145    |
| Golden Globe Co., Ltd.                                   | Building and leasing offices                     | 40,00%          | 44.473.963.136    | 40.00%            | 43.478.595.636    |
| Gemadept – Terminal Link Cai Mep<br>Terminal J.S.C (iii) | Port operation                                   | 50,00%          | 955.101.618.403   | 50,00%            | 955.984.307.211   |
| Nam Hai Dinh Vu Port J.S.C (iv)                          | Port operation                                   | 100             | -                 | 35.00%            | 105.000.000.000   |
| OOCL Logistics (Vietnam) Co., Ltd.                       | Providing forwarding and transportation services | 49,00%_         | 1.029.000.000     | -                 |                   |
| Total  |  | _               | 1.295.946.556.475 |                   | 1.402.796.608.559 |

- MBN-GMD Vietnam Co., Ltd. (Gemadept holds 34% of this company's capital) has been dissolved due to the expiration of operation course. In order to maintain the operations, the partners have established a new company Molenbergnatie Gemadept Vietnam Co., Ltd. and the main operations of this new company is leasing warehouse for goods storage, in which, Gemadept Corporation owns 49% of the charter capital of this company.
- (ii) Decreases due to transfer of capital contribution.
- The Group has invested in Gemadept Terminal Link Cai Mep Terminal J.S.C at the rate of 75% of charter capital of this company. However, the Board of Management of Gemadept Corporation have agreed to transfer 25% of stocks invested in this company to another partner. Therefore, the investment in Gemadept Terminal Link Cai Mep Terminal J.S.C is presented in the items "Investments in associates and joint ventures" and "Short-term investments" at the rates of 50% and 25% respectively (see Note V.2).
- During the period, the Group has made additional investment in Nam Hai Dinh Vu Port J.S.C for the amount of VND 113.625.450.000. Consequently, this company is considered a subsidiary.

### 18. Other long-term investments

|    |  | Ending balance  | Beginning balance |
|----|--|-----------------|-------------------|
| In | vestments in shares                          | 168.734.041.600 | 171.884.041.600   |
|    | Maritime Bank                                | 165.581.032.000 | 165.581.032.000   |
| *  | Multi-modal Transport Holding Company        | 3.153.009.600   | 3.153.009.600     |
|    | (Vietranstimex)                              |                 | 2 150 000 000     |
| -  | Thu Duc Electro Mechanical J.S.C (i)         |                 | 3.150.000.000     |
| _  | Other long-term investments                  | 117.887.901.494 | 125.927.901.494   |
| _  | TRANSVINA                                    | 12.635.901.494  | 12.635.901.494    |
| =  | Falcon Ha Dong Office Building               | 32.500.000.000  | 32.500.000.000    |
| 2  | Nhon Trach – Dong Nai Logistics Service Area | 36.000.000.000  | 36.000.000.000    |
|    | Vietnam Industry Securities Company          | 31.752.000.000  | 31.752.000.000    |
| -  | Gemadept - Terminal Link Cai Mep Terminal    |                 |                   |
|    | J.S.C  | -               | 8.040.000.000     |
|    | Others                                       | 5.000.000.000   | 5.000.000.000     |
| T  | otal   | 286.621.943.094 | 297.811.943.094   |
|    |  |                 |                   |

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(i) Stocks of Thu Duc Electro Mechanical J.S.C has decreased due to the transfer to short-term investments.

### 19. Provisions for devaluation of long-term investments

|  | Ending balance   | Beginning<br>balance |
|--|------------------|----------------------|
| Provision for long-term investment in securities | (46.307.972.560) | (47.990.971.240)     |
| Provision for other long-term investments        | (6.344.475.631)  | (5.962.058.477)      |
| Total  | (52.652.448.191) | (53.953.029.717)     |

Situation of fluctuations in provisions for devaluation of long-term investments is as follow:

|                        | Current period   | Previous period  |
|------------------------|------------------|------------------|
| Beginning balance      | (53.953.029.717) | (37.929.395.809) |
| Additional extractions | **               | (12.808.525.640) |
| Reversal               | 1.300.581.526    |                  |
| Ending balance         | (52.652.448.191) | (50.737.921.449) |

### 20. Long-term prepaid expenses

|                            | Beginning<br>balance | Increases      | Allocation      | Other<br>decreases | Ending balance              |
|----------------------------|----------------------|----------------|-----------------|--------------------|-----------------------------|
| Land lease right           | 02 241 785 884       | 89.449.614.984 | (689.339.492)   |                    | 182.102.061.376             |
| 27 (* 15 C)<br>27 (* 15 C) | 93.341.785.884       |                |                 |                    | 8.040.075.797               |
| Tools                      | 8.259.914.351        | 1.890.276.199  | (2.110.114.752) | -                  | 8.040.073.797               |
| Expenses on repair         |                      |                |                 |                    |                             |
| warehouses and offices     | 767,776,010          | 969,109,995    | (255.671.687)   | -                  | 1.481.214.318               |
| Interior                   | 707.770.010          | 303.103.333    | (255.671.661)   |                    |                             |
| decoration                 |                      |                |                 |                    |                             |
| expenses                   | 1.689.511.025        | 246.439.800    | (461.346.511)   | B                  | 1.474.604.314               |
| Expenses on                |                      |                |                 |                    |                             |
| dredging buoy              |                      |                |                 |                    | 17.0 5.65 (0.655) (0.625-20 |
| wharf                      | 980.825.302          | =              | (510.943.577)   | -                  | 469.881.725                 |
| Accounting                 |                      |                |                 |                    |                             |
| software                   | · **                 | 121.550.000    | (15.193.749)    | =                  | 106.356.251                 |
| Other expenses             | 1.191.843.470        | 444.003.798    | (188.258.244)   | (8.225.000)        | 1.439.364.024               |
| Total                      | 106.231.656.042      | 93.120.994.776 | (4.230.868.013) | (8.225.000)        | 195.113.557.805             |

Land lease right of Pacific Pearl Joint Stock Company Limited and Pacific Lotus Joint Stock Company Limited in Cambodia.

### 21. Deferred income tax assets

This item reflects the deferred income tax assets related to the temporarily deductible differences. Details are as follows:

| Current period | Previous period                |
|----------------|--------------------------------|
| 3.941.692.861  | 3.739.436.055                  |
| (224.341.495)  |                                |
| 3.717.351.366  | 3.739.436.055                  |
|                | 3.941.692.861<br>(224.341.495) |

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| 22. | Other | long-term | assets |
|-----|-------|-----------|--------|
|-----|-------|-----------|--------|

|  | Ending balance | Beginning balance |
|--|----------------|-------------------|
| Deposits for leasing houses and offices                    | 3.327.231.320  | 3.858.712.599     |
| Deposits at airlines to guarantee the payment for freights | 844.960.000    | 832.360.000       |
| Deposits for land rental                                   | 3.934.978.720  | 2.002.403.920     |
| Deposits for investment guarantee contracts                | 58             | 416.180.000       |
| Other long-term deposits                                   | 774.761.390    | 352.867.108       |
| Total  | 8.881.931.430  | 7.462.523.627     |

### 23. Goodwill

The goodwill generated from the purchases of Hoa Sen - Gemadept Logistics and International Port Corporation and Nam Hai Port Corporation.

### Initial cost

| Beginning balance | 333.931.512.200 |
|-------------------|-----------------|
| Ending balance    | 333.931.512.200 |

### Amount allocated

| Ending balance                     | 90.168.041.498 |
|------------------------------------|----------------|
| Amount allocated during the period | 16.696.575.610 |
| Beginning balance                  | 73.471.465.888 |
| 7 km ount misemen                  |                |

### Net book values

| Beginning balance | 260.460.046.312 |
|-------------------|-----------------|
| Ending balance    | 243.763.470.702 |

### 24. Short-term loans and debts

| · ·   | Ending balance  | Beginning balance |
|---|-----------------|-------------------|
| Gemadept Corporation                        | 424.683.255.705 | 373.696.950.711   |
| Gemadept Dung Quat International Port J.S.C | 18.500.000.000  | 12.466.725.982    |
| Gemadept (Singapore) Ltd.                   | 29.407.098.053  | 28.866.007.206    |
| Phuoc Long Port Co., Ltd.                   | 55.559.550.840  | 61.219.444.150    |
| Truong Tho Tourism and Transportation J.S.C | 3.000.000.000   | 3.000.000.000     |
| Nam Hai Port Corporation                    | -               | 12.535.461.671    |
| Total                                       | 531.149.904.598 | 491.784.589.720   |
| 2.0141                                      |                 |                   |

### Details of increases/ (decreases) of short-term loans and debts:

| , , ,                           | Current period    | Previous period   |
|---------------------------------|-------------------|-------------------|
| Beginning balance               | 491.784.589.720   | 681.199.861.627   |
| Increases                       | 302.173.434.015   | 545.868.541.004   |
| Other increases                 | 120.853.141.343   |                   |
| Amount already repaid           | (437.512.809.879) | (801.590.536.498) |
| Transferred from long-term loan | 50.619.874.859    | 10.000.000.000    |
| Exchange difference             | 3.231.674.540     | 22.788.845.762    |
| Ending balance                  | 531.149.904.598   | 458.266.711.895   |
|                                 |                   |                   |



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Details of collaterals to secure loans are as follows:

The loans of the parent company are secured by mortgaging the following assets:

- The land use right and assets pertaining to land at No. 41 Quang Trung, Hai Chau I Ward, Hai Chau District, Da Nang City;
- The land use right and assets pertaining to land at No. 1/1 Pham Hong Thai, Ward 7, Vung Tau City;
- The land use right at No. 117 121 Le Loi Street and 77 89B Nam Ky Khoi Nghia Street, Ben Thanh Ward, District 1, Ho Chi Minh City;
- The Phuoc Long ships numbered 16, 18, 20, 22, 24, 26, 28, 30, 32, 34 and accounts receivable from customers;

The loans of other companies within Group are secured by mortgaging the machinery and equipment, vehicles and term deposit owned by Gemadept Corporation and other companies within Group.

### 25. Payable to suppliers

|   | Ending balance  | Beginning balance |
|---|-----------------|-------------------|
| Gemadept Corporation                        | 98.630.630.614  | 87.620.666.863    |
| Gemadept Dung Quat International Port J.S.C | 3.859.634.413   | 1.595.000.352     |
| Gemadept (Malaysia) Ltd.                    | 6.099.817.647   | 3.785.584.698     |
| Gemadept (Singapore) Ltd.                   | -               | 4.421.185.776     |
| Phuoc Long Port Co., Ltd.                   | 22.601.729.206  | 19.702.126.667    |
| ISS - Gemadept Co., Ltd.                    | 324.474.360     | 31.984.133        |
| Gemadept Logistics One Member Co., Ltd.     | 76.183.618.274  | 35.270.499.199    |
| Gemadept Infrastructure Development and     |                 |                   |
| Investment Construction J.S.C               | 963.157.982     | 690.753.865       |
| Gemadept Hai Phong Co., Ltd.                | 20.020.391.131  | 9.702.631.065     |
| Truong Tho Tourism and Transportation J.S.C | 21.870.652.900  | 16.062.917.693    |
| Nam Hai Port Corporation                    | 8.394.865.562   | 3.978.806.463     |
| Pacific Marine Co., Ltd.                    | 1.324.007.464   |                   |
| Bright Ocean Logistics Co., Ltd.            | 480.166.254     | 7.533.656.930     |
| Pacific Rubber Industry Co., Ltd.           | 16.000.000      | 2                 |
| Pacific Pearl Joint Stock Company Limited   | 103.652.383.896 | 65.438.264.348    |
| Nam Hai Dinh Vu Port J.S.C                  | 69.793.532.411  |                   |
| Total                                       | 434.215.062.114 | 255.834.078.052   |

### 26. Advances from customers

|   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Gemadept Corporation                    | 5.956.758.768  | 2.513.433.385     |
| Phuoc Long Port Co., Ltd.               | 1.250.727      |                   |
| ISS - Gemadept Co., Ltd.                | 3.050.688.928  | 2.913.618.132     |
| Gemadept Logistics One Member Co., Ltd. | 157.355.343    | 12.908.077.176    |
| Gemadept Hai Phong Co., Ltd.            | 439.336.856    | 71.380.769        |
| Nam Hai Port Corporation                | 1.416.935.788  | 1.049.534.000     |
| Pacific Marine Co., Ltd.                | 52.632.128     | 51.961.304        |
| Bright Ocean Logistics Co., Ltd.        | 911.296        | 880.972           |
| Total                                   | 11.075.869.834 | 19.508.885.738    |
|   |                |                   |



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### 27. Taxes and other obligations to the State Budget

| Ending balance | Beginning balance                             |
|----------------|---|
| 5.514.233.553  | 3.634.673.985                                 |
| 6.607.389.566  | 6.361.775.923                                 |
| 889.206.079    | 1.672.958.716                                 |
| 3.176.019.863  | 3.017.896.759                                 |
| 16.186.849.061 | 14.687.305.383                                |
|                | 6.607.389.566<br>889.206.079<br>3.176.019.863 |

### 28. Payable to employees

This item includes the salary, allowances, bonuses, etc. to be paid to employees.

### 29. Accrued expenses

|   | Ending balance | Beginning balance |
|---|----------------|-------------------|
| Loan interest expenses                      | 21.024.206.213 | 10.584.986.087    |
| Expenses on rubber tree cultivation project | 36.313.191.076 | 31.362.760.743    |
| Expenses on moving goods                    | 4.863.081.164  | 3.062.337.052     |
| Commission                                  | 1.096.231.311  | 692.952.472       |
| Other expenses                              | 18.480.342.250 | 14.774.694.531    |
| Total                                       | 81.777.052.014 | 60.477.730.885    |
|   |                |                   |

Ending balance

Reginning balance

### 30. Other short-term accounts payable

|   | Ending balance  | beginning balance |
|---|-----------------|-------------------|
| Trade Union's expenditures, social insurance,   |                 |                   |
| health insurance and unemployment insurance   | 2.951.045.851   | 4.449.154.994     |
| Dividends payable   | 109.804.313.107 | 2.533.507.605     |
| Receipts of short-term deposits   | 5.634.671.784   | 4.653.278.481     |
| Unearned revenue  | 9.014.131.808   | 4.003.501.857     |
| Excessive assets waiting for treatment  | 12.447.448      | 41.354.000        |
| Other payable   | 74.849.023.045  | 202.336.482.840   |
| - Payable for amounts collected on other's  |                 |                   |
| behalf  | 9.894.446.307   | 11.459.382.371    |
| - Sales of sea ports payable to the budget  | -               | 1.716.241.909     |
| - Gemadept - Terminal Link Cai Mep Terminal   |                 |                   |
| J.S.C - borrowings  | <b>3</b>        | 120.853.141.332   |
| <ul> <li>Mr. Nguyen Quoc Cuong –payable for capital<br/>contribution in Hoa Sen - Gemadept Logistics</li> </ul> |                 | *                 |
| and International Port Corporation  | 9.264.678.577   | 9.264.678.577     |
| - Payables for associates and joint ventures  | 8.870.578.421   | 9.405.713.304     |
| - Payable for agent service   | 26.328.932.117  | 30.464.744.628    |
| - Other payable   | 20.490.387.623  | 19.172.580.719    |
| Total   | 202.265.633.043 | 218.017.279.777   |
|   |                 |                   |

31. Provision for short-term accounts payable

This item reflects the amounts payable related to compensations for loss during transportation course.



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### 32. Bonus and welfare fund

| Ending balance                           | 8.247.230.118   |
|--|-----------------|
| Re-presentation of the beginning balance | (2.177.618.427) |
| Disbursements                            | (9.112.612.682) |
| Increase due to extraction from profit   | 8.483.090.219   |
| Beginning balance                        | 11.054.371.008  |

### 33. Other long-term accounts payable

This item reflects the receipts of deposits to lease Gemadept Tower at No. 6, Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City.

### 34. Long-term loans and debts

|  | Ending balance    | Beginning balance |
|--|-------------------|-------------------|
| At Gemadept Corporation (*)                    | 677.118.857.144   | 453.888.742.858   |
| At Gemadept Dung Quat International Port J.S.C | 206.000.000.000   | 216.000.000.000   |
| At Gemadept (Singapore) Ltd.                   | 68.896.629.253    | 82.061.961.516    |
| At Phuoc Long Port Co., Ltd.                   | 4.512.477.843     | 7.678.333.843     |
| At Nam Hai Dinh Vu Port J.S.C                  | 59.521.824.980    |                   |
| Total  | 1.016.049.789.220 | 759.629.038.217   |
|  |                   |                   |

In which, loans from VI (Vietnam Investments) Fund II, L.P. converted into shares according to the contract dated 18 June 2012 are VND 258.031.600.000. Details are as follows:

Credit line

USD 40,000,000

Grace period

to:

05 years, starting from the date when the contract is signed eligibly.

Payment principal

At any time after 01 year from the date when the contract is signed eligibly;

the creditor, has owning its right but not the obligation and at the sole discretion of the creditor, will convert the whole or a part of the loan (including principal and interest) into ordinary shares of the Gemadept

Corporation.

Interest rate

Interest rate applied to loans during the loan period is 6%/year.

Purposes

+ 1<sup>st</sup> disbursement: the project of developing logistics services; investment in the project of Nam Hai - Dinh Vu Port.

+ 2<sup>nd</sup> disbursement: investment in small trucks; implementation of the forestry project in Cambodia

+ 3<sup>rd</sup> and 4<sup>th</sup> disbursement: to be approved by investors as requested.

Collaterals

Vietcombank - Ho Chi Minh City Branch has been appointed by creditor and debtor to receive collaterals under the contract of agent for receiving collaterals signed on 17 July 2012, including:

- + All of 999.800 shares of the parent company in Nam Hai Port Corporation, equivalent to 99,98% shares which are already issued and outstanding;
- All of the land use right and construction works pertaining to land, which are under legal and sole ownership of Nam Hai Port Corporation



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Besides the collaterals mentioned above, the loans of Gemadept Corp. are also secured by mortgaging the following assets:

· Bunga Mas Tujuh ship;

 Land use right of land lots at No. 117-121, Le Loi Street, and No. 77 – 89B, Nam Ky Khoi Nghia Street, Ben Thanh Ward, District 1, Ho Chi Minh City.

The loans of subsidiaries in the Group are secured by mortgaging their investment projects, machinery and equipment, means of transportations formed from loans and annual land lease right under the ownerships of those subsidiaries in the Group.

|                        | Current period    | Previous period |
|------------------------|-------------------|-----------------|
| Under 1 year           | 104.623.881.481   | 103.510.742.770 |
| From 1 year to 5 years | 1.016.049.789.220 | 649.793.167.567 |
| Over 5 years           | 7 <del>2</del>    | 123             |
| Ending balance         | 1.120.673.670.701 | 753.303.910.337 |
| 1 H                    |                   |                 |

### Details of increases/(decreases) of long-term loans and debts

|                     | Current period    | Previous period  |
|---------------------|-------------------|------------------|
| Beginning balance   | 759.629.038.217   | 686.211.353.562  |
| Amount increased    | 302.908.224.980   | 7.159.036.450    |
| Amount already paid |                   | (7.557.045.000)  |
| Allocation          | (50.619.874.859)  | (10.000.000.000) |
| Exchange difference | 4.132.400.882     | (26.020.177.445) |
| Ending balance      | 1.016.049.789.220 | 649.793.167.567  |
| 199                 |                   |                  |

### 35. Deferred income tax payable

| Ending balance                                | 26.711.996.794  |
|---|-----------------|
| financial statements of overseas subsidiaries | (697.914.302)   |
| Exchange difference due to conversion of      |                 |
| Reversal of deferred income tax payable       | (2.147.734.968) |
| Beginning balance                             | 29.557.646.064  |

### 36. Unearned revenues

| ÷   | Ending balance  | Beginning balance |
|---|-----------------|-------------------|
| Deferred interests due to revaluation on assets contributed as capital invested in jointly- |                 |                   |
| controlled entities   | 254.629.061.612 | 257.536.706.662   |
| Other unearned revenues   | 26.845.112.623  | 24.069.462.922    |
| Total   | 281.474.174.235 | 281.606.169.584   |
|   |                 |                   |

### 37. Owner's equity

### Statement of fluctuations in owner's equity

Information on the fluctuations in owner's equity is presented in Appendix 03.

### Owner's equity

During the period, Gemadept Corporation has issued the welfare shares to employees of the years 2010, 2011 and 2012 in line with the Resolutions No. 01/HDCD2006 dated 15 May 2006 and No. 02-2010/GMD - HDCD2010 dated 29 June 2010 of the Annual Shareholders' Meeting.



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Notes to the consolidated interim financial statements (cont.)

According to which, Gemadept has recorded the increase in owner's equity by an amount of VND 49.743.600.000, equivalent to 4.974.360 shares. At present, Gemadept Corporation has carried out the procedures to apply for the amended business registration certificate.

### Dividends

Dividends already paid are as follows:

|  | Current period | Previous period |
|--|----------------|-----------------|
| Dividends already paid at Gemadept Corporation | =              | 65.074.274.000  |
| Dividends already paid at subsidiaries         | 8.536.377.220  | 3.085.632.005   |
| Total  | 8.536.377.220  | 68.159.906.005  |
|  |                |                 |

### Shares

|  | <b>Ending balance</b> | Beginning balance |
|--|-----------------------|-------------------|
| Number of shares registered to be issued | 114.421.669           | 109.447.309       |
| Number of shares already issued          | 114.421.669           | 109.447.309       |
| - Common shares                          | 114.421.669           | 109.447.309       |
| - Preferred shares                       | <u> </u>              | 20                |
| Number of shares re-purchased            | -                     | -                 |
| - Common shares                          | E.                    | -                 |
| - Preferred shares                       | 5.1                   | -                 |
| Number of outstanding shares             | 114.421.669           | 109.447.309       |
| - Common shares                          | 114.421.669           | 109.447.309       |
| - Preferred shares                       | *:                    | •                 |

Face value: VND 10.000

### 38. Interests of minority shareholders

Interests of minority shareholders reflect the interests of shareholders over the net asset value of subsidiaries. The fluctuation of interests of minority shareholder is as follows:

|  | Current period  | Previous period |
|--|-----------------|-----------------|
| Beginning balance  | 237.967.811.000 | 228.937.538.020 |
| Profit after tax of minority shareholders  | 6.330.355.130   | 5.861.699.119   |
| Increases due to business consolidation  | 181.443.011.998 | ( <del>-</del>  |
| Decreases due to dividends and profit shared   | (6.359.873.722) | (13.534.019)    |
| Capital decreased  | (3.743.651.754) | -               |
| Other decreases  | 863.901.724     | .=              |
| Ending balance   | 416.501.554.376 | 234.785.703.120 |
| 5-Austra / 15-7 (16-1 (1 |                 |                 |

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### VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INTERIM INCOME STATEMENT

| 1 | Sal | PE |
|---|-----|----|
|   | Dal | CO |

2.

|  | Accumulated from the beginning of the year |                   |
|--|--|-------------------|
|  | Current year                               | Previous year     |
| Gross sales                                    | 1.175.606.951.599                          | 1.287.081.346.911 |
| - Sales from port operations and logistic      |  |                   |
| services                                       | 1.132.630.404.814                          | 1.245.779.841.627 |
| - Sales from leasing offices                   | 42.976.546.785                             | 41.301.505.284    |
| Deductions (Sales allowances)                  | (949.306.974)                              | (1.391.758.198)   |
| Net sales                                      | 1.174.657.644.625                          | 1.285.689.588.713 |
| In which:                                      |  |                   |
| - Sales from port operations and logistic      |  |                   |
| services                                       | 1.131.681.097.840                          | 1.244.388.083.429 |
| - Sales from leasing offices                   | 42.976.546.785                             | 41.301.505.284    |
| Costs of goods sold                            |  |                   |
|  | Accumulated from the beginning of the year |                   |
|  | Current year                               | Previous year     |
| Costs of port operations and logistic services | 972.341.818.703                            | 1.062.525.449.652 |
| Costs of leasing offices                       | 14.756.628.471                             | 13.417.956.867    |
| Total  | 987.098.447.174                            | 1.075.943.406.519 |

### 3. Financial income

| Accumulated | fuam | tho | boginning | of the | VOOR |
|-------------|------|-----|-----------|--------|------|
| Accumulated | irom | tne | Deginning | OI THE | vear |

|   | Current year    | Previous year  |
|---|-----------------|----------------|
| Interests on bonds and bank deposits              | (#)             | 59.876.238     |
| Interests on demand deposits                      | 524.341.570     | 580.086.598    |
| Interests on term deposits                        | 875.606.635     | 15.000.611.582 |
| Interests on investments in securities, dividends |                 |                |
| and profit shared                                 | 8.835.361.793   | 22.955.501.160 |
| Interests on loans given                          | 3.548.129.884   | 986.381.984    |
| Unrealized exchange gains                         | 1.336.459.613   | 12.095.893.719 |
| Realized exchange gains                           | 2.632.431.226   | 4.162.645.335  |
| Interests on liquidation and disposal of capital  | 162.975.597.802 | 7.591.459.000  |
| Cash discount                                     | 213.477.052     | 243.541.349    |
| Other income                                      | 394.146.714     | 1.124.617.216  |
| Total   | 181.335.552.289 | 64.800.614.181 |

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Notes to the consolidated interim financial statements (cont.)

### 4. Financial expenses

| Accumulated from the beginning of the year |  |
|--|--|
| Current year                               | Previous year  |
| 59.925.028.941                             | 78.487.887.826   |
| 23.680.151.695                             | 1.196.655  |
| 1.775.715.516                              | 10.845.333.865   |
| # ·  | 100.305.160.976  |
|  |  |
| 15.666.927.574                             | (86.869.373.754)   |
| 614.420.050                                | 17.975.638   |
| 101.662.243.776                            | 102.788.181.206  |
|  | Current year 59.925.028.941 23.680.151.695 1.775.715.516 |

### 5. Selling expenses

| Accumulated from the beginning of the year |                               |
|--|-------------------------------|
| Current year                               | Previous year                 |
| 1000                                       | 11.688.104                    |
| 273.015.716                                | 2.361.749.322                 |
| 10.898.091.147                             | 6.071.430.522                 |
| 11.171.106.863                             | 8.444.867.948                 |
|  | 273.015.716<br>10.898.091.147 |

### 6. Administrative overheads

| THE TAX THE TAX TO THE TENTON OF THE SECURITIES AND | Accumulated from the beginning of the year |                 |
|--|--|-----------------|
|  | Current year                               | Previous year   |
| Salary for office staff  | 51.657.316.383                             | 46.969.773.803  |
| Materials and stationery   | 1.970.620.185                              | 1.097.323.239   |
| Depreciation of fixed assets   | 6.750.994.983                              | 4.749.236.020   |
| Provision  | (2.597.515.915)                            | 11.651.619.899  |
| Allocation of goodwill   | 19.869.685.017                             | 16.696.575.610  |
| Taxes, fees and legal fees   | 1.438.421.909                              | 22.730.500      |
| External service rendered  | 22.885.283.933                             | 25.378.247.957  |
| Other expenses   | 8.008.430.139                              | 21.417.186.120  |
| Total  | 109.983.236.634                            | 127.982.693.148 |

### 7. Other income

| Accumulated from the beginning of the year |  |
|--|--|
| Current year                               | Previous year                                    |
|  |  |
| 12.070.433.576                             | 125.252.082.173                                  |
| 2.035.351.536                              | 2.907.645.051                                    |
| 3.427.660.010                              | 2.533.196.556                                    |
| 17.533.445.122                             | 130.692.923.780                                  |
|  | 12.070.433.576<br>2.035.351.536<br>3.427.660.010 |

<sup>(\*)</sup> The unearned revenue of totally VND 283.980.000.000 is due to revaluation of the land use right contributed as capital to Gemadept – Terminal Link Cai Mep Terminal J.S.C, which generated from 2008. During the year, the Group has allocated this unearned revenue to expenses in correspondence with the amortization period applied to land use right, i.e. 48 years and 10 months.



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### 8. Other expenses

| Accumulated from the beginning of the year |  |
|--|--|
| Current year                               | Previous year  |
| 1.489.699.449                              | 95.707.873.807   |
| 1  |  |
| 2.216.670                                  | 12.876.352.408   |
| 3.658.444.173                              | 17.0   |
| 4.751.618.821                              | 3.926.207.983  |
| 9.901.979.113                              | 112.510.434.198  |
|  | Current year 1.489.699.449 d 2.216.670 3.658.444.173 4.751.618.821 |

### 9. Deferred income tax expenses

| **************************************  | Accumulated from the b | Accumulated from the beginning of the year |  |
|---|------------------------|--|--|
|   | Current year           | Previous year                              |  |
| Deferred corporate income tax generated from reversals of deferred income tax assets  | 224.341.495            |  |  |
| Deferred corporate income tax generated from reversals of deferred income tax payable | (2.147.734.968)        |  |  |
| Total   | (1.923.393.473)        |  |  |

### 10. Earnings per share

|  | Accumulated from the beginning of the year |                |  |
|--|--|----------------|--|
|  | Current year                               | Previous year  |  |
| Profit after tax of shareholders of parent company Increase/(decrease) of accounting profit to determine profit attributable to holders of | 138.932.248.209                            | 33.098.576.494 |  |
| ordinary shares of parent company  |  | -              |  |
| Profit attributable to holders of ordinary shares of parent company  | 138.932.248.209                            | 33.098.576.494 |  |
| Average ordinary shares outstanding during the period (*)  | 112.012.976                                | 109.447.309    |  |
| Earnings per share   | 1.240                                      | 302            |  |
|  |  |                |  |

Average ordinary shares outstanding during the year are calculated as follows:

| •  | Accumulated from the beginning of the year |               |  |
|--|--|---------------|--|
|  | Current year                               | Previous year |  |
| Ordinary shares outstanding at the beginning of the year | 109.447.309                                | 109.447.309   |  |
| Effects of ordinary shares issued during the period      | 2.565.667                                  | 024           |  |
| Average ordinary shares outstanding during the year      | 112.012.976                                | 109.447.309   |  |



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### 11. Operating expenses

|  | Accumulated from the beginning of the year |                   |  |
|--|--|-------------------|--|
|  | Current year                               | Previous year     |  |
| Materials and supplies                         | 171.641.040.031                            | 247.460.973.782   |  |
| Labor  | 103.598.924.529                            | 98.228.349.563    |  |
| Depreciation of fixed assets and allocation of |  |                   |  |
| goodwill                                       | 122.051.786.244                            | 119.947.922.873   |  |
| External service rendered                      | 680.955.726.564                            | 668.441.519.653   |  |
| Other expenses                                 | 32.501.250.350                             | 78.292.201.743    |  |
| Total  | 1.110.748.727.718                          | 1.212.370.967.614 |  |
|  |  |                   |  |

### VII. OTHER INFORMATION

1. Contingent liabilities

On 19 January 2012, Gemadept - Terminal Link Cai Mep Terminal J.S.C has terminated the construction contract dated 28 June 2010 before the expiry date with the contractor Daelim-Samwhant Joint Venture because the waiting period for natural subsidence is lengthened. However, the final payments to the contractor for terminating this contract depend on the ongoing negotiations between two parties.

### 2. Transaction with related parties

Transactions with key managers and other related individuals

Key managers and other related individuals of the Group include: the members of the Board of Management, the Directors, the Chief Accountant of Gemadept Corp. and their close family members.

Income of key managers of Gemadept Corp.- the parent company is as follows:

|  | Accumulated from the beginning of the year |               |  |
|--|--|---------------|--|
|  | Current year                               | Previous year |  |
| Salary                                 | 1.628.296.000                              | 1.400.398.000 |  |
| Social insurance, health insurance and |  |               |  |
| unemployment insurance                 | 92.610.000                                 | 68.475.000    |  |
| Salary                                 | 234.800.000                                | 234.800.000   |  |
| Allowances                             |  | 24.000.000    |  |
| Total                                  | 1.955.706.000                              | 1.727.673.000 |  |
|  |  |               |  |

### Transactions with other related parties

Related parties of the Group include:

| Related parties                                  | Relationships             |
|--|---------------------------|
| OOCL Logistics Vietnam Co., Ltd.                 | Associate                 |
| Golden Globe Trading Co., Ltd.                   | Associate                 |
| Vung Tau Commercial Port J.S.C (VCP) (VCP)       | Associate                 |
| Molenbergnatie - Gemadept Vietnam Co., Ltd.      | Associate                 |
| Minh Dam Tourism J.S.C                           | Associate                 |
| Power Transportation and Service J.S.C (Potraco) | Associate                 |
| Schenker Gemadept Logistics Vietnam Co., Ltd.    | Associate                 |
| Saigon Cargo Services Corporation                | Associate                 |
| Falcon Ha Dong Investment and Trading J.S.C      | Associate                 |
| United Food J.S.C                                | Associate                 |
| Golden Globe Co., Ltd.                           | Associate                 |
| Gemadept - Terminal Link Cai Mep Terminal J.S.C  | Jointly-controlled entity |

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Notes to the consolidated interim financial statements (cont.)

During the year, the Group has had the following transactions with other related parties:

|   | Accumulated from the beginning of the year |               |  |
|---|--|---------------|--|
| €   | Current year                               | Previous year |  |
| OOCL Logistics Vietnam Co., Ltd.              |  |               |  |
| Capital contribution                          | 1.029.000.000                              | -             |  |
| Vung Tau Commercial Port J.S.C (VCP)          |  |               |  |
| Profit shared                                 | 1.735.560.000                              | 1.735.560.000 |  |
| Molenbergnatie - Gemadept Vietnam Co., Ltd.   |  |               |  |
| Sales from service provision                  | 11.284.304.512                             | -             |  |
| Service charges                               | 12.096.000                                 | -             |  |
| Capital transfer                              | 5.110.700.000                              | - *           |  |
| Dividends and profit shared                   | 2.479.549.578                              | -             |  |
| Power Transportation and Service J.S.C.       |  |               |  |
| (Potraco)                                     |  |               |  |
| Service charges                               | 1.701.545.455                              | -             |  |
| Schenker Gemadept Logistics Vietnam Co., Ltd. |  |               |  |
| Sales from service provision                  | 7.354.987.135                              | ~             |  |
| Saigon Cargo Services Corporation             | 6  |               |  |
| Capital contribution                          | 55.000.000.000                             | 280.952.320   |  |
| Service charges                               | 191.485.956                                | 1.5           |  |
| Gemadept - Terminal Link Cai Mep Terminal     |  |               |  |
| J.S.C   |  |               |  |
| Sales from leasing offices                    | 480.983.213                                | 1.371.152.926 |  |
| Golden Globe Co., Ltd.                        | 005 277 500                                |               |  |
| Capital contribution                          | 995.367.500                                | -             |  |

The prices of goods and services provided to other related parties are the prices agreed among the parties. The purchases of goods and services from the related parties are also done at the prices agreed among parties.

In addition, the related parties have mortgaged their assets to secure the short-term loans and long-term loans of the Group from Standard Chartered (Vietnam)- Ho Chi Minh City Branch and VI Fund II, L.P (see Note V.24 and V.34).

As at the balance sheet date, the accounts receivable from and accounts payable to other related parties are as follows:

|   | <b>Ending balance</b> | Beginning balance |
|---|-----------------------|-------------------|
| OOCL Logistics Vietnam Co., Ltd.              |                       |                   |
| Receivable from customers                     | -                     | 1.155.911.159     |
| Golden Globe Trading Co., Ltd.                |                       |                   |
| Other receivables                             | 300.000.000           | 300.000.000       |
| Molenbergnatie - Gemadept Vietnam Co., Ltd.   |                       |                   |
| Receivable from customers                     | 1.804.300.468         | <b>38</b> 1       |
| Dividends receivable                          | 2.479.549.578         |                   |
| Schenker Gemadept Logistics Vietnam Co., Ltd. |                       | 8                 |
| Receivable from customers                     | 3.402.610.298         | 534.143.500       |
| Gemadept - Terminal Link Cai Mep Terminal     |                       |                   |
| J.S.C   |                       |                   |
| Receivable from customers                     | 12.800.102            | 14.065.788        |
| Total amounts receivable                      | 7.999.260.446         | 2.004.120.447     |



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For the first 6 months of the fiscal year ending 31 December 2013 Notes to the consolidated interim financial statements (cont.)

> Beginning balance **Ending** balance Molenbergnatie - Gemadept Vietnam Co., Ltd. 11.000.000 Payable to suppliers Transportation Service J.S.C Power and (Potraco) 323,600,000 Payable to suppliers Saigon Cargo Service Corporation (SCSC Corp.) 1.648.500 Payable to suppliers Gemadept - Terminal Link Cai Mep Terminal J.S.C 120.853.141.332 Borrowing 103.086.206.944 227.192.810.936 Short-term loans 227.529.059.436 223.939.348.276

The amounts receivable are unsecured and will be paid in cash. There are no provisions for accounts receivable from the related parties.

### 3. Segment information

Total amounts payable

The Group's segment information is presented according to business fields and geographical regions. The primary segment report is for the business fields since the organization and management of business operations of the Group's companies are mainly based on their types of services.

### **Business segments**

The Group has had the major business segments as follows:

- Port operation: including all services related to port operation.
- Logistics: including providing transportation and agency services; leasing vehicles.
- Real estate: Office leasing at Gemadept Tower Le Thanh Ton Street. The Group has also been investing in a mixed-use development project in Vientaine, Laos.
- Forestry: including the activities of planting rubber trees in Cambodia.

The information on business results, fixed assets, other long-term assets and non-cash large expenses of the business segments of the Group is presented in Appendix 04.

### Geographical regions

The Group's activities are taken place locally and overseas (Southeast Asian countries).

Details of net sales from goods and services sold to external parties according to geographical segments, based on the locations of customers are as follows:

| Accumulated from the beginning of the year |  |  |
|--|--|--|
| Current year                               | Previous year                                      |  |
| 998.126.416.249                            | 1.073.538.586.736                                  |  |
| 176.531.228.376                            | 212.151.001.977                                    |  |
| 1.174.657.644.625                          | 1.285.689.588.713                                  |  |
|  | Current year<br>998.126.416.249<br>176.531.228.376 |  |

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Notes to the consolidated interim financial statements (cont.)

Details of expenses generated on acquisition of fixed assets, other long-term assets and segment assets according to geographical segments, based on the locations of assets are as follows:

### Expenses increased to purchase fixed assets and other long-term assets accumulated from the beginning of the

|                | year            |                 | Segment assets    |                   |
|----------------|-----------------|-----------------|-------------------|-------------------|
|                | Current year    | Previous year   | Ending balance    | Beginning balance |
| Local areas    | 187.164.349.967 | 29.078.874.745  | 5.988.310.735.813 | 5.274.861.415.409 |
| Overseas areas | 349.790.105.621 | 504.665.073.401 | 1.542.184.715.087 | 1.311.377.191.868 |
| Total          | 536.954.455.588 | 533.743.948.146 | 7.530.495.450.900 | 6.586.238.607.277 |
|                |                 |                 |                   |                   |

### 4. Operating leases

### Group as lessors

As of the balance sheet date, the total minimum lease payments in the future from operating leases are as follows:

|                        | Ending balance  | Beginning balance |
|------------------------|-----------------|-------------------|
| Under 1 year           | 40.747.463.815  | 69.186.592.547    |
| From 1 year to 5 years | 116.919.365.478 | 56.082.673.424    |
| Total                  | 157.666.829.293 | 125.269.265.971   |
|                        |                 |                   |

### 5. Financial risk management

### Overview

The Group's activities are exposed to the following financial risks: credit risk, liquidity risk and market risk. The executive officers of the companies in Group are responsible for establishing policies and controls to minimize the financial risk as well as monitor the implementation of applied policies and controls. The risk management is carried out mainly by the Department of Accounting and Finance in line with the policies and procedures approved by the executive officers of the Group's companies.

### Credit risk

Credit risk is the risk that a contractual party cannot perform its responsibilities, leading to a financial loss to the Group.

The Group is exposed to credit risks arising from its accounts receivable from customers, cash in bank, loans given and other receivables.

### Receivable from customers

The Group has reduced its credit risks by conducting transactions with the companies with good credit rating only and the accountant in charge of accounts follows up the accounts receivable regularly to speed up the recovery.

The Group's accounts receivable are related to different entities operating in different fields and in different geographical areas, so the credit risk concentrating on account receivable from customers, is low.

### Cash in bank

The Group's term deposits and demand deposits are in the large and trusted banks in Vietnam. The Directors have not realized any material credit risk from these deposits.



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### Loans given

The Group has given loans to external entities. These individuals have good reputations and goods payment abilities, so the credit risk level from loans given is low.

### Other receivables

Other receivables are mainly the amounts paid on other's behalf to perform agent service, amounts receivable from related companies, dividends receivable, profit shared and capital contributions for project performance. Since these entities are prestigious and have good payment ability, the credit risk on these amounts receivable is low.

The maximum credit risk level for the Group's financial assets is the book value of those financial assets (see Note No. VII.6 regarding the book value of the financial assets).

The analysis statement on outstanding period and devaluation of financial assets is as follows:

| 1110 41141, 510 514                |                               |                                      | Already                              |   |                   |
|------------------------------------|-------------------------------|--------------------------------------|--------------------------------------|---|-------------------|
|                                    | Not yet overdue or devaluated | Not yet<br>overdue but<br>devaluated | overdue but<br>not yet<br>devaluated | Already<br>overdue and/or<br>devaluated | Total             |
| Ending balance                     |                               |                                      |                                      |   |                   |
| Cash and cash equivalents          | 679.402.208.245               | -                                    | -                                    |   | 679.402.208.245   |
| Investments held to maturity dates | 2.369.835.337                 |                                      | 2                                    | 52                                      | 2.369.835.337     |
| Receivable from                    | 2.309.633.337                 |                                      | -                                    | -                                       | 2.307.033.337     |
| customers                          | 329.083.286.195               | 11.000.000.000                       |                                      | 6.038.116.277                           | 346.121.402.472   |
| Loans given                        | 37.800.000.000                |                                      | -                                    | 19                                      | 37.800.000.000    |
| Other receivable                   | 563.161.497.588               | -                                    | -                                    |   | 563.161.497.588   |
| Financial assets                   |                               |                                      |                                      |   |                   |
| available for sale                 | 100.164.911.094               |                                      |                                      | 833.531.899.330                         | 933.696.810.424   |
| Total                              | 1.711.981.738.459             | 11.000.000.000                       |                                      | 839.570.015.607                         | 2.562.551.754.066 |
|                                    |                               |                                      |                                      |   |                   |
| Beginning balance                  |                               |                                      |                                      |   |                   |
| Cash and cash equivalents          | 545.259.172.382               | -                                    | -                                    |   | 545.259.172.382   |
| Investments held                   |                               |                                      |                                      |   |                   |
| to maturity dates                  | 436.224.269                   | 2                                    | -                                    | -                                       | 436.224.269       |
| Receivable from customers          | 281.230.633.696               | 11,000,000,000                       |                                      | 3.440.600.362                           | 295.671:234.058   |
| Loans given                        | 201.230.033.090               | 11.000.000.000                       |                                      | 5.440.000.302                           | 293.071:234.030   |
| Other receivable                   | 864.544.871.328               | -                                    | -                                    |   | 864.544.871.328   |
| Financial assets                   | 004.344.071.320               | -                                    | .5.7                                 |   | 554.544.671.520   |
| available for sale                 | 88,275,911,094                |                                      |                                      | 849.407.899.330                         | 937.683.810.424   |
| Total                              | 1.779.746.812.769             | 11.000.000.000                       | -                                    | 852.848.499.692                         | 2.643.595.312.462 |
|                                    |                               |                                      |                                      |   |                   |



Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Notes to the consolidated interim financial statements (cont.)

### Liquidity risk

Liquidity risk is the risk that the Group will have difficulties in paying its financial liabilities.

The Group's liquidity risks mainly arise from the differences in maturity dates of financial assets and financial liabilities.

The approach to risk management of the companies in Group is to follow up requests for current payment and estimates in the future regularly in order to maintain an appropriate amount of cash and loans, and to monitor the cash flows actually generated in comparison with those estimated so as to minimize the effects of the changes in cash flows.

The terms of payments to financial liabilities (excluding loan interest payable) are based on the undiscounted payments supposed to make according to the contracts. Details are as follows:

| undiscounted paymen  | Under 1 year      | From 1 year<br>to 5 years | Over 5 years   | Total             |
|----------------------|-------------------|---------------------------|----------------|-------------------|
| Ending balance       |                   |                           |                | . 545 100 (02 010 |
| Loans and debts      | 531.149.904.598   | 1.016.049.789.220         | -              | 1.547.199.693.818 |
| Payable to suppliers | 434.215.062.114   |                           | -              | 434.215.062.114   |
| Other payable        | 293.399.185.742   | -                         |                | 293.399.185.742   |
| Total                | 1.258.764.152.454 | 1.016.049.789.220         | -              | 2.274.813.941.674 |
| Beginning balance    | 200 200 505 800   | 663.629.038.217           | 96,000.000.000 | 1.261.998.614.024 |
| Loans and debts      | 502.369.575.807   | 663.629.038.217           | 90,000.000.000 | 255.834.078.052   |
| Payable to suppliers | 255.834.078.052   | -                         | 8              |                   |
| Other payable        | 259.416.013.724   | 21.145.684.163            |                | 280.561.697.887   |
| Total                | 1.017.619.667.583 | 684.774.722.380           | 96.000.000.000 | 1.798.394.389.963 |

The Directors of Gemadept Corporation believe that the risk concentration level for payments to financial liabilities is low. The Group can settle their current portions of debts from operating cash flow and the gain from financial liabilities on due dates. The Group has sufficient capacity to access the sources of capital and the loans falling due within 12 months which can be extended with the current creditors.

### Market risk

Market risk is the risk that the fair value or cash flows in the future of a financial instrument will fluctuate due to changes in market prices.

Market risk of the Group includes foreign currency risk, interest rate risk, risk in securities prices and risk in fuel prices.

The sensitivity analyses and evaluations presented below are related to the Group's financial positions as at 30 June 2013 and as at 30 June 2012 on the basis of net debt value. The changes of exchange rates, interest rates and fuel prices for analyses are assumed on the basis of the judgments of what can be happen in the next 1 year in the observable conditions of the current market.



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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Notes to the consolidated interim financial statements (cont.)

Foreign currency risk

Foreign currency risk is the risk that the fair value or cash flows in the future of a financial instrument will fluctuate due to changes in exchange rates.

The Group provides and purchases services mainly in currencies of USD, EUR, SGD, MYR, JPY, GB and HKD. Therefore, it is affected by the fluctuations in exchange rates.

The Group controls the risk related to the fluctuations of foreign exchange rates by optimizing the periods for settlement, forecasting foreign exchange rate and reasonably maintaining the structure of loans and debts between foreign currency and VND, choosing the times of buying and settling amounts in foreign currency when the exchange rates are low and optimizing the use of the existing sources to balance between the interest rate risk and liquidity risk.

Net assets/ (liabilities) in foreign currencies of the Group are presented in Appendix 05.

As at 30 June 2013, on the assumption that other variables are unchanged, if the exchange rates between VND and USD increase/decrease by 2%, the Group's profit after tax and owner's equity in the current period will decrease/ increase by VND 11.537.326.579 (in the same period of the year previous year, the decrease/(increase) was VND 8.449.766.699).

Risks of the fluctuations of exchange rates between VND and EUR, SGD, MYR, GBP, JPY, HKD on the Group's profit after tax and owner's equity are not significant because the net assets/ (liabilities) of these foreign currencies are of small values.

### Interest rate risk

Interest rate risk is the risk that the fair value or cash flows in the future of a financial instrument will fluctuate due to changes in market interest rates.

The Group's interest rate risk is mainly related to loans bearing floating interest rates.

The Group's companies have managed its interest rate risk by analyzing the market situation to have suitable decision in selecting appropriate loan date and period in order to get the most profitable interest rates and maintain the loan structure with proper floating and fixed interest rates.

The Group's financial instruments with floating interest rates are as follows:

| 4                         | Ending ba         | lance          | Beginning b       | alance       |
|---------------------------|-------------------|----------------|-------------------|--------------|
|                           | VND               | USD            | VND               | USD          |
| Cash and cash equivalents |                   | -              | 19.806.400.000    | 1.303.496,21 |
| Loans and debts           | (630.005.821.884) | (8.664.827,48) | (283.396.114.133) | (670.654,40) |
| Net assets/ (liabilities) | (630.005.821.884) | (8.664.827,48) | (263.589.714.133) | 632.841,81   |

As at 30 June 2013, on the assumption that other variables are unchanged, if the interest rates of the loans in VND with floating interest rates increase/decrease by 2%, the Group's profit after tax and owner's equity in the current period will decrease/(increase) by VND 9.450.087.328.

The Group believes that the effects of the fluctuations of interest rates of the loans in USD with floating interest rates on the Group's profit after tax and owner's equity are not significant.



CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Notes to the consolidated interim financial statements (cont.)

Risk in securities prices

The securities held by the Group can be affected by the risks of future values of the invested securities. The Group has managed the risk of securities prices by setting up investment limits and diversifying its investment portfolio.

As at 30 June 2013, on the assumption that other variables are unchanged, if the prices of shortterm securities invested by the Group increase by 5%, the profit after and owner's equity in the current period of the Group will increase by VND 3.176.383.065 and if the prices of short-term securities invested by the Group decrease by 5%, the profit after tax and owner's equity in the current period of the Group will decrease by VND 2.931.251.865.

As at 30 June 2013, on the assumption that other variables are unchanged, if the prices of longterm securities invested by the Group increase by 5%, the profit after and owner's equity in the current period of the Group will increase by VND 4.819.463.739 and the prices of long-term securities invested by the Group decrease by 5%, the profit after and owner's equity in the current period of the Group will decrease by VND 4.215.452.049.

Fuel price risk

The Group has had the risks due to fluctuations of fuel prices. The Group manages the fuel price risk by following up the related information and situations to control the time for purchasing fuel and to implement properly hedging transaction against changes in oil price.

### Collaterals

Collaterals given to the other entities

Book values of financial assets mortgaged to other entities are as follows:

Book values

| Ending balance | Beginning balance             |
|----------------|-------------------------------|
| 400.000.000    | 400.000.000                   |
| 23.000.000.000 | 23.000.000.000                |
| -              | 118.810.760.760               |
| 23.400.000.000 | 142.210.760.760               |
|                | 400.000.000<br>23.000.000.000 |

Collaterals received from other entities

The Group has not had any collateral received from other entities as at 30 June 2013 and 31 December 2012.

### Fair values of financial assets and liabilities 6.

Financial assets

|                                     | Ending            | balance           | Beginning         | g balance         | Fair v            | alues                |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------------|
|                                     | Initial costs     | Provision         | Initial costs     | Provision         | Ending balance    | Beginning<br>balance |
| Cash and cash equivalents           | 679.402.208.245   | .=                | 545.259.172.383   | 5.                | 679.402.208.245   | 545.259.172.383      |
| Investments held to maturity dates  | 2.369.835.337     | -                 | 436.224.269       | -                 | 2.369.835.337     | 436.224.269          |
| Receivable from customers           | 346.121.402.472   | (13.523.541.293)  | 295.671.234.058   | (16.121.057.208)  | 332.597.861.179   | 279.550.176.850      |
| Loans given                         | 37.800.000.000    | 12                | -                 | *                 | 37.800.000.000    |                      |
| Other receivable                    | 563.161.497.588   | 3.80              | 864.544.871.328   | <b>5</b>          | 563.161.497.588   | 864.544.871.328      |
| Financial assets available for sale | 933.696.810.424   | (167.393.103.074) | 937.683.810.424   | (151.726.175.500) | 766.303.707.350   | 785.957.634.924      |
| Total                               | 2.562.551.754.066 | (180.916.644.367) | 2.643.595.312.462 | (167.847.232.708) | 2.381.635.109.699 | 2.475.748.079.754    |

ÔNI NHIÊ DAN 1

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the first 6 months of the fiscal year ending 31 December 2013

Notes to the consolidated interim financial statements (cont.)

### Financial liabilities

|                      | Book va           | lues              | Fair va           | alues             |
|----------------------|-------------------|-------------------|-------------------|-------------------|
|                      | Ending balance    | Beginning balance | Ending balance    | Beginning balance |
| Loans and debts      | 1.547.199.693.818 | 1.251.413.627.937 | 1.547.199.693.818 | 1.251.413.627.937 |
| Payable to suppliers | 434.215.062.114   | 255.834.078.052   | 434.215.062.114   | 255.834.078.052   |
| Other payable        | 293.399.185.742   | 291.146.683.974   | 293.399.185.742   | 291.146.683.974   |
| Total                | 2.274.813.941.674 | 1.798.394.389.963 | 2.274.813.941.674 | 1.798.394.389.963 |

Fair values of financial assets and liabilities of the Group are reflected at the values which the financial instruments can be converted in a current transaction among parties having enough knowledge and expecting to involve in the transaction.

The Group has used the following methods and assumptions to determine the fair value of financial assets and financial liabilities:

- Fair values of cash and cash equivalents, accounts receivable from customers, loans given, other receivable, loans, accounts payable to suppliers and other short-term accounts payable are equal to their book values (excluding the provisions for estimates on unrecoverable amounts) since these instruments have short-term periods.
- Fair values of investments held to maturity dates and financial assets available for sales
  which are listed on security market are the trading prices announced as at the balance sheet
  date. Fair values of those not being listed in the securities market but having transaction
  prices disclosed by three security companies as at the balance sheet date are the average price
  on the basis of minimum transaction prices disclosed by three security companies.
- Fair values of loans given and long-term loans are determined by discounting cash flows at the interest rate applied to loans of which the loan features and remaining loan periods are the same with the loans given.

The Group has not given any official assessment on the unlisted financial assets available for sale, which do not have the transaction price disclosed by three security companies.

Truong Nhu Nguyen

Preparer

Nguyen Minh Nguyet Chief Accountant Do Van Minh General Director

CÓ PHÁN ĐẠI LÝ LIÊN HIỆF VẬN CHUYỆN

Ho Chi Minh City, 22 August 2013

Address: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam CONSOLIDATED INTERIM FINANCIAL STATEMENTS
For the first 6 months of the fiscal year ending 31 December 2013

Appendix 1: Increases/(decreases) of tangible fixed assets

Unit: VND

|   | Buildings and structures                | Machinery and equipment | Vehicles                | Office equipment | Other fixed assets  | Biological assets                    | Total                                   |
|---|---|-------------------------|-------------------------|------------------|---------------------|--------------------------------------|---|
| Historical costs  |   |                         |                         |                  |                     |                                      |   |
| Beginning halance   | 491 434 339 685                         | 386,196,745,325         | 1.784.425.883.288       | 25.821.966.978   | 36,731,473,865      | 108.618.082.484                      | 2,833,228,491,625                       |
| Increases:  | 76 232 002 850                          | 1 557 858 507           | 12 862 162 552          | 740.180.969      | 2.3                 | 28.0                                 | 91.392.204.878                          |
| Marie principality  | 2 566 250 689                           | 1 189 260 400           | 10.967.837.478          | 571.916.036      | 0                   | •                                    | 15,295,264.603                          |
| New purchases   | 30 200 001 600                          |                         |                         | 31.690.000       |                     | *                                    | 39.321.781.609                          |
| Compresed constructions                                   | 37. 200 707 707 777                     | 770 DXL 055             | 1.050.275.000           | 126.739.741      | 9                   |                                      | 35.809.231.480                          |
| Increases due to re-classification of assers              | 030 220 00                              | 01.00.00                | L80 000 EZ              | 9 835 192        | 3                   |                                      | 194.968.096                             |
| Increases aue 10 exchange aillerence                      | 06.733.200                              | 010001777               | 000 000 022             |                  |                     |                                      | 770.959.090                             |
| Increases due to business consolidation                   |   | VENE 200 278 27         | 700,505,077             | (2) 460 144 616) | (35 358 180 074)    | (108 618 082 484)                    | (178 405 954 982)                       |
| Decreases   | (2,558,510,352)                         | (0.465.025.347)         | (22.946.012.109)        | (2.400.144.010)  | (10.001.000.00)     | (101-201-101-101)                    | (15,236,149,401)                        |
| Liquidations and disposals                                | (C)                                     | (0.302.038.242)         | (8.792.873.009)         | (001:017:141)    |                     | R 3                                  | 17-62-607-602-60                        |
| Transfer to tools   | *************************************** | (155.660.564)           | 60                      | (2.151.831.700)  | 17 74 000 000 100   | 1,01,00,01,001,                      | (2.307.472.324)                         |
| Decreases due to re-classification of assets              | (480.141.116)                           | 20                      | 20                      |                  | (33, 329, 090, 364) | (100.010.002.40+)                    | (1+4.427,313,204)                       |
| Decreases due to exchange difference                      | 1355 035 050 57                         | (7.306.541)             | (14.153.139.100)        | (167.094.706)    | (29.089.710)        |                                      | (2.078.369.236)                         |
| Other decreases   | (2.076.309.230)                         |                         | The same of the same of | 111 100 000 111  | 107 202 272 1       |                                      | 2 746 214 741 521                       |
| Ending balance  | 565.107.832.183                         | 381.289.578.485         | 1.774.342.033.731       | 24.102.003.331   | 1,3/3,293,791       |                                      | 170711111111111111111111111111111111111 |
| In which: Assets being fully depreciated but still in use | 3,193,980,482                           | 79.825.336.276          | 172,769,730.632         | 11.972.613.814   | *                   | 10                                   | 267.761.661.204                         |
| Depreciation  |   |                         |                         |                  |                     |                                      | 155 056 055 100 1                       |
| Reginning halance   | 95.044,460.518                          | 196.898.188.714         | 764,206,992,405         | 21.459.208.338   | 10.120.608.397      |                                      | 1.007.729.430.371                       |
| Transpease  | 24 355 490 047                          | 14 398 556 174          | 63,771,650,309          | 1.612.392.768    | 78,968,395          | **                                   | 104.217.057.693                         |
| Incleases   | 15 201 623 063                          | 12 062 718 186          | 63 520 686 966          | 1 513 367 651    | 78.968.395          | C                                    | 94.281.604.481                          |
| Depreciation  | 204.2634.367                            | 13:302:740:480          | 176 750 751             | 250 768 50       | 100                 | . ж                                  | 9.813.908.236                           |
| Increases due to re-classification of assets              | 7.144.727.230                           | 252.500.02+             | 100.0001                | 3 200 5          | 30                  | ,                                    | 29.579.088                              |
| Increases due to exchange difference                      | 5.929.768                               | 8.202.430               | 12.240.704              | 3.200.100        | ec:                 |                                      | 01 065 888                              |
| Increases due to business consolidation                   |   |                         | 91.965.888              |                  | (                   | e ii                                 | 70013 056 0001                          |
| Decreases   | (367,698.818)                           | (5.921,058.814)         | (12.072.315.886)        | (2.018.317.724)  | (9,634,564.857)     | ì                                    | (30.013.936.099)                        |
| Liamidations and disposals                                |   | (5.770.761.291)         | (7.929.876.661)         | (45.812.000)     | *                   |                                      | (13.746.449.952)                        |
| Transfer to tools   | •                                       | (142,990,982)           | ,                       | (1.841.512.757)  | 300                 | ×                                    | (1.984.503.739)                         |
| December to tooks   | (195 770 582)                           | ,                       |                         |                  | (9.618.137.653)     | ,                                    | (9.813.908.235)                         |
| Decreases are to re-chassification of users               | (1000)                                  | 1175 902 27             | (300 051 CT (T)         | (130.992.967)    | (16.427.204)        | 19                                   | (4.297.165.937)                         |
| Decreases are to exchange afference<br>Other decreases    | (171.928.236)                           | (11000000)              |                         |                  |                     | E                                    | (171.928.236)                           |
| Ending balance  | 119.032.251.747                         | 205.375.686.074         | 815,906,326,828         | 21.053.283.382   | 565.011.935         |                                      | 1.161.932,559.967                       |
|   |   |                         |                         |                  |                     |                                      |   |
| Net book values Beginning balance                         | 396.389.879.167                         | 189,298,556,611         | 1.020.218.890.883       | 4 362 758 640    | 26.610.865,468      | 108.618.082.484                      | 1.745.499.033.254                       |
| Ending balance  | 446,075,580,436                         | 175,913.892.411         | 958.435.706.902         | 3.048.719.949    | 808.281.856         |                                      | 1.584.282.181.554                       |
| In which:   |   |                         |                         |                  | 91116               | 167.91                               | 102 800 011 6                           |
| Assets temporary not in use                               | 10                                      | 2.318.998.691           | (\$0)                   | •                | 10.0                |                                      | 1,00,099,010.2                          |
| Assets waiting for liquidation                            | 1.5                                     |                         | *:                      | *                | \                   | (3) E                                |   |
|   |   |                         |                         |                  |                     | Con Min Chi Minh City 22 August 2013 | ugust 2013                              |
|   |   |                         |                         |                  | 5.                  | 0                                    |   |

Truong Nhu Nguyen Preparer

Nguyen Minh-Nguyet Chief Accountant

General Director

1 P. HO Da Van Minh

\* DAILY LIÊN HIÊF | \*

S VAN CHUYEN

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s: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam DLIDATED INTERIM FINANCIAL STATEMENTS
first 6 months of the fiscal year ending 31 December 2013

idix 2: Expenses on constructions-in-progress

|   |                   |                 |                   |                 |                                      |                                |  | Unit VND        |
|---|-------------------|-----------------|-------------------|-----------------|--------------------------------------|--------------------------------|--|-----------------|
|   | Beginning balance | Increases       | Re-classification | Other increases | Increases due to exchange difference | Inclusion into fixed<br>assets | Other assets   | Ending balance  |
| ases of fixed assets                                  | 40.961.615.601    | 121.391.168.734 |                   |                 |                                      | (63,441.360)                   | 0.   | 162.289.342.975 |
| ruction-in-progress                                   | 102.005.874.450   | 307,112,027,475 | 108.618.082.484   | 211,263,967,454 | 1.662,713.992                        | (39.258.340.249)               | (3.658.444.173)  | 687,745,881,433 |
| es on consultancy and construction of Le Loi building | 2.694.479.091     | D               | (4                |                 | 1                                    | W                              | No.  | 2.694.479.091   |
| en III-tech Zone Project                              | 3.658.444.173     |                 |                   | 100             | c                                    | 100                            | (3.658.444.173)  | 278             |
| of handed warehouses (*)                              | 1.031.531.552     | 200             | 9                 | 22              |                                      | 24                             | æ  | 1.031.531.552   |
| of Whon Hor International Port (*)                    | 2.773.755.129     | (6)             | ¥                 | K               | c                                    | E)                             | 40   | 2.773.755.129   |
| to PVC port   | 2.057.303.684     |                 | 110               | 2.0             | Ð                                    | 96                             | 37   | 2.057,303,684   |
| SHO   | 958.396.104       | . (14           | 7                 | *               | •                                    | £                              | TO THE STATE OF TH | 958.396.104     |
| hiec Residential Area                                 | 45.636.269.027    | 6.228.816,798   | i                 | 400             |                                      | 734                            | 2.4  | 51.865.085.825  |
| The Part  | 33.588.404.618    | 5.626.253.716   | - 57              | 196             |                                      | (39.214.658.334)               | 90   | 30              |
| Pearl Bubber  | 8.378.562.872     | 37.933.148.387  | 108.618.082.484   | 417.156.753     | 1.662.713.992                        | 2 (6)                          | 940  | 157.009.664.488 |
| Lons Rubber   |                   | 215.180.911.949 | 134               | 33.             | 30.                                  | 30                             | 200  | 215.180.911.949 |
| ac Don't Vu Port                                      | **                | 42.142.896.625  | **                | 210,846,810,701 | e                                    | K                              |  | 252.989.707.326 |
| assessment fees                                       | 60.045.545        | 1               | 1.62              | 23!             | J.X                                  | (43.681.915)                   | SK.  | 16.363.630      |
| שנואהרוצ  | 1.168.682.655     | 1               | - 1K              | *               | Υ.                                   | )(                             | ¥.   | 1.168.682.655   |
|   | 142.967.490.051   | 428.503.196.209 | 108.618.082.484   | 211.263.967.454 | 1.662.713.992                        | (39.321.781.609)               | (3.658.444.173)  | 850.035.224.408 |
|   |                   |                 |                   |                 |                                      |                                |  |                 |

Nguyen Minh-Nguyet Chief-Accountant

ig Nhu Nguyen

Ho (hi Mah City, 22 August 2013 7 P. 11 (DA Vinh \* DAILY LIÊN HIỆP | \* VAN CHUYEN CO PHAN CONG 14

General Director

### T CORPORATION

6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam ATED INTERIM FINANCIAL STATEMENTS

months of the fiscal year ending 31 December 2013 Statement on fluctuation of owner's equity

|   |                   |                   |                |                        |                            |                         |  |  | Unit: VND  |
|---|-------------------|-------------------|----------------|------------------------|----------------------------|-------------------------|--|--|--|
| 1   | Capital           | Share premiums    | Other capital  | Exchange<br>difference | Business<br>promotion fund | Financial reserved fund | Other funds<br>belonged to<br>owners               | Retained earnings                                      | Total  |
| the previous year previous year previous year funds ts are funds ared in the previous | 1.094.473.090.000 | 2.471.474.474.400 | 71.797.775.902 | 1.145.202.453          | 4.511.710.558              | 29.429.404.912          | 29.202.972.352<br>6.181.282.274<br>(3.000.000.000) | 563,660,867,991<br>103,749,877,743<br>(10,278,953,747) | 4,265,695,498,569<br>103,749,877,743<br>(4,097,671,473)<br>(3,000,000,000) |
|   | 5                 | 14                | •              |                        | 74                         | 3                       | 3.   | (5.668.385.000)  | (5.668.385.000)  |
| fference due to<br>f financial statements<br>ubsidiaries                              | 3                 |                   | 2              | 21.580.134.455         |                            |                         |  | 15.272.053.358   | 36.852.187.814   |
| ince of the previous  | 1.094.473.090.000 | 2.471.474.474.400 | 71.797.775.902 | 22.725.336.908         | 4.511,710,558              | 29.429.404.912          | 32.384.254.626                                     | 666.735.460.345  | 4.393.531.507.652  |
| alance of the current   | 1.094.473.090.000 | 2,471,474,474,400 | 71.797.775.902 | 22.725.336.908         | 4.511.710.558              | 29.429,404.912          | 32.384.254.626                                     | 666.735.460.345  | 4,393,531,507,652  |
| ased in the period<br>period<br>or funds in the period                                | 143.000.000       | E E E             | e a e          |                        | n or or o                  | 5.187,493.887           | 5.187.493.887                                      | 138.932.248.209 (18.674.977.993)                       | (8.299.990.219)  |
| ared in the period  | • •               |                   | . 10           | (*)                    | N 201                      |                         |  | (109,447,309,000)                                      | (109.447.309.000)  |
| fference due to<br>f financial statements<br>ubsidiaries                              | c                 | E:                | T              | 10.196.848.715         | .4                         | 9                       | В  | *  | 10.196.848.715   |
| ses   |                   | •                 |                |                        |                            |                         |  | (8.507.925.650)  | (8.507.925.650)  |
| nnce ==   | 1.144.216.690.000 | 2.471.474.474.400 | 71.797.775.902 | 32.922.185.623         | 4.511.710.558              | 34.616.898.799          | 36.071.748.512                                     | 669.037.495.911  | 4,464,648,979,706  |
|   |                   |                   |                |                        |                            | 111000                  | A.   |  |  |

Nguyen Minh Nguyet Chief-Accountant





Truong Nhu Nguyen Preparer

## DEPT CORPORATION

s: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

DLIDATED INTERIM FINANCIAL STATEMENTS

first 6 months of the fiscal year ending 31 December 2013

dix 04: Segment information on operating fields

is results, fixed assets, other long-term assets and values of non-cash expenses of business segment.

|   |   |   |   |                 |              |                   | Unit: VND   |  |
|---|---|---|---|-----------------|--------------|-------------------|---|--|
| fraction  | Port explorations                                     | Logistic services                                     | Leasing real estates                            | Forestry        | Other fields | Deductions        | Total   |  |
| ernal sales<br>es of segments<br>et sales   | 329,260,573,797<br>139,767,819,667<br>469,028,393,464 | 802.420.524.043<br>105.320.651.616<br>907.741.175.659 | 42.976.546.785<br>557.559.156<br>43.534.105.941 | 1.3 a           | * *          | (245.646.030.439) | 1.174.657.644.625   |  |
| ss results of segment<br>ocated expenses of segment   | 50,445.149.809  | 16.449.055.097  | 23.337.294.277                                  | (6.554.476.127) | ·            | 30                | 83.677.023.056<br>(17.272.169.102)  |  |
| al income al expenses ncome xpenses loss) in business concerns and joint ventures corporate income tax ffer tax | (6.886.023.028)                                       | 4.392.539.825   | 1.160.037.260                                   |                 | 536.796.395  |                   | 66.404.853.954<br>181.335.552.289<br>(101.662.243.776)<br>17.533.445.122<br>(9.901.979.113)<br>(9.901.979.113)<br>(9.573.769.063)<br>1.923.393.473<br>145.262.603.338 |  |
| expenses on buying fixed assets and other long-<br>sets   | 170.071.504.383                                       | 16.478.513.021  |   | 350.404.438.184 |              |                   | 536.954,455.588   |  |
| 'epreciation expenses and allocation of long-term<br>l'expenses   | 35.417.426.222  | 63.297.530.004  | 5.946.058.092                                   | 1.751.954.922   | '            | •                 | 106.412.969.240   |  |
| alues of non-cash expenses (except for<br>ation expenses and allocation of long-term<br>t expenses)             |   |   |   | c               | ě            |                   | ·   |  |



s: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

OLIDATED INTERIM FINANCIAL STATEMENTS

first 6 months of the fiscal year ending 31 December 2013 dix 04: Segment information on operating fields (cont.)

|   | Port explorations                 | Logistic services                  | Leasing real estates | Forestry        | Other fields  | Deductions        | Total  |     |
|---|-----------------------------------|------------------------------------|----------------------|-----------------|---------------|-------------------|--|-----|
| us period   |                                   |                                    |                      |                 |               |                   |  |     |
| ernal sales<br>es of segments   | 384.418.233.251<br>95.430.315.294 | 859.969.850.178<br>197.750.124.914 | 41.301.505.284       | OE H            | 6.9           | (293 180 440 208) | 1.285.689.588.713  |     |
| tet sales   | 479.848.548.545                   | 1.057.719.975.092                  | 41.301.505.284       | E.              |               | (293.180.440.208) | 1.285.689.588.713  |     |
| ss results of segment<br>located expenses of segment  | 113,499,001,554                   | 68.363.632.223                     | 27.883.548.417       | ı.              |               |                   | 209.746.182.194 (136.427.561.096)  |     |
| ial income ial expenses   |                                   |                                    |                      |                 |               |                   | 73.318.621.099<br>64.800.614.181<br>(102.788.181.206)                      |     |
| expenses (specific concerns and joint ventures t corporate income tax is corporate income tax       |                                   | 10.969.306.597                     |                      | i.              | 2.349.190.000 |                   | 130.692.923.780<br>(112.510.434.198)<br>13.318.496.597<br>(27.871.764.639) |     |
| ifter tax   |                                   |                                    |                      |                 |               |                   | 38.960.275.613   |     |
| expenses on buying fixed assets and other long-<br>sets   | 17.841.210.426                    | 10.819.014.906                     | 593.690.958          | 504.490.031.856 | 1             | 1                 | 533.743.948.146  | 840 |
| lepreciation expenses and allocation of long-term<br>l'expenses                                     | 34.733,906.425                    | 68.990.013.063                     | 19.020.070.254       | 506,466         |               |                   | 122.744.496.208  |     |
| alues of non-cash expenses (except for<br>ation expenses and allocation of long-term<br>t expenses) | 3.                                |                                    |                      |                 | *             |                   | 2  |     |



Idress: No. 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam

DNSOLIDATED INTERIM FINANCIAL STATEMENTS

r the first 6 months of the fiscal year ending 31 December 2013

opendix 04: Segment information on operating fields (Cont.)

sets and liabilities of business segment are as follows:

|   |                   |                   | l posing rool   |                   |              |                                  | Unit: VND                              | 4.0 |
|---|-------------------|-------------------|-----------------|-------------------|--------------|----------------------------------|--|-----|
| iding balance   | Port operations   | Logistic services | estates         | Forestry          | Other fields | Deductions                       | Total                                  |     |
| rect assets of segment<br>sets not allocated to segment           | 2.708.545.651.921 | 2.391.014.380.071 | 400.060.991.532 | 1.015.564.906.149 |              | *                                | 6.515.185.929.673                      |     |
| ial assets  |                   |                   |                 |                   |              | æ                                | 7.534.212.802.266                      |     |
| rect liabilities of segment<br>abilities not allocated to segment | 206.245.041.682   | 1.535.414.642.532 | 21.748.602.212  | 158.273.362.764   | •            |                                  | 1.921.681.649.190                      |     |
| tal liabilities   |                   |                   |                 |                   |              |                                  | 2.653.062.268.184                      |     |
| ginning balance<br>rect assets of segment                         | 1.162.265.665.682 | 1.867.128.085.216 | 267.462.354.330 | 1.001.106.083.051 | ,            | (0)                              | 4.297.962.188.279                      |     |
| sets not anocated to segment<br>tal assets                        |                   |                   |                 |                   |              |                                  | 2.524.440.462.802<br>6.822.402.651.081 |     |
| rect liabilities of segment abilities not allocated to segment    | 405.112.419.502   | 1.377.128.778.700 | 22.910.656.164  | 114.815.466.181   |              |                                  | 1.919.967.320.547 270.936.011.883      |     |
| in nabilities   |                   |                   |                 |                   |              |                                  | 2.190.903.332.430                      |     |
|   |                   |                   |                 |                   | THO COLO     | He Chi Minh City, 22 August 2013 | 2 August 2013                          |     |

Nguyen Minh Nguyet Chief Accountant

uong Nhu Nguyen

eparer

Geneeral Director

P. HODO Van Minh

\* (DAILY LIÊN HIÊP) S VAN CHUYEN

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ADEPT CORPORATION
ss No 6 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam
sOLIDATED INTERIM FINANCIAL STATEMENTS
first 6 months of the fiscal year ending 31 December 2013
ndix 5: Assets(liabilities) in foreign currencies

s((habilities) in foreign currecnies of the Group are as follows:

|                              | LICH            | CLID        | CCD          | MAND           | Copp | Aut            | WALL         | TION            | 45.116.5    | 0.00         |                | 0000     |                | 41111        |
|------------------------------|-----------------|-------------|--------------|----------------|------|----------------|--------------|-----------------|-------------|--------------|----------------|----------|----------------|--------------|
|                              | aso.            | NOO         | 300          | MIN            | CDE  | 116            | UND          | CSD             | EUR         | 300          | MIK            | CBF      | JEY            | HAD          |
| and cash equivalents         | 6.220.913,59    | 2.794,85    | 71.664,38    | 194.835,06     | ٠    |                | *            | 3 282 293,07    | 3 409,75    | 356.227,01   | 224.838,16     |          | 1              |              |
| menst held to maturity dates |                 |             |              |                |      |                |              |                 |             |              |                |          |                |              |
|                              | 21.078,13       | *           | ¥            | (*)            | )    | 00             | *            | 20.963,25       | W           | 30           | 8              | (4       |                | 0            |
| vable from customers         | 5.474.357,63    | ř           | 1,650,633,61 | 335.620,00     | ×    | 98.            | 1 186 740,19 | 6.584.501,14    | *           | 1 648 125,16 | 2 182 994,16   | *        |                | 1 183 397,50 |
| given                        | i               | ٠           |              | •              | 9:   | **             | *            |                 | N           |              |                | 18       | 4              | •            |
| receivables                  | 9.298 976,69    | 7           | 94.600,00    | 897.316,30     | 3    | .3             | *            | 24 480 087,14   | 9           | 95 600.00    | 846.807.00     | 8        | 79             |              |
| and debts (4:                | (43,419,516,76) | 1           |              | ٠              | •    | œ              |              | (28.546.061,94) | 27          |              |                | íit.     |                |              |
| le to suppliers ()           | (9.339.107,53)  | (21.965,70) | (12.954,69)  | (922.677,00)   | 3    | (1.257.092,30) | (12.294,48)  | (5.917.959,69)  | (19.744,07) | (258,571,56) | (552,963,00)   | (409,42) | (6.096 035,30) |              |
| payables                     | (4.668.134,50)  |             | (403.396,31) | (1.411.818,62) | 34   |                | S. 20        | (10,600,277,81) |             | (686,802,29) | (3,266,890,00) |          |                | (300.00)     |
| s/(liabilities) in foreign   |                 |             |              |                |      |                |              |                 |             |              |                |          |                |              |
| ncies (3                     | (36.411.432,75) | (19.170,85) | 1,400,546,99 | (906.724,26)   |      | (1.257,092,30) | 1.174,445,71 | (10.696.454,84) | (16,334,32) | 1.154.578,32 | (565,213,68)   | (409,42) | (6.096.035,30) | 1.183.097,50 |

Nguyeh Minh Nguyet Chief Accountant



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ng Nhu Nguyen